


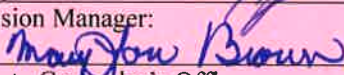

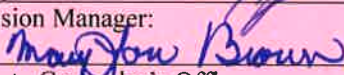

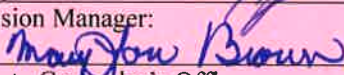
# REQUEST FOR LEGISLATIVE ACTION

Completed by County Counselor's Office:

Res/~~Ord~~ No.: 19312

Sponsor(s): Dennis Waits

Date: November 21, 2016

SUBJECT	<p>Action Requested  <input checked="" type="checkbox"/> Resolution  <input type="checkbox"/> Ordinance</p> <p>Project/Title: <u>Awarding a Eleven Month Term and Supply Contract with One 12-Month Option to Extend for furnishing of Auction Services for County Wide Use to Purple Wave, Inc of Manhattan, KS under the terms and conditions of the Missouri Department of Transportation Contract No. 5-141009LK, an existing government contract.</u></p>										
<p>BUDGET INFORMATION  <i>To be completed By Requesting Department and Finance</i></p>	<table border="1" data-bbox="316 573 1461 735"> <tr> <td>Amount authorized by this legislation this fiscal year:</td> <td></td> </tr> <tr> <td>Amount previously authorized this fiscal year:</td> <td></td> </tr> <tr> <td>Total amount authorized after this legislative action:</td> <td></td> </tr> <tr> <td>Amount budgeted for this item * (including transfers):</td> <td></td> </tr> <tr> <td>Source of funding (name of fund) and account code number:</td> <td></td> </tr> </table> <p>* If account includes additional funds for other expenses, total budgeted in the account is: \$</p> <p>OTHER FINANCIAL INFORMATION:</p> <p><input type="checkbox"/> No budget impact (no fiscal note required)  <input type="checkbox"/> Term and Supply Contract (funds approved in the annual budget); estimated value and use of contract:          Department: _____ Estimated Use: \$ _____</p> <p>Prior Year Budget (if applicable): N/A          Prior Year Actual Amount Spent (if applicable): N/A</p>	Amount authorized by this legislation this fiscal year:		Amount previously authorized this fiscal year:		Total amount authorized after this legislative action:		Amount budgeted for this item * (including transfers):		Source of funding (name of fund) and account code number:	
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PRIOR LEGISLATION	<p>Prior ordinances and (date):          Prior resolutions and (date):</p>										
CONTACT INFORMATION	<p>RLA drafted by (name, title, &amp; phone): Jessica Johnson, Senior Buyer, 816-881-3465</p>										
REQUEST SUMMARY	<p>The County requires a Term and Supply Contract to provide for surplus disposal and generate income. These services will be split with Affiliated Auctioneers of Kansas City, MO to provide the County disposal options for maximum return.</p> <p>Pursuant to Section 1030.4 of the Jackson County Code, the Director of Finance and Purchasing recommends the award of a Eleven Month Contract with One 12-Month Option to Extend for furnishing of Auction Services for County Wide Use to Purple Wave Inc. of Manhattan, KS under the Terms and Conditions set forth in Missouri Department of Transportation Contract No. 5-141009LK, an existing government contract.</p>										
CLEARANCE	<p><input type="checkbox"/> Tax Clearance Completed (Purchasing &amp; Department) N/A  <input type="checkbox"/> Business License Verified (Purchasing &amp; Department) N/A  <input checked="" type="checkbox"/> Chapter 6 Compliance - Affirmative Action/Prevailing Wage (County Auditor's Office)</p>										
ATTACHMENTS	<p>MODOT Contract No. 5-141009LK</p>										
REVIEW	<table border="1" data-bbox="300 1686 1534 1925"> <tr> <td>Department Director: </td> <td>Date: 11/9/16</td> </tr> <tr> <td>Finance (Budget Approval): <i>If applicable</i></td> <td>Date: 11/10/16</td> </tr> <tr> <td>Division Manager: </td> <td>Date: 11/16/16</td> </tr> <tr> <td>County Counselor's Office:</td> <td>Date:</td> </tr> </table>	Department Director: 	Date: 11/9/16	Finance (Budget Approval): <i>If applicable</i>	Date: 11/10/16	Division Manager: 	Date: 11/16/16	County Counselor's Office:	Date:		
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Fiscal Information (to be verified by Budget Office in Finance Department)

- This expenditure was included in the annual budget.
- Funds for this were encumbered from the \_\_\_\_\_ Fund in \_\_\_\_\_.
- There is a balance otherwise unencumbered to the credit of the appropriation to which the expenditure is chargeable and there is a cash balance otherwise unencumbered in the treasury to the credit of the fund from which payment is to be made each sufficient to provide for the obligation herein authorized.
- Funds sufficient for this expenditure will be/were appropriated by Ordinance # \_\_\_\_\_
- Funds sufficient for this appropriation are available from the source indicated below.

Account Number:	Account Title:	Amount Not to Exceed:

- This award is made on a need basis and does not obligate Jackson County to pay any specific amount. The availability of funds for specific purchases will, of necessity, be determined as each using agency places its order.
- This legislative action does not impact the County financially and does not require Finance/Budget approval.










# REQUEST FOR LEGISLATIVE ACTION

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Res/~~Ord~~ No.: 19312

Sponsor(s): Dennis Waits

Date: November 21, 2016

SUBJECT	<p>Action Requested  <input checked="" type="checkbox"/> Resolution  <input type="checkbox"/> Ordinance</p> <p>Project/Title: <u>Awarding a Twenty-Two Month Term and Supply Contract with Three 12-Month Options to Extend for furnishing of Auction Services for County Wide Use to Affiliated Auctioneers of Kansas City, MO under the terms and conditions of the Mid-America Regional Council/Kansas City Regional Purchasing Cooperative MARC/KCRPC Contract No. 76, an existing government contract.</u></p>													
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PRIOR LEGISLATION	<p>Prior ordinances and (date):  Prior resolutions and (date): 17708, Oct 31, 2016</p>													
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ATTACHMENTS	<p>MARC/KCRPC Contract No. 76</p>													
REVIEW	<table border="1" data-bbox="298 1688 1536 1927"> <tr> <td>Department Director:</td> <td></td> <td>Date: 11/9/16</td> </tr> <tr> <td>Finance (Budget Approval). <i>If applicable</i></td> <td></td> <td>Date: 11/10/16</td> </tr> <tr> <td>Division Manager:</td> <td></td> <td>Date: 11/16/16</td> </tr> <tr> <td>County Counselor's Office:</td> <td></td> <td>Date:</td> </tr> </table>		Department Director:		Date: 11/9/16	Finance (Budget Approval). <i>If applicable</i>		Date: 11/10/16	Division Manager:		Date: 11/16/16	County Counselor's Office:		Date:
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- This expenditure was included in the annual budget.
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- This legislative action does not impact the County financially and does not require Finance/Budget approval.

