COOPERATIVE AGREEMENT

AN AGREEMENT by and between JACKSON COUNTY, MISSOURI, hereinafter called "the County" and BOYS & GIRLS CLUB OF GREATER KANSAS CITY, 6301 Rockhill Road, Suite 303, Kansas City, MO 64131, hereinafter called "Organization."

WHEREAS, the County and Organization desire to enter into an Agreement to provide funding whereunder the County will pay \$44,460.00 to Organization to partially fund certain youth programs in the Club's four units: Thornberry, J&D Wagner, Leslie and Hawthorne Boys & Girls Clubs of Greater Kansas City; and,

WHEREAS, the County deems it to be in the best interest of its citizenry to support such programs and activities; and,

NOW THEREFORE, in consideration of the foregoing and the terms and provisions herein contained, the County and Organization respectively promise, covenant, and agree with each other as follows:

1. **Services.** Organization shall provide funding for its Deepening the Impact program which focuses on healthy lifestyles and targets the Thornberry, J&D Wagner, Hawthorne, and Leslie Boys & Girls Club of Greater Kansas City units, as is more fully set out in the proposal attached hereto as Exhibit A and incorporated herein by reference.

Terms of Payment. The County agrees to pay to Organization the total amount of \$44,460.00 in quarterly installments of \$11,115.00 each, with the first payment to be made upon execution of this Agreement. The remaining payments shall be made upon

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the County's receipt of the reports as set forth in paragraph 3 hereof. The County, through the Legislative Auditor, may approve adjustments to line items listed in Agency's budget/proposal contained in Exhibit A, in an amount not to exceed 10 percent of the total amount of the Agreement, so long as there is no additional total cost to the County.

- 2. Reports. Within 30 days after the conclusion of each calendar quarter under this Agreement, Organization shall submit a quarterly report, including cancelled checks and/or a copy of the face of the check and corresponding bank statements, invoices, and any other documents requested by the Director of Finance and Purchasing, to establish that the funds provided pursuant to this Agreement were used for the purposes set forth herein. The report for the first quarter shall be submitted within 30 days after the conclusion of the first quarter, or within 30 after the execution of this Agreement, whichever comes later. The last quarter's report shall include an annual report which shall summarize all of Organization's activities pursuant to this Agreement. Organization's failure to submit this annual report shall disqualify Organization from future funding by the County.
- 3. <u>Submission of Documents</u>. No payment shall be made under this contract unless the contracting Organization shall have submitted to the Director of Finance and Purchasing (1) a written proposal setting out in detail the intended use of the County's funding, including the target population to be served; (2) the Organization's IRS Form 990, from the previous fiscal or calendar year; (3) a statement of the Organization's total budget for its most recent fiscal year; and, (4) a detailed explanation of actual

expenditures of County funds (pertains to final payments and payments on contracts for future years.) If an Organization has previously received County funding, to be eligible for future payments, an Organization must submit either an audited financial statement for the Organization's most recent fiscal or calendar year, by March 31 of the following year, or a certified public accountant's program audit of County funds, by January 31 of the following year. Any document described herein which was submitted to the Director of Finance and Purchasing as a part of an application for funding need not be resubmitted to qualify for payment. No payment shall be made if the contract Organization is out of compliance on any other County contract.

- 5. **Equal Opportunity**. Organization agrees and assures that no person eligible for services shall on the ground of race, color, religion, national origin, sex, handicap, veteran status, or age be excluded from participation in, be denied the benefits of, or be otherwise subjected to discrimination for any service funded by this Agreement. Furthermore, Organization agrees and assures that it will provide equal employment opportunities to applicants and employees and will not discriminate against them on the basis of race, color, religion, national origin, sex, handicap, veteran status, or age.
- 6. <u>Audit.</u> The County further reserves the right to examine and audit, during reasonable office hours, the books, and records of Organization pertaining to its finances and operations.
- 7. **Default.** If Organization shall default in the performance or observation of any term or condition of this Agreement, the County shall give written notice setting forth

the default and the correction required. If said default shall continue and not be corrected by Organization within ten days of its receipt of said notice, the County may, at its election, terminate the Agreement and withhold any payments not yet made. Said election shall not in any way limit the County's right to seek legal redress.

