

# Request for Legislative Action

Res. #20940  
Sponsor: Tony Miller  
Date: May 2, 2022

Completed by County Counselor's Office			
Action Requested:	Resolution	Res.Ord No.:	20940
Sponsor(s):	Tony Miller	Legislature Meeting Date:	5/2/2022

Introduction
<b>Action Items:</b> ['Authorize']
<b>Project/Title:</b>
Authorizing the purchase of one (1) John Deere TerrainCut Commercial Mower with rear discharge deck for use by the Parks + Rec department in the amount of \$33,681 under the terms and conditions of an existing competitively bid contract.

Request Summary
Pursuant to Section 1030.4 of the Jackson County Code, Parks + Rec and the Purchasing Department recommend the purchase of one (1) John Deere 1580 TerrainCut Commercial Front Mower with rear discharge deck per Quote #26448051. The Mower would be purchased from Van-Wall Equipment under the terms and conditions of a Sourcewell Contract 031121-DAC, an existing competitively bid government contract. This government contract offers a 23% discount on the John Deere mower and rear discharge deck. This equipment will be used primarily to help properly maintain and mow the recently constructed 13.5 miles of the popular Rock Island Trail Corridor and the next phase of the Trail. Funding is available within the Department's approved 2022 Budget, Account 1010-003-58110 for this purchase. The cited Sourcewell Contract #031121-DAC 2021 and quote are attached for review and reference.

Contact Information			
<b>Department:</b>	Parks + Rec	<b>Submitted Date:</b>	4/15/2022
<b>Name:</b>	Brian Nowotny	<b>Email:</b>	bpnnowotny@jacksongov.org
<b>Title:</b>	Deputy Director	<b>Phone:</b>	816-503-4803

Budget Information			
Amount authorized by this legislation this fiscal year:			\$33,681
Amount previously authorized this fiscal year:			\$ 0
Total amount authorized after this legislative action:			\$33,681
Is it transferring fund?			No
Single Source Funding:			
<b>Fund:</b>	<b>Department:</b>	<b>Line Item Account:</b>	<b>Amount:</b>
003 (Park Fund)	1010 (Parks - Fleet Replacement)	58110 (Heavy Machinery & Equipment)	\$33,681

## Request for Legislative Action

<b>Prior Legislation</b>	
<b>Prior Ordinances</b>	
Ordinance:	Ordinance date:
<b>Prior Resolution</b>	
Resolution:	Resolution date:

<b>Purchasing</b>	
Does this RLA include the purchase or lease of supplies, materials, equipment or services?	Yes
Chapter 10 Justification:	Fixed Price Contract
Core 4 Tax Clearance Completed:	Not Applicable
Certificate of Foreign Corporation Received:	Yes
Have all required attachments been included in this RLA?	Yes

<b>Compliance</b>	
<b>Certificate of Compliance</b>	
In Compliance	
<b>Minority, Women and Veteran Owned Business Program</b>	
Goals Not Applicable for following reason: Contract is with another government agency	
MBE: .00%	
WBE: .00%	
VBE: .00%	
<b>Prevailing Wage</b>	
Not Applicable	

<b>Fiscal Information</b>	
<ul style="list-style-type: none"> <li>There is a balance otherwise unencumbered to the credit of the appropriation to which the expenditure is chargeable and there is a cash balance otherwise unencumbered.</li> </ul>	

## Request for Legislative Action

### History

Brian Nowotny at 4/15/2022 9:18:54 AM - [Submitted | ]Department Director: Michele Newman at 4/15/2022 9:50:47 AM - [ Approved | ]Finance (Purchasing): Barbara J. Casamento at 4/18/2022 11:17:48 AM - [ Returned for more information | Enter whole dollar amounts only in the Budget Information ]Submitter: Kay D. Norris at 4/18/2022 11:26:39 AM - [ Submitted | 4.18.22 Changed to whole dollar amount. kn ]Department Director: Marcy L. Caldwell at 4/18/2022 2:25:20 PM - [ Returned for more information | Please update Project Title ]Submitter: Kay D. Norris at 4/18/2022 2:36:35 PM - [ Submitted | Title page has been corrected w/whole dollar amount. kn ]Department Director: Michele Newman at 4/18/2022 3:23:58 PM - [ Approved | ]Finance (Purchasing): Barbara J. Casamento at 4/18/2022 3:49:14 PM - [ Approved | ]Compliance: Katie M. Bartle at 4/18/2022 4:04:14 PM - [ Approved | ]Finance (Budget): Mark Lang at 4/19/2022 11:18:38 AM - [ Approved | The fiscal note has been attached. ]Executive: Sylvya Stevenson at 4/19/2022 12:01:18 PM - [ Approved | ] Legal: Elizabeth Freeland at 4/27/2022 9:34:54 AM - Approved.