**BID FORM** MISSOURI DEPARTMENT OF TRANSPORTATION  
 GENERAL SERVICES  
 P.O. BOX 270  
 JEFFERSON CITY, MO 65102

REQUEST NO.	5-141009LK
DATE	September 18, 2014

SEALED BIDS, SUBJECT TO THE ATTACHED CONDITIONS WILL BE RECEIVED AT THIS OFFICE UNTIL

**October 9, 2014 at 2:00 PM, Local Time**

AND THEN PUBLICLY OPENED AND READ FOR FURNISHING THE FOLLOWING SUPPLIES OR SERVICES.

QUOTATIONS TO BE BASED F.O.B. MISSOURI DEPARTMENT OF TRANSPORTATION  
 Submit net bid as cash discount stipulations will not be considered

Various Locations in Missouri

BUYER:	Leann Kottwitz, Sr. GS Specialist	BUYER TELEPHONE:	573-751-3685
BUYER EMAIL:	Leann.Kottwitz@modot.mo.gov		


**SUPPLIES OR SERVICES**

The Missouri Department of Transportation is seeking bids from qualified bidders to provide Vehicle/Equipment Disposal duties for a contract period from November 1, 2014 through October 31, 2015.

*\*\*\*NOTE: It is the responsibility of the Bidder to access MoDOT's website in order to obtain any and all addenda(s) issued during the course of this RFB Process.*

All questions regarding this RFB shall be submitted to the RFB Coordinator/Contact.

(SEE ATTACHED FOR CONDITIONS AND INSTRUCTIONS)

Date:	<u>October 6, 2014</u>	Firm Name:	<u>Purple Wave, Inc</u>
Telephone No.:	<u>785.539.5356</u>	Address:	<u>825 Levee Drive</u>
Fax No.:	<u>785.227.9537</u>		<u>Manhattan KS 66502</u>
Email Address:	<u>aaron@purplewave.com</u>	By (Signature):	
		Type/Print Name	<u>Aaron McKee</u>
		Title:	<u>Founder</u>

Is your firm MBE certified?

Yes  No

Is your firm WBE certified?

Yes  No



## Missouri Department Of Transportation

## REQUEST FOR BID

Vehicle / Equipment Disposal

RFB #5-141009LK

## INTRODUCTION

Purple Wave has carefully reviewed and studied the terms and conditions of this RFB No. 5-141009LK. We understand the terms and believe we are the best choice for MoDOT to dispose of surplus property. With our straightforward auction process, we will save MoDOT time and increase auction returns through our full service, proprietary Online Auction process, vast customer base and award winning marketing. Purple Wave will produce a large buyer community presence with a comprehensive regional marketing campaign.

Purple Wave is a full service auction firm. Our auctions routinely have 400-700 active bidders per auction. Each month more than 250,000 unique potential bidders visit our website looking for vehicles and equipment. That number of bidders is impossible to obtain at a traditional live auction in one venue. People who do not have the capability or time to attend a live auction can easily visit our website at any time to view items up for auction and to place bids.

Purple Wave has conducted many auctions for government entities who sell items similar to MoDOT. We feature government sellers in a once monthly Government Auction and often conduct featured auctions when our sellers have a large inventory to liquidate. Our May 2nd, 2013 Missouri Department of Transportation Auction received a hammer price of over \$1.2 million from 460 bidders who placed over 3,000 bids.

See **Attachment A** to view the customer demographics report and **Attachment B** to see past auction fliers and stats.

Purple Wave is the easiest, most straightforward way to sell used equipment. We are the largest "no reserve" auction firm conducting auctions exclusively through fully integrated Internet bidding. Purple Wave specializes in sales of construction, agricultural, industrial and government assets. We have conducted thousands of successful auctions since our first in 2000. Our work continues to be recognized across the country. For the past six years, Inc. Magazine named Purple Wave to its annual 5000 List, recognizing us as one of the fastest-growing private companies

in the United States. Just this year, our Marketing Department was awarded second place in three categories at The National Auctioneers Association (NAA) Marketing Competition. Purple Wave has been the recipient of 30 NAA Marketing awards since 2008.

View **Attachment C** to see some of our award winning marketing.

Purple Wave has continued to experience annual growth in the number of government agencies as well as construction and agriculture businesses requesting services and in the volume of assets those organizations are requesting Purple Wave to sell. This trend substantiates the anecdotal feedback Purple Wave receives directly from the vast majority of our customers: that Purple Wave provides the best complete service, generates the best recoveries with strong auction prices, and delivers the most value.

The full scale look and feel of Purple Wave and the type of work we do for our customers can be more fully understood by exploring our upcoming and past auctions on our website, [www.purplewave.com](http://www.purplewave.com).

## What is Purple Wave proposing to do?

Sell all of *the department's assets* the same way we've successfully sold thousands of assets for other businesses, individuals and government entities. Specifically, we will do the following:

- Utilize our staff to create detailed, professional listings of the assets and present them via our website, [www.purplewave.com](http://www.purplewave.com).
- Accept all bids on the assets on our website through our industry-leading bidding interface.
- Market *the department's assets* by using traditional, local print advertising, plus national exposure through our website and appropriate trade publications, online advertising, direct mail and media relations.
- Utilize our team of over 80 auction professionals to develop and assist bidders.

- Collect all payments from bidders, remit sales tax to the appropriate jurisdictions, organize and handle all title transfers, and provide settlement of auction proceeds, to *the department*.
- Work directly with *the department* to develop reports tailored to their specific needs.

## Why is Purple Wave the best choice?

- **Experienced, turn-key service**  
Purple Wave makes surplus equipment disposition easy and effective. Our unparalleled combination of personnel, systems, expertise and experience in equipment auctions is unmatched. From taking photographs and creating online listings to collecting buyer payments and providing detailed post-auction reports, Purple Wave does it all.
- **We bring the most bidders to your auction**  
We currently have over 126,000 registered bidders. In the most recent 30-day period, more than 266,000 different visitors--all of them potential bidders--reviewed assets on [www.purplewave.com](http://www.purplewave.com) and 7,258,099 pages were viewed.
- **Transparent, quality information for you**  
Our Internet-based inventory, clerking, invoicing and settlement system is custom-designed by us; no one else has the technology tools we have. This will save *the department* both labor and resources. *The department's staff* will have immediate and transparent information about the progress of the auction, asset listings, bidder activity and buyer payment status.
- **No relocation costs**  
No need to transport equipment to an auction site. We sell "as is, where is" eliminating costly transportation fees for *the department*.
- **Local and national exposure creates the best sale prices**  
We aggressively market your assets through several traditional and online outlets to create a powerful marketing campaign for every asset presented on [www.purplewave.com](http://www.purplewave.com).
- **Industry-leading marketing staff**  
Our in-house Marketing Department has made Purple Wave one of the most decorated auction marketing firms in the country for the past six years by the National Auctioneers Association. Our skill and judgment is ready to work for you.

