

REQUEST FOR LEGISLATIVE ACTION

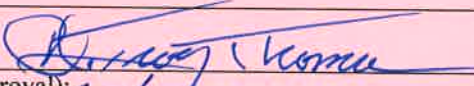
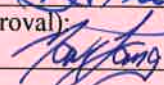
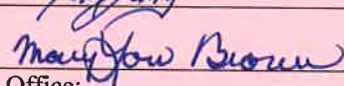
Completed by County Counselor's Office:

Res/Ord No.: 18935

Sponsor(s): Dennis Waits

Date: September 21, 2015

SUBJECT	<p>Action Requested <input checked="" type="checkbox"/> Resolution <input type="checkbox"/> Ordinance</p> <p>Project/Title: <u>Awarding a Twenty Four Month Term and Supply Contract with Two Twelve Month Options to Extend for the furnishing of Certified Laboratory Urinalysis Testing for use by the Anti-Drug, Drug Court and Diversion Programs of the Prosecuting Attorney's Office and the Population Control offices to Phamatech Inc. of San Diego, CA under the Terms and Conditions of Request for Proposal 43-15.</u></p>																					
<p>BUDGET INFORMATION</p> <p><i>To be completed By Requesting Department and Finance</i></p>	<table border="1" style="width:100%; border-collapse: collapse;"> <tr> <td>Amount authorized by this legislation this fiscal year:</td> <td style="text-align: right;">\$</td> </tr> <tr> <td>Amount previously authorized this fiscal year:</td> <td style="text-align: right;">\$</td> </tr> <tr> <td>Total amount authorized after this legislative action:</td> <td style="text-align: right;">\$</td> </tr> <tr> <td>Amount budgeted for this item * (including transfers):</td> <td style="text-align: right;">\$</td> </tr> <tr> <td>Source of funding (name of fund) and account code number;</td> <td></td> </tr> </table> <p>* If account includes additional funds for other expenses, total budgeted in the account is: \$</p> <p>OTHER FINANCIAL INFORMATION:</p> <p><input type="checkbox"/> No budget impact (no fiscal note required) <input checked="" type="checkbox"/> Term and Supply Contract (funds approved in the annual budget); estimated value and use of contract:</p> <p style="margin-left: 40px;">Department: Estimated Use: \$</p> <table border="1" style="width:100%; border-collapse: collapse; margin-left: 40px;"> <tr> <td style="width: 60%;">Prosecuting Attorney's Office</td> <td style="text-align: right;">\$110,000.00</td> </tr> <tr> <td>Population Control</td> <td style="text-align: right;">\$ 44,200.00</td> </tr> <tr> <td style="text-align: right;">Total</td> <td style="text-align: right;">\$154,200.00</td> </tr> </table> <p>The RLA only approves the term and supply contract; the funds were already appropriated through the annual budget adoption. Figures included in the background section are for informational purposes to provide an estimate of the contract value.</p> <p>Prior Year Budget (if applicable):\$186,000.00 Prior Year Actual Amount Spent (if applicable):\$158,342.00</p>	Amount authorized by this legislation this fiscal year:	\$	Amount previously authorized this fiscal year:	\$	Total amount authorized after this legislative action:	\$	Amount budgeted for this item * (including transfers):	\$	Source of funding (name of fund) and account code number;		Prosecuting Attorney's Office	\$110,000.00	Population Control	\$ 44,200.00	Total	\$154,200.00					
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PRIOR LEGISLATION	<p>Prior ordinances and (date): Prior resolutions and (date): 18888, July 13, 2015 & 18082, February 4, 2013</p>																					
CONTACT INFORMATION	<p>RLA drafted by (name, title, & phone): Cassandra Cheek, Senior Buyer, 881-3265</p>																					
REQUEST SUMMARY	<p>Anti-Drug, Drug Court and Diversion Programs of the Prosecuting Attorney's Office and the Population Control offices require a Term and Supply contract for the furnishing of Certified Laboratory Urinalysis Testing. Purchasing issued Request for Proposal No. 43-15 in response to those requirements.</p> <p>A total of 12 notifications were distributed with 4 responses received, of which one response was rejected; the following is a summary of the 3 responses evaluated:</p> <table border="1" style="width:100%; border-collapse: collapse; margin-top: 10px;"> <thead> <tr> <th>Vendor & Location</th> <th>Responsiveness 5%</th> <th>Qualifications/ Experiences 25%</th> <th>References 15%</th> <th>Prior Successful Program 15%</th> <th>Pricing 40%</th> <th>Total 100%</th> </tr> </thead> <tbody> <tr> <td>Avertest Kansas City, MO</td> <td style="text-align: center;">5</td> <td style="text-align: center;">22</td> <td style="text-align: center;">13</td> <td style="text-align: center;">12.75</td> <td style="text-align: center;">18.75</td> <td style="text-align: center;">71.5</td> </tr> <tr> <td>Norchem Flagstaff, AZ</td> <td style="text-align: center;">5</td> <td style="text-align: center;">21</td> <td style="text-align: center;">11.25</td> <td style="text-align: center;">11.5</td> <td style="text-align: center;">26.25</td> <td style="text-align: center;">75</td> </tr> </tbody> </table>	Vendor & Location	Responsiveness 5%	Qualifications/ Experiences 25%	References 15%	Prior Successful Program 15%	Pricing 40%	Total 100%	Avertest Kansas City, MO	5	22	13	12.75	18.75	71.5	Norchem Flagstaff, AZ	5	21	11.25	11.5	26.25	75
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Norchem Flagstaff, AZ	5	21	11.25	11.5	26.25	75																

