

REQUEST FOR LEGISLATIVE ACTION

Completed by County Counselor's Office:

Res/Ord No.: 19019

Sponsor(s): Alfred Jordan

Date: November 30, 2015

<p>SUBJECT</p>	<p>Action Requested <input checked="" type="checkbox"/> Resolution <input type="checkbox"/> Ordinance</p> <p>Project/Title: <u>Awarding a Thirty Six Month Term and Supply Contract, with Two Twelve Month Options to Extend, for the furnishing of Inmate Commissary and Kiosk Services for the Jackson County, Missouri Department of Corrections to Keefe Commissary Network of St Louis, Missouri under the terms and conditions of Request for Proposal No. 58-15.</u></p>										
<p>BUDGET INFORMATION <i>To be completed By Requesting Department and Finance</i></p>	<table border="1"> <tr> <td>Amount authorized by this legislation this fiscal year:</td> <td></td> </tr> <tr> <td>Amount previously authorized this fiscal year:</td> <td></td> </tr> <tr> <td>Total amount authorized after this legislative action:</td> <td></td> </tr> <tr> <td>Amount budgeted for this item * (including transfers):</td> <td></td> </tr> <tr> <td>Source of funding (name of fund) and account code number:</td> <td>No Cost to the County – Vendor pays County</td> </tr> </table> <p>* If account includes additional funds for other expenses, total budgeted in the account is: \$</p> <p>OTHER FINANCIAL INFORMATION:</p> <p><input checked="" type="checkbox"/> No budget impact (no fiscal note required) <input type="checkbox"/> Term and Supply Contract (funds approved in the annual budget); estimated value and use of contract: Department: Estimated Use: \$</p> <p>Prior Year Budget (if applicable): Prior Year Actual Amount Spent (if applicable):</p>	Amount authorized by this legislation this fiscal year:		Amount previously authorized this fiscal year:		Total amount authorized after this legislative action:		Amount budgeted for this item * (including transfers):		Source of funding (name of fund) and account code number:	No Cost to the County – Vendor pays County
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<p>PRIOR LEGISLATION</p>	<p>Prior ordinances and (date): Prior resolutions and (date): 17403 October 25, 2010</p>										
<p>CONTACT INFORMATION</p>	<p>RLA drafted by (name, title, & phone): Barbara Casamento, Purchasing Supervisor, 881-3253</p>										
<p>REQUEST SUMMARY</p>	<p>The Department of Corrections requires an Inmate Commissary and Kiosk Services Contract for the inmates at the County and Regional Detention Centers. Security is maintained at the Detention Centers by providing inmates with reasonably priced consumer items controlled by the Department of Corrections. The Purchasing Department issued Request for Proposal No. 58-15 in response to these requirements.</p> <p>A total of thirteen notifications were distributed and three responses were received and evaluated as follows:</p> <table style="margin-left: auto; margin-right: auto;"> <tr> <td colspan="2" style="text-align: center;">Total Pricing of All Items</td> </tr> <tr> <td>Keefe Commissary of St. Louis, MO</td> <td style="text-align: right;">\$26.30</td> </tr> <tr> <td>CBM of Sioux Falls, SD</td> <td style="text-align: right;">\$34.72</td> </tr> <tr> <td>Trinity Services of Oldsmar, FL</td> <td style="text-align: right;">\$37.18</td> </tr> </table> <p>The Successful Contractor pays a location commission of twenty (20%) percent of the prior months gross sales to the Jackson County, Missouri Department of Corrections.</p> <p>Pursuant to Section 1054.6 of the Jackson County Code, the Director of Finance and Purchasing recommends the award for Inmate Commissary and Kiosk Services for the Department of Corrections to Keefe Commissary Network of St. Louis, Missouri under the terms and conditions of Request for Proposal No. 58-15 as the lowest and best proposal received.</p>	Total Pricing of All Items		Keefe Commissary of St. Louis, MO	\$26.30	CBM of Sioux Falls, SD	\$34.72	Trinity Services of Oldsmar, FL	\$37.18		
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<p>CLEARANCE</p>	<p><input type="checkbox"/> Tax Clearance Completed (Purchasing & Department) N/A <input type="checkbox"/> Business License Verified (Purchasing & Department) N/A <input checked="" type="checkbox"/> Chapter 6 Compliance - Affirmative Action/Prevailing Wage (County Auditor's Office)</p>										

