FILED

JUL 3 0 2013

MARY JO SPINO COUNTY CLERK

AGREEMENT

Res. 18183

WITNESSETH:

WHEREAS, Time Warner has agreed to provide professional services for the County in the form of television air time for its marketing campaign, in accordance with the terms, conditions and covenants set forth in this Agreement; and,

WHEREAS, Time Warner and the County have agreed to be bound by the provisions hereof,

NOW THEREFORE, in consideration of the foregoing and the terms and provisions herein contained, the County and Time Warner respectively promise, covenant and agree with each other as follows:

- 1. <u>Duties</u>. Time Warner shall provide television air time for marketing purposes as more fully set out in the 2013 Advertising Proposal, attached hereto as Exhibit A.
- 2. <u>Independent Contractor</u>. Time Warner shall work as an independent contractor and not as an employee of the County. Time Warner shall be subject to the direction of the County only as to the result to be accomplished and not as to the means and methods for accomplishing the result. Time Warner shall report all earnings received hereunder as gross income and be responsible for its own Federal, State and City withholding taxes and all other taxes, and shall operate its business independent of the business of the County except as required by this Agreement.
 - 3. Terms for Payment. The County shall pay Time Warner a total amount not to

exceed \$15,116.00 for the duration of this Agreement. Payments shall be made monthly, for actual air time used, upon receipt of Time Warner's invoice.

- 4. <u>Duration and Termination</u>. This Agreement shall be effective as of June 3, 2013, and expire on October 31, 2013, unless sooner terminated. Time Warner may terminate this Agreement by giving written notice to the County. The Legislature may terminate this Agreement by giving 30 days written notice to Time Warner. Termination of this Agreement shall not constitute a waiver of the rights or obligations which the County or Time Warner may be entitled to receive or be obligated to perform under this Agreement. Should this Agreement terminate, all papers, documents, books and all other County materials must be delivered and returned by Time Warner to the County within 30 days of the demand of the County.
- 5. Remedies for Breach. Time Warner and County promise, covenant and agree to faithfully observe and perform all of the terms, provisions and requirements of this Agreement and failure to so observe and perform in accordance with said terms, provisions, and requirements of this Agreement shall represent and constitute a breach of this Agreement and in such event, Time Warner and County consent and agree as follows:
- (a) either party may terminate any portion of this Agreement in the event of any breach of a material term of this Agreement which is not remedied within thirty (30) days after written notice to the breaching party; and,
- (b) in addition to all of the foregoing, the prevailing party shall be entitled to collect from the breaching party all costs incurred as a result of said breach including reasonable attorney's fees, reasonable accountant's fees, investigation expenses, court costs and sheriff's mileage and service fees without limitation by enumeration.
 - 6. <u>Severability</u>. If any covenant or other provision of this Agreement is invalid,

or incapable of being enforced, by reasons of any rule of law or public policy, all other conditions and provisions of this Agreement shall nevertheless remain in full force and effect and no covenant or provision shall be deemed dependent upon any other covenant or provision unless so expressed herein.

- 7. <u>Incorporation</u>. This Agreement incorporates the entire understanding and agreement of the parties.
- 8. <u>Conflict of Interest.</u> Time Warner warrants that no officer or employee of the County, whether elected or appointed, shall in any manner whatsoever be interested in or receive any benefit from the profits or emoluments of this contract.

(Signature page to follow)

IN WITNESS WHEREOF, the parties hereto have signed and executed this Agreement on the date first above written.

APPROVED AS TO FORM:

JACKSON COUNTY, MISSOURI

W. Stephen Nixen

County Counse or

Q. Troy Thomas

Director of Finance and Purchasing

ATTEST:

KCCP TRUST d/b/a
TIME WARNER CABLE

Mary Jo Spiro

Clerk of the Legislature

⊃у ____

Federal Tax I.D. No. 13-3790433

REVENUE CERTIFICATE

I hereby certify that there is a balance otherwise unencumbered to the credit of the appropriation to which this contract is chargeable, and a cash balance otherwise unencumbered in the treasury from which payment is to be made, each sufficient to meet the obligation of \$15,116.00 which is hereby authorized.

July 26, 2013

Director of Finance and Purchasing Account No. 003-1601-6210

16012013002



5/10/2013 3:40PM

SPR R

Fax: 913-317-5576 E-mail: james.gwyn@twcable.com Assistant. Stephanie Foster/Carolyn Johnsen

	_	
Client		
1		AE. James Gwyn
puyer.		Phone: 816-222-5874
Advertiser:		Total 040 547 FF16
- Drodiet	Co solder	- 0/00-/10-016 Yay
	Lengins: 30	E-mail: james.gwyn@twcable
scned Dates: 06/10/13 - 10/06/13	Dayparts: RT	Accietant Stenhania Enetario

