



FRANK WHITE, JR.
Jackson County Executive

EXECUTIVE ORDER NO. 16-13

**TO: MEMBERS OF THE LEGISLATURE
CLERK OF THE LEGISLATURE**

**FROM: FRANK WHITE, JR.
JACKSON COUNTY EXECUTIVE**

DATE: JUNE 24, 2016

**RE: REAPPOINTMENT AND APPOINTMENTS TO TRUMAN MEDICAL
CENTER BOARD OF DIRECTORS**

I hereby make the following reappointment and appointments to the Truman Medical Center Board of Directors:

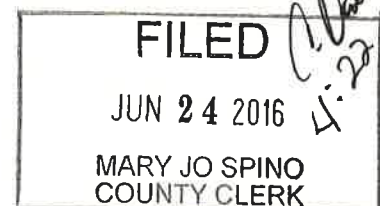
Angela Cuffy Malone is reappointed for a term to expire June 29, 2017.

Jon H. Otto is appointed to fill the vacancy occasioned by the expiration of the term of Maria Martinez, for a term to expire June 29, 2017. A copy of Mr. Otto's resume is attached.

Marc de Rome is appointed to fill the vacancy occasioned by the expiration of the term of Mike Enos, for a term to expire June 29, 2017. A copy of Mr. de Rome's resume is attached.

Frank White, Jr., County Executive

Date: 6/24/2016



JON H. OTTO

1901 EAST 60TH STREET, KANSAS CITY, MISSOURI 64130
PHONE: (913) 481-7408 EMAIL: OTTO.JON@GMAIL.COM

LEGAL EXPERIENCE

POLSINELLI P.C., Kansas City, Missouri
Associate Attorney

**2010 -
PRESENT**

Practice Areas: Financial Services, Capital Markets, Commercial Lending

- Primary practice areas include tax credit finance, municipal finance, and financing of real estate and capital markets transactions.
- Represent lenders, syndicators, developers, and equity investors in transactions involving low-income housing tax credits, historic tax credits, and new market tax credits
- Assist clients with transactions involving property and entity interest dispositions, including strategic sales, redemptions, charitable contributions, involuntary dispositions, and similar transactions.
- Served as bond counsel, underwriter's counsel, issuer's counsel, and disclosure counsel in connection with a variety of public financing transactions including governmental, public power, airport and other transportation, and bonds issued for health care organizations and other non-profit organizations.
- Assist bond issuers in complying with their continuing disclosure obligations.
- Conduct research and draft memoranda on various issues of corporate, securities, and tax credit law involving due authority, entity formation, loan enforcement, and creditors' rights.
- Draft, revise, and amend contracts, loan documents, resolutions, partnership agreements, and corporate by-laws.

UNITED STATES BANKRUPTCY COURT, WESTERN DISTRICT OF MISSOURI,
Kansas City, Missouri

2009

Bankruptcy Judicial Intern for the Honorable Judge Jerry W. Venters

- Reviewed motions, researched case law, and drafted legal opinions.

MISSOURI COURT OF APPEALS, WESTERN DISTRICT, Kansas City, Missouri
Law Clerk for the Honorable Judge Thomas H. Newton

2007

- Reviewed motions, researched relevant case law, and drafted legal opinions.

OTHER PROFESSIONAL EXPERIENCE

SWISS REINSURANCE, Overland Park, Kansas
Actuarial Analyst

2002 - 2010

- Managed quarterly loss reporting process, analyzed statistical loss data and communicated variances, and constructed exhibits to forecast loss reserves for Auto Liability, General Liability, and Commercial Property lines.
- Awarded Global Achievement Award for superior effort in redesigning and implementing the Actual vs. Expected database and reports, March 2005.

GENERAL ELECTRIC CAPITAL, Stamford, Connecticut; Raleigh, North Carolina;
Overland Park, Kansas

2000 - 2002

Systems Analyst - Information Management Leadership Program

- Worked closely with internal clients to examine business models and design appropriate IT solutions to improve business efficiency and productivity.

LOCKHEED MARTIN - SPACE MISSION SYSTEMS & SERVICES, Houston, Texas
Quality Control Analyst

1998 - 2000

- Developed and analyzed Metrics reporting processes to ensure software implementation according to project and contract requirements.