# 1580 TerrainCut™ Commercial Front Mower (Less Mower Deck)



14-Apr-2022

Code	Description		
2453TC	1580 TerrainCut™ Commercial Front Mower (Less Mower De F.O.B. Raleigh, North Carolina	1	\$37,319.00
		Option Codes	
001A	United States and Canada	1	In Base Price
2012	Air Ride Suspension Seat with Armrests	1	\$680.00
<b>Total</b>			<b>\$37,999.00</b>

Manufacturer's Suggested List Price shown. Retail prices may vary by dealer. Unless stated otherwise, taxes, freight, setup, delivery and other dealer specific charges not included in the pricing. Options/items noted with anything other than price will have additional costs. Pricing, availability, and specifications subject to change without notice. Special program pricing may be available on certain models. See dealer for details. Prices shown are in U.S. dollars and valid only in the U.S.

# 1580 TerrainCut™ Commercial Front Mower (Less Mower Deck)

2022

Code	Description	QTY	List Price (USD)
<b>2453TC</b>	1580 TerrainCut™ Commercial Front Mower (Less Mower Deck)	1	<b>\$37,319.00</b>
	37.4 HP (27.5 kW), gross SAE J1995, PS		
	Rated at 3000 rpm		
	Displacement 100.2 cu. in. (1.64 L)		
	Three Cylinder Liquid-Cooled		
	Up to B20 Compliant		
	Dual Element Air Cleaner		
	Air Restriction Indicator		
	12V Electric Start		
	12V Auxilary Power Outlet		
	75 AMP Automotive Alternator		
	16 U.S. Gallon Fuel Capacity		
	Two Pedal Hydrostatic Foot Control		
	Hydrostatic Transmission		
	Two-Speed Transaxle		
	Four Wheel Drive		
	Full Time 4WD / On-Demand		
	Hydrostatic Power Steering		
	Differential Front Wheel Lock		
	Front Lights (steering column mounted)		
	26x12.00-12 In. Square		
	Shoulder 6PR Turf Drive Tires		
	20x10.00-10 In. 6PR Round		
	Shoulder Steering Tires		
	Transmission Oil Cooler		
	Individual Turn Assist Brakes		
	Wet Disk Brakes		
	Master Stop Brake		
	Dual Hydraulic Implement		
	Lift Cylinders		
	Less Mower Deck		
	Hourmeter		
	Fuel Gauge		
	Tilt Steering Wheel		
	PTO Drvien Implements		
	Operator Presence System		
	Low Oil Pressure Warning Light		
	Hydraulic Oil Temp. Light and		
	Alarm PTO Shutdown		

	Folding Two Post ROPS (Roll-Over Protective Structure) and Retractable Seat Belt		
	Cast Iron Rear Bumper		
	Operator Training Video		
<b>DESTINATION AND LANGUAGE</b>			
	Destination		Basic Factory Options - Required
	North America		
<b>001A</b>	<b>United States and Canada</b>		<b>In Base Price</b>
<b>OPERATOR'S STATION AND CONTROLS</b>			
	Seat		Basic Factory Options - Required
<b>2010</b>	<b>Deluxe Comfort Seat with Armrests</b>		<b>In Base Price</b>
	Non-suspension base seat.		
<b>2011</b>	<b>Comfort Adjust Suspension Seat with Armrests</b>		<b>\$390.00</b>
<b>2012</b>	<b>Air Ride Suspension Seat with Armrests</b>		<b>\$680.00</b>
	Lighting		Field Installed Attachments - Optional
<b>BTC10594</b>	<b>Beacon Light</b>		<b>\$375.57</b>
	For 2-Post ROPS and 4-Post ROPS. Not Compatible with Cab Models.		
<b>BTC10644</b>	<b>Front Worklight (2) Kit</b>		<b>\$250.39</b>
	Requires 4-Post ROPS. Not Compatible with Cab		
	Windshield		Field Installed Attachments - Optional
<b>TCB10620</b>	<b>Front Windshield</b>		<b>\$583.16</b>