	Phamatech San Diego, CA	5	19.25	11.75	10.75	40	86.75
	<p>Pursuant to Section 1054.6 of the Jackson County Code, 1984, the Director of Finance and Purchasing recommends the award of a Twenty-Four Month Term and Supply contract for the furnishing of Certified Laboratory Urinalysis Testing to Phamatech Inc., of San Diego, CA as the lowest and best proposal received.</p> <p>This award is made on an "As Needed" basis and does not obligate Jackson County to pay any specific amount.</p> <p>The availability of funds for specific purchases is subject to annual appropriations.</p>						
CLEARANCE	<input type="checkbox"/> Tax Clearance Completed (Purchasing & Department) <input type="checkbox"/> Business License Verified (Purchasing & Department) <input checked="" type="checkbox"/> Chapter 6 Compliance - Affirmative Action/Prevailing Wage (County Auditor's Office)						
ATTACHMENTS	Memorandum from the Prosecuting Attorney's Office & Pertinent pages of Phamatech's Proposal						
REVIEW	Department Director:					Date:	9/9/15
	Finance (Budget Approval): If applicable					Date:	9/11/15
	Division Manager:					Date:	9/16/15
	County Counselor's Office:					Date:	

Fiscal Information (to be verified by Budget Office in Finance Department)

- This expenditure was included in the annual budget.
- Funds for this were encumbered from the _____ Fund in ____.
- There is a balance otherwise unencumbered to the credit of the appropriation to which the expenditure is chargeable and there is a cash balance otherwise unencumbered in the treasury to the credit of the fund from which payment is to be made each sufficient to provide for the obligation herein authorized.
- Funds sufficient for this expenditure will be/were appropriated by Ordinance #
- Funds sufficient for this appropriation are available from the source indicated below.

Account Number:	Account Title:	Amount Not to Exceed:

- This award is made on a need basis and does not obligate Jackson County to pay any specific amount. The availability of funds for specific purchases will, of necessity, be determined as each using agency places its order.
- This legislative action does not impact the County financially and does not require Finance/Budget approval.

JACKSON COUNTY PROSECUTOR'S INTEROFFICE MEMORANDUM

TO: MS. CASSANDRA CHEEK
FROM: MS. GINA ROBINSON, CHIEF OF OPERATIONS
SUBJECT: REQUEST FOR PROPOSALS- URINALYSIS TESTING
DATE: SEPTEMBER 8, 2015
CC:

Ms. Cheek:

After a careful review of all submissions our office has determined that it is in the best interest of our office and the County to engage in a contract with bidder Phamatech. Phamatech's direct experience and references implementing such a program, dictate that they are the most qualified and provides the greatest product for the price proposed.

Within our office a committee was created to evaluate the proposals and scores were given according to Jackson County policy. Following that process scores were tabulated and Phamatech was determined to be the best bidder.