View **Attachment D** to see your auction team and their profiles.

- **Number of auctions held per month and a history of success**

Purple Wave has an average of 17 auctions per month that include from 400 to 700 registered bidding participants.

## OVERVIEW OF SERVICE PROVIDED

1. MoDOT contacts Purple Wave indicating they have items available to auction.
2. Purple Wave and *the department representative* discuss asset types and scheduling needs to determine an appropriate auction date.
3. Purple Wave collects asset image(s), video(s), description(s), inspection and removal information.
4. Purple Wave posts asset information to [www.purplewave.com](http://www.purplewave.com) for bidding and marketing begin.
5. Bidders bid on assets until auction close.
6. Highest bidders declared winning buyers after auction close.
7. Our standard policy is that winning buyers pay Purple Wave within two business days of auction close.
8. Winning buyers pick up assets within 14 days of auction close.
9. Purple Wave pays *the department* for assets within 10 business days following the auction.
10. Purple Wave resolves any customer service issues that may arise.

### Step 1

#### **MoDOT contacts Purple Wave indicating they have items to auction.**

*The department* has several ways to inform Purple Wave of their assets they are interested in selling. They may call our toll free number at 866.608.9283 to our Manhattan headquarters. We will internally route that call to the Territory Manager in the corresponding geography. *The department* could alert us of assets to sell by clicking "sell" on our website and filling out a lead form. *The department* would enter their contact information and a description of the property available to sell. Purple Wave's assigned Territory Manager typically will contact *the department representative* within 24 hours of lead submission to arrange a meeting.

To view the entire Purple Wave team as well as biographies for each employee please view **Attachment D** or visit [www.purplewave.com](http://www.purplewave.com) and select "staff."

## Step 2

### **Purple Wave and MoDOT discuss asset types and scheduling needs to determine appropriate auction date.**

Once the Territory Manager confirms the nature of the assets and determines an auction date with *the department*, *the department representative* will complete and sign the MoDOT agreement as well as an auction planning form. This form verifies details such as inspection and pickup times for *the department's assets*. The MoDOT agreement serves to confirm *the department* is requesting services under the MoDOT Contract and the signer has the authority to engage with Purple Wave in such an agreement. The auction planning form provides Purple Wave with contact information for the on-site coordinators and also has contact and location information that will be displayed on our website indicating whom at *the department* interested bidders should contact for questions regarding the assets.

We hold regular monthly consignment auctions each month. Our standard auction timeline is to have commitments for the auction 30-45 days prior to auction. Purple Wave typically processes the items for data capture 30 days prior to the auction. We recommend that higher value assets, such as heavy equipment or vehicles, be online for bidding for at least four weeks to increase their market exposure and ensure that the assets are properly listed in our advertising for the auction.

### **Government Internet Only Auction**

We hold monthly and often semi-monthly government auction open to all government entities for all types of assets. These auctions often feature government general surplus assets typically consisting of: automobiles, computers, electronics, furniture, industrial, laboratory equipment, lawn/garden, music equipment, office supplies, printing and photography, restaurant equipment, road safety equipment, sporting goods, tractors, trailers and transit vehicles.

### **Construction Equipment Internet Only Auction**

We hold monthly and often semi-monthly Construction auctions. These auctions are open to the general public as well as Government agencies. These auctions often feature the following: asphalt equipment, automobiles, backhoes, cranes, dozers, excavators, forklifts, graders and scrapers, material handling, heavy trucks, loaders, paving, rollers and

packers, skid steers, trailers, trenchers and boring equipment.

### **Ag Equipment Internet Only Auction**

We hold monthly and often semi-monthly Ag auctions. These auctions often feature the following asset categories: application equipment, grain handling, harvesting, hay and forage, lawn and garden, mowers and rotary cutters, planting and seeding, skid steers, tillage, tools, tractors, trailers and utility vehicles.

### **Truck and Trailer Internet Only Auction**

We hold monthly Truck and Trailer auctions. These auctions exclusively feature over the road heavy trucks and trailers.

### **Featured Events**

In addition to our regular Government, Ag, Construction and Truck, we routinely have featured auction events. These can be a single or multiple seller event that is specially scheduled based on the needs of the seller.

## Step 3

### **Purple Wave collects asset picture(s), video(s), description(s), bidder inspection and removal time information.**

Our territory manager will travel to the asset location(s) and collect data for each asset. Purple Wave will write a detailed item description, take multiple digital pictures and, when appropriate, a video of each item in the auction. If any condition issues are known, Purple Wave will collect this information to provide the best auction experience for both our sellers and buyers. Because Purple Wave provides full data capture and listing services, little to no training is necessary for *the department* to conduct successful auctions with Purple Wave.

Typically while the territory manager is at the asset location, he or she will take possession of any vehicle titles as well as a signed vehicle power of attorney form as necessary. Reviewing the titles early in the process allows Purple Wave to capture any information required to be listed on the asset description. Purple Wave will distribute the titles to buyers post-auction. We require the seller to sign the title or provide a vehicle Power of Attorney to Purple Wave prior to listing titled assets online. Purple Wave will distribute titles to buyers only once their payment has been verified. Purple Wave's ability to distribute titles in a timely manner saves our sellers valuable resources and time.

View **Attachment E** to see our Auction Plan Guide for information about Purple Wave's data capture process, pre-auction and auction day, using [www.purplewave.com](http://www.purplewave.com) and how to bid.



#### Step 4

Purple Wave posts asset information to [www.purplewave.com](http://www.purplewave.com) for bidding and marketing begins.

#### Assets Posted to [www.purplewave.com](http://www.purplewave.com)

Purple Wave is a no reserve auction company and all assets start the bidding amount at \$10.00. Bidding can begin on assets as soon as we list them on our website, [www.purplewave.com](http://www.purplewave.com). Bidding continues 24 hours a day, 7 days per week.

#### Marketing

We have a full time staff of marketing specialists whose experience includes development of specialized auction event marketing campaigns, media purchasing, Internet advertising and other state-of-the-art marketing expertise. This team will work to develop and deploy a marketing campaign around *the department's assets*.

An extensive marketing campaign is customized each month to advertise our auction events and attract new bidders to Purple Wave. Bidder development is fostered through personal phone calls, emails and mailings. We have three sources of prospective bidders: current customers, unique visitors to [www.purplewave.com](http://www.purplewave.com) and outside marketing. Purple Wave presently has over 126,000 registered customers. We collect email and mailing addresses for each customer to allow targeted auction ad campaigns.