Lengths: 30 Dayparts: RT

•	Notes	Rate \$\$.00	_	Crit	W	Wk 1 - Wk 17	c 17			Wk 1	Wk2	Wk3	Wk 4	Wk 5	Wk6	Wk 7
			≸	ĭ ĕ	A	Adults 25-54	2			6/10 '13		6/24 '13	21, 1/2	7/8 '13	7/15 '13	- 1
					Prog Name	P. B	dw]	Rch %	Fred							
Kansas City Feb13 C-DMA Nielsen Live+SD		\$15116.00		1510		0.1	290903 22.5%	22.5%	8	153	152	152	153	139	140	118
5961, Time		\$6718.00		730		0.3	162976	56.7%	3.6	76	76	92		63	79	56
AEN -TV		\$1734.00		83		0.7	43618	21.4%	2.6	13	13	13				
M-F 6p-12m		\$25.00	3	52	AVG. ALL WKS<	0.8	633	19.2%	22	80	8	8			8 60	
Sa-Su 5a-12m		\$14:00	7	31	AVG. ALL WKS<	0.4	345	8.3%	1.6	5	2	S	5		r.	,
BRV0-TV		\$60.00		က		0.3	755	%6.0	1.1							
M-F 6p-12m		\$20.00	0	3	AVG. ALL WKS<	0.3	252	%6.0	1.1							
Sa-Su 5a-12m		\$10.00	0	0	AVG. ALL WKS<	0.1	62									
FAM -TV		\$882.00		102		0.2	19908	12.2%	2.1	41	14	4	14	14	14	6
M-F 10a-6p		\$9.00	4	99	VARIOUS	0.1	103	4.2%	2.1	6	0	O	6			
Sa-Su 5a-12m		\$8.00	2	36	VARIOUS	0.5	365	10.6%	1.6	5	5	5	5			2
HGTV-TV		\$72.00		8		0.4	915	1.1%	1.0							
M-Su 5a-12m		\$24.00	0	က	AVG. ALL WKS<	0.4	305	1.1%	1.0							
HIST-TV		\$2338.00		103		0.7	57444	22.1%	3.3	12	12	. 12	12	12		7
M-F 6p-12m		\$28.00	4	64	AVG. ALL WKS<	0.8	838	19.8%	2.6	80	80	8	80			4
Sa-Su 5a-12m		\$14.00	2	39	AVG. ALL WKS<	0.5	427	11.0%	6.1	4	4	4	4			, m
자-17		\$45.00		3		4,0	940	1.1%	1.1					L		
M-F 6p-12m		\$15.00	0	ო	VARIOUS	4.0	313	1.1%	1							
Sa-Su 5a-12m		\$10.00	0	0	AVG. ALL WKS<	0.5	366	-								
VT-TNT		\$480.00		32		0.5	13353	7.3%	2.3	4	4	4	4	4	4	4
Sa-Su 5a-12m		\$15.00	2	32	AVG. ALL WKS<	0.5	417	7.3%	2.3	4	4	4	4			4
U\$A -TV		\$105.00		8		0.5	1245	1.5%	1.0							
Sa-Su 5a-12m	•	\$35.00	0	e	AVG. ALL WKS<	0.5	415	1.5%	1.0				·			
ESPN-TV		\$:00		0		0.0	0									
									-							

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					Prog Name	Rtg	a a	Rch %	Fred							
Sa-Su 5a-12m		\$25.00	0	0	AVG. ALL WKS<	1.5	1194									
ESP2-TV	\$	\$159.00		29		0.2	4234	3.2%	1.6							
M-F 5a-10a		\$5.00	-	15	MIKE & MIKE IN<	5.	106	1.4%	4.1							
Sa-Su 5a-12m		\$6.00	-	4	AVG. ALL WKS<	0.2	189	2.6%	1.3							
FSMW-TV	\$	\$486.00		120		0.0	489	0.2%	3.2	6	6	6	6	6	6	6
M-F 6p-12m		\$5.00	4	63	AVG. ALL WKS	0.0	3	0.1%	2.6	ro.	τυ.	5	2	S	5	2
Sa-Su 5a-12m .		\$3.00	6	22	AVG. ALL WKS<	0.0	9	0.2%	2.3	4	4	4	4	4	4	4
TWC -TV	97	\$222,00	<u> </u>	222		0.1	19327	3.8%	6.5	24	24	1 24	24	24	24	24
M-Su 5a-12m		\$1.00	13	222	VARIOUS	0.1	87	3.8%	6.5	24	24		24	24	24	24
GOLF-TV	07	\$135.00	 -	27	Not Insertable	0.0	749	%9.0	1.6							
M-Su 5a-12m		\$5.00	2	27	AVG. ALL WKS<	0.0	28	%9.0	1.6							
5963, TW-	**	\$5408.00	<u> </u>	776		0.3	127927	80.6%	4.1	76	2 76	5 76	3 76	76	76	62
M-F 6p-12m		\$15.00	4	ន	AVG. ALL WKS<	0.8	425	21.7%	2.4	8		8 8	8	8	8	4
Sa-Su 5a-12m	<u> </u>	\$8.00	2	98	AVG. ALL WKS<	0.5	231	9.4%	1.7	5		5 5	5	5	2	2
AEN-TV	is s	\$1233.00	_	66		0.7	35105	23.9%	2.9	13	3 13	3 13	3 13	13	13	ဖ
M-F 6p-12m		\$.00	0	က	AVG. ALL WKS<	0.3	169	%6.0	1.1							
Sa-Su 5a-12m		\$.00	0	0	AVG. ALL WKS<	0.1	53									
BRVO-TV		\$.00		3		0.3	507	%6.0	1.1			_				
M-F 10a-6p		00.9\$	4	64	VARIOUS	0.1	69	4.3%	2.0	w	8	8	8	8	8	4
Sa-Su 5a-12m		\$8.00	2	40	VARIOUS	0.5	245	11.7%	1.6	"	5	5	5	10	40	2
FAM -TV		\$704.00		5		0.3	14201	13.3%	2.1	13	3 13	3 13	3 13	13	. 13	9
M-Su 5a-12m	- - -	\$25.00	٥	4	AVG. ALL WKS<	0.4	205	1.5%	1.1							
HGTV-TV		\$100.00	-	4		0.4	819	1.5%	1.1							
M-F 6p-12m		\$15.00	ro	80	AVG. ALL WKS<	0.8	428	428 22.2%	3.0		8	8	8	8	8	8
Sa-Su 5a-12m	-	\$6.00	8	46	AVG. ALL WKS<	9.0	286	286 12:4%	2.1	4	4	4	4	4	4	4
VT-TSIH	\$	\$1476.00		126		0.7	47402	24.4%	3.8	12		12 12	2 12	12	12	. 12
Sa-Su 5a-12m	· -	\$12.00	2	42	AVG. ALL WKS<	0.5	280	8.4%	2.7		5	5	5 5	2	5.	5
VT-TNT	<u> </u> `	\$504.00		42		0.5	11762	8.4%	2.7		5	5	5	5		5
Sa-Su 5a-12m	_	\$35.00	0	4	AVG. ALL WKS<	0.5	278	2.0%	1.1		_	_				
USA-TV		\$140.00		4		0.5	1114	2.0%	1.1		-					
Sa-Su 5a-12m		\$10.00	0	0	AVG. ALL WKS<	1.6	801									
ESPN-TV		\$.00		0		0.0	0						_			
M-F 5a-12m	_	\$8.00	-	15	VARIOUS	0.2	118	2.6%	1.3				-			
Sa-Su 5a-12m		\$5.00	1	14	AVG. ALL WKS<	0.2	127	.2.7%	1.3							_
ESP2-TV		\$190.00		29		0.2	3554	3.9%	1.8				_			
M-F 6p-12m		25.00	V	£4	AVG. ALL WKS	0.0	0	0.1%	2.6		2	2	2	2	15	ı,