If you need any further information please let me know.

Sincerely,

/s/ Gina Robinson

Chief of Operations
Jackson County Prosecutor's Office

1.0 Introduction

Jackson County, Missouri is seeking Proposals from Qualified Respondents for the furnishing of a Twenty-Four Month Term and Supply contract with Two Twelve Month Extension Options for CERTIFIED LABORATORY URINALYSIS TESTING for use by the Anti-Drug and Drug Court and Diversion Programs of the Prosecuting Attorney's Office and the Population Control Offices.

Phamatech will provide the test screens that are requested by The County. We understand The County needs tests based on the following estimates:

1.1 Monthly Estimate of Tests

1.1.1 Anti-Drug, Drug Court and Diversion programs for the Prosecuting Attorney's Office

-	Urine Samples
-	4 Panel Screens
-	5 Panel Screens
1,623	7 Panel Screens
1,000	1 Panel Screens as Add-On
-	1 Panel Screens as Single Test
Unknown	Synthetic Cannabis

1.1.2 Population Control

50 7 Panel Screens

2.0 Scope of Services

2.1 Successful Respondent shall provide urinalysis specimen testing by enzyme immunoassay (EIA) and confirmation for positive tests as follows:

2.1.1 4 Panel Drug Screen - Amph/Methamphetamine, Benzodiazepine, Cannabinoids, Cocaine

2.1.2 5 Panel Drug Screen - Amph/Methamphetamine, Benzodiazepine, Cannabinoids, Cocaine, Phencyclidine

2.1.3 7 Panel Drug Screen - Marijuana, Cocaine, PCP, Amphetamine, Opiate, Benzodiazepine, Barbiturates

2.1.4 1 Panel Drug Screen as an Add-On Test

2.1.5 1 Panel Drug Screen as a Single Test

2.1.6 Synthetic Cannabis

2.1.7 Confirmations

2.1.8 Gas chromatography/mass spectrometry (GC/MS)

Phamatech will test for each line item using EIA and confirm positive tests as requested in the scope.

Specimen Screening, Analysis, and Certification

PHAMATECH shall:

- Perform an EIA screen on all specimens submitted
- PHAMATECH will report drug test results accordingly. Negatives as negatives and positives after GC/MS confirmation. Phamatech is capable of testing for all drugs/panels, and to provide confirmation services for items indicated in section 2.0

PHAMATECH is SAMHSA, CAP/FUDT, and CLIA certified/accredited.

2.2 Successful Respondent shall provide the following Collection Methods

- 2.2.1 Provide a urine sample collection site accessible by public transportation within Jackson County, Missouri, during the hours of 8:30 AM to 5:00 PM, Monday through Friday. Urine collection at this site will need to be directly observed. Urine Collection Site must have a clean and well maintained appearance.

Phamatech proposes to use one of the following sites within Jackson County. These sites meet the requirements of The County:

ArcPoint Labs of Kansas City: 3917 Broadway Blvd, Kansas City, MO 64111

ArcPoint Labs of Kansas City, North: 4321 NE Vivion Rd #100, Kansas City, MO 64119

ArcPoint Labs of Overland Park: 10630 Metcalf Ave, Overland Park, KS 66212

ArcPoint Labs of Lee's Summit: 2741 NE McBaine Dr, Lee's Summit, MO 64064

NOTE: Phamatech would like the flexibility to change the collection sites if necessary.

After Hours Collections are by Appointment Only.

2.2.2 Provide for the pick-up of urine samples, daily, Monday through Friday from the following locations:

2.2.2.1 415 E 12th Street, 10th Floor, Kansas City, Missouri 64106

2.2.2.2 1212 McGee, Kansas City, Missouri 64106

2.2.2.3 103 N. Main, Independence, Missouri 64050

Phamatech will provide daily pickup of urine samples from the above sites.

2.3 Successful Respondent shall provide the following Supplies and Forms at the Collections Site and Pick-Up Locations listed in Section 2.2:

2.3.1 Color coded chain of custody forms designating specific programming: Assessment, Drug

Court/Misdemeanor, ReEntry, Population Control;

2.3.2 UA collection cup with temperature strips;

2.3.3 Tamper evident security seal and collection transport bag, where appropriate

Phamatech Laboratories [NARRATIVE – SCOPE OF SERVICES 5.5]

PHAMATECH will provide test request forms (chain of custody forms – color coded), test result reporting forms, and testing supplies. Testing supplies will include all items necessary to maintain chain of custody requirements such as: bottles, caps, wands, bags, forms, seals, packing materials, and labels.

