

# REQUEST FOR LEGISLATIVE ACTION




Completed by County Counselor's Office:

Res/Ord No.: 19593

Sponsor(s): Dennis Waits

Date: October 2, 2017

SUBJECT	<p>Action Requested  <input checked="" type="checkbox"/> Resolution  <input type="checkbox"/> Ordinance</p> <p>Project/Title: <u>Awarding a Twelve Month Term and Supply Contract for the furnishing of Personal Computers, Miscellaneous Computer Hardware and Software, and Professional Services for use by Various County Departments to Dell Marketing L.P. of Round Rock, Texas; Hewlett Packard Enterprises of Palo Alto, California; SHI International Corp. of Somerset, New Jersey; World Wide Technology of St. Louis, Missouri; and Alexander Open Systems of Overland Park, Kansas under the terms and conditions set forth in NASPO ValuePoint Contract Numbers MNWNC-108 and MNNVP-133; State of Kansas Contract Numbers 42145, 10330AA, and 38294; State of Missouri Contract Number C211034001; Midwestern Higher Education Commission Contract Number MHEC-07012015; and Cooperating School District of Greater Kansas City Contract Number C062512 existing government contracts.</u></p>										
<p>BUDGET INFORMATION  <i>To be completed          By Requesting          Department and          Finance</i></p>	<table border="1"> <tr> <td>Amount authorized by this legislation this fiscal year:</td> <td>\$</td> </tr> <tr> <td>Amount previously authorized this fiscal year:</td> <td>\$</td> </tr> <tr> <td>Total amount authorized after this legislative action:</td> <td>\$</td> </tr> <tr> <td>Amount budgeted for this item * (including transfers):</td> <td>\$</td> </tr> <tr> <td>Source of funding (name of fund) and account code number; FROM / TO</td> <td></td> </tr> </table> <p>* If account includes additional funds for other expenses, total budgeted in the account is: \$</p>	Amount authorized by this legislation this fiscal year:	\$	Amount previously authorized this fiscal year:	\$	Total amount authorized after this legislative action:	\$	Amount budgeted for this item * (including transfers):	\$	Source of funding (name of fund) and account code number; FROM / TO	
Amount authorized by this legislation this fiscal year:	\$										
Amount previously authorized this fiscal year:	\$										
Total amount authorized after this legislative action:	\$										
Amount budgeted for this item * (including transfers):	\$										
Source of funding (name of fund) and account code number; FROM / TO											
	<p>OTHER FINANCIAL INFORMATION:</p> <p><input type="checkbox"/> No budget impact (no fiscal note required)  <input checked="" type="checkbox"/> Term and Supply Contract (funds approved in the annual budget); estimated value and use of contract:</p> <p style="margin-left: 100px;">Department: Various Departments      Estimated Use: \$1,843,200          (See attachment)</p> <p>This RLA only approves the term and supply contracts and does not obligate Jackson county to pay any specific amount; the funds were/are appropriated through the annual budget adoption. Figures included in the background section are for informational purposes to provide an estimate of the contract value.</p> <p>Prior Year Budget (if applicable): \$1,114,500          Prior Year Actual Amount Spent (if applicable): \$1,552,191.64</p> <p>There are significant expenditures for services and software projects to be conducted by the IT Department, such as: EMC Isolon Storage Expansion, Virtual Desktop Infrastructure, Application Development of Medical Examiner's Office, and GIS Lidar Imagery Refresh.</p>										
PRIOR LEGISLATION	<p>Prior ordinances and (date):          Prior resolutions and (date): 19256, September 19, 2016; 18902, August 10, 2015</p>										
CONTACT INFORMATION	<p>RLA drafted by (name, title, &amp; phone): Kyle Brack, Senior Buyer, 881-3265</p>										
REQUEST SUMMARY	<p>Various County Departments require Term and Supply Contracts for the purchase of Personal Computers and Miscellaneous Computer Hardware and Software to purchase new equipment and software as necessary while providing maintenance to existing equipment. IT also has a requirement for Professional Services on an "as needed" basis.</p>										