ATTACHMENTS	Award Recommendation Memorandum from Ms. Laura Scott of the Department of Corrections, the Bid Recap and the pertinent pages of Keefe's proposal.	
REVIEW	Department Director: <i>Joe Piccirilli</i>	Date: <i>11-16-15</i>
	Finance (Budget Approval): <i>If applicable</i> <i>Thy/3</i>	Date: <i>11/17/15</i>
	Division Manager: <i>Marylou Brown</i>	Date: <i>11/23/15</i>
	County Counselor's Office:	Date:

Fiscal Information (to be verified by Budget Office in Finance Department)

- This expenditure was included in the annual budget.
- Funds for this were encumbered from the _____ Fund in _____.
- There is a balance otherwise unencumbered to the credit of the appropriation to which the expenditure is chargeable and there is a cash balance otherwise unencumbered in the treasury to the credit of the fund from which payment is to be made each sufficient to provide for the obligation herein authorized.
- Funds sufficient for this expenditure will be/were appropriated by Ordinance # _____
- Funds sufficient for this appropriation are available from the source indicated below.

Account Number:	Account Title:	Amount Not to Exceed:

- This award is made on a need basis and does not obligate Jackson County to pay any specific amount. The availability of funds for specific purchases will, of necessity, be determined as each using agency places its order.
- This legislative action does not impact the County financially and does not require Finance/Budget approval.

Jackson County Department of Corrections
MEMO



To: Barbara Casamento, Purchasing Supervisor
CC: Joseph Piccinini, Acting Director; Rex Tarwater, Deputy Director;
Brian Johnson, Deputy Director; Crystal Henson, Manager of
Criminal Records; Jeanette McDaniel-Fairley, Criminal Records
Administrator; Marvin Walker, Support Services Supervisor
Date: 11/13/15
From: L.J. Scott, Asst Director of Administration
Subject: Inmate Commissary and Kiosk Services RFP 58-15 Evaluation

Bids were evaluated by Laura Scott, Crystal Henson and Marvin Walker with outcomes and recommendations reviewed by the Acting Director, and Deputy Directors. All three bid proposals appear to meet the criteria established in the RFP. The fees associated with kiosk and debit card use and the debit card cashing procedures appear to be comparable. A review and comparison of commissary charges to inmates show Keefe as the lowest and best bid. The attached spreadsheet compares product prices. Yellow highlighted rows indicate cost totals that have been reduced to the lowest common denominator to accommodate varying product weights. Blue highlights indicate products that were not directly comparable, either because a weight was not provided for one product, or the product named differed substantially from the others. Rows with blue highlights were discarded across all three bids.

The Department of Corrections recommends the award of this bid to Keefe Commissary Network.