PHAMATECH will provide each site with pre-printed labels, identifying the program and site, for tracking purposes. However, before pre-printing any labels PHAMATECH will consult with The County authorized contact(s) to get their approval on the information being printed on the labels.

2.4 Successful Respondent shall provide the following Documentation

2.4.1 Provide documentation of positive results via fax or hard copy within two (2) business days of receiving sample

2.4.2 In the event the specimen is determined to be diluted, documentation must include creatinine and specific gravity of specimen.

2.5 Successful Respondent shall provide Confirmation testing of a positive sample within two (2) business days of receiving sample.

Phamatech reports drug screen negative results within 8- 12 hours after receipt in lab. Drug confirmation results window is 24 hours and maximum is 48 hours from pick up point. All results are transmitted via secured, HIPAA compliant, web-based application system. In the event of an outage to the web-based application management system, a secured fax copy shall be submitted to the approved sites.

PHAMATECH utilizes the Laboratory Information Management System (LIMS) for faxed results (automated fax server). All negative results are automatically released (within 12 to 24 hours) and all confirmation results are released after a quality control review and acceptance by certifying scientist (within 24 to 48 hours).

PHAMATECH has double firewall levels protecting all client data from electronic hackers. PHAMATECH abides by all SAMHSA guidelines and requires that physical access to the testing area must be secured. Only certain laboratory personnel are allowed in the testing area with their own electronic security code. PHAMATECH meets or exceeds all SAMHSA and CAP-FUDT guidelines for client confidentiality and protection of vital sensitive data.

2.6 Successful Respondent shall provide monthly Reports of urine test results to staff via email or hard copy containing the following information:

2.6.1 Total number of specimens per panel;

2.6.2 Number of total tests performed per programming: Assessment, Drug Court/Misdemeanor, ReEntry, and Population Control;

2.6.3 Number of positive results per drug per programming: Assessment, Drug Court/Misdemeanor, ReEntry, and Population Control.

2.7 Successful Respondent will be responsible for data entry of all tests results for the Drug Court into the Drug Court Program database via internet. Alternately, Successful Respondent may provide interface connection from their system to the Drug Court Program database.

PHAMATECH utilizes the Laboratory Information Management System (LIMS) for faxed results (automated fax server). All negative results are automatically released (within 12 to 24 hours) and all confirmation results are released after a quality control review and acceptance by certifying scientist (within 24 to 48 hours).

PHAMATECH has double firewall levels protecting all client data from electronic hackers. PHAMATECH abides by all SAMHSA guidelines and requires that physical access to the testing area must be secured. Only certain laboratory personnel are allowed in the testing area with their own electronic security code. PHAMATECH meets or exceeds all SAMHSA and CAP-FUDT guidelines for client confidentiality and protection of vital sensitive data.

The County has the option to view all drug test results 24/7, 365 via secure internet service. If The County decides to use this option; all authorized staff will be assigned a user name and password by facility. Online services are provided by PHAMATECH's via 256 bit SSL encryption, similar to what the banking industry currently uses. All drug test results are immediately posted to the website and are instantaneously available to The County.

All drug test results are presented in a comprehensive report form that includes the following information: Donor name, agency name, collection date, testing date, received date, drug panel tested, drug cut-offs, negative or positive result, confirmation drug levels, testing method, adulteration findings, and certifying scientist comments where applicable.

- 2.8 Successful Respondent must provide written procedures and adhere to Chain of Custody procedures to maintain control and accountability of specimens from receipt through completion of testing, reporting of results, during storage and continuing until final disposition of specimen(s).

External Chain of Custody (Control)-ECC - The test request initiates CC form. The external chain of custody documentation process follows proper legally defensible procedures if required in a court of law. The CC process adheres to strict SAMHSA guidelines. The CC form is completed during the specimen collection. For efficiency and standardization the test request and forensic CC form are integrated on the same form. Every CC form has a preprinted number with like numbered temper evident security seals for proper cross-referencing with the specimen sample. The preprinted CC forms will provide a smoother collection process for the specimen collector and mitigates errors.

