

Request for Legislative Action

Res#: 20930
Sponsor: Tony Miller
Date: April 25, 2022

Completed by County Counselor's Office			
Action Requested:	Resolution	Res.Ord No.:	20930
Sponsor(s):	Tony Miller	Legislature Meeting Date:	4/25/2022

Introduction
Action Items: ['Authorize']
Project/Title:
Authorizing the purchase of one (1) John Deere Gator for use by the Parks + Rec department in the amount of \$12,513 under the terms and conditions of an existing competitively bid contract.

Request Summary
<p>Pursuant to Section 103.4 of the Jackson County Code, Parks + Rec and the Purchasing Department recommend the purchase of one (1) John Deere Gator (Model HPX615E) with standard options as per Quote #26321144. The Gator would be purchased from Van-Wall Equipment under the terms and conditions of a Sourcewell Contract 031121-DAC, an existing competitively bid government contract. This government contract offers a 14% discount on the John Deere Gator. This equipment will be used to help properly maintain and make repairs for the recently constructed 13.5 miles of the popular Rock Island Trail and the upcoming construction of the next phase of the Trail. Funding is available within the Department's approved 2022 Budget, Account 1010-003-58110 for this purchase.</p> <p>The cited Sourcewell Contract #031121-DAC 2021 and quote are attached for review and reference.</p>

Contact Information			
Department:	Parks + Rec	Submitted Date:	4/11/2022
Name:	Brian Nowotny	Email:	BPNowotny@jacksongov.org
Title:	Deputy Director	Phone:	816-503-4803

Budget Information			
Amount authorized by this legislation this fiscal year:			\$12,513
Amount previously authorized this fiscal year:			\$ 0
Total amount authorized after this legislative action:			\$12,513
Is it transferring fund?			No
Single Source Funding:			
Fund:	Department:	Line Item Account:	Amount:
003 (Park Fund)	1010 (Parks - Fleet Replacement)	58110 (Heavy Machinery & Equipment)	\$12,513

Request for Legislative Action

Prior Legislation	
Prior Ordinances	
Ordinance:	Ordinance date:
Prior Resolution	
Resolution:	Resolution date:

Purchasing	
Does this RLA include the purchase or lease of supplies, materials, equipment or services?	Yes
Chapter 10 Justification:	Fixed Price Contract
Core 4 Tax Clearance Completed:	Not Applicable
Certificate of Foreign Corporation Received:	Yes
Have all required attachments been included in this RLA?	Yes

Compliance	
Certificate of Compliance	
In Compliance	
Minority, Women and Veteran Owned Business Program	
Goals Not Applicable for following reason: Less than \$50000	
MBE:	.00%
WBE:	.00%
VBE:	.00%
Prevailing Wage	
Not Applicable	

Fiscal Information	
<ul style="list-style-type: none"> There is a balance otherwise unencumbered to the credit of the appropriation to which the expenditure is chargeable and there is a cash balance otherwise unencumbered. 	

Request for Legislative Action

History

Brian Nowotny at 4/11/2022 3:04:32 PM - [Submitted |]
Department Director: Michele Newman at 4/12/2022 12:56:40 PM - [Approved |]
Finance (Purchasing): Barbara J. Casamento at 4/12/2022 4:18:42 PM - [Approved |]
Compliance: Katie M. Bartle at 4/12/2022 4:36:42 PM - [Approved |]
Finance (Budget): Mark Lang at 4/13/2022 12:03:08 PM - [Approved | The fiscal note is attached.]
Executive: Sylvya Stevenson at 4/13/2022 3:29:46 PM - [Approved |]Legal: Elizabeth Freeland at
4/20/2022 11:40:50 AM - Approved.