TOP 50 SELLING COMMISSARY ITEMS

Trinity Services CBM KEEFE

	Unit/Size	Cost	Unit/Size	Cost	Unit/Size	Cost	Unit/Size	Cost
1	MARUCHAN_RAMEN_CHILI_3_OZ_PILLOW_PK_CLEAR_WINDOW	3 oz	\$ 0.75	3 oz	\$ 0.84	3 oz	\$ 0.77	
2	MARUCHAN_RAMEN_HOT & SPICY VEGETABLE_3_OZ_PILLOW_PK_CLEAR	2.25 oz	\$ 0.49	3 oz	\$ 0.28	3 oz	\$ 0.26	
3	MARUCHAN_RAMEN_CAJUN_CHICKEN_3_OZ_PILLOW_PK_CLEAR_WINDOW	3 oz	\$ 0.75	3 oz	\$ 0.84	3 oz	\$ 0.77	
4	MARUCHAN_RAMEN_TX BEEF_3_OZ_PILLOW_PK_CLEAR_WINDOW	3 oz	\$ 0.75	3 oz	\$ 0.84	3 oz	\$ 0.77	
5	MOORE MEDICAL_IBUPROFEN_TABLETS_200 MG_2 PK	2 tabs	\$ 0.15	2 pk	\$ 0.50	2 pack	\$ 0.07	
6	CACTUS ANNIES_TORTILLAS_FLOUR_8_OZ_6CT_8_IN_BAG_CLEAR RESEALABLE	6 ct	\$ 2.11	6 ct	\$ 1.35	8 oz/6ct	\$ 0.92	
7	MARUCHAN_RAMEN_CHICKEN_3_OZ_PILLOW_PK_CLEAR_WINDOW	3 oz	\$ 0.75	3 oz	\$ 0.84	3 oz	\$ 0.77	
8	MARUCHAN_RAMEN_CAJUN SHRIMP_3_OZ_PILLOW_PK_CLEAR_WINDOW	2.25 oz	\$ 0.49	3 oz	\$ 0.28	3 oz	\$ 0.26	
9	CITY COW_CHEESE SNACK SPREAD_JALAPENO_8_OZ_PLASTIC CUP	8 oz	\$ 0.47	16 oz	\$ 0.23	8 oz	\$ 0.20	
10	POSTAGE_STAMP_FIRST CLASS	each	\$ 0.49	each	\$ 0.49	each	\$ 0.49	
11	UNISOURCE_ENV_#10_BOX_WHITE	each	\$ 0.05	each	\$ 0.10	each	\$ 0.05	
12	BRUSHY CREEK_CHILI_HOT W/BEANS_11.25 OZ POUCH	8 oz	\$ 4.00	11.25 oz	\$ 2.69	11.25 oz	\$ 2.05	
13	ZIPPY CAKE_HONEY BUN_MEGA (BUNEEZ)_4.75 OZ_CLEAR PLASTIC WRAP	6 oz	\$ 0.25	4.75 oz	\$ 0.32	4.75 oz	\$ 0.17	
14	ZIPPY CAKE_CAKE_SWISS ROLL_12_OZ_PAPER BOX	4 oz	\$ 0.33	13 oz	\$ 0.23	2 oz	\$ 0.24	
15	SUGAR TWIN_SWEETENER_REGULAR_10_PK_PKT_YELLOW	10 pack	\$ 0.55	10 pack	\$ 0.82	10 pack	\$ 0.53	
16	CACTUS ANNIES_TORTILLA CHIPS_NACHO CHEESE_10_OZ_BAG_CLEAR WINDOW	10 oz	\$ 2.75	10 oz	\$ 2.79	10 oz	\$ 2.55	
17	POSTAGE_STAMPED ENV_LARGE	each	\$ 0.63	each	\$ 0.68	each	\$ 0.59	
18	COFFEE CRYSTALS_INST_4_OZ_FOIL BAG	4 oz	\$ 3.00	4 oz	\$ 5.50	4 oz	\$ 3.08	
19	SEVILLA_REFRIED BEANS_REGULAR_8_OZ_POUCH CLEAR RESEALABLE	7 oz	\$ 0.41	8 oz	\$ 0.22	8 oz	\$ 0.20	
20	CACTUS ANNIES_CORN CHIPS_HOT_12_OZ_BAG CLEAR WINDOW	12 oz	\$ 2.75	12 oz	\$ 2.79	12 oz	\$ 2.88	
21	NEW WORLD_IMPORTS_PENCIL_GOLF TYPE	each	\$ 0.04	each	\$ 0.12	each	\$ 0.04	
22	CACTUS ANNIES_PORK RINDS_HOT & SPICY_2_OZ_CLEAR	1.75 oz	\$ 0.66	2 oz	\$ 0.65	2 oz	\$ 0.39	
23	GEN_BEEF STICK_HICKORY SMOKED_1.125 OZ_TWIN PK	1 oz	\$ 1.01	1.125 oz	\$ 1.26	1.125 oz	\$ 0.87	
24	QUAKER_GRANOLA BAR_CHOC CHIP_6.72 OZ	1.2 oz	\$ 1.00	10 ct box	\$ 4.99	.84 oz	\$ 0.44	
25	MARS_SNICKERS_1.86 OZ	3.29 oz	\$ 0.76	1.86 oz	\$ 0.67	1.86 oz	\$ 0.53	
26	ZIPPY CAKE_DANISH_ICED CINNAMON SWIRL_4_OZ_CLEAR PLASTIC WRAP	4.5 oz	\$ 1.30	4 oz	\$ 1.50	4 oz	\$ 0.73	
27	CACTUS ANNIES_CHEESE CRUNCHY_REGULAR_11_OZ_BAG CLEAR WINDOW	2 oz	\$ 0.58	11 oz	\$ 0.25	11 oz	\$ 0.20	
28	MOON LODGE_POPCORN_WHITE CHEDDAR_5_OZ_BAG FOIL	1 oz	\$ 5.75	5 oz	\$ 1.69	5 oz	\$ 1.17	
29	MOORE MEDICAL_ACETAMINOPHEN_NON ASPIRIN REGULAR_325MG_2 PK	2 tabs	\$ 0.08	2 tabs	\$ 0.50	2 pack	\$ 0.07	
30	MOORE MEDICAL_ASPIRIN_325 MG_2 PK	2 tabs	\$ 0.08	2 tabs	\$ 0.50	2 pack	\$ 0.07	
31	HOT COCOA_SS_8 OZ	1 oz	\$ 0.35	.8 oz	\$ 0.56	.8 oz	\$ 0.55	
32	HERSHEY JOLLY RANCHER_CANDY_ASSORTED_3.7 OZ_PLASTIC WRAPPED	4 oz	\$ 0.40	7 oz	\$ 0.21	3.7 oz	\$ 0.33	
33	KITCHENS_RICE_INST WHITE_8_OZ_POUCH CLEAR RESEALABLE	2 oz	\$ 0.68	8 oz	\$ 0.21	8 oz	\$ 0.16	
34	VAN HOLTEN_PICKLE_HOT PICKLE_9.6 OZ_POUCH CLEAR	each	\$ 1.30	9.6 oz	\$ 1.55	9.6 oz	\$ 1.21	
35	FRESH CATCH_MACKEREL FILLETS_IN OIL_3.53 OZ_POUCH	6 oz	\$ 2.94	3.53 oz	\$ 2.39	3.53 oz	\$ 2.00	