The required information on the test request and CC form include the following: The collection site name, Donor I.D., the collection site address, Collector (collection site) contact telephone numbers, verification of Donor, Specimen temperature, type of specimen collection (single or split), whether the specimen collection was observed, Donor contact telephone numbers, Donor date of birth, type of drug test request panel that is requested by SDCPD, Donor authorization to perform the specimen collection (printed name and signature) with date of specimen collection, specimen collector certification of donor identification with date and time of specimen collection, specimen collector release of specimen to the specified courier, and finally, certification from PHAMATECH laboratory technician receiving the specimen with notation if specimen was intact or not (specimen container seal, specimen bio-bag sealed, etc.) at the time of receipt, (see External Chain of Custody Control overview below).

After the specimen collection has occurred, the test request and CC form is completed, as stated above. The completed original CC form with the specimen (Donor initialed/dated temper evident seal place over specimen bottle) is placed inside the bio-bag. The bio-bag is sealed with another temper donor initialed temper evident seal (every PHAMATECH CC form has two temper evident seals; A & B). The bio-bag is partitioned. On one side the sealed specimen bottle is placed and in the other partition the completed CC form is inserted. The partition protects the CC form from getting wet, in the event that the specimen leaks in transit. At this point the specimens are ready to be picked up by PHAMATECH's own courier network. Since the specimens are sealed

Phamatech Laboratories [NARRATIVE – SCOPE OF SERVICES 5.5]

with tamper evident material the Federal Register (Section 40.25) does not apply. However, PHAMATECH's will maintain daily specimen receipt logbooks. The delivery of the specimens by PHAMATECH's couriers to PHAMATECH's laboratory starts the documentation associated with Internal Chain of Custody standards. The entire External Chain of Custody standards cited above assures that the drug test results are correctly matched to the person who provided the specimen and that the specimen is not compromised.

ECC overview

The County (orders the drug test)

Chain of Custody Form/Test Request

A. Specimen Collector Responsibilities

-Agency name/address/telephone numbers ***

-Donor ID verification

-Reason for test

-Collection site address ***

-Collection site contact telephone numbers ***

-Specimen temperature recorded (within 4 minutes of collection) - Provides signature

-Single/split specimen collection

-Observed specimen collection

-Test request ***

-Specimen collector certification

-Specimen collector authorize release of specimen to courier

B. Specimen Donor

- Contact telephone numbers

- Date of birth

- Authorizes specimen collection

- Prints name

- Provides signature

- Dates specimen authorization

- Initials and dates temper evident seals

*** This information will be preprinted on the CC forms

C. Courier

-Accepts specimens from specimen collector

-Daily specimen receipt log is noted

D. PHAMATECH

-Certifies receipt of specimens

-Initiates Internal Chain of Custody

Internal Chain of Custody (Control)-ICC – this process begins with the acceptance of the specimens from PHAMATECH's courier service network. All specimens are delivered to a secured area of the laboratory following SAMHSA federally

regulated protocol. Only authorized PHAMATECH laboratory technicians are granted access into the locked secured area (every door has a keypad lock system with technician log in/out books). Each and every specimen is physically opened and inspected ensuring that the CC form matches the specimen donor, accordingly. To solidify the defensible aspect of the CC protocol, the temper evident seal that appears on every specimen must be intact. Every specimen sent to the laboratory must have a donor temper evident label over the specimen container otherwise the specimen is considered compromised. As additional security the bio-bag containing the specimen container also has a temper evident seal over the bio-bag closure. All findings of the initial specimen observation are documented in the form of deficiencies, problems or fatal flaws. All the specimen observation data is entered into our Laboratory Information Management System (LIMS).

The second step of the ICC process involves a reconciliation of all the information provided on the CC form. The last step of the ICC process consists of a summation of all of the following observations: agreement between specimen identification and unique CC number, agreement between the donor name and any additional identifying information (case ID, social security number, etc.), if specimen volume is sufficient to run the drug test panel, certification of the specimen collector with signature and date of specimen collection, authorization of the donor allowing the specimen collection with date and time of specimen collection, specimen temperature noted within 4 minutes of collection, test requests made and any collector remarks noted during the specimen collection.