	<p>Pursuant to Section 1030.4 of the Jackson County Code, the Chief Financial Officer recommends the awards of term and supply contracts for the furnishing of Personal Computers, Miscellaneous Computer Software and Hardware, and Professional Services for use by Various County Departments from the following existing competitively bid other-government contracts:</p> <p><b>RECOMMENDED VENDOR:</b></p> <p>Dell Marketing, Round Rock, Texas  Hewlett Packard, Deerfield, Illinois  Software House International, Somerset, NJ  World Wide Technology, St. Louis, Missouri  Alexander Open Systems, Overland Park, Kansas</p> <p><b>CONTRACT NUMBER:</b></p> <p>NASPO MNWNC-108 and MHEC-07012015  NASPO MNNVP-133  State of Kansas 42145  State of Missouri C211034001  State of Kansas 10330AA, State of Kansas 38294, and  Consolidated School Districts of Greater KC C062515</p> <p>The Chief Financial Officer recommends the approval of these contracts due to a higher volume discount offered to larger entities and purchasing groups.</p> <p>This award is made on an "as needed" basis and does not obligate Jackson County to pay any specific amount. The availability of funds for specific purchases is subject to annual appropriations.</p>	
CLEARANCE	<input type="checkbox"/> Tax Clearance Completed (Purchasing & Department) n/a <input checked="" type="checkbox"/> Business License Verified (Purchasing & Department) <input checked="" type="checkbox"/> Chapter 6 Compliance - Affirmative Action/Prevailing Wage (County Auditor's Office)	
ATTACHMENTS	2017-2018 estimated IT hardware/software spend and pertinent pages of each contract	
REVIEW	Department Director: 	Date: 9/21/2017
	Finance (Budget Approval): <i>If applicable</i> 	Date: 9/22/17
	Division Manager: 	Date: 9/26/17
	County Counselor's Office:	Date:

Fiscal Information (to be verified by Budget Office in Finance Department)

- This expenditure was included in the annual budget.
- Funds for this were encumbered from the \_\_\_\_\_ Fund in \_\_\_\_.
- There is a balance otherwise unencumbered to the credit of the appropriation to which the expenditure is chargeable and there is a cash balance otherwise unencumbered in the treasury to the credit of the fund from which payment is to be made each sufficient to provide for the obligation herein authorized.
- Funds sufficient for this expenditure will be/were appropriated by Ordinance #
- Funds sufficient for this appropriation are available from the source indicated below.

Account Number:	Account Title:	Amount Not to Exceed:

- This award is made on a need basis and does not obligate Jackson County to pay any specific amount. The availability of funds for specific purchases will, of necessity, be determined as each using agency places its order.
- This legislative action does not impact the County financially and does not require Finance/Budget approval.

## 2017-2018 Estimated IT Spend

Department	Estimate
Assessment	\$ 100,000
Auditor & Legislative	\$ 5,000
BOE	\$ -
County Clerk's	\$ 1,000
Collections	\$ 1,500
Combat	\$ 4,700
Communications	\$ 23,500
Corrections	\$ 90,000
Counselor's Office	\$ 5,000
Executive	\$ 4,000
Facilities	\$ 5,000
Family Support	\$ 40,000
Finance	\$ 6,000
HR	\$ 3,000
IT & GIS	\$ 1,450,000
JCDTF	\$ 5,000
Med Exam	\$ 3,000
OHRCC	\$ -
Parks + Rec	\$ 20,000
Pros Atty	\$ 30,000
Public Admin	\$ 4,500
Public Works	\$ 26,000
Recorder of Deeds	\$ 5,000
Sheriff's	\$ 9,000
Rock Island	\$ 2,000
<b>Total</b>	<b>\$ 1,843,200</b>

## AMENDMENT

**Amendment Date:** December 1, 2015

**Amendment Number:** 4

**Contract ID:** 10330AA

**Procurement Officer:** Neal Farron  
**Telephone:** 785/296-3122  
**E-Mail Address:** [neal.farron@da.ks.gov](mailto:neal.farron@da.ks.gov)  
**Web Address:** <http://admin.ks.gov/offices/procurement-and-contracts>

**Item:** Cisco Products and Support Services

**Agency:** Statewide

**Period of Contract:** January 1, 2016 through December 31, 2017  
With the option to renew for one (1) or two-year (2) renewal periods  
Renewals not to extend past December 31, 2018