Selling Equipment

Quote Id: 26321144 Customer Name: JACKSON COUNTY PARKS

ALL PURCHASE ORDERS MUST BE MADE OUT TO (VENDOR):
 Deere & Company
 2000 John Deere Run
 Cary, NC 27513
 FED ID: 36-2382580; DUNS#: 60-7690989

ALL PURCHASE ORDERS MUST BE SENT TO DELIVERING DEALER:
 Van-Wall Equipment, Inc.
 9650 Dice Lane
 Lenexa, KS 66215
 913-397-6009
 mailbot.jd@vanwall.com

JOHN DEERE GATOR™ HPX615E (Model Year 2022)

Hours: **Suggested List ***
Stock Number: \$ 14,550.00
Contract: Sourcewell Grounds Maintenance 031121-DAC **Selling Price ***
 (PG NB CG 70) \$ 12,513.00

Price Effective Date: March 23, 2022

* Price per item - includes Fees and Non-contract items

Code	Description	Qty	List Price	Discount%	Discount Amount	Contract Price	Extended Contract Price
57G6M	GATOR™ HPX615E (Model Year 2022)	1	\$ 11,899.00	14.00	\$ 1,665.86	\$ 10,233.14	\$ 10,233.14
Standard Options - Per Unit							
001A	US/Canada	1	\$ 0.00	14.00	\$ 0.00	\$ 0.00	\$ 0.00
0505	Build To Order	1	\$ 0.00	14.00	\$ 0.00	\$ 0.00	\$ 0.00
1011	High-Performance All-Purpose (HPAP) Tires	1	\$ 0.00	14.00	\$ 0.00	\$ 0.00	\$ 0.00
2005	18 In. Bucket Seat - Yellow	1	\$ 0.00	14.00	\$ 0.00	\$ 0.00	\$ 0.00
2351	Park Position in Transmission w/ Secondary Park Brake	1	\$ 431.00	14.00	\$ 60.34	\$ 370.66	\$ 370.66
3003	Cargo Box with Spray In Liner, Brake and Tail Lights	1	\$ 490.00	14.00	\$ 68.60	\$ 421.40	\$ 421.40
3100	Cargo Box Power Lift	1	\$ 941.00	14.00	\$ 131.74	\$ 809.26	\$ 809.26
4000	OPS with Nets	1	\$ 0.00	14.00	\$ 0.00	\$ 0.00	\$ 0.00
4030	Black Poly Roof	1	\$ 506.00	14.00	\$ 70.84	\$ 435.16	\$ 435.16
4201	Front Brush Guard	1	\$ 283.00	14.00	\$ 39.62	\$ 243.38	\$ 243.38
Standard Options Total			\$ 2,651.00		\$ 371.14	\$ 2,279.86	\$ 2,279.86
Value Added Services Total			\$ 0.00			\$ 0.00	\$ 0.00
Total Selling Price			\$ 14,550.00		\$ 2,037.00	\$ 12,513.00	\$ 12,513.00



JOHN DEERE

ALL PURCHASE ORDERS MUST BE MADE OUT TO (VENDOR):

Deere & Company
2000 John Deere Run
Cary, NC 27513
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Van-Wall Equipment, Inc.
9650 Dice Lane
Lenexa, KS 66215
913-397-6009
mailbot.jd@vanwall.com

Quote Summary

Prepared For:

JACKSON COUNTY PARKS
111 SW VIEW HIGH DR
LEES SUMMIT, MO 64081
Business: 217-762-4846

Delivering Dealer:

Van-Wall Equipment, Inc.
Richard Shumate
9650 Dice Lane
Lenexa, KS 66215
Phone: 913-397-6009
richard.shumate@vanwall.com

Quote ID: 26321144
Created On: 24 March 2022
Last Modified On: 25 March 2022
Expiration Date: 23 April 2022

Equipment Summary	Suggested List	Selling Price	Qty	Extended
JOHN DEERE GATOR™HPX615E (Model Year 2022)	\$ 14,550.00	\$ 12,513.00 X	1 =	\$ 12,513.00
Contract: Sourcewell Grounds Maintenance 031121-DAC (PG NB CG 70)				
Price Effective Date: March 23, 2022				

Equipment Total **\$ 12,513.00**

* Includes Fees and Non-contract items

Quote Summary

Equipment Total	\$ 12,513.00
Trade In	
SubTotal	\$ 12,513.00
Est. Service Agreement Tax	\$ 0.00
Total	\$ 12,513.00
Down Payment	(0.00)
Rental Applied	(0.00)
Balance Due	\$ 12,513.00

Salesperson : X _____

Accepted By : X _____

For deliveries to AK or HI, factory freight to the delivering dealer will be paid by the Sourcewell member. Factory freight is known at the time of quoting and will be included on the quote to the Sourcewell member.