- 8. <u>Conflict of Interest</u>. Organization warrants that no officer or employee of the County, whether elected or appointed, shall in any manner whatsoever be interested in or receive any benefit from the profits or emoluments of this Agreement.
- 9. **Severability.** If any covenant or other provision of this Agreement is invalid or incapable of being enforced by reasons of any rule of law or public policy, all other conditions and provisions of this Agreement shall nevertheless remain in full force and effect and no covenant or provision shall be deemed dependent upon any other covenant or provision unless so expressed herein.
- 10. <u>Liability and Indemnification</u>. No party to this Agreement shall assume any liability for the acts of any other party to this Agreement, its officers, employees or agents and Organization shall indemnify, defend and hold the County harmless from any and all claims, liabilities, damages, costs (including reasonable attorney's fees directly related thereto) including but not limited to violation of civil rights and/or bodily injury to or death of any person and for damage to or destruction of property if and to the extent caused by the negligence, willful misconduct or omissions of Organization during the performance of this Agreement.
- 11. <u>Term.</u> This Agreement shall be effective January 1, 2012, and shall terminate on December 31, 2012. This Agreement may be terminated prior to that date

by either party upon written notice, delivered thirty (30) days prior to the effective date of termination. If this Agreement is terminated by either party, the County shall pay only for those services actually performed by Organization as verified by the County's audit.

12. <u>Incorporation</u>. This Agreement incorporates the entire understanding and agreement of the parties.

IN WITNESS WHEREOF, the parties day of, 2012.	have executed this Agreement this 44
APPROVED AS TO FORM: W. Stephen Nixon County Counselor	By: Michael D. Sanders County Executive
ATTEST:	BOYS & GIRLS CLUB OF GREATER KANSAS CITY
Mary Jo Spinol Clerk of the Legislature	By: Executive Director Federal Tax ID No. 43-6072065

REVENUE CERTIFICATE

I hereby certify that there is a balance otherwise unencumbered to the credit of the appropriation to which this contract is chargeable, and a cash balance otherwise unencumbered in the treasury from which payment is to be made, each sufficient to meet the obligation of \$44,460.00 which is hereby authorized.

<u> (Jeril 4, 2012)</u> Date

Director of Finance and Purchasing Account No. 003-7727-56789

77272012001





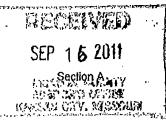
OUTSIDE AGENCY FUNDING REQUEST FORM 2012 BUDGET

415 E 12th Street, 2nd Floor Kansas City, MO 64106

Email: auditor@jacksongov.org

Section A: Organization or Agency Information	page 1
Section B: Agency's 2011 and 2012 Revenue Information	page 2
Section C: Individual Program Budget	page 3
Section D: Program Information	pages 4 - 8
Section E: Summary of Request by Program	page 9

Section A: Organization or Agency Information					
Name:	Boys & Girls Clubs of Greater K	ansas City			
Address: 6301 Rockhill Road, Suite 303, Kansas City, MO					
Phone No:	816-361-3600	Fax: 816-361-3675			
Website Addr	ess: www.helpkckids.org				
Federal Tax I	D No: 43-6072065	Fiscal Year Cycle: January 1 - December 31			
Executive Dire	ector;	David A. Smith			
Name and Tit	le of Principal Contact Person:	JASON Roth sanca Gadelman, Director of Development			
Phone No:	816-361-3600	Email Address: jgadelman@helpkckids.org			
Submittal of th	nis request has been authorized by: Date:	Savid a South September 16,2011			



Section B: Agency's 2011 and 2012 Revenue Information Agency's 2012 Projected Revenue Information Agency's 2012 Total Projected Revenue Projected % of Source You Will Request 2012 Funding From Funding Entity Amount **Total Revenue** Federal Boys & Girls Clubs of America, AmeriCorps, CDBG \$ 429,019 8 State Child Care & Food Subsidies \$ 135,000 3 Jackson County COMBAT, COMBAT Match, Outside Agency \$ 200,000 4 Other Counties \$ 0 City City of Independence, City of Kansas City \$ 35,000 1 Charity/Donations Individuals, Corporations, Foundations & United W 2,600,000 51 **Fundraisers** Special Events 1,355,000 27 Other Operations/Club Generated Revenue 350,000 7 2012 Total Projected Revenue \$ 5,104,019