**Contractor:** ALEXANDER OPEN SYSTEMS INC  
12851 Foster St, Suite 200  
Overland Park, KS 66213  
SMART Vendor ID: 0000056429  
Toll Free: 800-473-1110  
Telephone: 913-307-2380

Contact: Mit Winter  
Telephone: (O) 785-228-2727 or (C) 785-220-9805  
Email: [Mit.Winter@aos5.com](mailto:Mit.Winter@aos5.com)  
900 S. Kansas Avenue, Ste. 303  
Topeka, KS 66612

Conditions:

1. **By mutual agreement of both parties, this contract is renewed for the period January 1, 2016 through December 31, 2017.**
2. **See Page 2 for new labor rates.**

## AMENDMENT

**Amendment Date:** June 7, 2017

**Amendment Number:** 3

**Contract ID:** 38294  
**Event ID:** EVT0002043

**Procurement Officer:** Neal Farron  
**Telephone:** 785/296-3122  
**E-Mail Address:** [neal.farron@ks.gov](mailto:neal.farron@ks.gov)  
**Web Address:** <http://admin.ks.gov/offices/procurement-and-contracts>

**Item:** Software, IT Security Products and Services

**Agency/Business Unit:** Statewide—Mandatory Use

**Period of Contract:** July 1, 2017 through June 30, 2018  
(final renewal period)

**Contractor:** ALEXANDER OPEN SYSTEMS INC  
900 S. KANSAS AVE  
TOPEKA, KS 66612  
Vendor ID: 0000056429  
Toll Free Telephone: 800-473-1110  
Local Telephone: 785-228-2727  
Fax: 785-220-9677  
FEIN: 48-1119310  
Contact Person: Jeremiah Nelson  
E-Mail: [jeremiah.nelson@aos5.com](mailto:jeremiah.nelson@aos5.com)

Conditions:

**By mutual agreement of both parties, this contract is renewed for the period July 1, 2017 through June 30, 2018.**

## CONTRACT AWARD

**Date of Award:** September 28, 2016

**Contract ID:** 000000000000000000042145

**ValuePoint Contract ID:** ADSP016-130651

**Procurement Officer:** Neal Farron  
**Telephone:** 785/296-3122  
**E-Mail Address:** [neal.farron@ks.gov](mailto:neal.farron@ks.gov)  
**Web Address:** <http://admin.ks.gov/offices/procurement-and-contracts>

**Item:** **Software, Value Added Reseller**

**Agency / Business Unit:** Statewide

**Period of Contract:** October 1, 2016 through April 7, 2018  
(renewals available)

**Contractor:** SHI INTERNATIONAL CORPORATION  
290 Davidson Ave  
Somerset NJ 08873-4145  
FEIN: 223009648  
SMART Supplier ID: 0000014659

Contact Person: David Rounds, Account Executive  
Telephone Number: 800/509-2295  
Fax: 888/394-5322  
E-Mail: [David\\_Rounds@shi.com](mailto:David_Rounds@shi.com)

Support Team Email: [Kansas@shi.com](mailto:Kansas@shi.com)  
Support Team Telephone: 888/394-5322  
Web site: <https://www.shi.com/MyHome.aspx>

**Political Subdivisions:** Pricing is available to the political subdivisions of the State of Kansas.

**Procurement Cards:** Agencies may use State of Kansas Business Procurement Card for purchases from this contract.

**Administrative Fee:** An Administrative Fee will be assessed against purchases from this contract.

---

The above referenced contract award was recently posted to Procurement and Contracts website. The document can be downloaded by going to the following website: <http://www.da.ks.gov/purch/Contracts/>



STATE OF MISSOURI  
OFFICE OF ADMINISTRATION  
DIVISION OF PURCHASING

## NOTIFICATION OF STATEWIDE CONTRACT

August 18, 2017

**CONTRACT TITLE:** PC PRIME VENDOR SERVICES

<b>CURRENT CONTRACT PERIOD:</b>	September 30, 2017 through December 31, 2017	
<b>RENEWAL INFORMATION:</b>	Original Contract Period:	July 1, 2011 through June 30, 2012
	Renewal Options Available:	Three (3) One-Year Periods
	Potential Final Expiration:	December 31, 2016
<b>BUYER INFORMATION:</b>	Paul Linhardt 573-751-4578 Paul.linhardt@oa.mo.gov	

ALL PURCHASES MADE UNDER THIS CONTRACT MUST BE FOR **PUBLIC USE ONLY**.  
PURCHASES FOR PERSONAL USE BY PUBLIC EMPLOYEES OR OFFICIALS ARE PROHIBITED.