Purple Wave's unique Internet-Only platform helps to attract buyers in the Midwest, nationally and internationally. Our unique approach puts assets in front of more potential buyers than any traditional auction service. In addition to listing equipment on [www.purplewave.com](http://www.purplewave.com), we also post on over 180 industry websites to advertise every asset which are found via search engines.

We currently have over 124,000 registered bidders. In the most recent 30-day period, more than 266,000 different visitors, all of them potential bidders, reviewed assets on [www.purplewave.com](http://www.purplewave.com) and 7,258,099 pages were viewed.

See **Attachment B** to view Purple Wave statistics and demographics.

#### Step 5

Bidders bid on assets until auction close.

#### Bidder experience

Purple Wave has made our website easy for interested bidders to use. At the bottom of each page on [www.purplewave.com](http://www.purplewave.com) is a "Buy" section with

the following links: how to bid, how to register, terms and conditions and pay for purchases. These pages display screen shots of our site to guide bidders step by step through our auction process. Our team of 80 auction professionals is also available to assist *the department employees* or bidders through the auction process should they have additional questions.

Bidders will begin by registering with Purple Wave to receive their unique bidder number. From any page on [www.purplewave.com](http://www.purplewave.com) the register link can be found at the top of the page. We collect email, mailing address and credit card information to verify registrants' identities. Once all registration information is submitted the bidder will be notified of their bidder number.

Our auctions routinely have 400-700 people place one or more bids. People who do not have the capability or time to attend a live auction can easily look on our website at anytime to view items available for auction and to place bids. Because they know all bidders are participating via the Internet, they are more comfortable when a level playing field exists for them to compete for assets.

Our Internet bidding system allows bidders to place a Maximum Bid. This ensures even if the prospective buyer is not available to watch the item close, our system will place bids for them up to their Maximum Bid, should another bidder be competing for that asset.

Our Internet auctions typically close one item per minute. This increases bidder comfort, which improves bidding activity. Purple Wave's Internet Auctions feature a 5 minute extension period per item if someone places a bid in the last 5 minutes before the item is initially scheduled to be sold, and those extensions continue to extend for 5 minutes until no further bids are placed. This mimics a live auction scenario in which the hammer does not fall until the highest bid in the crowd is found. Even the most inexperienced of Internet users have ample opportunity to place their best bids.

Purple Wave's Internet auctions provide the following functionality:

- Ability to combine one or more assets per auction lot;
- Ability to include multiple lots per auction;
- Ability to sell assets in unlimited locations in the same auction event-no relocation costs!
- Ability to offer grouped extension on similar assets in the auction, increasing the average price for each piece in the group;

- Ability to add sales tax to the winning bids;
- Ability to structure an auction for various scenarios such as;
- Creating specific times for public viewing and different times for asset pick up;
- Listing multiple locations and complete descriptions including terms of sales;
- Multiple starting and ending times;
- Auction detail and summary data;
- Detailed reporting and records in both paper and electronic format.

Purple Wave's bidding platform is very transparent. We display the bidding history online next to each item. The "Bids" link will display the amount of bids a particular item has received. Once a user enters the bid history page the following will be displayed: bidder number, amount, time, current bid and winning bidder number. The max bid will not be disclosed in the bid history. All bidding activity is recorded through various backup systems.

#### **Auction management**

We have made the bidder experience on [www.purplewave.com](http://www.purplewave.com) very easy to understand and use. However, on the Purple Wave management side of our site there is a variety of reports and systems in place that allow us to consistently produce favorable returns to our sellers.

Purple Wave provides real-time monitoring of auctions in progress to ensure misplaced bids and bidder mistakes are minimized. Each bid placed is updated and displayed on our website instantaneously, next to the item up for auction. We also have various systems in place to verify that bid manipulation does not occur in our auctions. We offer 24-hour bidding. Our staff is available throughout the auction process to answer questions and assist bidders as needed.

#### **Step 6**

##### **Bidder declared Winning Buyer after auction close.**

If potential bidders would rather call to place a bid they are welcome to call our headquarters where our Customer Service team will help to qualify them and place bids as needed. We will also provide a centralized payment clearinghouse for winning bidders through Purple Wave's home-office staff, along with the ability to accept on-site payments and release assets on the final auction day so long as funds confirmation can be made.

We begin closing the bidding at 10:00 a.m. on the last day of the auction, with one lot closing per minute. Meaning, the first item of the auction will end at 10:00 a.m. and the second item at 10:01 a.m. and the third item at 10:02 a.m., etc. However, if an item receives bidding activity within the last five minutes, bidding on that item will be auto-extended five minutes, allowing the computer to act as a live auctioneer.

Purple Wave believes in transparent auction results. As the item closes, the winning bidder number as well as the contract price are displayed next to the item for the public to view. The contract price is the amount someone would like to pay for their asset including the 10% buyers premium. The bid history will be displayed beside each item post auction. All the above bidder information and results are logged upon auction completion on [www.purplewave.com](http://www.purplewave.com) under "Auction Result" and stored permanently in public view. This information is available to both MoDOT representatives as well as the public.

The day after the auction *the department* will be emailed a Settlement Supplement, **Attachment F**. This report displays information for the entire auction event. A map is displayed with the location of each bidder in the auction, participation summary including total bids, unique bidders, average bids per item, the average bidders per item, average distance, auction page views and more.

Purple Wave has the ability to generate a variety of reports. If MoDOT would like a particular report we would be happy to discuss *the department's reporting needs* at an initial meeting.

#### **Step 7**

##### **Our standard policy is that winning buyers pay Purple Wave within two business days of auction close.**

Upon completion of the auction the winning bidder will be emailed an invoice informing them of their purchase and the payment directions as well as where and when to pick up their asset. The invoice displays bidder number, item number, quantity, description, amount sold, taxes collected and any credit card charge. Once payment is made, both the winning bidder and the seller will be emailed a paid invoice and the item may be released.

Purple Wave's standard bidder payment terms require the buyer to make payment by 3 p.m. CDT on the second business day following the auction. Purple Wave reserves the right to charge the credit card on file the total purchase price and collect a \$30.00 late payment fee for invoices not paid within

\$30.00 late payment fee for invoices not paid within (7) business days after auction. Cash and wire transfers in any amount will be accepted. Checks up to \$10,000.00 will be accepted without a bank guarantee letter. MasterCard or Visa will be accepted only for charges up to \$2,000.00 per invoice, and only after authorization by cardholder (via website or email) or in-person signatures are obtained from the cardholder.