The data gathered from the ICC process results in records generated both in LIMS based (electronic) and hardcopy formats. The hardcopy format includes: PHAMATECH's laboratory technicians that received the specimens, opened the specimen containers, generated LIMS barcodes on the specimen containers, and who returned the specimens to the secured sample storage area. The electronic format includes the specific test requests, any ECC process deficiencies, any and all PHAMATECH technicians that handled the specimens with actual date and times, and who ordered the test from The County.

- 2.9 Successful Respondent is required to be certified by the College of American Pathologist for Forensic Urine Testing or Department of Health and Human Services, Centers for Medicare and Medicaid Services (CMS), Clinical Laboratory Improvement Amendments (CLIA), prior to this Request for Proposal closing date. A copy of this certification(s) must be provided with your proposal.

PHAMATECH is accredited by CAP-FUDT (College of American Pathologists Forensic Drug Testing), certified by SAMHSA (Substance Abuse and Mental Services Administration), and certified by CLIA (Clinical Laboratory Improvement Amendments); adhering to strict chain of custody standards. See attached Certificates.

- 2.10 All Program Reports, Documents, and Materials generated for the purpose of the Scope of Services for this Request for Proposal shall become property of Jackson County, Missouri upon completion of the contract.

Phamatech understands and agrees to this condition.

- 2.11 Successful Respondent shall allow reasonable and timely Program Audits and Site Inspections by Jackson County, Missouri staff. Successful Respondent agrees to participate in and cooperate in such monitoring audits and inspections and make available such records as may be requested for examination. In the event the non-compliant items are noted by any inspection, the Successful Respondent must either correct such items within thirty (30) days of notification or develop a plan for correction including specific steps and

Phamatech Laboratories [5.8 COLLECTION SITES]

Phamatech proposes to use one or all of the following sites within Jackson County. These sites meet the requirements of The County:

ArcPoint Labs of Kansas City: 3917 Broadway Blvd, Kansas City, MO 64111

ArcPoint Labs of Kansas City, North: 4321 NE Vivion Rd #100, Kansas City, MO 64119

ArcPoint Labs of Overland Park: 10630 Metcalf Ave, Overland Park, KS 66212

ArcPoint Labs of Lee's Summit: 2741 NE McBaine Dr, Lee's Summit, MO 64064

Sites are open from 7:30am-6pm for Normal Business Hours; after Hours and Holiday Collections are by Appointment.

Walk-ins welcome, do not close for lunch.

If warranted, Phamatech, Inc. reserves the right to change Collections Sites with prior notification to the County of Jackson to continue to meet requirements of either contracting party or non-conformance issues.

Phamatech Laboratories [5.10 Qualifications]

Phamatech, Inc. (PHAMATECH) is a privately owned (minority), California based corporation that was founded in 1991 by a group of dedicated toxicology experts. By combining, technical expertise, sound business strategies, forensic, and clinical experience PHAMATECH has grown from five employees to almost 200 employees. PHAMATECH's local presence has increased steadily over the years to become a major national provider of laboratory based, drugs of abuse testing services.

PHAMATECH is one of the few laboratories in the country with the laboratory certifications and accreditations to provide forensic, clinical, and regulated drug testing. PHAMATECH exceeds the laboratory certification requirements for The County's requested services and is highly qualified to provide The County with drug testing services.

PHAMATECH is accredited by CAP-FUDT (College of American Pathologists Forensic Drug Testing), certified by SAMHSA (Substance Abuse and Mental Services Administration), and CLIA (Clinical Laboratory Improvement Amendments); adhering to strict chain of custody standards. PHAMATECH is one of the best-qualified laboratories in the United States to perform the services required by The County.

To become SAMHSA certified, a laboratory must undergo three rounds of performance testing plus on-site inspections. A HHS certified laboratory must have its letter of certification from HHS/SAMHSA, which attests that it has met minimum standards. PHAMATECH is one of the few elite laboratories in the United States that meets the standards to conduct drug and specimen validity tests on urine specimens. The SAMHSA certification with CAP-FUDT and CLIA accreditations ensures that The County will get the highest level of expertise in drug testing at no additional cost.