<b>BTC10531</b>	<b>Hydraulic Weight Transfer Kit</b> For 1500 TerrainCut Front Mowers.		<b>\$387.34</b>
<b>BTC10562</b>	<b>Rear Auxillary Hydraulic Outlet Kit</b> Requires Double Spool Auxiliary Hydraulic Kit to complete installation.		<b>\$391.61</b>
<b>BTC10529</b>	<b>Double-Spool Auxiliary Hydraulic Kit</b> For All 1550/1570/1580 TerrainCut Front Mowers and 1575/1585 TerrainCut Front Mowers Serial		<b>\$1,220.87</b>
<b>BTC10530</b>	<b>Single-Spool Auxiliary Hydraulic Kit</b> For All 1550/1570/1580 TerrainCut Front Mowers and 1575/1585 TerrainCut Front Mowers Serial		<b>\$856.00</b>

Manufacturer's Suggested List Price shown. Retail prices may vary by dealer. Unless stated otherwise, taxes, freight, setup, delivery and other dealer specific charges not included in the pricing. Options/items noted with anything other than price will have additional costs. Pricing, availability, and specifications subject to change without notice. Special program pricing may be available on certain models. See dealer for details. Prices shown are in U.S. dollars and valid only in the U.S.



# 72 In. Fastback Commercial Rear Discharge Deck

14-Apr-2022



Code	Description		
0553TC	72 In. Fastback Commercial Rear Discharge Deck	1	\$5,742.00
	Ballast Required on Certain Model Configurations. See Sales Manual for Proper Weight Requirements.		
	(For 1500 TerrainCut Front Mowers and 1400/1500's Series II and Non Series II Front Mowers)		

## Option Codes

001A	United States and Canada	1	In Base Price
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<b>Total</b>			<b>\$5,742.00</b>
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Manufacturer's Suggested List Price shown. Retail prices may vary by dealer. Unless stated otherwise, taxes, freight, setup, delivery and other dealer specific charges not included in the pricing. Options/items noted with anything other than price will have additional costs. Pricing, availability, and specifications subject to change without notice. Special program pricing may be available on certain models. See dealer for details. Prices shown are in U.S. dollars and valid only in the U.S.



**JOHN DEERE**

**ALL PURCHASE ORDERS MUST BE MADE OUT TO (VENDOR):**

Deere & Company  
2000 John Deere Run  
Cary, NC 27513  
FED ID: 36-2382580; DUNS#: 60-7690989

**ALL PURCHASE ORDERS MUST BE SENT TO DELIVERING DEALER:**

Van-Wall Equipment, Inc.  
9650 Dice Lane  
Lenexa, KS 66215  
913-397-6009  
mailbot.jd@vanwall.com

**Quote Summary**

**Prepared For:**

JACKSON COUNTY PARKS & RECREATION  
22807 SW WOODS CHAPEL RD  
BLUE SPRINGS, MO 64015  
Business: 816-503-4828

**Delivering Dealer:**

**Van-Wall Equipment, Inc.**  
Richard Shumate  
9650 Dice Lane  
Lenexa, KS 66215  
Phone: 913-397-6009  
richard.shumate@vanwall.com

**Quote ID:** 26448051  
**Created On:** 11 April 2022  
**Last Modified On:** 11 April 2022  
**Expiration Date:** 11 May 2022