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		Notes	Rate \$\$.00	Unit	rie C	M	Wk 1 - Wk 17	c 17:			Wk 1	Wk 2	Wk3	Wk 4	Wk 5	Wk 6	Wk 7
				¥	ᄚ	A .	Adults 25-54	-54			6/10 /13	6/17 1/3	6/24 '13	6/10/13 6/17/13 6/24/13 7/1/13 7/18/13 7/15/13 7/22/13	7/8 '13	7/15 '13	7/22 '13
					_	Prog Name	Rtg	lmp	Rch %	Freq							
E	Sa-Su 5a-12m		\$3.00	က	58	AVG. ALL WKS<	0.0	4	0.2%	2.4	4	4	4	4	4	. 4	4
	FSMW-TV		\$494.00		122		0.0	334	0.2%	3.2	9	9	9	Ø	9	9	6
	M-Su 5a-12m		\$2.00	13	216	VARIOUS	0.1	. 58	3.9%	6.3	24	24	. 24	24	24	24	24
<u>-</u>	TWC -TV		\$432.00		216		0.1	12620	3.9%	6.3	24	24	24	72	24	24	24
_	M-Su 6a-12m		\$5.00	2	27	AVG. ALL WKS<	0.0	19	0.6%	1.6							
Ĭ	GOLF-TV		\$135.00		27	Not Insertable	0.0	510	%9.0	1.6							·
8	8605, Digital/Kansas City		\$2990.00		4		0.0	0			1			-			
_	M-Su 6a-12m	5	\$747.50	0	4	»460,000 impressions	0.0	0			1		İ	-			
	RRR		\$2990,00		4		0.0	٥			7						
Total			\$15116.00		1510		0.1	0.1 290903 22.5%	22.5%	3.8	153	152	152	153	139	140	118

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	Wk 8	Wk 9	WK 10	Wk 11		Wk 13	Wk 14		Wk 17
	7/29 113	8/5 '13	8/12 '13	8/19 '13		9/2 1/3	9/9 '13		9/30 '13
Kansas City Feb13 C-DMA Nielsen Live+SD	117	80			49	-	88	88	28
5961, Time	55	27			18		49	47	47
AEN -TV	9	9							
M-F 6p-12m	4	4							
Sa-Su 5a-12m	2	2							
BRVO-TV					e				
M-F 6p-12m					က				
Sa-Su 5a-12m									
FAM -TV	9	9							
M-F 10a-6p	4	7							
Sa-Su 5a-12m	.2	7							
нсту-ту					3				
M-Su 5a-12m					3				
HIST-TV	9	9					8	8	8
M-F 6p-12m	4	4					7	4	4
Sa-Su 5a-12m	2	2					, 4	4	4
FX -TV				,	3				
M-F 6p-12m					3				
Sa-Su 5a-12m									
VT-TNT	4	,							
Sa-Su 5a-12m	4								
USA -TV					8				
Sa-Su 5a-12m					3				
ESPN-TV									

																														•						
- Wk 17 9/30 '13		Ø	ß	4	1	5	9	10		σ	6	37						İ						4	4	80							5	4	6	5
Wk 16 9/23 '13																																				
Wk 15 9/16 '13		0	5	4	11	5	9	10	9	O	6	37												4	4	80							5	4	6	3
Wk 14 9/9 '13		11	5	9	11	ιΩ	9	10	10	6	6	39												4	4	8							5	9	11	2
Wk 13 9/2 '13					,																															
Wk 12 8/26 '13					9	8	3					30	ဗ		3	3		3	4	4	8	4	4						4	4						4
Wk 11 8/19 '13																																				
Wk 10 8/12 '13																											•			!						
Wk 9 8/5 '13	[.				9	5	4					53	4	2	9				4	2	9			7	7	9	7	2								5
Wk 8 7/29 '13					9	9	4	24	24			62	4	2	9				4	7.	9			8	4	12	5	5								3
	Sa-Su 5a-12m	ESP2-TV	M-F 5a-10a	Sa-Su 5a-12m	FSMW-TV	M-F 6p-12m	Sa-Su 5a-12m	TWC -TV	M-Su 5a-12m	GOLF-TV	M-Su 5a-12m	5963, TW-	M-F 6p-12m	Sa-Su 5a-12m	AEN-TV	M-F 6p-12m	Sa-Su 5a-12m	BRVO-TV	M-F 10a-6p	Sa-Su 5a-12m	FAM -TV	M-Su 5a-12m	нсту-ту	M-F 6p-12m	Sa-Su 5a-12m	HIST-TV	Sa-Su 5a-12m	VT-TNT	Sa-Su 5a-12m	USA -TV	Sa-Su 5a-12m	ESPN-TV	M-F 5a-12m	Sa-Su 5a-12m	ESP2-TV	M-F 6p-12m
						=						ις.																						_	_	

