

Request for Legislative Action

Res. #21028
Sponsor: Tony Miller
Date: August 22, 2022

Completed by County Counselor's Office			
Action Requested:	Resolution	Res.Ord No.:	21028
Sponsor(s):	Tony Miller	Legislature Meeting Date:	8/22/2022

Introduction
Action Items: ['Award']
Project/Title:
Awarding a split Twelve (12) Month Term and Supply Contract with One (1) Twelve (12) Month Option to Extend for the furnishing of Locksmith Services for use by Various County Departments to Greg's Lock and Key Service, Inc of Independence, Missouri and Kenton Brothers Systems for Security of Kansas City, Missouri under the terms and conditions of Invitation to Bid No. 37-22

Request Summary
<p>Various County Departments require a Term and Supply Contract for the furnishing of Locksmith Services. The Purchasing Department issued Invitation to Bid No. 37-22 in response to those requirements. A total of 50 notifications were distributed, six (6) viewed with two (2) responses received and evaluated. An Executive Summary of the Invitation to Bid, including the Contractor's Quotations and the using departments Recommendation Memos are attached.</p> <p>Pursuant to Section 1054.6 of the Jackson County Code, the Purchasing Department recommends a split award of a Twelve (12) Month Term and Supply Contract with One (1) Twelve Month Option to Extend for the furnishing of Locksmith Services to Greg's Lock and Key Service, Inc, of Independence, Missouri and Kenton Brothers Systems for Security of Kansas City, Missouri under the terms and conditions of Invitation to Bid No. 37-22 as the best qualified bids received. A split award is recommended for both vendors because they have successfully met needs as prior awardees of same contract and are familiar with all Jackson County Facilities.</p> <p>The following are estimated annual usage figures for the County Departments:</p> <ul style="list-style-type: none">• Department of Corrections - \$50,000• Parks + Rec - \$7,000• Sheriff's Office - \$6,000• Public Works - \$3,000• Total - \$66,000 <p>The award is made on an "as needed" basis and does not obligate Jackson County to pay any specific amount. The availability of funds for specific purchases is subject to annual appropriations.</p>

Contact Information			
Department:	Finance	Submitted Date:	8/2/2022

Request for Legislative Action

Name:	Keith E. Allen	Email:	keallen@jacksongov.org
Title:	Senior Buyer	Phone:	816-881-3465

Budget Information			
Amount authorized by this legislation this fiscal year:			\$ 0
Amount previously authorized this fiscal year:			\$ 0
Total amount authorized after this legislative action:			\$
Is it transferring fund?			No
Single Source Funding:			
Fund:	Department:	Line Item Account:	Amount:
			!Unexpected End of Formula

Prior Legislation	
Prior Ordinances	
Ordinance:	Ordinance date:
Prior Resolution	
Resolution:	Resolution date:
19472	May 1, 2017

Purchasing	
Does this RLA include the purchase or lease of supplies, materials, equipment or services?	Yes
Chapter 10 Justification:	Formal Bid
Core 4 Tax Clearance Completed:	Not Applicable
Certificate of Foreign Corporation Received:	Yes
Have all required attachments been included in this RLA?	Yes

Compliance	
Certificate of Compliance	
In Compliance	
Minority, Women and Veteran Owned Business Program	
Goals are waived - insufficient MBE or WBE firms available	
MBE:	.00%
WBE:	.00%
VBE:	.00%

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Prevailing Wage	
Not Applicable	

Fiscal Information
<ul style="list-style-type: none">This award is made on a need basis and does not obligate Jackson County to pay any specific amount. The availability of funds for specific purchases will, of necessity, be determined as each using agency places its order.

Request for Legislative Action

History

Submitted by Finance requestor: Keith E. Allen on 8/2/2022. Comments:

Approved by Department Approver Bob Crutsinger on 8/2/2022 12:07:28 PM. Comments:

Approved by Purchasing Office Approver Barbara J. Casamento on 8/2/2022 12:17:41 PM. Comments:

Approved by Compliance Office Approver Katie M. Bartle on 8/2/2022 4:09:08 PM. Comments:

Approved by Budget Office Approver Mark Lang on 8/3/2022 9:07:36 AM. Comments: No fiscal note for T&S contracts.

Approved by Executive Office Approver Sylvya Stevenson on 8/3/2022 11:23:02 AM. Comments:

Returned for more information by Counselor's Office Approver Elizabeth Freeland on 8/8/2022 2:08:22 PM. Comments: Please update wording to "50 notifications were distributed and viewed." Thanks!