	Agency's 201	11 Revenu	e Info	rn	ation	 		
Funding Entity	Agency's 2011 To Source You Received		<u>n</u>		Amo	ount	Tota	% of Reven
Federal	Boys & Girls Clubs of America, AmeriCorps; CDBG			3 \$;	416,519		8
State	Childcare & Food Subsidies				;	135,000		3
Jackson County	COMBAT Prevention, COMBAT Match, Outside Age			\$	ì	199,460		4
Other Counties			·	\$		-		0
City	City of Independence, City of Kansas City			\$		25,000		0
Charity/Donations	Individuals, Corporations, Foun	Individuals, Corporations, Foundations, United Way, Ca			,	3,184,866	}	63
Fundraisers	Special Events	· I				735,554	}	15
Other (please list)	Operations/Club Generated I	Revenue		\$		350,000		7
		2011 Total R	evenue	\$		5,046,399		
	If your agency received fullease identify the funding so	ource, amoun	t and p	rog	ram nam	e below.		
Jackson County Fur	iding Source	Yes	No		Amount	· Pro	gram N	ame
COMBAT		. 🕡		\$	155,760	SMART N	vioves	
Mental Health Levy				\$	_			
	r Developmentally Disabled			\$	-			
Domestic Violence Board				\$	-			
Housing Resources Commission				\$	-			
Outside Agency Prog	ıram	Ø		\$	44,460	Deepenin	g the In	npact
·····	2011 Total Jacks	on County Fu	ınding	\$	200,220			
Did y	our agency receive funding or	resources in 2	011 froņ	ı el	ther of the	folkowing	2110	1.110
1id America Regiona	al Council		v	\$	_	-	C. A. Georgii	(२०४म कि.) -
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Section C: 2012 Program Budget

Complete a separate program budget for each program your agency is applying for funding.

Agency Name:

Boys & Girls Clubs of Greater Kansas City

Program Name:

Deepening the Impact

For each salary request belo		n al Servic ease attac		iptio	n or duties.
Position / Title		otal Salary	% of Salary to be funded by Jackson Co.	<i>P</i>	Amount of Salary to be funded by Jackson County
Unit Director	\$	40,000	10%	\$	4,000
FTE Teen Directors (3)	\$	81,000	33%	\$	26,730
Program Directors (2)	\$	65,000	15%	\$_	9,750
	<u> </u>				يان.
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Total Salaries			[\$	40,480
Total Benefits				\$	
			onal Services	\$	40,480
Con	trac	tual Servi	ces	131.14 46.11	
				\$	<u> </u>
				\$	_
DEC 2 1 2011		•		\$	_
Marine Carlos				\$	_
				\$	_
A second distriction				\$	_ 1
	Tota	al Contract	tual Services	\$	
		pplies		的計劃	震擊 法主证法
Office Supplies, Program Supplies, Ince	ALCO MAN	。 11. 五·安斯峰(南)			(1) (1) (1) (1) (1) (1) (1) (1) (1) (1)
Onice Supplies, Program Supplies, Incel	nuves			\$	3,980
			,	\$	-
				\$.	-
·				\$	-
		Ţ		\$	-
				\$	-
		Тс	otal Supplies	\$	3,980

Total Program Request \$

44,460

Section C

Complete a separate program information sheet for each program your agency is applying for funding.

Agency Name:

Boys & Girls Clubs of Greater Kansas City

Program Name:

Deepening the Impact

Proposed Program

Detail functions to be performed by each program.

in 2005, Boys & Girls Clubs of America challenged Clubs across the country to develop an initiative to deepen the impact their work has on teen members in relation to post-high school preparation. The Boys & Girls Clubs of Greater Kansas City heeded the call and formed a Board Task Force to analyze and construct a strategy to better impact 13-18 year old Club members throughout the area. Their findings showed that our members required what all of us want for our own children; a sustained support system, discipline to stay the course, personal development, good decision-making skills, exposure to opportunities and the assurance that someone cares. By working with these findings, the framework of our Deepening Impact initiative was built.

Deepening Impact is the centerpiece of our current strategic plan which will direct programming at the Boys & Girls Clubs for years to come. To ensure sustainability for The Club, local, regional and federal grant resources will be sought to ensure maximum impact for years to come.