### **Step 8**

**Winning Buyers pick up assets within 14 days of auction close.**

We have a customer portal available to our sellers to assist with asset removal notification when invoices are paid in real time. After logging in to the portal, *the department representatives* can view all the assets they are selling in one place, view current bids and bid totals prior to the auction ending.

*The department* can review totals and track settlement status through the portal. Auction reports, invoice summary reports, invoices, the identity of winning bidders, and the bidders' payment status are all available in the portal as well. Bidders in our auctions may also track their activity and status via the customer portal.

### **Step 9**

**Purple Wave pays seller for assets within 20 days following the auction.**

Immediately after payment from a winning bidder, Purple Wave sends copies of the "paid" invoices. Once all payments have been collected, Purple Wave will send a detailed settlement statement to *the department*. This settlement includes the bidder number, item number, quantity, description, commission and amount sold. Purple Wave will settle the auction with the company within 10 business days following the auction. View **Attachment G** to see a sample settlement.

To view our current auction schedule and past auction results please visit **www.purplewave.com**.

### **Step 10**

**Purple Wave resolves any customer service issues that arise.**

One of the most valuable but often unseen benefits Purple Wave provides our selling customers is the resolution of post-auction issues. The sale of used assets on an 'as-is' basis does occasionally draw complaints from buyers regarding asset quality. These claims generally hold little or no merit but professional handling is required to leave the buying public confident of fair treatment. Purple Wave has an experienced team of customer service professionals that handle the resolution of these issues, relieving *the department employees* of this burden.

# 1. Introduction and General Information

Purple Wave has read and understands all requirements.

# 2. Scope of work

## 2.1 General Requirements

2.1.1 The bidder shall provide vehicle/ equipment disposal duties on an as needed, if needed basis for the Missouri Department of Transportation's (MoDOT) ten locations (Attachment B), in accordance with the provisions and requirements stated herein.

Purple Wave agrees to the above term.

2.1.2 Unless otherwise specified herein, the bidder shall furnish all material, labor, facilities, equipment, and supplies necessary to provide the deliverables required herein.

Purple Wave agrees to the above term.

## 2.2 Specific requirements

2.2.1 Internet Disposal

2.2.2 Bidder is to advertise vehicles/ equipment being offered for sale (all MoDOT surplus vehicles/equipment must be offered to the public; they cannot be sold on private auction sites)

Purple Wave has a full time marketing staff who will advertise MoDOT assets. All items on **www.purplewave.com** are sold to the public in a no reserve auction.

2.2.3 All Internet disposal sales of vehicles/ equipment are deemed to be as is/where is.

Purple Wave agrees to the above terms.

2.2.4 The bidder shall provide the following information electronically, via Microsoft Excel spreadsheet, within three (3) business days from date of sale. This spreadsheet shall be submitted to the following:

- Aaron.utrecht@modot.mo.gov*
- MoDOT #*
- Make, Model, and Model Year*
- Vehicle Identification Number (VIN#)*
- Gross Sale Price (includes all fees, buyer premiums, etc...)*
- Net Price (funds MoDOT will receive after all fees are deducted)*
- Buyer Name*
- Buyer Address*
- Buyer Telephone #*
- Buyer Email Address*
- Date Sold*
- Copy of Bill of Sale (if applicable)*

Currently, Purple Wave sends this report to MoDOT monthly. Please view **Attachment H** for the July 2014 report.

2.2.4 Bidder Shall submit payment to MoDOT (deducting all applicable fees prior) and include a copy of the surplus sale information identified above along with the payment prior to MoDOT releasing possession of the vehicle/ equipment to Buyer or Buyer's representative, as provided for herein.

Our standard process is, Purple Wave collects all payment from buyer(s) and will remit payment to MoDOT within 20 days from the auction. MoDOT representatives are advised to release the assets prior to settlement.

2.2.5 Bidder shall require Buyer to contact the MoDOT District Disposal Coordinator (pages 9-10) to arrange a time to pick up the item (s) purchased.

Purple Wave agrees to the above term.

2.2.6 The buyer will make all arrangements and perform all work necessary, including packaging, loading and transportation of the vehicles/equipment. Under no circumstances will the Missouri Department of Transportation assume responsibility for packaging, loading, or shipping. Vehicles/ equipment may be removed between the hours of 9 a.m. and 2 p.m. Monday through Friday, excluding legal, federal, and Missouri state holidays.

Purple Wave agrees to the above term.

2.2.7 Before releasing a unit to the buyer or authorized representative, MoDOT will require the following: Proof of identification/ Proof of purchase (copy of receipt or Bill of Sale)

Purple Wave agrees to the above term.

2.2.8 It is the bidder's responsibility to ensure all MoDOT requirements are communicated to and complied by the buyer or the buyer's authorized representative.

Purple Wave will include all MoDOT requirements within the terms and conditions of each auction and all buyers will be required to agree to those terms and conditions prior to participation in the auction. Purple Wave will use its best efforts to enforce the terms and conditions of the auction.

2.2.9 If a buyer's representative arrives to pick up the vehicle/equipment, he/she must provide the following before the item will be released:

- Proof of Identification
- Proof of Purchase  
(copy of receipt or bill of sale)
- Proof of Authority of Representation from the Buyer in a form acceptable to MoDOT.
- Any such authority shall specifically describe the exact vehicle/equipment that is being released (VIN#, make, model, etc...) This authorization must be notarized.

Purple Wave provides each winning buyer with a "paid-in-full" invoice which serves as the bill of sale for the transaction and which will serve as the "proof of purchase" for MoDOT. MoDOT representatives will be sent a copy of each "paid-in-full" invoice when issued. The invoice lists the winning buyer, a description of the vehicle/equipment purchased, and notation that all funds have been collected. Purple Wave has no objection to the requirement that the buyer's representative provide *proof of identification* at pick-up. Requests by sellers to require additional documentation for release of vehicles/equipment will be implemented on an auction-by-auction basis and must be mutually agreed to by MoDOT and Purple Wave at the time assets are submitted for auction.

2.2.10 MoDOT representative will sign the Certificate of Title (if applicable) and fill in the sale odometer reading upon the release of the vehicle/equipment.

Purple Wave has a full time staff available to distribute titles as soon as payment is confirmed.

**2.3. Auction Facility Disposal:**

Not Applicable

**2.4 Other Contractual Requirements**

2.4.1 Contract Period - The contract shall commence from November 1, 2014 until October 31, 2015 with up to three (3) one-year renewal option periods. If the option for renewal is exercised by MoDOT, the bidder shall agree to all terms and conditions of the RFB and all subsequent amendments. Renewal options are the sole discretion of MoDOT.

Purple Wave agrees to the above term

# 3. BID SUBMISSION

**3.1 Bid Submission Information:**

Purple Wave has reviewed and met all submission requirements.