Submitted by Requestor Keith E. Allen on 8/8/2022 2:46:11 PM. Comments:

Approved by Department Approver Bob Crutsinger on 8/8/2022 3:50:38 PM. Comments:

Approved by Purchasing Office Approver Barbara J. Casamento on 8/8/2022 4:16:30 PM. Comments:

Approved by Compliance Office Approver Katie M. Bartle on 8/9/2022 9:10:52 AM. Comments:

Approved by Budget Office Approver Mark Lang on 8/9/2022 9:24:21 AM. Comments:

Approved by Executive Office Approver Sylvya Stevenson on 8/9/2022 12:52:32 PM. Comments:

Approved by Counselor's Office Approver Elizabeth Freeland on 8/17/2022 3:26:21 PM. Comments:



Jackson County Detention Center

Office of the Jackson County Sheriff
Sheriff Darryl Forté



TO: Keith Allen, Senior Buyer
FROM: Deloris Wells, Deputy Director of Administration JCDC

Deloris Wells

SUBJECT: Recommendation Memo- Locksmith Services
DATE: June 24, 2022

Mr. Allen,

We have completed our review of proposal for locksmith services and recommend splitting the contract between Kenton Brothers and Greg's Lock and Key. Both vendors have successfully met our needs in a timely manner. Splitting the award will give us access to both vendors which should increase the ability to receive the services we need in a timely manner.

We anticipate \$50,000.00 in annual spend for locksmith services.

D. Wells.



JACKSON COUNTY
Parks + Rec

22807 Woods Chapel Road
Blue Springs, Missouri 64015
MakeYourDayHere.com

Michele Newman, Director
(816) 503-4800
Fax: (816) 795-1234

MEMORANDUM

TO: Keith Allen, Senior Buyer, Purchasing
FROM: John Johnson, Superintendent, Park Operations
DATE: May 31, 2022
SUBJECT: No. 37-22, Locksmith Services

The Parks Department recommendation is to split the awarded bid to both Greg's Lock and Key and Kenton Brothers Systems for Security. Both have done well in providing parts and service to Parks + Rec.

Parks operates 7-days a week and outside normal business hours, so having two contractors allows Parks to better serve patrons since one of the vendors can respond to emergency issues when the other is unavailable.

Additionally, Parks generally utilizes the two companies for different core services, e.g. one for support of video surveillance security, one for providing secure padlocks.

Both contractors have excellent institutional knowledge regarding the video systems, keying systems and locks used in the park system.

Parks projected usage during the next twelve months is \$ 6,500.

Please advise if you have questions or need additional information.

Thank you.



Frank White, Jr., County Executive



Jackson County Public Works Department

ROAD MAINTENANCE 34900 E. Old US 40 Hwy, P.O. Box 160
Grain Valley, Missouri 64029
(816) 847-7050 *phone*
(816) 847-7051 *fax*

MEMORANDUM

TO: Keith Allen, Finance and Purchasing Department

FROM: Matt Willier, Assistant Road and Bridge Administrator, Public Works Department

DATE: July 19, 2022

SUBJECT: Recommendation for Vendors: Greg's Lock & Key Service, Inc. and Kenton Brothers Inc.

Please consider bid No. 37-22 Locksmith Services and Security System Equipment & Service be split and awarded to Greg's Lock & Key Service, Inc. and Kenton Brothers Inc.

One single vendor does not accommodate every need for specific keys or specific manufacturer repair of County door locks. Also, one vendor may have a cheaper price than the other for certain parts or service. In addition, both vendors have extensive previous experience working on County Equipment, but each vendor specializes in certain areas such as automobile locks versus building door locks and keys.

It is estimated that Road & Bridge Public Works could spend approximately \$5,000.00 annually between these 2 vendors.

For the reasons above, it has been requested that bid No. 37-22 Locksmith Services and Security System Equipment & Service be split and awarded to Greg's Lock & Key Service, Inc. and Kenton Brothers Inc

Thank you for your consideration,

Thank you,

Matt Willier, Assistant Road & Bridge Administrator



Office of the JACKSON COUNTY SHERIFF

Sheriff Darryl Forté

INTER-OFFICE MEMO

TO: Keith Allen, Purchasing
FROM: Beth Money, Office Administrator
CC: Sgt. Eli Postlethwait
RE: Recommendation Memo 37-22 – Locksmith Services
Date: June 7, 2022

The Sheriff's Office has an ongoing need for vendors to provide locksmith services. Sgt. Eli Postlethwait has reviewed the bids submitted by Greg's Lock & Key and Kenton Brothers, Inc. It was determined that both submitted bids will meet our needs; therefore, we recommend awarding the contract to both vendors, Greg's Lock & Key and Kenton Brothers, Inc.

The Sheriff's Office will spend approximately \$6,000 annually using this contract.