The long-term outcomes of this initiative are to increase teen participation and academic success. This initiative will ultimately help ensure that our teens have the tools they need to succeed upon graduation from high school with preparation for post-high school education and career opportunities. Our assessment and experiences tell us that our members ages 5-13 are more regular in attendance and participation for a number of reasons. Beyond this age, sustaining participation is much more challenging, which is why the focus of this strategy is on these years. We believe that efforts to strengthen this work today will better ensure and sustain our younger member's participation as they become teens.

Participants Identify the number of participants by County that each program serves.		
Jackson, MO	6,810	
Clay,Platte,		
Cass, MO		
Wyandotte,		
Johnson, KS	900	
Other		
Missouri		

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Complete a separate program information sheet for each program your agency is applying for funding.

Agency Name:

Boys & Girls Clubs of Greater Kansas City

Program Name:

Deepening the Impact

Target Population

Describe target population and demographics to be served by each program.

The Clubs will serve more than 7,700 youth members, ages 5-18, in 2011 at five community-based sites and youth baseball facilities located throughout the Kansas City metropolitan area – representing a 15% increase over 2010.

Demographics for Club members reveal the following:

- 59% are male; 41% are female
- 71% are African-American, 16% are Caucasian, 4% are Multi-Racial, 9% are Hispanic
- 83% live in single parent households
- 84% qualify for free or reduced price school lunch.

The target population of the Boys & Girls Clubs of Greater Kansas City primarily includes young people who are living at or near poverty levels and attending public schools in our metropolitan area. Nearly all Club members at the Thornberry and Wagner Clubs attend the Kansas City, Missouri Public School District, with more than 40% of students in this district fall to graduate from high school on time. All public and charter schools serving the zip codes where these two Clubs are located are performing at the lowest level per state standards.

Our Clubs are strategically placed in some of Kansas City's poorest neighborhoods to make us readily accessible to the young people who need us most. Correspondingly, the combined median household income in the zip codes where our community-based sites reside is \$21,729, with our J&D Wagner and Hawthorne Club families earning less than \$10,000 per year.

Using the SMART System, 4 of our 5 Club sites are rated 10 on a scale of 1-10, with 10 being the most disadvantaged areas. Our fifth site is ranked as a 9 on a scale of 1-10. Our Club units are located in – and serve children who live in – neighborhoods riddled with economic disadvantages, crime, and violence. Our Club units are:

Thornberry Unit

- Located in the 64130 zip code at 3831 East 43rd Street in Kansas City, Missouri,
- The 64130 zip code was recently featured in a series of articles by the Kansas City Star as the "murder factory". This zip code was the childhood home of more incarcerated murderers in Missouri than any other zip code.
- 21% of families in this zip code live below poverty level.
- Median household income is \$24,266.

J&D Wagner Unit

- Located in the 64127 zip code at 2405 Elmwood in Kansas City, Missouri.
- Recent crime statistics released by the Kansas City, Missouri Police Department have identified the neighborhood surrounding the J&D Wagner Unit as the most dangerous in the entire metropolitan area.
- in 2008, there were 20 homicides within a two-mile radius of the J&D Wagner Unit.
- There are 97 convicted murderers who have been released currently living in the 64124, 64127, and 64128 zip codes.
- A recent report published by walletpop.com reports that persons living in the combined zip codes of 64127 and 64128 have a one in seven chance of being involved in a crime.



Complete a separate program information sheet for each program your agency is applying for funding.

Agency Name:

Boys & Girls Clubs of Greater Kansas City

Program Name:

Deepening the Impact

Leslie Unit

- Located in the 64050 zip code at 315 South Leslie in Independence, Missouri.
- Median household income is \$31,773.
- · 9% of families in this zip code live below poverty.

Hawthorne Unit

- Located in the 64056 zip code at 16995 Dover Lane in Independence, Missouri.
- The Hawthorne Unit serves the Hawthorne Place Apartments the largest subsidized housing complex in the greater Kansas City metropolitan area.
- Average annual Income of residents is \$7,156. Median household income in Independence, Missouri, comparatively, is \$42,960.
- One-half of Hawthorne Place residents earn less than \$5,000 annually.
- There are 895 children under the age of 18 currently living in Hawthome. Approximately half of them are school-age (ages 5-18) and eligible for membership at the Boys & Girls Club.