36	MOON LODGE_POTATO CHIPS_HOT HOT HOT BBQ_1.5 OZ_BAG FOIL	1.75 oz	\$ 1.15	Lays BBQ	\$ 1.15	1.5 oz	\$ 0.64
37	SQUEEZUM_MAYONNAISE_REGULAR_9_G_PK=STRIP, 12PK,POUCH CLEAR	each	\$ 0.17	12 pack	\$ 0.10	12 pack	\$ 0.07
38	DRINK MIX_FRENCH VANILLA CAPPUCINO_.81 OZ_1 SRV PK	2 grams	\$ 0.35	.81 oz	\$ 0.49	.81 oz	\$ 0.64
39	ZIPPY CAKE_Peanut BUTTER WAFER_2PK_2 OZ	2.2 oz	\$ 0.45	2 oz	\$ 0.50	2 oz	\$ 0.35
40	ZIPPY CAKE_Snack CAKE_OATMEAL & CREME_1.3 OZ	3.9 oz	\$ 0.26	1.3 oz	\$ 0.46	1.3 oz	\$ 0.30
41	SEVILLA_BEANS & RICE_HOT CHILI FLAVOR_4.4 OZ_POUCH CLEAR WINDOW	7 oz	\$ 2.86	4.4 oz	\$ 2.65	4.4 oz	\$ 1.03
42	SUGAR PKT_1 SRV_10 PK_PAPER PKT	10 pack	\$ 0.70	10 pack	\$ 0.89	10 pack	\$ 0.69
43	ZIPPY CAKE_COOKIES_CHOC CHIP_6 OZ_CLEAR PLASTIC BAG	10 oz	\$ 0.33	6 oz	\$ 0.25	6 oz	\$ 0.17
44	TX TITOS_JALAPENO PEPPERS_SS SLICED_.7 OZ_BAG	.7 oz	\$ 0.80	.7 oz	\$ 1.00	.7 oz	\$ 0.74
45	PEANUT BUTTER_CREAMY_18 OZ_PLASTIC JAR CLEAR	18 oz	\$ 4.74	18 oz	\$ 3.39	18 oz	\$ 2.55
46	VISTA_CRACKERS_SALTINE BULK_.25 LB_PLASTIC	16 oz	\$ 0.20	.25 lb	\$ 0.25	.25 lb	\$ 0.20
47	HERSHEY REESES_CANDY BAR_Peanut BUTTER CUPS_1.5 OZ	2.25 oz	\$ 0.89	1.5 oz	\$ 0.83	1.5 oz	\$ 0.66
48	CHEEZ-IT_CRACKERS_1.5 OZ	3 oz	\$ 0.43	1.5 oz	\$ 0.77	1.5 oz	\$ 0.32
49	MARS_MILKY WAY_1.84 OZ	3.63 oz	\$ 0.69	1.84 oz	\$ 0.68	1.84 oz	\$ 0.54
50	FREEZE DRIED COFFEE_COLOMBIAN_3 OZ_POUCH CLEAR RESEALABLE	3 oz	\$ 4.00	3 oz	\$ 4.49	3 oz	\$ 4.34
			\$ 37.18	\$	\$ 34.72	\$	\$ 26.30