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EDUCATION

UNIVERSITY OF MISSOURI – KANSAS CITY SCHOOL OF LAW, Kansas City, Missouri **2010**

Honors and Activities:

Juris Doctor

- *UMKC Law Review* - Literary Editor, Vice President - Black Law Students Association, Jackson County Bar Association Judge Kit Carson Roque Jr. Scholarship recipient; Law School Emissary

CLARK ATLANTA UNIVERSITY, Atlanta, Georgia **1998**

Bachelor of Science – Mathematics

Honors and Activities:

- Dean’s List, Mathematical Association of America, Varsity Baseball
- Missouri, Kansas, U.S. District Court - Western District of Missouri, U.S. Tax Court

BAR ADMISSIONS

PROFESSIONAL MEMBERSHIP & ACTIVITIES

- Missouri Bar Association
- Kansas Bar Association
- National Association of Bond Lawyers
- Kansas City Metropolitan Bar Association
- American Bar Association
- Jackson County Bar Association
- Greater Kansas City Chamber of Commerce
- GenKC

COMMUNITY ACTIVITIES

- Academie Lafayette Charter School – Board of Directors, Vice President, 2010-Present
- Blue Hills Community Services – Board of Directors, 2015-Present
- Child Protection Center – Board of Directors, 2015-Present
- Legal Aid of Western Missouri – Volunteer Attorney, 2010
- Habitat for Humanity – Volunteer, 2003-2007
- United Way Community Service – Volunteer and Donor, 2000-2006
- YouthFriends of Kansas City – Tutor & Mentor, 2000-2004
- Niles Home for Children – Volunteer, 2001-2002

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DEAL SHEET

Tax Credit Transactions

- Represented the affordable housing division of a large national banking association in connection with the disposition of interests in over 250 LIHTC projects located in 35 states and the redemption of over 40 fund limited partner interests from large national institutional investors.
- Served as counsel to an independent community development entity in 12 new projects totaling more than \$100 million in Native American communities using New Market Tax Credit financing.
- Served as developer's counsel in connection with a multi-phase senior housing project located in North Kansas City, Missouri using Low Income Housing Tax Credit financing.
- Served as nonprofit developer's counsel in the closing of a \$13 million affordable family development in the urban core of Kansas City, Missouri using Low Income Housing Tax Credit financing.
- Served as nonprofit developer's counsel in the closing and development of a \$5 million low-income, senior housing apartment complex in Kansas City, Kansas using Federal and state Historic Tax Credits and Low Income Housing Tax Credit financing.
- Served as developer's counsel in the closing of a multiple HUD 221(d)(4) affordable family developments in Oklahoma and Arkansas using 4% Low Income Housing Tax Credit financing.
- Represented national tax credit syndicator in connection with acquisition and subsequent sale of an interest in a GO Zone credit project in Louisiana.
- Counsel to tax credit syndicator in syndication of more than \$8 million in Low Income Housing Tax Credits in Jackson, Mississippi.
- Represented the investor in connection with financing the construction of a charter school located in central Kansas City, Missouri using New Market Tax Credit financing.
- Served as counsel to a regional developer in transforming a dilapidated historic building in the central core of Wichita, Kansas into a boutique hotel using Federal and state Historic Tax Credits.
- Served as counsel to a developer in a complex and highly structured "twin" transaction located in downtown Kansas City, Missouri involving New Market Tax Credits and Federal Rehabilitation Tax Credits, as well as state Historic Tax Credits.
- Advised a third-party lender in a New Markets Tax Credit transaction where the lender acted as both a "leverage" lender and a mortgage lender in a transaction involving multiple loans and borrowers.

Bond Financing Transactions

- Served as disclosure counsel to the Alameda Corridor Transportation Authority for bond issuances related to the development and financing of the Alameda Corridor, a 20-mile "freeway" for freight trains.
- Served as counsel to Orange County, California related to its continuing disclosure obligations in connection with the SEC's Municipalities Continuing Disclosure Cooperation Initiative.
- Represented San Diego Gas & Energy in connection with the redemption of multiple series of its industrial development revenue bonds.
- Served as disclosure counsel to Los Angeles, San Diego and Ontario International Airports in connection with over \$6 billion of public debt offerings to build and refurbish airport terminals and facilities.
- Represented Los Angeles World Airports as disclosure counsel and bond counsel in over \$3 billion of bonds issued to finance capital projects, including construction of various elements of the Bradley West Terminal Project and construction of the Central Utility Plant Project.