Wyandotte County Unit

- Median household income is \$33,784.
- 72.84 % of the youth living in Wyandotte County qualify for free or reduced lunch, the highest in the state of
- 27.9 % of the children in Wyandotte County live in poverty
- only 55.6% of youth from Wyandotte County showed adequate yearly progress in school
- About 12.50% of families and 16.50% of the population live below the poverty line, including 23.00% of those under age 18

Would you provide these services to anyone at your door?

Yes

Is anyone denled services?

No

What level of indigents 84%

Please classify your program from the following types by percentage of your agency's overall service

Senior Program

83 %

Indigent Program (Below Poverty Level)
Senior Indigent Program

%

What criteria do you have for the clients you serve?

We serve all youth ages 5-18.

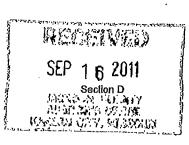
Service Delivery Area

Identify your specific geographic service delivery area for each program.

The Thornberry Unit, located at 3831 E. 43rd Street, and J&D Wagner Unit, located at 2405 Elmwood Street serve similar areas in the heart Kansas City, Missouri's inner city.

The Hawthorne, located at 16995 Dover Lane, and the Lesile Unit, located at 315 South Lesile Street, share a similar service area in Independence, Missouri.

The Breidenthal Community Center for Youth & Families, located in Kansas City, Kansas, houses our Wyandotte County Unit of the Boys & Girls Clubs of Greater Kansas City. The Wyandotte County Unit is located at 1240 Troup Ave., Kansas City, KS.



Complete a separate program information sheet for each program your agency is applying for funding.

Agency Name:

Boys & Girls Clubs of Greater Kansas City

Program Name:

Deepening the Impact

Fund Separation

Indicate what measures your agency will take to ensure that funds received from Jackson County will be utilized for the benefit of Jackson County residents.

All funds received from Jackson County are restricted for use solely for Deepening Impact facilitation in our four Jackson County Clubs. The accounting department of the Boys & Girls Clubs of Greater Kansas City maintains detailed records of restricted funds to ensure all dollars are being spent as intended by the funding entity.

Approach & Method

List the top three (3) objectives for each program.

- 1. Keep members on track for high school graduation, with post-secondary goals and planning
- 2. Attract and sustain teen participation via "The Club"
- 3. Establish Colleg & Career Center in each Unit

Detail specific methods you will use to achieve these objectives.

In an effort to increase the number of Kansas City's kids who graduate from high school and are prepared and focused for next steps in all aspects, including taking charge of their personal well-being, the Boys & Girls Clubs of Greater Kansas City is implementing a comprehensive initiative, Deepening Impact.

Deepening Impact is the centerpiece of our current strategic plan which will direct programming at the Boys & Girls Clubs for years to come.

To accomplish the objectives mentioned above, the Boys & Girls Clubs will implement the following strategies:

Objective 1: Keep members on track for high school graduation

Method 1: Visions Member Tracking software - The Boys & Girls Clubs of Greater Kansas Clty utilizes a data collection system, Visions, to record attendance, track student progress, activities, fees, demographics, contacts, volunteers, outcome measurements and generate reports. This software is allowing us to track progress of our members' participation toward their goals which includes completion of Club programs, other personal development experiences and accomplishments internal and external to Clubs. We have tailored the product to include fields and categories that will contain information about education, personal, career, Club, family/community and a general page for each member.

Method 2: LIFE Coach Mentoring Program - Our volunteer LIFE Coaches are trained adults who spend one to two hours each month with a Club member. LIFE Coaches help with personal, educational and other developmental goals and plans. They assist Club staff with tracking school attendance and academic performance, Club program participation, career exposure and exploration, community service and personal accomplishments. (Currently, nearly 160 LIFE Coaches are participating toward our 2011 goal of 200.)

Ojective 2: Attract and sustain teen participation -

Method 1: "The Club", which is dedicated age-appropriate space and programming for teens, focusing on our four core areas: Healthy Lifestyles, Education & Careers, Technology, and Public Speaking/Effective Communication Skills. 'The Club' model continues to be strengthened through attractive programming delivered by staff skilled in working with this age group to achieve the results we want. To help ensure positive results through our programs, we use outcomes-based logic model. The implementation of Visions provides the opportunity to customize what we analyze regarding participation and impact, assisting us providing a range of pertinent programs that enrich our members' lives. Through all of this we are able better understand the impact made and can convey these results, and either increase what is working well or alter those programs that aren't achieving the outcomes envisioned.