THE USE OF THIS CONTRACT IS **MANDATORY** FOR ALL STATE AGENCIES.

Local Purchase Authority shall not be used to purchase supplies/services included  
in this contract unless specifically allowed by the contract terms.

The entire contract document may be viewed and printed from the Division of Purchasing's **Awarded Bid & Contract Document Search** located on the Internet at <http://www.oa.mo.gov/purch>.

*~ Instructions for use of the contract, specifications, requirements, and pricing are attached ~.*

CONTRACT NUMBER	VENDOR NUMBER	VENDOR INFORMATION	MBE/WBE	COOP PROCUREMENT
C211034001	4319128950 2	World Wide Technology, Inc. 58 Weldon Parkway St. Louis, MO 63043-3101 Phone: (888) 234-8898 Fax: (800) 775-5475 Web Address: <a href="http://www.wwt.com/missouri">http://www.wwt.com/missouri</a>	Yes	Yes



# NOTIFICATION OF COOPERATING SCHOOL DISTRICTS OF GREATER KANSAS CITY IT CONTRACT

July 1, 2012

**CONTRACT TITLE:** Cooperating School Districts of Greater Kansas City IT Contract # C062512

**CURRENT CONTRACT PERIOD:** JULY 1, 2012 THROUGH JUNE 30, 2018

**BUYER INFORMATION:**

Name	DR. GAYDEN CARRUTH
Phone	816-753-7275
Email address	gcarruth@csdgkc.org

RENEWAL INFORMATION	Original Contract Period	Annually Renewable
		7/1/2012 through 6/30/2018

ALL PURCHASES MADE UNDER THIS CONTRACT MUST BE FOR **PUBLIC SECTOR USE ONLY**.  
PURCHASES FOR PERSONAL USE ARE PROHIBITED.

THE USE OF THIS CONTRACT IS FOR SCHOOL DISTRICTS, UNIVERSITIES & ALL PUBLIC SECTOR.

Instructions for use of this contract, specifications, requirements, and pricing are attached.

CONTRACT NUMBER	VENDOR NUMBER	VENDOR INFORMATION	COOP PROCUREMENT
CO62512	AOS	<p><b>ALEXANDER OPEN SYSTEMS, INC.</b></p> <p><b>Columbia</b> 2415 Carter Lane Providence Point, Suite 1 Columbia, MO 65201</p> <p><b>Springfield</b> 636 West Republic Road, Unit F100 Springfield, MO 65807</p> <p><b>St. Louis</b> 1855 Bowles Ave, Suite 105 Fenton, MO 63026</p> <p><b>Toll Free:</b> 800-473-1110</p> <p><b>Fax:</b> 636-686-1010</p>	YES

### ALEXANDER OPEN SYSTEMS CONTACT INFORMATION FOR CONTRACT CO62512

Name	Title	Phone	Email
Chris Alexander	Principal	800-473-1110	<a href="mailto:Chris.Alexander@aos5.com">Chris.Alexander@aos5.com</a>
Tom Boehmer	VP of Sales, Springfield	417-799-0736	<a href="mailto:Tom.Boehmer@aos5.com">Tom.Boehmer@aos5.com</a>
Jason Harris	VP of Sales, St. Louis/Columbia	573-441-5601	<a href="mailto:Jason.Harris@aos5.com">Jason.Harris@aos5.com</a>
Matt Cussigh	President, KC Metro	800-473-1110	<a href="mailto:Matt.Cussigh@aos5.com">Matt.Cussigh@aos5.com</a>

AMENDMENT NO. 1 TO CONTRACT NO. MNNVP-133

Res. 19593

THIS AMENDMENT is by and between the State of Minnesota, acting through its commissioner of Administration ("State"), and HP Inc., 1501 Page Mill Road, Palo Alto, CA 94304 ("Contract Vendor").