ABSTRACT OF BIDS

Request for Proposal No. 58-15 Response Deadline: 10/13/15 Commissary and Kiosk Services			
NO	DESCRIPTION	UNIT	QTY

CBM	Keefe	Trinity	AMOUNT	AMOUNT	AMOUNT
See bid	See bid	See bid	See bid	See bid	See bid

1 See Proposal

CERTIFICATION OF BID OPENING
BIDS WERE PUBLICLY
OPENED AND RECORDED
ON: October 13, 2015, BY
[Signature]
CLERK OF THE LEGISLATURE
[Signature]
PURCHASING



ORIGINAL

October 9, 2015

COVER LETTER REQUEST FOR PROPOSAL NO. 58-15

Office of the Jackson County Purchasing Department
Room G-1, Ground Floor, Jackson County Courthouse
415 East 12th Street
Kansas City, Missouri 64106

Keefe Commissary Network (KCN) would like to thank Jackson County for its acceptance of our proposal. It would be the intent of KCN to provide services exceeding all expectations of Jackson County in the capacity relating to *Inmate Commissary and Kiosk Services*, as we feel we have done for the previous 10 years. KCN acknowledges and accepts the terms and conditions set forth in this RFP, and certifies that all the information included in our proposal is accurate.

Respondent

Keefe Commissary Network
10880 Lin Page Place
St. Louis, MO 63132
Phone: 314.264.2900

Contact

Steve Kruse
Regional Manager
Phone: 314.264.2903
Email: skruse@keefegroup.com

KCN is committed to our response and understand this response as a contractual obligation. This proposal is signed and authorized below by Ken Wright, an officer designated to empower and bind Keefe Group in a contract with Jackson County, if a contract were to ensue.

The undersigned certifies and represents that all data, pricing, representations and other information, of any sort or type, contained in this response is true, complete, accurate, and correct. Further, the undersigned acknowledges that Jackson County is, in part, relying on the information contained in this proposal in order to evaluate and compare the responses to the RFP.

Sincerely,

A handwritten signature in black ink, appearing to read 'Ken Wright', is written over a faint, larger version of the signature.

Ken Wright
Vice President of Sales | Keefe Group

QUOTATION SHEET

Res. 19019

Part A: These are the fifty top selling products at the Jackson County Detention Center and Regional Correctional Center. Respondents are to quote their selling unit/size and prices as they would appear on the Commissary Order Form. Successful Respondent will sell these items at the price quoted; price increases will not be considered until June, 2016. For any item without a weight designation, give the cost per ounce and specify. Substitutions in brand name, size or alternates will not be considered for this Request for Proposal. Proposals offering substitutions or alternates will be REJECTED. Successful Respondent must be able to provide all items effective on the first day of any resulting contract.

No.	Description	Unit/Size	Selling Price to Inmate
01	Maruchan Ramen Chili 3 oz Pillow Pack, Clear Window	3 OZ	\$0.77
02	Maruchan Ramen Hot & Spicy Vegetable 3 oz Pillow Pack Clear Window	3 OZ	\$0.77
03	Maruchan Ramen Cajun Chicken 3 oz Pillow Pack Clear Window	3 OZ	\$0.77
04	Maruchan Ramen Tx Beef 3 oz Pillow Pack Clear Window	3 OZ	\$0.77
05	Moore Medical Ibuprofen Tablets 200 Mg 2 Pack	2 PK	\$0.07
06	Cactus Annies Tortillas Flour 8 oz 6 ct in Bag Clear	8 OZ	\$0.92
07	Maruchan Ramen Chicken 3 oz Pillow Pack Clear Window	3 OZ	\$0.77
08	Maruchan Ramen Cajun Shrimp 3 oz Pillow Pack Clear Window	3 OZ	\$0.77
09	City Cow Cheese Snack Spread Jalapeno 8 oz Plastic. Cup	8 OZ	\$1.56
10	Postage Stamp First Class	1 EA	\$0.49
11	Unisource Envelope #10 Box White	1 EA	\$0.05
12	Brushy Creek Chili Hot W/Beans 11.25 oz Pouch	11.25 OZ	\$2.05
13	Zippy Cake Honey Bun Mega (Buneez) 4.75 oz Clear Plastic Wrap	4.75 OZ	\$0.83
14	Zippy Cake Swiss Roll 12 oz Paper Box	2 OZ	\$0.48
15	Sugar Twin Sweetener Regular 10 Pk Pkt Yellow	10 PK	\$0.53
16	Cactus Annies Tortilla Chips Nacho Cheese 10 oz Bag Clear Window	10 OZ	\$2.55
17	Postage Stamped Envelope Large	1 EA	\$0.59
18	Coffee Crystals Inst 4 oz Foil Bag	4 OZ	\$3.08
19	Sevilla Refried Beans Regular 8 oz Pouch Clear Resealable	8 OZ	\$1.61
20	Cactus Annies Corn Chips Hot 12 oz Bag Clear Window	12 OZ	\$2.88
21	New World Imports Pencil Golf Type	1 EA	\$0.04
22	Cactus Annies Pork Rinds Hot & Spicy 2 oz Clear	2 OZ	\$0.78
23	Gen Beef Stick Hickory Smoked 1.125 oz Twin Pack	1.125 OZ	\$0.87
24	Quacker Granola Bar Choc Chip 6.72 oz	.84 OZ	\$0.44
25	Mars Snickers 1.86 oz	1.86 OZ	\$0.99
26	Zippy Cake Danish Iced Cinnamon Swirl 4. oz Clear Plastic Wrap	4 OZ	\$0.73