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- Served as bond counsel and disclosure counsel to the Harbor Department of the Port of Long Beach in connection with the issuance of its Harbor Revenue Refunding Bonds related to terminal development projects and related facilities improvements.
- Member of a team acting as bond counsel and borrower's counsel on the issuance of more than \$800 million of tax-exempt bonds, through three different issuers, including fixed rate, variable rate, and direct purchase components for a national health care provider.
- Served as borrower's counsel in a \$30 million bond issuance for a 156-bed acute care hospital.

Other Transactions

- Represented two national banking associations as loan servicers in the specialized area of loan defeasance of securitized loans. Assisted with over 200 transactions involving the defeasance of multi-million dollar loans, secured by secured by all types of real property, including hotels, shopping centers, offices, industrial, mixed use, manufactured homes, apartments, and condominiums.

Marc J. de Rome, CFA

415 East 12th Street, Room 105 | Kansas City, Missouri | 64106 | USA
816.881.3358 | mderome@jacksongov.org

Experience

Treasurer

Jackson County, Missouri
Kansas City, Missouri, USA
August 2014 - Current

- Managed all aspects of Jackson County's treasury function including its investment portfolio, banking services, bond issuances and revenue forecasting.
- Formulated the annual property tax levies and oversaw the property tax distribution.
- Recommended and completed a request for qualifications for investment broker services.
- Managed all year-end financial reporting related to the treasury function for the annual County audit.

Manager, Treasury & Financial Analysis

Empire Company Limited & Sobeys Inc. (subsidiary of Empire)
Stellarton, Nova Scotia, Canada
May 2010 – June 2014

- Managed Empire's treasury function: (1) managed the annual budget process for a \$24 billion public company; (2) implemented treasury management solutions; (3) supported the annual strategic planning process; (4) coordinated cash and borrowings with the bank; (5) developed and maintained a weekly cash flow forecast; (6) completed quarterly financial covenants for the bank; and (7) analyzed changing capital structure effects on key credit rating agency ratios.
- Conducted complex financial analyses for various company initiatives including the \$5.8 billion acquisition of Canada Safeway by Sobeys.
- Authored the quarterly and annual Management's Discussion and Analysis, along with other quarterly reports submitted to the Board of Directors.
- Actively co-managed an Empire-affiliated foundation investment portfolio. Completed and presented equity valuation reports to the foundation's investment committee on companies from varying sectors.
- Made strategic asset allocation decisions for Sobeys' \$1.3 billion defined contribution pension plan as a member of the pension investment sub-committee. Conducted quarterly attribution analyses and engaged in fund manager searches.
- Engaged in the investor relations function: (1) designed investor presentations and drafted speeches; (2) attended investor conferences; (3) reviewed analyst research; and (4) maintained a shareholder database.

Experience

(cont'd)

Real Estate Analyst

Empire Company Limited
Stellarton, Nova Scotia, Canada
January 2009 – May 2010

- Valued commercial real estate properties which were being offered for sale. This involved analyzing and validating models on real estate transactions.
- Conducted quantitative and qualitative due diligence on commercial real estate properties sought for redevelopment and offered for sale.
- Conducted detailed project cost analyses for various commercial real estate projects, including variance analyses of actual versus budgeted cost.
- Led the development of an automated project cost analysis system within the real estate accounting software for internal reporting purposes.

Investment Banking Analyst

Acadian Securities Limited
Halifax, Nova Scotia, Canada
July 2007 – January 2009

- Prepared a comprehensive financial model for a \$375 million private equity power generation project. Model included sensitivity analyses for different project variables, including the cost of capital, capital structure proportions, capex, and revenue and expense scenarios.
- Conducted equity valuations for various private equity investments, including the analysis of current versus optimal capital structures.
- Coordinated different aspects of investment banking transactions as lead book runner including the maintenance of client order allocation in private equity placements and the execution of subscription agreements.

Education

Chartered Financial Analyst (2013)

CFA Institute, Charlottesville, Virginia, USA

Bachelor of Business Administration (2007)

Acadia University, Wolfville, Nova Scotia, Canada