		Wk 8	WR 9	WK 10	WK 10 WK 11 WK 12 WK 13 WK 14 WK 15 WK 16 WK 17	Wk 12	Wk 13	Wk 14	Wk 15	Wk 16	Wk 17
	•	7/29 '13	8/5 '13	8/12 '13	7/29 13 8/5 13 8/12 13 8/19 13 8/26 13 9/2 13 9/9 13 9/16 13 9/23 13 9/30 13	8/26 13	9/2 '13	9/9 '13	9/16 '13	9/23 '13	9/30 '13
	Sa-Su 5a-12m	4	4			4		9	9		۳
_	FSMW-TV	6	O			80		11	11	·) =
	M-Su 5a-12m	24	24								
	TWC -TV	24	24								
	M-Su 6a-12m							6	6		ľ
	GOLF-TV							6	6		٦
_	8605, Digital/Kansas City					-	-				<u>' </u>
_	M-Su 6a-12m						-				
	RRR					-	-				
Total	al	117	8			49	-	88	84		84
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This report has been prepared using STRATA NuMath research.
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Nelsen Audience Estimates Copyright ©2013 The Nielsen Company, used under license, all rights reserved

Adjustments: Network Insertability and Network Carriage have been factored into calculations. Karasas City Febris 2-DMA Nielsen Live+SD Cable Zones: TIME WARNER CABLE, Time Warner/Central Zone Karasas City Febris C-DMA Nielsen Live+SD Cable Zones: TIME WARNER Live+SD Cable Zones: COMCAST, TWC-ComcastfEastern Jackson Cht Karasas City Febris C-DMA Nielsen Live+SD Cable Zones: COMPAN Nielsen Live+SD Cable Zones: TIME WARNER CABLE, Digital/Karasas City

Kansas City Feb13 C-DMA Nielsen Live+SD RRR: unrated station

FILED

JUL **3 0** 2013

MARY JO SPINO COUNTY CLERK

AGREEMENT

Res. 18183

THIS AGREEMENT, made and entered into on this 30^{-1/4} day of guly , 2013, by and between JACKSON COUNTY, MISSOURI, hereinafter called "the County" and MEREDITH CORPORATION d/b/a/ KCTV 5, hereinafter called "Meredith."

WITNESSETH:

WHEREAS, Meredith has agreed to provide professional services for the County in the form of television air time for its marketing campaign, in accordance with the terms, conditions and covenants set forth in this Agreement; and,

WHEREAS, Meredith and the County have agreed to be bound by the provisions hereof.

NOW THEREFORE, in consideration of the foregoing and the terms and provisions herein contained, the County and Meredith respectively promise, covenant and agree with each other as follows:

- <u>Duties</u>. Meredith shall provide air time for marketing purposes as more fully set out in the proposal, attached hereto as Exhibit A.
- 2. <u>Independent Contractor</u>. Meredith shall work as an independent contractor and not as an employee of the County. Meredith shall be subject to the direction of the County only as to the result to be accomplished and not as to the means and methods for accomplishing the result. Meredith shall report all earnings received hereunder as gross income and be responsible for its own Federal, State and City withholding taxes and all other taxes, and shall operate its business independent of the business of the County except as required by this Agreement.
 - 3. Terms for Payment. The County shall pay Meredith a total amount not to

exceed \$10,270.00 for the duration of this Agreement. Payments shall be made monthly, for actual air time used, upon receipt of Meredith's invoice.

- 4. <u>Duration and Termination</u>. This Agreement shall be effective as of June 3, 2013, and expire on October 31, 2013, unless sooner terminated. Meredith may terminate this Agreement by giving written notice to the County. The Legislature may terminate this Agreement by giving 30 days written notice to Meredith. Termination of this Agreement shall not constitute a waiver of the rights or obligations which the County or Meredith may be entitled to receive or be obligated to perform under this Agreement. Should this Agreement terminate, all papers, documents, books and all other County materials must be delivered and returned by Meredith to the County within 30 days of the demand of the County.
- 5. Remedies for Breach. Meredith and County promise, covenant and agree to faithfully observe and perform all of the terms, provisions and requirements of this Agreement and failure to so observe and perform in accordance with said terms, provisions, and requirements of this Agreement shall represent and constitute a breach of this Agreement and in such event, Meredith and County consent and agree as follows:
- (a) either party may terminate any portion of this Agreement in the event of any breach of a material term of this Agreement which is not remedied within thirty (30) days after written notice to the breaching party; and,
- (b) in addition to the foregoing, either party shall be entitled to petition and receive from any Court a temporary and/or permanent injunction against the breaching party; and,
- (c) in addition to all of the foregoing, the prevailing party shall be entitled to collect from the breaching party all costs incurred as a result of said breach including

reasonable attorney's fees, reasonable accountant's fees, investigation expenses, court costs and sheriff's mileage and service fees without limitation by enumeration.

- 6. <u>Severability</u>. If any covenant or other provision of this Agreement is invalid, or incapable of being enforced, by reasons of any rule of law or public policy, all other conditions and provisions of this Agreement shall nevertheless remain in full force and effect and no covenant or provision shall be deemed dependent upon any other covenant or provision unless so expressed herein.
- 7. <u>Incorporation</u>. This Agreement incorporates the entire understanding and agreement of the parties.
- 8. <u>Conflict of Interest.</u> Meredith warrants that no officer or employee of the County, whether elected or appointed, shall in any manner whatsoever be interested in or receive any benefit from the profits or emoluments of this contract.

(Signature page to follow)

IN WITNESS WHEREOF, the parties hereto have signed and executed this Agreement on the date first above written.