Continental US: For all other deliveries within the continental US (excludes AK & HI), the Sourcewell member will NOT be charged factory freight to the delivering dealer.

Multiple Unit Discount

For sales of three or more like self-propelled equipment sold to one customer on the same purchase order qualifies for an additional discount. Implements and attachments sold with and for self-propelled ride-on machines are also eligible for multi-unit discounts, but do not count towards the total number of ride-on units, which determines the multi-unit discount percentage. See discount structure below:

Quantity	Additional Discount
3-4	1%
5-6	2%
7-8	3%
9 units or more	4%

Frontier Equipment is excluded from the Multiple Unit Discount program.

“Like self-propelled products” means 3 or more utility vehicles, 3 or more Ztraks, etc. The purchase of 1 utility vehicle and 2 Ztraks would not qualify for MUD because they are not “like” products.

Open Market by John Deere (listed in the price book)

Allowed: Open-Market items are **implements, attachments, accessories, parts and bundles** that are not currently on contract, but are requested by the customer to complete the purchase of John Deere equipment awarded on contract.

Items must be clearly labeled on the purchase order as Open Market.

Open Market by Dealer (not listed in the price book)

Allowed: Open-Market items **not available from John Deere but offered by the delivering Dealer** to complete the purchase of John Deere equipment awarded on contract.

Items must be clearly labeled on the purchase order as Open Market.

Payment and Remittance

Credit card payments allowed.

Remit to Address:
 Deere & Company
 Ag & Turf CBD & Government Sales
 21748 Network Place
 Chicago, IL 60673-1217

Substitutions

Not applicable. This is a current price contract.

Trade-In **Allowed:** Items must be clearly labeled on the purchase order or quote as Trade-In. The agency and the dealer determine the trade-in value.

Price Structure

Price Page Tabs	Product Descriptions	Discounts off MSRP	Price Page Dates
Turf Equipment			
L21	Residential Zero-Turn-Radius Mowers & Equipment (excludes Z700s)	4%	Current Price
L21	Residential Zero-Turn-Radius Mowers & Equipment (Z700s only)	9%	Current Price
L25	Lawn Tractors (\$100s – S240 only) & Equipment	4%	Current Price
L25	Lawn Tractors (X300s only) & Equipment	18%	Current Price
L30	Garden Tractors & Equipment	18%	Current Price
L35	Equipment for Lawn & Garden Tractors	18%	Current Price
C10	Commercial Walk-Behind Mowers & Equipment	23%	Current Price
C13	Commercial Zero-Turn-Radius Mowers & Equipment	23%	Current Price
C15	Commercial Front Mowers & Equipment	23%	Current Price
C18	Commercial Wide Area Mowers & Equipment	23%	Current Price
C20	Compact Utility Tractors & Equipment	18%	Current Price
C21	Equipment for Commercial Mowing Products	23%	Current Price
C25	Equipment for Compact Utility Tractors	18%	Current Price
C40	Mid-Size Crossover Utility Vehicles & Equipment	14%	Current Price
C41	Full-Size Crossover Utility Vehicles & Equipment	14%	Current Price
C42	Traditional Utility Vehicles & Equipment	17%	Current Price
C47	HPX Utility Vehicles & Equipment	14%	Current Price
C48	Equipment for Utility Vehicles	14%	Current Price
Golf Equipment			
G10	Reel Mowers & Equipment	24%	Current Price
G15	Special Application Mowers & Equipment	24%	Current Price
G20	Special Application Vehicles & Equipment	24%	Current Price
G25	Aeration & Equipment	24%	Current Price
G30	Debris Maintenance & Equipment	24%	Current Price
G35	Golf Fleet Management	13%	Current Price
Frontier Equipment			
Frontier	Cotton	18%	Current Price
Frontier	Cutting & Mowing	18%	Current Price
Frontier	Hay & Forage	18%	Current Price
Frontier	Landscaping	18%	Current Price
Frontier	Livestock	18%	Current Price
Frontier	Material Handling	18%	Current Price
Frontier	Planting & Seeding	18%	Current Price