<b>Equipment Summary</b>	<b>Suggested List</b>	<b>Selling Price</b>	<b>Qty</b>	<b>Extended</b>
JOHN DEERE 1580 TerrainCut™ Commercial Front Mower (Less Mower Deck) <b>Contract:</b> Sourcewell Grounds Maintenance 031121-DAC (PG NB CG 70) <b>Price Effective Date:</b> April 10, 2022	\$ 37,999.00	\$ 29,259.23 X	1 =	\$ 29,259.23
JOHN DEERE 72 In. Fastback Commercial Rear Discharge Deck <b>Contract:</b> Sourcewell Grounds Maintenance 031121-DAC (PG NB CG 70) <b>Price Effective Date:</b> April 10, 2022	\$ 5,742.00	\$ 4,421.34 X	1 =	\$ 4,421.34
<b>Equipment Total</b>				<b>\$ 33,680.57</b>

\* Includes Fees and Non-contract items

**Quote Summary**

Equipment Total	\$ 33,680.57
Trade In	
SubTotal	<b>\$ 33,680.57</b>
Est. Service Agreement Tax Total	\$ 0.00
Down Payment	(0.00)
Rental Applied	(0.00)
<b>Balance Due</b>	<b>\$ 33,680.57</b>

Salesperson : X \_\_\_\_\_

Accepted By : X \_\_\_\_\_



**JOHN DEERE**

# Selling Equipment

Quote Id: 26448051

Customer Name: JACKSON COUNTY PARKS & RECREATION

**ALL PURCHASE ORDERS MUST BE MADE OUT TO (VENDOR):**

Deere & Company  
2000 John Deere Run  
Cary, NC 27513  
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Lenexa, KS 66215  
913-397-6009  
mailbot.jd@vanwall.com

## JOHN DEERE 1580 TerrainCut™ Commercial Front Mower (Less Mower

Hours:

Suggested List \*

Stock Number:

\$ 37,999.00

Contract: Sourcewell Grounds Maintenance 031121-DAC  
(PG NB CG 70)

Selling Price \*

\$ 29,259.23

Price Effective Date: April 10, 2022

\* Price per item - includes Fees and Non-contract items

Code	Description	Qty	List Price	Discount%	Discount Amount	Contract Price	Extended Contract Price
2453TC	1580 TerrainCut™ Commercial Front Mower (Less Mower Deck)	1	\$ 37,319.00	23.00	\$ 8,583.37	\$ 28,735.63	\$ 28,735.63
<b>Standard Options - Per Unit</b>							
001A	United States and Canada	1	\$ 0.00	23.00	\$ 0.00	\$ 0.00	\$ 0.00
2012	Air Ride Suspension Seat with Armrests	1	\$ 680.00	23.00	\$ 156.40	\$ 523.60	\$ 523.60
<b>Standard Options Total</b>			<b>\$ 680.00</b>		<b>\$ 156.40</b>	<b>\$ 523.60</b>	<b>\$ 523.60</b>
<b>Value Added Services Total</b>			<b>\$ 0.00</b>			<b>\$ 0.00</b>	<b>\$ 0.00</b>
<b>Total Selling Price</b>			<b>\$ 37,999.00</b>		<b>\$ 8,739.77</b>	<b>\$ 29,259.23</b>	<b>\$ 29,259.23</b>

## JOHN DEERE 72 In. Fastback Commercial Rear Discharge Deck

Equipment Notes:

Suggested List \*

Hours:

\$ 5,742.00

Stock Number:

Selling Price \*

Contract: Sourcewell Grounds Maintenance 031121-DAC  
(PG NB CG 70)

\$ 4,421.34

Price Effective Date: April 10, 2022

\* Price per item - includes Fees and Non-contract items

Code	Description	Qty	List Price	Discount%	Discount Amount	Contract Price	Extended Contract Price
0553TC	72 In. Fastback Commercial Rear Discharge Deck	1	\$ 5,742.00	23.00	\$ 1,320.66	\$ 4,421.34	\$ 4,421.34



**JOHN DEERE**

# Selling Equipment

Quote Id: 26448051      Customer Name: JACKSON COUNTY PARKS & RECREATION

**ALL PURCHASE ORDERS MUST BE MADE OUT TO (VENDOR):**

Deere & Company  
2000 John Deere Run  
Cary, NC 27513  
FED ID: 36-2382580; DUNS#: 60-7690989