APPROVED AS TO FORM:

JACKSON COUNTY, MISSOURI

W. Stephen Mxon County Courselor

Q. Troy Thomas
Director of Finance and Purchasing

ATTEST:

MEREDITH CORPORATION d/b/a KCTV 5

Mary Jo Spind

Clerk of the Legislature

Federal Tax ID No. 41-0410230

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REVENUE CERTIFICATE

I hereby certify that there is a balance otherwise unencumbered to the credit of the appropriation to which this contract is chargeable, and a cash balance otherwise unencumbered in the treasury from which payment is to be made, each sufficient to meet the obligation of \$10,270.00 which is hereby authorized.

Director of Pinance and Purchasing Account No. 003-1601-6210

16012013001



Title: JACKSON COUNTY PARKS & REC REV II

To: Jackson Cou

Agenoy: JACKSON COUNTY PARKS & REC
Advertiser: JACKSON COUNTY PARKS & REC
Product: Entertainment-Amusement Parks
Estimate #:
Plan Dates: 6/10/2013 - 9/29/2013
Headline #: 601

Revised:

	2	
erson:	erson: Verda Salberg	•
tation:		- 10
Office:		
one #		

_		1	ı	ı	ı	1
Verda Salberg						225.54
Salesperson: Verda Salberg	Station:	Office:	Phone #	Email:	Fax#:	Demo:



		25-54	CPP	\$183.33	\$133.33	\$106.67	\$113.33	\$177.78	\$166.67	594.44	\$111.11	\$122.22	\$150.00	\$90.91	\$225.00	\$250.00	\$200.00	\$89.29	\$400.00	\$145.26
		P25-54		15	15	£ 45	7,5	6.0	6.0	0.0	0.9	6.0	2.2	22	1.2	0.3	0.3	2.8	0.6	70.70
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Prepared with WO Media Sales, © WideOrbit Inc.

AGREEMENT

THIS AGREEMENT, made and entered into on this 29th day of 2013, by and between JACKSON COUNTY, MISSOURI, hereinafter called "the County" and SCRIPPS MEDIA INC, d/b/a KSHB-TV, hereinafter called "KSHB."

WITNESSETH:

WHEREAS, KSHB has agreed to provide professional services for the County in the form of air time for its marketing campaign, in accordance with the terms, conditions and covenants set forth in this Agreement; and,

WHEREAS, KSHB and the County have agreed to be bound by the provisions hereof.

NOW THEREFORE, in consideration of the foregoing and the terms and provisions herein contained, the County and KSHB respectively promise, covenant and agree with each other as follows:

- 1. <u>Duties</u>. KSHB shall provide air time for marketing purposes as more fully set out in the proposed commercial schedule, attached hereto as Exhibit A.
- 2. <u>Independent Contractor</u>. KSHB shall work as an independent contractor and not as an employee of the County. KSHB shall be subject to the direction of the County only as to the result to be accomplished and not as to the means and methods for accomplishing the result. KSHB shall report all earnings received hereunder as gross income and be responsible for its own Federal, State and City withholding taxes and all other taxes, and operate its business independent of the business of the County except as required by this Agreement.

FILED

Terms for Payment. The County shall pay KSHB a total amount not to exceed \$12,070.00 for the duration of this Agreement. Payments shall be made monthly, for actual air time used, upon receipt of KSHB's invoice.

- 3. <u>Duration and Termination</u>. This Agreement shall be effective as of June 3, 2013, and expire on October 31, 2013, unless sooner terminated. KSHB may terminate this Agreement by giving written notice to the County. The Legislature may terminate this Agreement by giving 30 days written notice to KSHB. Termination of this Agreement shall not constitute a waiver of the rights or obligations which the County or KSHB may be entitled to receive or be obligated to perform under this Agreement. Should this Agreement terminate, all papers, documents, books and all other County materials must be destroyed or delivered and returned by KSHB to the County within 30 days of the demand of the County.
- 4. Remedies for Breach. KSHB and County promise, covenant and agree to faithfully observe and perform all of the terms, provisions and requirements of this Agreement and failure to so observe and perform in accordance with said terms, provisions, and requirements of this Agreement shall represent and constitute a breach of this Agreement and in such event, KSHB and County consent and agree as follows:
- (a) either party may terminate any portion of this Agreement in the event of any breach of a material term of this Agreement which is not remedied within thirty (30) days after written notice to the breaching party; and,
- (b) in addition to all of the foregoing, the prevailing party shall be entitled to collect from the breaching party all costs incurred as a result of said breach including reasonable attorney's fees, reasonable accountant's fees, investigation expenses, court

costs and sheriff's mileage and service fees without limitation by enumeration.

- 5. <u>Severability</u>. If any covenant or other provision of this Agreement is invalid, or incapable of being enforced, by reasons of any rule of law or public policy, all other conditions and provisions of this Agreement shall nevertheless remain in full force and effect and no covenant or provision shall be deemed dependent upon any other covenant or provision unless so expressed herein.
- 6. <u>Incorporation</u>. This Agreement incorporates the entire understanding and agreement of the parties.
- 7. <u>Conflict of Interest</u>. KSHB warrants that no officer or employee of the County, whether elected or appointed, shall in any manner whatsoever be interested in or receive any benefit from the profits or emoluments of this contract.

(Signature page to follow)

IN WITNESS WHEREOF, the parties hereto have signed and executed this Agreement on the date first above written.

APPROVED AS TO FORM:

JACKSON COUNTY, MISSOURI

W. Stephen Mxon County Counselor

Q. Troy Thomas

Director of Finance and Purchasing

ATTEST:

SCRIPPS MEDIA, INC. d/b/a KSHB-TV

Mary Jo Spino

Clerk of the Legislature

ula 26,203

Federal Tax I.D. No. 31-0934851

REVENUE CERTIFICATE

I hereby certify that there is a balance otherwise unencumbered to the credit of the appropriation to which this contract is chargeable, and a cash balance otherwise unencumbered in the treasury from which payment is to be made, each sufficient to meet the obligation of \$12,070.00 which is hereby authorized.