WHEREAS, the State has a Contract with the Contract Vendor identified as Contract No. MNNVP-133, April 1, 2015, through March 31, 2017 ("Contract"), to provide Computer Equipment: (Desktops, Laptops and Tablets, including Related Peripherals and Services); and

WHEREAS, Minn. Stat. § 16C.03, subd. 5, affords the commissioner of Administration, or delegate pursuant to Minn. Stat. § 16C.03, subd. 16, the authority to amend contracts; and

WHEREAS, the terms of the Contract allow the State to amend the Contract as specified herein, upon the mutual agreement of the Materials Management Division and the Contract Vendor in a fully executed amendment to the Contract.

NOW, THEREFORE, it is agreed by the parties to amend the Contract as follows:

1. That Contract No. MNNVP-133 is extended through March 31, 2020, at the same terms and conditions.
2. The Contract Vendor shall provide Computer Equipment: (Desktops, Laptops and Tablets, including Related Peripherals and Services) at the prices set forth on the following schedule: HP Inc. Price Schedule.

This Amendment is effective beginning April 1, 2017, or upon the date that the final required signatures are obtained, whichever occurs later, and shall remain in effect through contract expiration, or until the Contract is canceled, whichever occurs first.

Except as herein amended, the provisions of the Contract between the parties hereto are expressly reaffirmed and remain in full force and effect.

IN WITNESS WHEREOF, the parties have caused this Amendment to be duly executed intending to be bound thereby.

1. HP INC.

The Contractor certifies that the appropriate person(s) have executed this Amendment on behalf of the Contractor as required by applicable articles, bylaws, resolutions, or ordinances.

By: [Signature]  
Signature  
Deborah Kaiser  
Printed Name

Title: Contract Administrator

Date: 1/24/17

By: \_\_\_\_\_  
Signature

Printed Name

Title: \_\_\_\_\_

Date: \_\_\_\_\_

2. MATERIALS MANAGEMENT DIVISION

In accordance with Minn. Stat. § 16C.03, subd. 3.

By: [Signature]

Title: Acquisition Management Specialist

Date: 2/1/17

3. COMMISSIONER OF ADMINISTRATION

Or delegated representative.

By: [Signature]

Date: 2/8/2017

**AMENDMENT NO. 1 TO CONTRACT NO. MNWNC-108**

**THIS AMENDMENT** is by and between the State of Minnesota, acting through its commissioner of Administration ("State"), and Dell Marketing L.P., One Dell Way, Mailstop RR1-33 Legal, Round Rock, TX 78682 ("Contract Vendor"),

**WHEREAS**, the State has a Contract with the Contract Vendor identified as Contract No. MNWNC-108, April 1, 2015, through March 31, 2017 ("Contract"), to provide Computer Equipment: (Desktops, Servers, and Storage including Related Peripherals and Services); and

**WHEREAS**, Minn. Stat. § 16C.03, subd. 5, affords the commissioner of Administration, or delegate pursuant to Minn. Stat. § 16C.03, subd. 16, the authority to amend contracts; and

**WHEREAS**, the terms of the Contract allow the State to amend the Contract as specified herein, upon the mutual agreement of the Materials Management Division and the Contract Vendor in a fully executed amendment to the Contract.

**NOW, THEREFORE**, it is agreed by the parties to amend the Contract as follows:

1. That Contract No. MNWNC-108 is extended through March 31, 2020, at the same terms and conditions.
2. The Contract Vendor shall provide Computer Equipment: (Desktops, Servers, and Storage including Related Peripherals and Services) at the prices set forth on the attached Exhibit B, Pricing Schedule.

This Amendment is effective beginning April 1, 2017, or upon the date that the final required signatures are obtained, whichever occurs later, and shall remain in effect through contract expiration, or until the Contract is canceled, whichever occurs first.

Except as herein amended, the provisions of the Contract between the parties hereto are expressly reaffirmed and remain in full force and effect.