**ALL PURCHASE ORDERS MUST BE SENT TO DELIVERING DEALER:**

Van-Wall Equipment, Inc.  
9650 Dice Lane  
Lenexa, KS 66215  
913-397-6009  
mailbot.jd@vanwall.com

Standard Options - Per Unit							
001A	United States and Canada	1	\$ 0.00	23.00	\$ 0.00	\$ 0.00	\$ 0.00
<b>Standard Options Total</b>			<b>\$ 0.00</b>		<b>\$ 0.00</b>	<b>\$ 0.00</b>	<b>\$ 0.00</b>
<b>Total Selling Price</b>			<b>\$ 5,742.00</b>		<b>\$ 1,320.66</b>	<b>\$ 4,421.34</b>	<b>\$ 4,421.34</b>

## Sourcewell – Grounds Maintenance Equipment, Attachments and Accessories

<b>Contract Number:</b>	031121-DAC
<b>Contract Period:</b>	April 30, 2021 – April 30, 2025
<b>Eligibility:</b>	<p>The contract allows for service to Sourcewell Member agencies in all states.</p> <p>The following eligibility requirements must be met:</p> <ul style="list-style-type: none"><li>• Entity must be a Sourcewell Member. John Deere dealers must verify membership before quoting. Please include the Sourcewell member number on the dealer quote or on the Sourcewell Member's purchase order.</li><li>• Eligible Sourcewell Members are state, city, county, municipal or local tax-supported governmental agencies, turnpikes, airports, housing authorities, electric cooperatives, water cooperatives, K-12 public school systems, public and private higher education facilities such as colleges and universities, public and volunteer fire departments, public or non-profit museums, libraries and zoos.</li><li>• Eligible Sourcewell Member non-profit agencies are eligible to purchase John Deere equipment on the Sourcewell contract.</li><li>• Charter Schools, Montessori Schools and K-12 private schools are required to pay in full (EFT, credit card or check) prior to receiving purchased equipment.</li></ul> <p><b>Members of the Illinois Public Higher Education Cooperative (IPHEC) are also eligible to use this Sourcewell Contract.</b> IPHEC is comprised of universities and community colleges located in Illinois. Before quoting, please review the <a href="#">list of IPHEC Members</a> to verify eligibility.</p> <p>To become a Sourcewell Member, call 877-585-9706 for more details or visit the <a href="#">Sourcewell website</a> to complete an application.</p> <p>To obtain a membership list for eligible entities belonging to Sourcewell, please visit the <a href="#">Sourcewell Member Locator</a> and select Membership List Spreadsheet.</p>

### Quotes and Purchase Orders:

Quotes are valid for 30 days from the creation date of the quote **OR** until the contract expires, whichever occurs first.

To obtain a quote, contact your local [John Deere Dealer](#). Submit your purchase order to your dealer. The John Deere Dealer will submit the purchase order to John Deere's Government Sales office.

All purchase orders must show Deere & Company as the vendor and reference the contract number.



