

**IN THE COUNTY LEGISLATURE OF JACKSON COUNTY, MISSOURI**

**A RESOLUTION** awarding a thirty-six month contract for the furnishing of a web filtering, malware detection, prevention, and mitigation solution for use by the Information Technology Department to Braxton-Grant Technologies of Woodstock, MD, under the terms and conditions of Request for Proposals No. 85-12, at a cost to the County in 2013 not to exceed \$6,724.33, and a total thirty-six month cost not to exceed \$20,172.99.

**RESOLUTION NO. 18033**, November 27, 2012

**INTRODUCED BY** Scott Burnett, County Legislator

WHEREAS, the Director of Finance and Purchasing has solicited formal written bids on Request for Proposals No. 85-12 for a thirty-six month contract for the furnishing of a web filtering, malware detection, prevention, and mitigation solution for use by the Information Technology Department on the County's computer system; and,

WHEREAS, twenty-one notifications were distributed and two responses were received and evaluated as follows:

| <u>VENDOR</u>                               | <u>ANNUAL COST</u> | <u>EVALUATION POINTS</u> |
|---|--------------------|--------------------------|
| Braxton Grant Technologies<br>Woodstock, MD | \$6,724.33         | 82.5                     |
| AT&T<br>Kansas City (Jackson County), MO    | \$9,121.42         | 80                       |

and,

WHEREAS, bids were reviewed on the following criteria: responsiveness to terms and conditions, system proposal, experience, qualifications, references, and pricing; and,

WHEREAS, the Director of Finance and Purchasing recommends award of a thirty-six month contract the furnishing of a web filtering, malware detection, prevention, and mitigation solution at a total cost to the County over the life of the contract not to exceed \$20,172.99, to Braxton Grant Technologies of Woodstock, MD, as the lowest and best bidder; and,

WHEREAS, this award is effective January 1, 2013, with the availability of funds for future years subject to annual appropriation; now therefore,


BE IT RESOLVED by the County Legislature of Jackson County, Missouri, that award be made as recommended by the Director of Finance and Purchasing, and that the Director be, and is hereby, authorized to execute for the County any documents necessary to the accomplishment of the award; and,

BE IT FURTHER RESOLVED that the Director of Finance and Purchasing be and hereby is authorized to make all payments, including final payment on the contract, to the extent that sufficient appropriations to the using spending agency are available in the then current Jackson County budget.

Effective Date: This Resolution shall be effective immediately upon its passage by a majority of the Legislature.

APPROVED AS TO FORM:

  
Chief Deputy County Counselor

  
County Counselor

Certificate of Passage

I hereby certify that the attached resolution, Resolution No. 18033 of November 27, 2012, was duly passed on December 3, 2012 by the Jackson County Legislature. The votes thereon were as follows:


Yeas 9

Nays 0

Abstaining 0

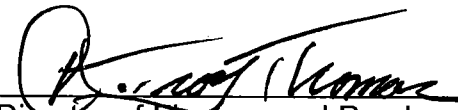
Absent 0

12.3.12  
Date

  
Mary Jo Spino, Clerk of Legislature

Funds sufficient for this expenditure are subject to appropriation in the 2013 and future years' annual budgets.

November 19, 2012  
Date

  
Director of Finance and Purchasing

**REQUEST FOR LEGISLATIVE ACTION**

Completed by County Counselor's Office:

Res/Ord No.: 18033

Sponsor(s): Scott Burnett

Date: November 27, 2012

| <p><b>SUBJECT</b></p>   | <p>Action Requested<br/> <input checked="" type="checkbox"/> Resolution<br/> <input type="checkbox"/> Ordinance</p> <p>Project/Title: <u>Authorizing the award of a Thirty-Six Month Contract for a Web Filtering, Malware Detection, Prevention and Mitigation Solution for the Information Technology Department to Braxton-Grant Technologies of Woodstock, MD; under the Terms and Conditions of Request for Proposal No. 85-12, effective January 1, 2013</u></p>   |   |                   |  |   |  |             |  |    |   |    |
|---|--|---|-------------------|--|---|--|-------------|--|----|---|----|
| <p><b>BUDGET INFORMATION</b><br/> <i>To be completed By Requesting Department and Finance</i></p> | <table border="1"> <tr> <td>Amount authorized by this legislation this fiscal year:</td> <td>\$0</td> </tr> <tr> <td>Amount previously authorized this fiscal year:</td> <td>\$0</td> </tr> <tr> <td>Total amount authorized after this legislative action:</td> <td>\$0</td> </tr> <tr> <td>Amount budgeted for this item * (including transfers):</td> <td>\$</td> </tr> <tr> <td>Source of funding (name of fund) and account code number:</td> <td>\$</td> </tr> </table> <p>• If account includes additional funds for other expenses, total budgeted in the account is: \$</p> <p><b>NOTE: THIS LEASE WILL BECOME EFFECTIVE JANUARY 1, 2013; THEREFORE THERE IS NO BUDGET IMPACT IN 2012. THE ANNUAL LEASE RATE WILL BE \$6,724.33 AND THE THREE YEAR TOTAL WILL BE \$20,172.99.</b></p> <p><b>OTHER FINANCIAL INFORMATION:</b></p> <p><input checked="" type="checkbox"/> No budget impact (no fiscal note required)<br/> <input type="checkbox"/> Term and Supply Contract (funds approved in the annual budget); estimated value and use of contract:<br/>         Department: Estimated Use: \$</p> <p>Prior Year Budget (if applicable): N/A<br/>         Prior Year Actual Amount Spent (if applicable): N/A</p> | Amount authorized by this legislation this fiscal year: | \$0               | Amount previously authorized this fiscal year: | \$0   | Total amount authorized after this legislative action: | \$0         | Amount budgeted for this item * (including transfers): | \$ | Source of funding (name of fund) and account code number: | \$ |
| Amount authorized by this legislation this fiscal year:   | \$0  |   |                   |  |   |  |             |  |    |   |    |
| Amount previously authorized this fiscal year:  | \$0  |   |                   |  |   |  |             |  |    |   |    |
| Total amount authorized after this legislative action:  | \$0  |   |                   |  |   |  |             |  |    |   |    |
| Amount budgeted for this item * (including transfers):  | \$   |   |                   |  |   |  |             |  |    |   |    |
| Source of funding (name of fund) and account code number:   | \$   |   |                   |  |   |  |             |  |    |   |    |
| <p><b>PRIOR LEGISLATION</b></p>   | <p>Prior ordinances and (date): N/A</p> <p>Prior resolutions and (date): N/A</p>   |   |                   |  |   |  |             |  |    |   |    |
| <p><b>CONTACT INFORMATION</b></p>   | <p>RLA drafted by (name, title, &amp; phone): Barbara Casamento, Purchasing Supervisor, 881-3253</p>   |   |                   |  |   |  |             |  |    |   |    |
| <p><b>REQUEST SUMMARY</b></p>   | <p>The Information Technology Department is requesting a Web-Filtering, Malware Detection, Prevention and Mitigation Solution for monitoring the County's internet activities. The Purchasing Department issued Request for Proposal No. 85-12 in response to Information Technology's request.</p> <p>A total of twenty-one notifications were distributed and two responses were received and evaluated as follows:</p> <table border="1"> <thead> <tr> <th></th> <th>Evaluation Points</th> <th>Annual Cost</th> </tr> </thead> <tbody> <tr> <td>Braxton Grant Technologies of Woodstock, MD</td> <td>82.5</td> <td>\$ 6,724.33</td> </tr> <tr> <td>A T &amp; T of Kansas City, MO</td> <td>80</td> <td>\$ 9,121.42</td> </tr> </tbody> </table> <p>Evaluation Points were based on Responsiveness to Terms and Conditions, System proposed by Respondent, Experience, Qualifications and References and Pricing.</p>   |   | Evaluation Points | Annual Cost                                    | Braxton Grant Technologies of Woodstock, MD | 82.5   | \$ 6,724.33 | A T & T of Kansas City, MO                             | 80 | \$ 9,121.42   |    |
|   | Evaluation Points  | Annual Cost   |                   |  |   |  |             |  |    |   |    |
| Braxton Grant Technologies of Woodstock, MD   | 82.5   | \$ 6,724.33   |                   |  |   |  |             |  |    |   |    |
| A T & T of Kansas City, MO  | 80   | \$ 9,121.42   |                   |  |   |  |             |  |    |   |    |

|             |  |                         |
|-------------|--|-------------------------|
|             | Pursuant to Section 1054.6 of the Jackson County Code, the Director of Finance and Purchasing recommends the purchase and installation of a Web-Filtering, Malware Detection, Prevention and Mitigation Solution to Braxton Grant Technologies of Woodstock, MD as the lowest and best proposal received under the Terms and Conditions of Request for Proposal No. 85-12. |                         |
| CLEARANCE   | <input type="checkbox"/> Tax Clearance Completed (Purchasing & Department) N/A<br><input type="checkbox"/> Business License Verified (Purchasing & Department) N/A<br><input checked="" type="checkbox"/> Chapter 6 Compliance - Affirmative Action/Prevailing Wage (County Auditor's Office)  |                         |
| ATTACHMENTS | Abstract of Bids, Award Recommendation Memorandum and pertinent pages of bid   |                         |
| REVIEW      | Department Director: <i>Bill Nell</i>  | Date: <i>11-19-2012</i> |
|             | Finance (Budget Approval):<br><i>If applicable Deborah S Ball</i>  | Date: <i>11-19-12</i>   |
|             | Division Manager: <i>[Signature]</i>   | Date: <i>11/19/12</i>   |
|             | County Counselor's Office:   | Date:                   |

Fiscal Information (to be verified by Budget Office in Finance Department)

- This expenditure was included in the annual budget.
- Funds for this were encumbered from the \_\_\_\_\_ Fund in \_\_\_\_.
- There is a balance otherwise unencumbered to the credit of the appropriation to which the expenditure is chargeable and there is a cash balance otherwise unencumbered in the treasury to the credit of the fund from which payment is to be made each sufficient to provide for the obligation herein authorized.
- Funds sufficient for this expenditure will be/were appropriated by Ordinance #
- Funds sufficient for this appropriation are available from the source indicated below.

| Account Number: | Account Title: | Amount Not to Exceed: |
|-----------------|----------------|-----------------------|
|                 |                |                       |

- This award is made on a need basis and does not obligate Jackson County to pay any specific amount. The availability of funds for specific purchases will, of necessity, be determined as each using agency places its order.
- This legislative action does not impact the County financially and does not require Finance/Budget approval.