Pricing Page

**Item # 1 Vehicles/Equipment Disposal Services, NET PRICE to any District in the State of Missouri, in care of the District General Services Manager (See page 20).**

	DESCRIPTION	Price
	Preparation/detail of on-road vehicles/equipment, if applicable	n/a
	Preparation/detail of off-road vehicles/equipment, if applicable	n/a
	Marketing/advertising of vehicles/equipment, if applicable	n/a
	Fee for transporting on-road vehicles/equipment to auction facility	n/a
	Fee for transporting off-road vehicles/equipment to auction facility	n/a
	Fee for combination Internet/Live Auction, if applicable	n/a
	Fee for condition reports for sales at auction facility sites	n/a
	Commission fee for on-road vehicles/equipment	0%
	Commission fee for off-road vehicles/equipment	0%
	<i>Please list any bidder-recommended options relevant to this operation. Use additional sheets if necessary.</i>	
Option 1		
Option 2		
Option 3		

Please submit a complete list of duties/services with detailed pricing information your company would be willing to provide. Please indicate below the percent (%) discount off Manufacturer's Suggested Retail Prices (MSRP) for all duties/services options available in your data book or pricing guides.

% discount off MSRP for all Data Book or Pricing Guide Options: - % Discount   N/A  

**Renewal Periods:** The bidder shall provide below the maximum percentage of increase or decrease for the renewal periods. The percentage shall be computed against the current contract prices for each renewal period. If a renewal percentage is not provided, the prices for the renewal periods shall be the same as the current contract period.

1<sup>st</sup> Renewal Period      0   % of maximum increase and/or   0   % of maximum decrease.

2<sup>nd</sup> Renewal Period      0   % of maximum increase and/or   0   % of maximum decrease.

3<sup>rd</sup> Renewal Period      0   % of maximum increase and/or   0   % of maximum decrease.

  Purple Wave, Inc.    
 Name of the Bidder's Firm                      Signature of Authorized Representative                      Date Signed



# Purple Wave Cost Proposal

## **FEES**

### **Seller Costs/ Fees**

Purple Wave will retain a 0% Seller Commission, applied against the high bid(s) received for the property at the auction.

### **Bidder Costs/ Fees**

A "buyer's premium" or fee of 10% of the final winning bid price will be charged to each winning bidder. This fee will be retained by Purple Wave and will compensate Purple Wave for auction services performed including: lotting and listing auction merchandise for sale on purplewave.com, standard marketing of the merchandise to Purple Wave's over 114,000 registered customers, conducting an auction sale, collection of funds from winning bidders, distributing titles and settlement of funds with the selling governmental entity.

## **BIDDER COSTS**

### **State and Local Sales Tax**

When appropriate Purple Wave will charge winning bidders state and local sales tax and remit those taxes in accordance with the regulations of the Missouri Department of Revenue.

### **Penalties &**

### **Additional Service Fees**

Purple Wave does retain the right to charge and retain reasonable fees upon buyers who request additional services or fail to comply with terms of the auction such as collection fees for non-payment, late-pickup, temporary vehicle tags, and similar charges.

**Purple Wave will not charge any other separate fees to winning bidders.**

---

Purple Wave, Inc.  
[www.purplewave.com](http://www.purplewave.com)

Exhibit A

**Cooperative Procurement**

The Department is interested in assisting Missouri governmental entities, etc. in purchasing equipment, various materials, and supplies that meet the Missouri Department of Transportation specifications.

Each bidder is asked to indicate below whether they would be willing to offer equipment disposal duties listed in the attached "Request for Bid" for sale to these local political entities at the same bid price offered to this Department.

It is understood the Department will not issue purchase orders, accept delivery nor make payment for these items ordered by any of these agencies. It is further understood the price is based on the equipment disposal duties meeting the Department requirements. Any added options, deletions, or extra freight costs would be negotiated between the local agency and the successful vendor.

Indicate below whether your company is willing to offer such cooperative purchasing for Missouri counties, cities or other political entities.

YES xxx NO \_\_\_\_\_

If the price varies throughout the state on Department bids because of different delivery destinations, please indicate the price f.o.b. your location that would be offered as described.

F.O.B. Location n/a

Indicate the deadline date that orders will be accepted. n/a

COMPANY NAME Purple Wave, Inc.

ADDRESS 825 Levee Drive Manhattan KS 66502

PHONE NUMBER 785.539.5356

SIGNATURE \_\_\_\_\_

TITLE Founder

DATE 10/9/2014



**Missouri Department of Transportation**  
David B. Nichols, Director

105 West Capitol Avenue  
P.O. Box 270  
Jefferson City, Missouri 65102

573.751.2551  
Fax: 573.751.6555  
1.888.ASK MODOT (275.6636)

**ADDENDUM 001  
Request for Proposal  
Vehicle/Equipment  
RFP 6-141009LK**

Offerors should acknowledge receipt of Addendum 001 (ONE) by signing and including it with the original proposal. The due date for receipt of proposal **has changed** by this Addendum. The receipt of proposals is due **October 15, 2014 at 2:00 PM local time**. Accordingly, the following clarifications, and or additional information, are believed to be of general interest to all potential Offerors. All other terms and conditions remain unchanged and in full force.

Name and Title of Signer (Print or type)	Name and Title of Department Authority
<i>Aaron McKee</i>	Leann Kottwitz, CPPB General Services Senior Specialist
Contractor/Offeror Signature	Department of Transportation
<i>[Signature]</i>	<i>Leann Kottwitz</i>
(Signature of person authorized to sign)	(Authorizing Signature)
Date Signed: <i>10/6/2014</i>	Date Signed: 10/6/2014

**Question #1:**

2.2.4. Bidder shall submit payment to MoDOT (deducting all applicable fees prior) and include a copy of the surplus sale information identified above along with the payment to MoDOT releasing possession of the vehicle/equipment to Buyer or Buyer's Representative, as provide for herein.

*Currently with all MODOT locations and other Missouri political subdivisions, we have been paying within 14-21 business days. This allows us to collect all funds from buyers, make sure all checks clear and get all funds to MODOT. Is this going to be acceptable to continue in this manner? The paid invoice will still be provided to MODOT as soon as payment has been received.*



*Our mission is to provide a world-class transportation experience that delights our customers and promotes a prosperous Missouri.*

[www.modot.org](http://www.modot.org)

**Response:**

This paragraph is just stating the asset will not be released to the bidder (buyer) until the invoice is paid. The Contractor is acting as an agent for MoDOT & they are collecting the payment for us. It doesn't pertain to the vendor (agent) paying MoDOT. 14-21 days is fine.

