

# REQUEST FOR LEGISLATIVE ACTION

Completed by County Counselor's Office:

Res/Ord No.: 18771

Sponsor(s): Dennis Waits

Date: March 23, 2015

|  |  |   |             |   |                  |   |                  |  |             |   |             |
|--|--|---|-------------|---|------------------|---|------------------|--|-------------|---|-------------|
| <b>SUBJECT</b>   | <p>Action Requested<br/> <input checked="" type="checkbox"/> Resolution<br/> <input type="checkbox"/> Ordinance</p> <p>Project/Title: <u>Requesting approval of a Contract for the furnishing of State Lobbying Services for the County Executive's Office to Thomas Nabors of Belton, Missouri under the terms and conditions of Request for Proposal No. 20-15.</u></p>  |   |             |   |                  |   |                  |  |             |   |             |
| <b>BUDGET INFORMATION</b><br><i>To be completed By Requesting Department and Finance</i> | <table border="1"> <tr> <td>Amount authorized by this legislation this fiscal year:</td> <td>\$25,000.00</td> </tr> <tr> <td>Amount previously authorized this fiscal year:</td> <td></td> </tr> <tr> <td>Total amount authorized after this legislative action:</td> <td>\$25,000.00</td> </tr> <tr> <td>Amount budgeted for this item * (including transfers):</td> <td>\$25,000.00</td> </tr> <tr> <td>Source of funding (name of fund) and account code number:<br/>001-5101-54790</td> <td>\$25,000.00</td> </tr> </table> <p>* If account includes additional funds for other expenses, total budgeted in the account is: \$</p> <p>OTHER FINANCIAL INFORMATION:</p> <p><input type="checkbox"/> No budget impact (no fiscal note required)<br/> <input type="checkbox"/> Term and Supply Contract (funds approved in the annual budget); estimated value and use of contract:<br/> Department: Estimated Use: \$</p> <p>Prior Year Budget (if applicable): N/A<br/> Prior Year Actual Amount Spent (if applicable): N/A</p> | Amount authorized by this legislation this fiscal year: | \$25,000.00 | Amount previously authorized this fiscal year:      |                  | Total amount authorized after this legislative action:    | \$25,000.00      | Amount budgeted for this item * (including transfers): | \$25,000.00 | Source of funding (name of fund) and account code number:<br>001-5101-54790 | \$25,000.00 |
| Amount authorized by this legislation this fiscal year:                                  | \$25,000.00  |   |             |   |                  |   |                  |  |             |   |             |
| Amount previously authorized this fiscal year:   |  |   |             |   |                  |   |                  |  |             |   |             |
| Total amount authorized after this legislative action:                                   | \$25,000.00  |   |             |   |                  |   |                  |  |             |   |             |
| Amount budgeted for this item * (including transfers):                                   | \$25,000.00  |   |             |   |                  |   |                  |  |             |   |             |
| Source of funding (name of fund) and account code number:<br>001-5101-54790              | \$25,000.00  |   |             |   |                  |   |                  |  |             |   |             |
| <b>PRIOR LEGISLATION</b>   | <p>Prior ordinances and (date):<br/> Prior resolutions and (date):</p>   |   |             |   |                  |   |                  |  |             |   |             |
| <b>CONTACT INFORMATION</b>   | <p>RLA drafted by (name, title, &amp; phone): Barbara Casamento Purchasing Supervisor, 881-3253</p>  |   |             |   |                  |   |                  |  |             |   |             |
| <b>REQUEST SUMMARY</b>   | <p>The County Executive's office requires a contract for State Lobbying Services and the Purchasing Department issued Request for Proposal No. 20-15 for those services.</p> <p>Thirty-five notifications were distributed and one response was received and evaluated as follows:</p> <p>Thomas Nabors of Belton, Missouri \$2,777.00 per month</p> <p>Pursuant to Section 1054.6 of the Jackson County Code, the Director of Finance and Purchasing recommends the award of a contract for State Lobbying Services to Thomas Nabors as the best proposal received.</p>   |   |             |   |                  |   |                  |  |             |   |             |
| <b>CLEARANCE</b>   | <p><input type="checkbox"/> Tax Clearance Completed (Purchasing &amp; Department) N/A<br/> <input type="checkbox"/> Business License Verified (Purchasing &amp; Department) N/A<br/> <input checked="" type="checkbox"/> Chapter 6 Compliance - Affirmative Action/Prevailing Wage (County Auditor's Office)</p>   |   |             |   |                  |   |                  |  |             |   |             |
| <b>ATTACHMENTS</b>   | <p>Abstract of Bids Received, a Recommendation Memorandum from Lisa Honn, Senior Administrative Manager and the pertinent pages of Thomas Nabors' proposal.</p>  |   |             |   |                  |   |                  |  |             |   |             |
| <b>REVIEW</b>  | <table border="1"> <tr> <td>Department Director:</td> <td>Date:</td> </tr> <tr> <td>Finance (Budget Approval):<br/><i>afirman L Baay</i></td> <td>Date:<br/>3-19-15</td> </tr> <tr> <td>Division Manager:<br/><i>Calvin Wilford by [Signature]</i></td> <td>Date:<br/>3-19-15</td> </tr> <tr> <td>County Counselor's Office:</td> <td>Date:</td> </tr> </table>  | Department Director:                                    | Date:       | Finance (Budget Approval):<br><i>afirman L Baay</i> | Date:<br>3-19-15 | Division Manager:<br><i>Calvin Wilford by [Signature]</i> | Date:<br>3-19-15 | County Counselor's Office:                             | Date:       |   |             |
| Department Director:   | Date:  |   |             |   |                  |   |                  |  |             |   |             |
| Finance (Budget Approval):<br><i>afirman L Baay</i>                                      | Date:<br>3-19-15   |   |             |   |                  |   |                  |  |             |   |             |
| Division Manager:<br><i>Calvin Wilford by [Signature]</i>                                | Date:<br>3-19-15   |   |             |   |                  |   |                  |  |             |   |             |
| County Counselor's Office:   | Date:  |   |             |   |                  |   |                  |  |             |   |             |