Frontier	Snow Equipment	18%	Current Price
Frontier	Sprayers	18%	Current Price
Frontier	Tillage	18%	Current Price

Contract Updates

June 1, 2021 – New contract announced.

Sourcewell – Grounds Maintenance Equipment, Attachments and Accessories

Contract Number: 031121-DAC

Contract Period: April 30, 2021 – April 30, 2025

Eligibility: The contract allows for service to Sourcewell Member agencies in all states.

The following eligibility requirements must be met:

- Entity must be a Sourcewell Member. John Deere dealers must verify membership before quoting. Please include the Sourcewell member number on the dealer quote or on the Sourcewell Member's purchase order.
- Eligible Sourcewell Members are state, city, county, municipal or local tax-supported governmental agencies, turnpikes, airports, housing authorities, electric cooperatives, water cooperatives, K-12 public school systems, public and private higher education facilities such as colleges and universities, public and volunteer fire departments, public or non-profit museums, libraries and zoos.
- Eligible Sourcewell Member non-profit agencies are eligible to purchase John Deere equipment on the Sourcewell contract.
- Charter Schools, Montessori Schools and K-12 private schools are required to pay in full (EFT, credit card or check) prior to receiving purchased equipment.

Members of the Illinois Public Higher Education Cooperative (IPHEC) are also eligible to use this Sourcewell Contract. IPHEC is comprised of universities and community colleges located in Illinois. Before quoting, please review the [list of IPHEC Members](#) to verify eligibility.

To become a Sourcewell Member, call 877-585-9706 for more details or visit the [Sourcewell website](#) to complete an application.

To obtain a membership list for eligible entities belonging to Sourcewell, please visit the [Sourcewell Member Locator](#) and select Membership List Spreadsheet.

Quotes and Purchase Orders:

Quotes are valid for 30 days from the creation date of the quote **OR** until the contract expires, whichever occurs first.

To obtain a quote, contact your local John Deere Dealer. Submit your purchase order to your dealer. The John Deere Dealer will submit the purchase order to John Deere's Government Sales office.

All purchase orders must show Deere & Company as the vendor and reference the contract number.

Sourcewell – Grounds Maintenance Equipment, Attachments and Accessories

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<p>Multiple Unit Discount</p>	<p>For sales of three or more like self-propelled equipment sold to one customer on the same purchase order qualifies for an additional discount. Implements and attachments sold with and for self-propelled ride-on machines are also eligible for multi-unit discounts, but do not count towards the total number of ride-on units, which determines the multi-unit discount percentage. See discount structure below:</p> <table data-bbox="354 699 1109 867"> <thead> <tr> <th>Quantity</th> <th>Additional Discount</th> </tr> </thead> <tbody> <tr> <td>3-4</td> <td>1%</td> </tr> <tr> <td>5-6</td> <td>2%</td> </tr> <tr> <td>7-8</td> <td>3%</td> </tr> <tr> <td>9 units or more</td> <td>4%</td> </tr> </tbody> </table> <p>Frontier Equipment is excluded from the Multiple Unit Discount program.</p> <p>“Like self-propelled products” means 3 or more utility vehicles, 3 or more Ztraks, etc. The purchase of 1 utility vehicle and 2 Ztraks would not qualify for MUD because they are not “like” products.</p>	Quantity	Additional Discount	3-4	1%	5-6	2%	7-8	3%	9 units or more	4%
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<p>Payment and Remittance</p>	<p>Credit card payments allowed.</p> <p>Remit to Address: Deere & Company Ag & Turf CBD & Government Sales 21748 Network Place Chicago, IL 60673-1217</p>										
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