**Question #2:**

2.2.9. If a Buyer's representative arrives to pick up the vehicle/equipment, he/she must provide the following before the item will be released:

Proof of Identification

Proof of Purchase (copy of receipt or bill of sale)

Proof of Authority of the representation from the buyer in a form acceptable to MODOT.

Any such authority shall specifically describe the exact vehicle/equipment that is being released (VIN#, make, model, etc....) This authorization shall be notarized.

*Currently we have buyers provide a copy of the paid invoice and we also send the paid invoice to the MODOT location. If a transport company is hired, we do ask they bring the paid invoice as well, but we don't ask them to notarize it. Many times the pick-up is set up by a Central office location and the driver might be routed from other areas and not have the ability to pick up something that is notarized.*

**Response:**

Please remove the language "This authorization shall be notarized".

**Question #3:**

2.2.10. MODOT representative will sign the Certificate of Title (if applicable) and fill in the sale information and odometer reading upon the release of the vehicle/equipment.

*Currently we are taking the burden off of MODOT employees by distributing the titles for you. Is this something you would like us to continue to assist with?*

**Response:**

The Offerors can distribute the signed titles as long as a MoDOT employee (those designated in the Delegation of Authority) has signed the title. No external parties have the authority to sign on behalf of MoDOT.





105 West Capitol Avenue  
P.O. Box 270  
Jefferson City, Missouri 65102

**Missouri Department of Transportation**  
*Patrick K McKenna, Director*

573.751.2551  
Fax: 573.751.6555  
1.888.ASK MODOT (275.6636)

October 28, 2016

Contract 5-141009LK – Equipment Disposal

The Missouri Department of Transportation wishes to offer to you a one-year extension to the above-referenced contract, as allowed in the original bid. This extension will be in place through October 31, 2017. This extension will be the second extension to the original contract.

The pricing and all other terms of the original bid will remain the same for this second extension. If you should have any additional questions please email me @ [Leann.kottwitz@modot.mo.gov](mailto:Leann.kottwitz@modot.mo.gov).

Sincerely,

*Leann Kottwitz*

Leann Kottwitz  
Senior General Services Specialist

Missouri Dept. of Transportation  
Senior General Services Specialist- Procurement  
P. O. Box 270  
Jefferson City, MO 65102



*Our mission is to provide a world-class transportation experience that delights our customers and promotes a prosperous Missouri.*

[www.modot.org](http://www.modot.org)



**YEARLY CONTRACT for AUCTION SERVICES**  
**RFP # 76 - Correction**

This CONTRACT, by and between Mid-America Regional Council/Kansas City Regional Purchasing Cooperative, hereinafter referred to as "MARC/KCRPC", and Affiliated Auctioneers, L.L.C., hereinafter referred to as "Contractor" is effective this 1st day of October, 2016.

WITNESSETH:

WHEREAS, MARC/KCRPC does hereby accept, with modifications, if any, the PROPOSAL of: Affiliated Auctioneers LLC. The PROPOSAL is made a part of this contract.

NOW, THEREFORE, in consideration of the mutual covenants contained herein, the parties agree as follows:

**1. SCOPE OF SERVICES**

- a. Provide a public auction facility located within the Greater Kansas City metropolitan area. Provide all necessary services for the disposal of personal property, vehicles, heavy equipment, electronic equipment, office furniture, tools, toys, jewelry, coins, sporting goods, musical instruments, police seized property and unclaimed stolen property.
- b. Provide transport of, and secure storage and/or warehousing, for surplus to be sold. Contractor shall provide secure outside storage of all vehicles and construction equipment. Inside storage shall be provided by the contractor for all other personal property, including, but not limited to electronic equipment, office furniture, tools, toys, jewelry, coins, sporting goods, musical instruments, unless otherwise agreed upon between the Participant and Contractor. Contractor shall provide storage space at facility for a minimum of ninety (90) days until surplus is sold. For longer storage periods, Contractor offered to provide storage at no charge for periods needed beyond the ninety (90) days.
- c. A minimum of one (1) public auction per month, will be held at the Contractor's facility. Contractor shall provide auctioneer, title clerks (if vehicles are to be sold), cashiers, security, and advertising. At no time will the Participants' surplus be the only merchandise being disposed of at any one auction
- d. Contractor shall be required to advertise in a minimum of two legal newspapers (Kansas City Star, Kansas City Hispanic News, The Call, or other metro newspaper), at least two weeks prior to the auction. Contractor shall mail (either by electronic method or using US Postal Service) any brochures or catalogs to any bidders' list that may be provided by the Participants, as well as the Contractor's mailing list, which should be a minimum of 5,000 businesses or individuals.
- e. Contractor shall provide management of advertising, cataloging, labeling items, registration of bidders, security, payment collections, auction transaction accounting, and overall auction process, including recommendations to improve the value of surplus property prior to auctioning. Contractor may be requested to perform additional services such as: evaluate condition of vehicles and submit written recommendations to Participants, per vehicle, on improvements that could increase the bid price, visit various Participant locations, regarding the value of items scheduled for sale, provide written and/or verbal appraisal of surplus items, and remove identification on vehicles/equipment prior to auction. This can include, but is not limited to removal of logos, lettering and repainting areas as necessary. Commissions to be charged and pricing for additional services are provided on Form 6 Fee Schedule, as attachment to this contract.
- f. Contractor shall provide for a live internet auction in conjunction with actual auction, increasing buyer participation.
- g. Provide on-site auction services for special sales as determined and requested by the Participants.
- h. Participants reserve the right to establish pricing reserves on equipment. A contact person for the Participant will be appointed and contact information provided to Contractor, for consultation during an auction, when a reserve is designated on surplus equipment or vehicles.
- i. Jackson County, Missouri requires Contractor to pick up all surplus items within five (5) to ten (10) business days after receipt of written notification for disposal. If more time is required to pick up surplus items, Contractor must notify the Jackson County Purchasing Department. Jackson County may notify Contractor

via fax, email, or a combination thereof with a list of items to be picked up including but not limited to location, point of contact, and phone number. Any surplus items not available to Contractor, either by County Department refusal to release surplus items to Contractor or surplus items not at location where indicated in notification, Jackson County requires Contractor to notify the Jackson County Purchasing Department as soon as possible. Written notice may be received via fax, email or a combination thereof with list of items not available including but not limited to location, point of contact, and phone number.

**2. CONTRACT TIME**

Contract is effective from October 1, 2016 through September 30, 2018 with the option to renew for three (3) additional ONE YEAR periods.

**3. PAYMENTS for COMMISSIONS AND ADMINISTRATIVE FEE:**

Commissions:

- a. All payments of sale proceeds are due thirty (30) calendar days after the closing of each sale. Payments shall be issued directly to the applicable Participant.
- b. A late penalty of 18% will be assessed to the contractor, by the Participant, each month the payments are not received by the applicable Participant.