Director of Finance and Purchasing

Account No. 003-1601-16210 \$ 10,574

001-1221-6210 \$ 1496

16012013005

EXHIBIT tabbles

Jackson County Parks and RDates: 06/10/13-10/05/13
KSHB
KSHB
KH Brown
KH Brown
KH Brown
(GLBrown@KSHB.com
(G19)332-4130

Books: KSHB: Jul 2012 PA L7

Proposal ID: 20355

	Company
Powered by WideOrbit	Audience data source: The Nielsen

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SIGNATURE

DATE

la, Inc., certifies that its achertising sales agreements do not discriminate on the basis of race or ethnicity. All advertising sales agreements contain nondiscrimin

05/09/2013 12:07 PN Proposal; 20355

<u>AGREEMENT</u>

Res. 18183

THIS AGREEMENT, made and entered into on this 30 th day of ________, 2013, by and between JACKSON COUNTY, MISSOURI, hereinafter called "the County" and HEARST TELEVISION, INC. d/b/a KMBC-TV, hereinafter called "KMBC."

WITNESSETH:

WHEREAS, KMBC has agreed to provide professional services for the County in the form of air time for its marketing campaign, in accordance with the terms, conditions and covenants set forth in this Agreement; and,

WHEREAS, KMBC and the County have agreed to be bound by the provisions hereof,

NOW THEREFORE, in consideration of the foregoing and the terms and provisions herein contained, the County and KMBC respectively promise, covenant and agree with each other as follows:

- 1. <u>Duties</u>. KMBC shall provide air time for marketing purposes as more fully set out in the proposed commercial schedule, attached hereto as Exhibit A.
- 2. <u>Independent Contractor</u>. KMBC shall work as an independent contractor and not as an employee of the County. KMBC shall be subject to the direction of the County only as to the result to be accomplished and not as to the means and methods for accomplishing the result. KMBC shall report all earnings received hereunder as gross income and be responsible for its own Federal, State and City withholding taxes and all other taxes, and operate its business independent of the business of the County except as

1

FILED

required by this Agreement.

- 3. <u>Terms for Payment</u>. The County shall pay KMBC a total amount not to exceed \$12,040.00 for the duration of this Agreement. Payments shall be made monthly, for actual air time used, upon receipt of KMBC's invoice.
- 4. <u>Duration and Termination</u>. This Agreement shall be effective as of June 3, 2013, and expire on October 31, 2013, unless sooner terminated. KMBC may terminate this Agreement by giving written notice to the County. The Legislature may terminate this Agreement by giving 30 days written notice to KMBC. Termination of this Agreement shall not constitute a waiver of the rights or obligations which the County or KMBC may be entitled to receive or be obligated to perform under this Agreement. Should this Agreement terminate, all papers, documents, books and all other County materials must be destroyed or delivered and returned by KMBC to the County within 30 days of the demand of the County.
- 5. Remedies for Breach. KMBC and County promise, covenant and agree to faithfully observe and perform all of the terms, provisions and requirements of this Agreement and failure to so observe and perform in accordance with said terms, provisions, and requirements of this Agreement shall represent and constitute a breach of this Agreement and in such event, KMBC and County consent and agree as follows:
- (a) either party may terminate any portion of this Agreement in the event of any breach of a material term of this Agreement which is not remedied within thirty (30) days after written notice to the breaching party; and,
 - (b) in addition to all of the foregoing, the prevailing party shall be entitled to

collect from the breaching party all costs incurred as a result of said breach including reasonable attorney's fees, reasonable accountant's fees, investigation expenses, court costs and sheriff's mileage and service fees without limitation by enumeration.

- 6. <u>Severability</u>. If any covenant or other provision of this Agreement is invalid, or incapable of being enforced, by reasons of any rule of law or public policy, all other conditions and provisions of this Agreement shall nevertheless remain in full force and effect and no covenant or provision shall be deemed dependent upon any other covenant or provision unless so expressed herein.
- 7. <u>Incorporation</u>. This Agreement incorporates the entire understanding and agreement of the parties.
- 8. <u>Conflict of Interest</u>. KMBC warrants that no officer or employee of the County, whether elected or appointed, shall in any manner whatsoever be interested in or receive any benefit from the profits or emoluments of this contract.

(Signature page to follow)

IN WITNESS WHEREOF, the parties hereto have signed and executed this Agreement on the date first above written.

APPROVED AS TO FORM:

W. Stephen Nix

County Counse or

JACKSON COUNTY, MISSOURI

Q. Troy Thomas

Director of Finance and Purchasing

ATTEST:

Clerk of the Legislature

HEARST TELEVISION, INC.

d/b/a KMBC-TV

Federal Tax I.D. No. 88-0326834

REVENUE CERTIFICATE

I hereby certify that there is a balance otherwise unencumbered to the credit of the appropriation to which this contract is chargeable, and a cash balance otherwise unencumbered in the treasury from which payment is to be made, each sufficient to meet the obligation of \$12,040.00 which is hereby authorized.

Director of Finance and Purchasing

Account No. <u>003-1601-6210</u>

16012013004





The proposed schedule:

- Will have an unduplicated reach of 248,764 for Persons 25-54 or 26.4 for your target
- Will Reach 120,006 Persons 25-54 3 or more times or 12.7 for your target
- Will Achieve 57.3 Gross Rating Points or 559.9 Gross Impressions
- Will have an <u>average</u> frequency of 2.2
- Have an average Cost Per Point of \$210.12
- Have an average Cost Per Thousand of \$21.50

All this for an investment of \$12040.00

Name: Amy Arnold Phone: 816-760-9250 email: aarnold@hearst.com Website: www.kmbc.com

Jackson County 2013



Proposal ID: Schedule Date: Spot Length(s): Market: Author: 18373 6/10/2013 - 10/5/2013 :30 Kansas City [31] Amy Arnold

Acct. Exec: Amy Arnold
Phone #: 816-760-9250
Email: aarnold@hearst.com
Web Site: www.kmbc.com