	<p>For deliveries to AK or HI, factory freight to the delivering dealer will be paid by the Sourcewell member. Factory freight is known at the time of quoting and will be included on the quote to the Sourcewell member.</p> <p><b>Continental US:</b> For all other deliveries within the continental US (excludes AK &amp; HI), the Sourcewell member will NOT be charged factory freight to the delivering dealer.</p>										
<p>Multiple Unit Discount</p>	<p>For sales of three or more like self-propelled equipment sold to one customer on the same purchase order qualifies for an additional discount. Implements and attachments sold with and for self-propelled ride-on machines are also eligible for multi-unit discounts, but do not count towards the total number of ride-on units, which determines the multi-unit discount percentage. See discount structure below:</p> <table data-bbox="354 701 1109 867"> <thead> <tr> <th>Quantity</th> <th>Additional Discount</th> </tr> </thead> <tbody> <tr> <td>3-4</td> <td>1%</td> </tr> <tr> <td>5-6</td> <td>2%</td> </tr> <tr> <td>7-8</td> <td>3%</td> </tr> <tr> <td>9 units or more</td> <td>4%</td> </tr> </tbody> </table> <p>Frontier Equipment is excluded from the Multiple Unit Discount program.</p> <p><b>“Like self-propelled products” means 3 or more utility vehicles, 3 or more Ztraks, etc.</b> The purchase of 1 utility vehicle and 2 Ztraks would not qualify for MUD because they are not “like” products.</p>	Quantity	Additional Discount	3-4	1%	5-6	2%	7-8	3%	9 units or more	4%
Quantity	Additional Discount										
3-4	1%										
5-6	2%										
7-8	3%										
9 units or more	4%										
<p>Open Market by John Deere (listed in the price book)</p>	<p><b>Allowed:</b> Open-Market items are <b>implements, attachments, accessories, parts and bundles</b> that are not currently on contract, but are requested by the customer to complete the purchase of John Deere equipment awarded on contract.</p> <p>Items must be clearly labeled on the purchase order as Open Market.</p>										
<p>Open Market by Dealer (not listed in the price book)</p>	<p><b>Allowed:</b> Open-Market items <b>not available from John Deere but offered by the delivering Dealer</b> to complete the purchase of John Deere equipment awarded on contract.</p> <p>Items must be clearly labeled on the purchase order as Open Market.</p>										
<p>Payment and Remittance</p>	<p>Credit card payments allowed.</p> <p>Remit to Address:  Deere &amp; Company  Ag &amp; Turf CBD &amp; Government Sales  21748 Network Place  Chicago, IL 60673-1217</p>										
<p>Substitutions</p>	<p>Not applicable. This is a current price contract.</p>										

Trade-In

**Allowed:** Items must be clearly labeled on the purchase order or quote as Trade-In. The agency and the dealer determine the trade-in value.

## Price Structure

Price Page Tabs	Product Descriptions	Discounts off MSRP	Price Page Dates
<b>Turf Equipment</b>			
L21	Residential Zero-Turn-Radius Mowers & Equipment (excludes Z700s)	4%	Current Price
L21	Residential Zero-Turn-Radius Mowers & Equipment (Z700s only)	9%	Current Price
L25	Lawn Tractors (S100s – S240 only) & Equipment	4%	Current Price
L25	Lawn Tractors (X300s only) & Equipment	18%	Current Price
L30	Garden Tractors & Equipment	18%	Current Price
L35	Equipment for Lawn & Garden Tractors	18%	Current Price
C10	Commercial Walk-Behind Mowers & Equipment	23%	Current Price
C13	Commercial Zero-Turn-Radius Mowers & Equipment	23%	Current Price
C15	Commercial Front Mowers & Equipment	23%	Current Price
C18	Commercial Wide Area Mowers & Equipment	23%	Current Price
C20	Compact Utility Tractors & Equipment	18%	Current Price
C21	Equipment for Commercial Mowing Products	23%	Current Price
C25	Equipment for Compact Utility Tractors	18%	Current Price
C40	Mid-Size Crossover Utility Vehicles & Equipment	14%	Current Price
C41	Full-Size Crossover Utility Vehicles & Equipment	14%	Current Price
C42	Traditional Utility Vehicles & Equipment	17%	Current Price
C47	HPX Utility Vehicles & Equipment	14%	Current Price
C48	Equipment for Utility Vehicles	14%	Current Price
<b>Golf Equipment</b>			
G10	Reel Mowers & Equipment	24%	Current Price
G15	Special Application Mowers & Equipment	24%	Current Price
G20	Special Application Vehicles & Equipment	24%	Current Price
G25	Aeration & Equipment	24%	Current Price
G30	Debris Maintenance & Equipment	24%	Current Price
G35	Golf Fleet Management	13%	Current Price
<b>Frontier Equipment</b>			
Frontier	Cotton	18%	Current Price
Frontier	Cutting & Mowing	18%	Current Price
Frontier	Hay & Forage	18%	Current Price
Frontier	Landscaping	18%	Current Price
Frontier	Livestock	18%	Current Price
Frontier	Material Handling	18%	Current Price
Frontier	Planting & Seeding	18%	Current Price



Frontier	Snow Equipment	18%	Current Price
Frontier	Sprayers	18%	Current Price
Frontier	Tillage	18%	Current Price

## **Contract Updates**

June 1, 2021 – New contract announced.