Department of  
**INFORMATION TECHNOLOGY**

(816) 881-3151

JACKSON COUNTY, MISSOURI

415 E. 12<sup>TH</sup> STREET  
KANSAS CITY, MO 64106

**MEMORANDUM**

11/14/12

**TO: Barbara Casamento, Purchasing Supervisor**

**FROM: Michael E. Lear, Assistant Director of I.T. – Technical Support**

**RE: Recommendation for <sup>Web</sup> ~~Spam~~ Filter RFP 85-12**

RFP 85-12 was sent out seeking proposals for a Web Filtering system that would replace our current outdated software.

The I.T. Department received three response's from AT&T, Braxton-Grant Technologies (Web Proposal) and Braxton-Grant Technologies (Appliance Proposal).

After the review of the proposals, it is recommended that we award the bid to Braxton-Grant Technologies (Web Proposal).

Below is a summary of the yearly cost of the Three Year Proposal for this Bid:

|   |             |
|---|-------------|
| AT&T  | \$ 9,121.42 |
| Braxton-Grant Technologies (Web Proposal)       | \$ 6,724.33 |
| Braxton-Grant Technologies (Appliance Proposal) | \$ 17,247.7 |

A copy of the evaluation worksheet is also include in this e-mail.

Cc: Bill Noll, Director of I.T.





|             |               |          |             |               | Average IT Score |            |        |
|-------------|---------------|----------|-------------|---------------|------------------|------------|--------|
|             |               | BGTech   |             |               | AT&T             | BGTech     | BGTech |
|             |               | Ckoud    |             |               |                  | On Premise | Ckoud  |
| David Witte | Mike Lear     | Jon Gale | David Witte | Mike Lear     |                  |            |        |
| 5           | 5             | 5        | 5           | 5             | 5                | 5          | 5      |
| 20          | 25            | 22.5     | 25          | 25            | 24.17            | 21.67      | 24.17  |
| 22.5        | 25            | 22.5     | 22.5        | 25            | 24.17            | 23.33      | 23.33  |
| 47.5        | 55            | 50       | 52.5        | 55            | 53.33            | 50         | 52.5   |
| 30          | 30            |          | 45          | 45            | 40               | 30         | 45     |
| 77.5        | 85            | 50       | 97.5        | 100           | 80               | 70         | 82.5   |
|             |               |          |             |               |                  |            |        |
|             |               |          |             |               |                  |            |        |
|             |               |          |             |               |                  |            |        |
|             |               |          |             |               |                  |            |        |
|             |               |          |             |               |                  |            |        |
|             |               |          |             |               |                  |            |        |
|             | 35652.7       |          |             | 9800          |                  |            |        |
|             | 1 yr          |          |             | 1 yr          |                  |            |        |
|             | 51743.1       |          |             | 20173         |                  |            |        |
|             | 3 yr          |          |             | 3 yr          |                  |            |        |
|             | 17247.7       |          |             | 6724.333333   |                  |            |        |
|             | avg 3 yr cost |          |             | avg 3 yr cost |                  |            |        |

**Braxton-Grant Technologies, Inc.**  
**2400 Longstone Lane #206**  
**Marriottsville, MD 21104**

# Quote

|            |          |
|------------|----------|
| Date       | Quote #  |
| 10/22/2012 | 20121026 |

|  |
|--|
| Name / Address                                     |
| Jackson County<br>CLOUD SOLUTION OPT<br>3 YEAR OPT |

|  |
|--|
| Sales Rep:   |
| Claude<br>CONTRACTS@BRAXTONGRANT.COM<br>443.864.8617 |

| P.O. No. | Terms | Valid Until | Account # | FOB | Rep | Project |
|----------|-------|-------------|-----------|-----|-----|---------|
|          |       | 1/28/2013   |           |     | RH  |         |

| Part #         | Description  | Trans Type | Qty   | Cost     | Total     |
|----------------|--|------------|-------|----------|-----------|
| WPICE-AA       | MFE Web Protection Suite 3:3 GL 3 year list price LIST PRICE38.87                    | Lic        | 1,100 | 17.43    | 19,173.00 |
| BGT-SUPPORT-FF |  | Support    | 1     | 1,000.00 | 1,000.00  |
|                | Notes:<br>The following are zero dollar items<br><br>Training on-line shipping - N/A |            |       |          |           |

|              |             |
|--------------|-------------|
| <b>Total</b> | \$20,173.00 |
|--------------|-------------|

|          |
|----------|
| COMMENTS |
|----------|