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Complete a separate program information sheet for each program your agency is applying for funding.

Agency Name:

Boys & Girls Clubs of Greater Kansas City

Program Name:

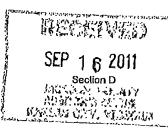
Deepening the Impact

Other enhancements have and continue to be accomplished and include:

- Implement the structure (Member Opportunity Pool) we created for aligning members with opportunities
 and exposures based on annual goals and interest, including activities related to their post-secondary
 education plans and career exploration (planned to lead to First Job experiences).
- Continue to tallor and deliver staff development activities for our Teen Program Directors to work more
 effectively with this population.
- Make facility modifications at our Thornberry and Leslie Units to expand current space for Club programming.
- Opened the new Club program at the new J&D Wagner Boys and Girls Club at 24th & Elmwood
- Provide college tours, and college prep seminars.
- Restructure our program to work with youth by grade levels vs. ages, to more effectively and appropriately serve our members. The Junior Academy has been formed for all middle school members, which provides their own space and programming separate from the older teens.
- · Provide advanced technology training to the teens.
- Connect with freshman classes at local high schools and compliment the student's career learning in school program through Club activities in out of school time.
- Facilitate teens' development and maintenance of their Individual portfolios of personal goals, educational and personal improvement activities

Objective 3: Establish College & Career Centers in each Unit - developed to ensure teen members are ready to more thoroughly explore career alternatives first-hand, learning important workplace skills and experience job shadowing aligned with their areas of interest.

Method 1: Children from disadvantaged circumstances all too often are not aware of what it takes to be ready for the job market. Many of our core programs, including Career Launch, Money Matters and others are designed to provide the knowledge and talent needed to enter the job market with confidence. We will work with corporate partners to generate career awarnessexperiences for youths who complete this training. Information about college and post secondary opportunities are available in the Clubs and quarterly seminars for parents and members help provide orientation and asisstance. College tours, ACT/SAT test prepartation, financial aid help and other general information will be provided to achieve the objective.



Complete a separate program information sheet for each program your agency is applying for funding.

Agency Name:

Boys & Girls Clubs of Greater Kansas City

Program Name:

Deepening the Impact

Evaluation

How can the success of each program be evaluated?

Indicate performance measures or statistics you will use to demonstrate the success of each program. Data used to evaluate the success of the Deepening Impact program will be collected through a variety of methods including the following:

- -Participation in and completion of progra requirements and certification earned
- -Pre/post lesting of all curriculum-based programs.

from this generosity, our youth and their families.

- -Staff observations which are submitted in the site's monthly report and board report.
- -Participant surveys which are completed by club members that are age appropriate and relevant to the programs offered to that particular age group.
- -Parent surveys that are completed by parents and offers consumer satisfaction feedback as well as information regarding the needs of the children from the parental perspective.
- -Attendance data that is collected from all programs conducted at every site.
- -Project completion, which is used to demonstrate skill building, creativity, teamwork and comprehension.
 -Self-reports, which are provided by club members regarding opinions, concerns and topics of interest.

The following outcomes will be achieved during 10 week program sessions at all five of our sites using selected program from each of the four main areas.

- 1.) 80% of teen members will explore and experience different areas of the job world. Youth discover their interests. Members will have opportunities for career exploration, planning, job shadowing and to learn and experience activities related to college or other post secondary options and planning.
- 2.) 80% of teen members will develop proficiency with word processing, spreadsheet, presentation and other productivity software through fun, hands-on, engaging lessons and projects for members.
- 3.) 80% of teen members will learn and demonstrate the aspects of public speaking, debate, and effective communication.
- 4.) 80% of teen members will demonstrate an increased knowledge of positive ways to resolve interpersonal conflict non-violently through participation in conflict resolution programs and services.

Notification

How will your organization make clients, the public and the media aware of the generous taxpayer funding received from Jackson County? (Please attach any examples)
The Boys & Girls Clubs of Greater Kansas City will promote the generous support of Jackson County through our Annual Report, which is circulated to over 7,000 community stakeholders, on our website, through weekly email blasts and within the Clubs themselves. Everyday, and average of more than 1,000 youth walk through the doors of one of our Club sites. The support of Jackson County is greatly valued by the Clubs, and we are happy to position this support in front of the citizens of the county who are benefiting

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