**IN WITNESS WHEREOF**, the parties have caused this Amendment to be duly executed intending to be bound thereby.

<p><b>1. DELL MARKETING, L.P.</b>                  The Contractor certifies that the appropriate person(s) have executed this Amendment on behalf of the Contractor as required by applicable articles, bylaws, resolutions, or ordinances.</p> <p>By: <u><i>D. Wington</i></u>  <small>Signature</small>  <u>Diane Wington</u>  <small>Printed Name</small></p> <p>Title: <u>Contracts Program Manager</u></p> <p>Date: <u>02/14/2017</u></p> <p>By: _____  <small>Signature</small></p> <p>Printed Name _____</p> <p>Title: _____</p> <p>Date: _____</p>	<p><b>2. OFFICE OF STATE PROCUREMENT</b>                  In accordance with Minn. Stat. § 16C.03, subd. 3.</p> <p>By: <u><i>Andy Doran</i></u>  <small>Signature</small></p> <p>Title: <u>Acquisition Management Specialist</u></p> <p>Date: <u>2/15/17</u></p> <p><b>3. COMMISSIONER OF ADMINISTRATION</b>                  Or delegated representative.</p> <p>By: <u><i>Laura J. Jernett</i></u>  <small>Signature</small></p> <p>Date: <u>2/16/2017</u></p>
--	--

MASTER PRICE AGREEMENT  
BETWEEN  
MIDWESTERN HIGHER EDUCATION COMMISSION  
AND  
DELL MARKETING L.P.  
EFFECTIVE JULY 1, 2015 through JUNE 30, 2018

THIS AGREEMENT, and amendments and supplements thereto, is made between the Midwestern Higher Education Commission (hereinafter MHEC) located at 105 Fifth Avenue South, Suite 450 Minneapolis, MN 55401, on behalf of the Eligible Organizations located in the MHEC member states, and Dell Marketing L.P., (hereinafter Dell) One Dell Way, Round Rock TX, 78682. For purposes of this Master Agreement MHEC and Dell are referred to collectively as the "Parties" or individually as "Party".

**Whereas**, the Midwestern Higher Education Compact (Compact) is an interstate compact of twelve Midwestern states, such states being Illinois, Indiana, Iowa, Kansas, Michigan, Minnesota, Missouri, Nebraska, North Dakota, Ohio, South Dakota and Wisconsin (Member States); and MHEC, a nonprofit 501(c) (3), is a statutorily created governing body of the Compact established for the purposes, in part, of determining, negotiating and providing quality and affordable services for the Member States, the entities in those Member States, and the citizens residing in those Member States; and

**Whereas**, MHEC has established a Technology Initiative for the purpose of which is to determine, negotiate and make available quality and affordable technology products and services to the not-for-profit and public education related entities in the MHEC Member States; and

**Whereas**, MHEC has entered into separate agreements with the Southern Regional Education Board (SREB) and the Western Interstate Commission for Higher Education (WICHE) respectively to allow entities in the SREB Member States and the WICHE Member States access MHEC's Technology Initiative contracts, including this Master Agreement; and

**Whereas**, SREB Member States refers to any state that is a member or an affiliate member of SREB. Current SREB Member States are: Alabama, Arkansas, Delaware, Florida, Georgia, Kentucky, Louisiana, Maryland, Mississippi, North Carolina, Oklahoma, South Carolina, Tennessee, Texas, Virginia, and West Virginia; and

**Whereas**, WICHE Member States refers to any state that is a member or an affiliate member of SREB. Current WICHE Member States are: Alaska, Arizona, California, Colorado, Hawai'i, Idaho, Montana, Nevada, New Mexico, Oregon, Utah, Washington, Wyoming and U.S. Pacific Territories and Freely Associated States; and

**Whereas**, Dell offers certain quality technology related products and services; and

**Whereas**, MHEC conducted a competitive sourcing event for Network Hardware and Related Services in April 2014 and upon completion of the competitive process awarded Dell: Category 1: Network Equipment; and Category 2: Wireless Equipment; and

**Whereas**, MHEC conducted a competitive sourcing event for Computing Hardware and Related Services in August 2014 and upon completion of the competitive process awarded to Dell: Category 1: Desktop Hardware; Category 2: Laptop Hardware; Category 3: Tablet Devices; and Category 4: Server and Storage Hardware; and