Filght 1 Program	Spot																_	Flight Dat		w	Rat
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GOOD MORNING AMERICA	:30				1	1	1						1					p1.7		4	\$385.00
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GRPs/Impressions																		2.5			;
SHR									•						•			11.0			
CPP/CPM																		\$270.00			
Mo-Fr 6:00p-6:30p																					

Jackson County 2013

Book: JULY13 PJ

Proposal ID: Schedule Date: Spot Length(s): Market: Author:

6/10/2013 - 10/5/2013

:30

Kansas City [31] Amy Arnold

Acct. Exec: Amy Arnold
Phone #: 816-760-9250
Emall: aarnold@hearst.com

Web Site:

www.kmbc.com

Program Time	Spot Length	NC	JN	JN	JL	JL	JL	JL	JL	ΑU	AU	AU	AU	SE	SE		SE	DMA P25-54		k	Rate Spots
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Flight 1 General Summary (DMA P25-54 D.RTG)

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Name	Spots	Cost	Grps	Imp(000	CPP	СРМ	Reach	Freq	E.Reach	N.Reach	製造機能を選択する。 A A Pop での やけの場合 Leader Section による。 A A Section Control
КМВС	28	\$11,390	53.4	522.8	\$213,30	\$21.79	24,6	2.2	11.8	231,944	941,965



Proposal ID: Schedule Date: Spot Length(s): Market:

Author:

18373 6/10/2013 - 10/5/2013

:30

Kansas City [31] Amy Arnold

Acct. Exec: Amy Arnold Phone #: 816-760-9250 aarnold@hearst.com www.kmbc.com Email:

Web Site:

gram Spot		DMA	W Rate
e Length Si	·	P25-54	k Spots
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IC 9 NEWS AT 5P :30 1		p2.0	1 \$450.00
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/CPM		\$225.00	
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BC Totals 2			\$650.00
		GRP/(000) 3,9	Spts: 2
	•	CPP/CPM: \$166.67	1.
		Reach: 2.7	
<u> </u>		Frequency: 1.4	
Cost	\$650.00	,	
•		Approved by:	•

Flight 2 General Summary (DMA P25-54 D.RTG)

	• •		•									
Name	Spots	Cost	Grps	Imp(000	CPP	CPM	Reach	Freq	E.Reach	N.Reach	Pop de la companya della companya della companya de la companya della companya de	T' T 5 (A.
КМВС	2	\$650	3.9	37.1	\$166.67	\$17.52	2.7	1.4	0.0	25,869	941,965	

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	To	otal Cost:	\$12,040.00	Signature	
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General Summary (DMA P25-54 D.RTG)

Name	Spots	Cost	Grps	Imp(000)	CPP	CPM	Reach	Freq	Eff Reach	Net Reach	
KMBC	30	\$12,040.00	57.3	559.9	\$210.12	\$21.50	26.4	2.2	12.7	248,764	

Monthly Summary (DMA P25-54 D.RTG)

Month	Spots	%	Çost	%	Grps	%	Imp(000)	CPP	СРМ	
Jun/13	9	30	\$3,950.00	33	16.9	29	166.2	\$233.73	\$23.77	
Jul/13	10	33	\$3,905.00	32	19.3	34	188.4	\$202.33	\$20.73	
Aug/13	2	7	\$550.00	5	3.4	6	33.5	\$161.76	\$16.42	
Sep/13	7	23	\$2,985.00	25	13.8	24	134.7	\$216.30	\$22.16	
Oct/13	2	7	\$650.00	5	3.9	7	37.1	\$166.67	\$17.52	
Total Name (DMA P25-54)	30	100	\$12,040.00	100	57.3	100	559.9	\$210.12	\$21.50	

AGREEMENT

THIS	AGREEMENT,	made	and	entered	into	on	this	1714	day	of
	<u>, 20</u>)13, by	and I	between	JACK	SON	CO	UNTY, MI	ssou	IRI,
hereinafter o	called "the County	" and NE	EW W	ORLD CO	MMU	NICA	TION	IS d/b/a W	/DAF-	TV,
hereinafter d	called "WDAF."									

WITNESSETH:

WHEREAS, WDAF has agreed to provide professional services for the County in the form of air time for its marketing campaign, in accordance with the terms, conditions and covenants set forth in this Agreement; and,

WHEREAS, WDAF and the County have agreed to be bound by the provisions hereof,

NOW THEREFORE, in consideration of the foregoing and the terms and provisions herein contained, the County and WDAF respectively promise, covenant and agree with each other as follows:

- 1. <u>Duties</u>. WDAF shall provide air time for marketing purposes as more fully set out in the TV Sales Summary, attached hereto as Exhibit A.
- 2. <u>Independent Contractor</u>. WDAF shall work as an independent contractor and not as an employee of the County. WDAF shall be subject to the direction of the County only as to the result to be accomplished and not as to the means and methods for accomplishing the result. WDAF shall report all earnings received hereunder as gross income and be responsible for its own Federal, State and City withholding taxes and all other taxes, and shall operate its business independent of the business of the County

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except as required by this Agreement.