27	Cactus Annies Cheese Crunchy Regular 11 oz Bag Clear Window	11 OZ	\$2.16
28	Moon Lodge Popcorn White Cheddar 5 oz Bag Foil	5 OZ	\$1.17
29	Moore Medical Acetaminophen Non Aspirin Regular 325 mg 2 Pk	2 PK	\$0.07
30	Moore Medical Aspirin 325 mg 2 Pk	2 PK	\$0.07
31	Hot Cocoa SS .8oz	.8 OZ	\$0.44
32	Hershey Jolly Rancher Candy Assorted 3.7 oz Plastic	3.7 OZ	\$1.22
33	Kitchens Rice Inst White 8 oz Pouch Clear Resealable	8 OZ	\$1.26
34	Van Holten Pickle Hot Pickle 9.6 oz Pouch Clear	9.6 OZ	\$1.21
35	Fresh Catch Mackerel Fillets in Oil 3.53 oz Pouch	3.53 OZ	\$2.00
36	Moon Lodge Potato Chips Hot Hot Hot BBQ 1.5 oz Bag Foil	1.5 OZ	\$0.64
37	Squeezum Mayonnaise Regular 9 G Pk=Strip, 12 PK, Pouch Clear	12 PK	\$0.78
38	Drink Mix French Vanilla Cappuccino .81oz I Srv Pk	.81 OZ	\$0.64
39	Zippy Cake Peanut Butter Wafer 2 Pk 2 oz	2 OZ	\$0.69
40	Zippy Cake Snack Cake Oatmeal & Creme 1.3 oz	1.3 OZ	\$0.39
41	Sevilla Beans & Rice Hot Chili Flavor 4.4 oz Pouch Clear Window	4.4 OZ	\$1.03
42	Sugar Pkt I Srv 1.0Pk Paper Pkt	10 PK	\$0.69
43	Zippy Cake, Cookies, Choc Chip, 6 oz Clear Plastic Bag	6 OZ	\$1.03
44	Tx Titos Jalapeno Peppers SS Sliced .7oz Bag	.7 OZ	\$0.74
45	Peanut Butter Creamy 18 oz Plastic Jar Clear	18 OZ	\$2.55
46	Vista Crackers Saltine Bulk .25 lb Plastic	.25 LB	\$0.78
47	Hershey's Reese's Candy Bar Peanut Butter Cups 1.5 oz	1.5 OZ	\$0.99
48	Cheez-It Crackers 1.5 oz	1.5 OZ	\$0.48
49	Mars Milky Way 1.84 oz	1.84 OZ	\$0.99
50	Freeze Dried Coffee Colombian 3 oz Pouch Clear Resealable	3 OZ	\$4.34

Part B: The Successful Respondent will pay a location commission of Twenty (20%) Percent of the prior months gross sales for the privilege of operating this exclusive franchise providing services on County-owned property.

State the percentage Mark-Up applied to Successful Respondent's invoiced cost (from Distributor not associated with the Successful Respondent) that will be used to establish selling price to inmates:

30%