In summary, PHAMATECH's forensic drug testing standards, which can be used in a court of law, exceeds the laboratory Certification and Standards Requirements as set forth by this IFB. A SAMHSA certification is still the "Platinum Standard" in forensic drug testing.

PHAMATECH will comply with the Scope of Work PHAMATECH will abide by strict chain of custody procedures as established by SAMHSA guidelines to ensure legal defensibility in a court of law in the event of challenged drug test results. Additionally, negative drug test results will be available within 24 hours from arrival time at our laboratory and 48 hours for positive drug test results.

Currently, PHAMATECH performs laboratory-based drug testing on more than 100,000 specimens per month. PHAMATECH has the capacity, equipment and resources to accommodate drug testing laboratory services for more than 200,000 specimens per month.

PHAMATECH's mission and commitment is to provide a solid drug testing program for legal defensibility, court ordered compliance, treatment programs, and/or monitoring drug usage. PHAMATECH's drug testing program will parallel with the COUNTY's mission of building a safer community, advocating victim rights, and preventing future crimes by providing timely and accurate drug test results. PHAMATECH concurs and understands that vendor compliance is of the utmost importance because delayed and inaccurate drug test results may adversely affect custody time, the level of treatment, child welfare and reunification consequences, and/or discharge from a treatment program; including possible referral to another program. Therefore, we welcome the opportunity to add Jackson County to our growing list of satisfied clients.


Key Personnel & Quality Assurance Plan

Dr. Thomas G. Aucoin, VP Laboratory Director, will be responsible for the development and ongoing surveillance of the quality assurance program. This is accomplished in part by constant Quality Control inspections and the maintenance of records. Mr. Ken Kodama laboratory manager will also be involved with the review. Both Mr. Kodama and Dr. Aucoin will review all internal laboratory personnel records per SAMHSA guidelines to ensure that the proper personnel are processing the specimens per SAMHSA/CAP-FUDT guidelines. Additionally, Dr. Aucoin works very closely with all Key Account Managers (KAMs) to discuss the progress of any of our clients' drug testing programs and to resolve any issues. It is standard practice to hold weekly meetings with all staff to review all accounts and resolve any issues and provide improvement in servicing our clients.

To future solidify the quality of PHAMATECH's program, PHAMATECH participates and passes proficiency testing for *both* SAMHSA and CAP-FUDT, exceeding the proficiency testing requirements.

Quotation Sheet

No.	Description	Estimated Monthly Quantity	Price Per Screen up to Estimated Monthly Quantity	Price Per Screen in Excess of Estimated Monthly Quantity
01	4 Panel Drug Screen – Amph/Methamphetamine, Benzodiazepine, Cannabinoids, Cocaine	-	\$ 3.25	\$ 3.25
02	5 Panel Drug Screen – Amph/Methamphetamine, Benzodiazepine, Cannabinoids, Cocaine, Phencyclidine	-	\$ 3.35	\$ 3.35
03	7 Panel Drug Screen – Marijuana, Cocaine, PCP, Amphetamine, Opiate, Benzodiazepine, Barbiturates	1,623	\$ 3.45	\$ 3.45
04	1 Panel Drug/Alcohol Screen as an Add-On Test	1,000	\$.20	\$.20
05	1 Panel Drug Screen as a Single Test	-	\$ 2.00	\$ 2.00
06	Synthetic Cannabis	Unknown	\$ 5.95	\$ 5.95
07	Confirmation Test Screen	Unknown	\$ n/c	\$ n/c
08	Gas Chromatography/Mass Spectrometry (GC/MS)	Unknown	\$ 9.00	\$ 9.00
09	On Site Collection Fee	Unknown	\$ 25.00	\$ 25.00

SIGNATURE: 	DATE: 08-17-15
NAME: Dana M Conde (Print or Type)	PHONE: 888 635 5840
TITLE: International Sales Manager (Print or Type)	CELL:
COMPANY NAME: Phamatech, Inc. (dba. Phamatech Laboratories) (Print or Type)	FAX: 858 635 5843
EMAIL ADDRESS: dconde@phamatech.com (Print or Type)	
WEB ADDRESS: www.phamatech.com (Print or Type)	