- 3. <u>Terms for Payment</u>. The County shall pay WDAF a total amount not to exceed \$12,000.00 for the duration of this Agreement. Payments shall be made monthly, for actual air time used, upon receipt of WDAF's invoice.
- 4. <u>Duration and Termination</u>. This Agreement shall be effective as of June 3, 2013, and expire on October 31, 2013, unless sooner terminated. WDAF may terminate this Agreement by giving written notice to the County. The Legislature may terminate this Agreement by giving 30 days written notice to WDAF. Termination of this Agreement shall not constitute a waiver of the rights or obligations which the County or WDAF may be entitled to receive or be obligated to perform under this Agreement. Should this Agreement terminate, all papers, documents, books and all other County materials must be destroyed or delivered and returned by WDAF to the County within 30 days of the demand of the County.
- 5. Remedies for Breach. WDAF and County promise, covenant and agree to faithfully observe and perform all of the terms, provisions and requirements of this Agreement and failure to so observe and perform in accordance with said terms, provisions, and requirements of this Agreement shall represent and constitute a breach of this Agreement and in such event, WDAF and County consent and agree as follows:
- (a) either party may terminate any portion of this Agreement in the event of any breach of a material term of this Agreement which is not remedied within thirty (30) days after written notice to the breaching party; and,
- (b) in addition to all of the foregoing, the prevailing party shall be entitled to collect from the breaching party all costs incurred as a result of said breach including

reasonable attorney's fees, reasonable accountant's fees, investigation expenses, court costs and sheriff's mileage and service fees without limitation by enumeration.

- 6. <u>Severability</u>. If any covenant or other provision of this Agreement is invalid, or incapable of being enforced, by reasons of any rule of law or public policy, all other conditions and provisions of this Agreement shall nevertheless remain in full force and effect and no covenant or provision shall be deemed dependent upon any other covenant or provision unless so expressed herein.
- 7. <u>Incorporation</u>. This Agreement incorporates the entire understanding and agreement of the parties.
- 8. <u>Conflict of Interest</u>. WDAF warrants that no officer or employee of the County, whether elected or appointed, shall in any manner whatsoever be interested in or receive any benefit from the profits or emoluments of this contract.

(Signature Page to Follow)

IN WITNESS WHEREOF, the parties hereto have signed and executed this Agreement on the date first above written.

APPROVED AS TO FORM:

W. Stephen Wkon County Councelor JACKSON COUNTY, MISSOURI

Q. Troy Thomas

Bv

Director of Finance and Purchasing

ATTEST:

Mary Jo Spinø

Clerk of the Legislature

July 20, 2013

NEW WORLD COMMUNICATIONS d/b/a WDAF-TV

a, b, a

Federal Tax I.D. No. 13-3771990

REVENUE CERTIFICATE

I hereby certify that there is a balance otherwise unencumbered to the credit of the appropriation to which this contract is chargeable, and a cash balance otherwise unencumbered in the treasury from which payment is to be made, each sufficient to meet the obligation of \$12,000.00 which is hereby authorized.

Director of Finance and Purchasing

Account No. <u>003-1601-6210</u>

16012013003





Jackson County

Schedule Date: Spot Length(s): 6/10/2013 - 10/5/2013 :30

Acct. Exec: Brant Gillett Phone #: 816-932-9180

Email:

Brant.gillett@wdaftv4.com

Rates subject to change after 5 days.

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							٠											Flight Dates: 6/10/	2013-1	
Program Time	Spot Length	JN 10	JN 17	JN 24	JL 1	JL 8	JL 15	JL 22	AU 19	AU 26	SE 9	SE 16	SE 23	\$I 30		DMA P25-54 RTG	DMA P25-54 (000)		W k s	Rate Spots
WDAF					2													·		
FOX4-MORNG SHW CPP/CPM	:30	D	Ø	2	I	2		2		3	1	1	1	1	1	3.05 \$98.36	28.740 \$10.44		9	\$300.00 15
Mo-Fr 7:00a-9:00a					3		3													
FOX4 NEWS-9AM CPP/CPM Mo-Fr 9:00a-10:00a	:30	(8)	Ų)	(Z)	3	3	3	3		3	2	3	. 3	2	2	1.85 \$81.08	17.428 \$8.61		9	\$150.00 25
FOX4 SAT AM CPP/CPM Sat 7:00a-9:00a	:30	1	1	Ø	1.	1	Ø	1	1	1.	1	1	1		-	1.65 \$90.91	15.536 \$9.65		12	\$150.00 12
FOX4 SUN AM CPP/CPM Sun 7:00a-9:00a	:30	1	1	ì	1.	1	1	1	1	2	1	1	1			2.36 \$63.56	22.270 \$6.74		12	\$150.00 13

Sign	nature

Week Summary (DMA P25-54 D.RTG)

, Week	Spots	A Cost	Grps			Reach	
6/10/2013	7	\$1,350.00	15.660	\$86.21	\$9,15		1.8
6/17/2013	2	\$300.00	4.010	\$74.81	\$7.94		1.4
6/24/2013	7	\$1,350.00	15.660	\$86.21	\$9.15	8.5	1.8
7/1/2013	2	\$300.00	4.010	\$74.81	\$7.94	2.9	1.4
7/8/2013	7	\$1,350.00	15.660	\$86.21	\$9.15	8.5	1.8
7/15/2013	2	\$300.00	4,010	\$74.81	\$7.94	2.9	1.4
7/22/2013	7	\$1,350.00	15.660	\$86.21	\$9.15	8.5	1.8
7/29/2013	0	. \$0.00	0.000	\$0.00	\$0.00	0.0	0.0
8/5/2013	0	\$0.00	0.000	\$0.00	\$0.00	0.0	0.0
8/12/2013	0	\$0.00	0.000	\$0.00	\$0.00	0.0	0.0
8/19/2013	2	\$300.00	4.010	\$74.81	\$7,94	2.9	1.4
8/26/2013	9	\$1,800.00	21.070	\$85.43	\$9.06	11.2	1.9
9/2/2013	0	\$0.00	0.000	\$0.00	\$0.00	0.0	0.0
9/9/2013	5	\$900.00	10.760	\$83.64	\$8.88	5.8	1.9
9/16/2013	6	\$1,050.00	12.610	\$83.27	\$8.84	7.0	1.8
9/23/2013	6	\$1,050.00		\$83.27	\$8.84	7.0	1.8
9/30/2013	3	\$600.00		\$88.89			1.5
Total Name (DMA P25-54)	65	\$12,000.00	142.480	\$84.22	\$8.94	43.5	3.3