Administrative Fee:

- c. Payment of the 1.5% Administrative Fee to MARC/KCRPC shall be based on gross sales (after commission and additional services are deducted from proceeds) for each sale. If no sales were conducted during a particular month, a report reflecting this shall be sent to the Program Coordinator.
- d. The Contractor shall have no claim or right to all or any portion of the Administrative Fee. Failure to provide monthly reports as required, may be deemed breach of the contract. All payments shall be made payable to: Mid-America Regional Council, referencing RFP #76 and sale date on each payment. Payment shall accompany a composite report of all contract purchases against any and all purchase orders issued against this contract. The report shall be submitted with payment to: MARC, Attn: Finance Department, 600 Broadway Suite 200, Kansas City MO 64105-1659. The report shall include, at a minimum:
  - Participant with detail of surplus items sold, quantity and sale price.
  - The report shall be totaled for the accumulated dollar amount sold within the particular month period for each Participant or Non-Participant.
  - *In lieu of original copy of report, the report may be submitted electronically in Excel (preferred) or PDF format by email to the Program Coordinator. However, ALL fee payments must be sent to MARC (see paragraph d).*

**4. TERMINATION**

Subject to the provisions below, any contract derived from this Request For Proposal may be terminated by either party upon thirty (30) days advance written notice to the other party; but if any work or service hereunder is in progress, but not completed as of the date of termination, then said contract may be extended upon written approval of MARC/KCRPC or Participants until said work or services are completed and accepted.

a. TERMINATION FOR CONVENIENCE

In the event that the contract is terminated or cancelled upon request and for the convenience of MARC/KCRPC and Participants, without the required thirty (30) days advance written notice, then MARC/KCRPC and Participants shall negotiate reasonable termination costs, if applicable.

b. TERMINATION FOR CAUSE

Termination by MARC/KCRPC or Participants for cause, default or negligence on the part of the contractor shall be excluded from the foregoing provision; termination costs, if any, shall not apply. The thirty (30) days advance notice requirement is waived in the event of Termination for Cause.

**5. CHANGES AND ADDITIONAL SERVICES**

MARC/KCRPC may at any time, by written order, make changes or additions, within the general scope of this contract in or to specifications or instructions for work. If any such change causes an increase or decrease in the cost of or in the time required for performance of this contract, the Contractor shall notify MARC/KCRPC in writing immediately and an

appropriate equitable adjustment will be made in the price or time of performance, or both, by written modification of the contract. Any claim by the Contractor for such adjustment must be asserted within 30 days, or such other period as may be agreed upon in writing by the parties, after the Contractor's receipt of notice of the change. Nothing herein contained shall excuse the Contractor from proceeding with the contract as changed.

**6. CONFLICTS OF INTEREST**

The Contractor certifies that to the best of their knowledge or belief, no elected or appointed official of any Participant is financially interested, directly or indirectly, in the purchase of the goods or services specified on this order

**7. COMPLIANT WITH APPLICABLE LAWS**

The Contractor warrants it has complied with all applicable laws, rules and ordinances of the United States, or any applicable state, municipality or any other Governmental authority or agency in providing services including but not limited to, all provisions of the Fair Labor Standards Act of 1938, as amended.

**8. INDEMNIFICATION**

Contractor agrees to maintain liability and workmen's compensation insurance, satisfactory to MARC/KCRPC and the Participants, and to indemnify MARC/KCRPC and the Participants against all liability, loss and damage arising out of any injuries to persons and property caused by Contractor, his sub-contractors, employees or agents.

**9. NOTICES**

Any notice to any Contractor from MARC/KCRPC relative to any part of this contract will be in writing and considered delivered and the service thereof completed when said notice is posted, by certified or regular mail, to the said Contractor at his last given address or delivered in person to said Contractor or his authorized representative.

IN WITNESS WHEREOF, the parties hereto have signed this CONTRACT:

By: 

David A. Warm  
Executive Director  
Mid-America Regional Council  
600 Broadway Suite 300  
Kansas City MO 64105-1659

By: 

Durke Dickey  
Affiliated Auctioneers LLC  
8747 E 40 Highway  
Kansas City MO 64129  
P. 816-920-6606  
Email. durke@affiliatedauctioneers.com

Date: 9/23/16

Title: CEO/Owner

Date: 9/20/2016

Attachments: Form 6 - Fee Schedule  
Distribution:  
Originals: Contractor  
KCRPC Program Coordinator  
CC: Participants, Database

**FORM NO. 6: FEE SCHEDULE**

Commission will be paid as follows - Gross sales receipts, less additional services deducted, and the 1.5% administrative fee will be assessed against balance.

Item Description:
Vehicles
Heavy equipment (bucket trucks, backhoes, trailers, etc.)
Construction Equipment (plows, mowers, attachments, etc.)
Personal Property (Desks, chairs, copiers, computers, police confiscated property, etc.)
On site auction without set up (sale only)
On site auction with set up and sale
Other: <u>Lost</u> /Replacement Title Fee

Commission	Commission
Includes transportation by Contractor:	Transportation provided by Participant:
14%	10%
15%	11%
15%	11%
30%	20%
20%	
30%	
526 State of MO/543.50	
State of KS	

**Services Available:**

If an item listed below is included in the commission to be paid, make note "included" or "no charge".

	Rate:
Vehicle wash:	\$ <u>5.00</u> /per vehicle
Detailing of vehicles:	\$ <u>175 lg/125 sm</u> /per vehicle
Gasoline:	\$ <u>3.50 Diesel/3.00 Gas</u> /gal (min 1 gal)
Vacuuming:	\$ <u>5.00</u> /per vehicle
Battery: (to make vehicle operational and to remain with vehicle or equipment)	\$ <u>120</u> /each
Flat tire repair:	\$ per case basis /per tire
Keys:	\$ per case basis /per key
Logo removal from vehicles/equipment:	\$ <u>included</u> /per vehicle
Storage services beyond 90 days:	\$ <u>included</u> /per day/24 hours
Paint touchups:	\$ <u>per case basis</u> /per vehicle

Affiliated Auctioneers, LLC  
 Company Name  
 8747 E 40 Hwy  
 Address  
 Kansas City, MO 64129  
 City/State/Zip  
 (816) 920-6606  
 Telephone #                      Fax #  
 durke@affiliatedauctioneers.com  
 Email

Durke Dickey  
 Authorized Person (Print)  
Durke Dickey                      9/9/16  
 Signature                                      Date  
 Owner/CEO  
 Title  
 20-4768741  
 Tax ID No.  
 Auction House  
 Entity Type

Rev. para 18 8/18/16