Fiscal Information (to be verified by Budget Office in Finance Department)

- This expenditure was included in the annual budget.
- Funds for this were encumbered from the \_\_\_\_\_ Fund in \_\_\_\_\_.
- There is a balance otherwise unencumbered to the credit of the appropriation to which the expenditure is chargeable and there is a cash balance otherwise unencumbered in the treasury to the credit of the fund from which payment is to be made each sufficient to provide for the obligation herein authorized.
- Funds sufficient for this expenditure will be/were appropriated by Ordinance # \_\_\_\_\_
- Funds sufficient for this appropriation are available from the source indicated below.

| Account Number: | Account Title: | Amount Not to Exceed: |
|-----------------|----------------|-----------------------|
|                 |                |                       |

- This award is made on a need basis and does not obligate Jackson County to pay any specific amount. The availability of funds for specific purchases will, of necessity, be determined as each using agency places its order.
- This legislative action does not impact the County financially and does not require Finance/Budget approval.







## OFFICE OF THE COUNTY EXECUTIVE

(816) 881-3333  
Fax: (816) 881-3133

JACKSON COUNTY COURTHOUSE

415 EAST 12TH STREET  
KANSAS CITY, MISSOURI 64106



To: Barbara Casamento, Purchasing Supervisor

From: Lisa Honn, Senior Administrative Manager

Subject: RFP No. 20-15 for State Legislative Lobbying Services

Date: 3/18/15

Re: Recommendation for RFP No. 20-15

RFP No. 20-15 was issued on Feb. 26, 2015, seeking proposals from Legislative and Governmental consultants to perform State Legislative Lobbying Services for the Jackson County, Missouri County Executive's Office. Services will include but not limited to consulting, advising and lobbying the State Legislature and other state-wide elected officials, advocating for or against state legislation and identifying items of interest that may provide new revenue generation or support our transit initiative.

Only one proposal was received. This proposal was responsive to the terms, conditions and scope of services as outlined in the RFP. This proposal was evaluated based upon firm experience, personnel, ability to perform, and additional services and prices.

I am recommending Mr. Thomas L. Nabors' proposal as the best response to RFP No. 20-15. Mr. Nabors has extensive knowledge of statewide and local issues and experience with lobbying State Legislators. Additionally, his long tenure with the Teamsters has provided him a unique perspective to the transportation industry. For these reasons Mr. Nabors is the best recommendation for RFP No. 20-15.



March 12, 2015

Barbara Casamento  
Purchasing Department  
Jackson County, Missouri

RE: Request for Proposal No. 20-15 State Legislative Lobbying Services for the Jackson County, Missouri County Executive's Office

Dear Barbara,

Here is the information that was requested including attachments.

Thomas L. Nabors  
519 W Cambridge Road  
Belton, Missouri 64012  
816.582.7197

I am the contact person and am a sole source bidder, not a company.

As an officer or agent for the Teamsters Union since 1978, a critical part of my role was lobbying. During my tenure with the Teamsters, I have gained expertise in this arena and have lobbied national issues as well as statewide and local issues. My duties with the Teamsters included being the Director and Chairman of D.R.I.V.E. which is the political arm of the union. Being a mainstay in the Teamsters' political arena has also afforded me many unique qualifications in the transportation industry. I have recently retired from my position with the Teamsters but wish to remain in the political mainstream.

Throughout my career, I have nurtured several personal relationships with state legislators, which enhances my ability to successfully lobby issues that are important to the Jackson County Executive's office.

I am extremely excited about working on new transit projects that will propel Jackson County into the future and look forward to working on other projects that will enhance the lives of all working people in Jackson County.

My references are the following, with more available on request:

Jim Kabell  
President – Teamsters Joint Council #56 and  
President – Missouri/Kansas/Nebraska Conference of Teamsters  
1850 E Division  
Springfield, Missouri 65803  
417.866.7206

Mike Sanders  
Jackson County Executive  
415 E. 12<sup>th</sup> Street  
Kansas City, Missouri 64106  
816.881.3333

As for compensation, I am proposing \$2,777.00 per month starting April 1<sup>st</sup>, 2015. I will incur all of my own expenses except for any directed travel outside of the metro area for any extended period of time.

Please contact me if you have any questions.

Sincerely,

A handwritten signature in cursive script, appearing to read "Thomas Nabors". The signature is written in dark ink and is positioned above the printed name.

Thomas Nabors