37-22 - Locksmith Services

Project Overview

Project Details	
Reference ID	37-22
Project Name	Locksmith Services
Project Owner	Keith Allen
Project Type	ITB
Department	Purchasing
Budget	\$0.00 - \$0.00
Project Description	Jackson County, Missouri is seeking bids for a Twelve-Month (12) Term and Supply Contract with One (1) Twelve Month (12) Option to Extend for the furnishing of Locksmith Services and Security System Equipment and Services for use by Various County Departments.
Open Date	Apr 21, 2022 12:00 PM CDT
Close Date	May 24, 2022 2:00 PM CDT

Highest Scoring Supplier	Score
GREGS LOCK & KEY SERVICE, INC	48 pts



Seal status

Requested Information	Unsealed on	Unsealed by
Addenda	May 24, 2022 2:10 PM CDT	Keith Allen
Affidavit	May 24, 2022 2:10 PM CDT	Keith Allen
Certificate of Compliance	May 24, 2022 2:10 PM CDT	Keith Allen
Term & Supply Contract	May 24, 2022 2:10 PM CDT	Keith Allen
Statement of No Bid	May 24, 2022 2:10 PM CDT	Keith Allen
Scope of Services	May 24, 2022 2:10 PM CDT	Keith Allen
Quotation Sheet - Attachment 1	May 24, 2022 2:10 PM CDT	Keith Allen
Exceptions	May 24, 2022 2:10 PM CDT	Keith Allen
Statement of Contractor Qualifications	May 24, 2022 2:10 PM CDT	Keith Allen
Greater Kansas City Metro Area Memo	May 24, 2022 2:10 PM CDT	Keith Allen



Proposal Scores

GREGS LOCK & KEY SERVICE, INC - Scoring Summary

Evaluation Group 1 - Main Evaluation

	Affidavit	Addenda	Certificate of Compliance	Exhibit F = Bidder's Exceptions	Greater Kansas City Memo
Reviewer	Pass/Fail	Pass/Fail	Pass/Fail	Pass/Fail	Pass/Fail
Keith Allen	Pass	Pass	Pass	Pass	Pass
Average:	Pass	Pass	Pass	Pass	Pass
	↓	↓	↓	↓	↓
Calculated:	Pass	Pass	Pass	Pass	Pass



	Statement of Contractor's Qualifications	Term and Supply Contract	Quotation Sheet - Attachment 1
Reviewer	Pass/Fail	Pass/Fail	Pass/Fail
Keith Allen	Pass	Pass	Pass
Average:	Pass	Pass	Pass
	↓	↓	↓
Calculated:	Pass	Pass	Pass

Evaluation Group 2 - Department Evaluation

	Total	A - Pricing	A-1 - Statement of Contractor's Qualifications	A-2 - Exhibit F - Exceptions	A-3 - Attachment 1 - Quotation Sheet
Reviewer	/ 50 pts	/ 50 pts	/ 20 pts	/ 5 pts	/ 25 pts
Deloris Wells	45 pts	45 pts	15 pts	5 pts	25 pts



	Total	A - Pricing	A-1 - Statement of Contractor's Qualifications	A-2 - Exhibit F - Exceptions	A-3 - Attachment 1 - Quotation Sheet
Reviewer	/ 50 pts	/ 50 pts	/ 20 pts	/ 5 pts	/ 25 pts
John Johnson	47 pts	47 pts	20 pts	5 pts	22 pts
Eli Postlethwait	50 pts	50 pts	20 pts	5 pts	25 pts
Matt Willier	50 pts	50 pts	20 pts	5 pts	25 pts
		Average:	18.75 pts	5 pts	24.25 pts
			↓	↓	↓
Calculated:	48 pts	48 pts	18.75 pts	5 pts	24.25 pts



Kenton Brothers Systems for Security - Scoring Summary

Evaluation Group 1 - Main Evaluation

	Affidavit	Addenda	Certificate of Compliance	Exhibit F = Bidder's Exceptions	Greater Kansas City Memo
Reviewer	Pass/Fail	Pass/Fail	Pass/Fail	Pass/Fail	Pass/Fail
Keith Allen	Pass	Pass	Pass	Pass	Pass
Average:	Pass	Pass	Pass	Pass	Pass
	↓	↓	↓	↓	↓
Calculated:	Pass	Pass	Pass	Pass	Pass



	Statement of Contractor's Qualifications	Term and Supply Contract	Quotation Sheet - Attachment 1
Reviewer	Pass/Fail	Pass/Fail	Pass/Fail
Keith Allen	Pass	Pass	Pass
Average:	Pass	Pass	Pass
	↓	↓	↓
Calculated:	Pass	Pass	Pass

Evaluation Group 2 - Department Evaluation

	Total	A - Pricing	A-1 - Statement of Contractor's Qualifications	A-2 - Exhibit F - Exceptions	A-3 - Attachment 1 - Quotation Sheet
Reviewer	/ 50 pts	/ 50 pts	/ 20 pts	/ 5 pts	/ 25 pts
Deloris Wells	45 pts	45 pts	20 pts	5 pts	20 pts




	Total	A - Pricing	A-1 - Statement of Contractor's Qualifications	A-2 - Exhibit F - Exceptions	A-3 - Attachment 1 - Quotation Sheet
Reviewer	/ 50 pts	/ 50 pts	/ 20 pts	/ 5 pts	/ 25 pts
John Johnson	46 pts	46 pts	19 pts	5 pts	22 pts
Eli Postlethwait	49 pts	49 pts	20 pts	5 pts	24 pts
Matt Willier	50 pts	50 pts	20 pts	5 pts	25 pts
		Average:	19.75 pts	5 pts	22.75 pts
			↓	↓	↓
Calculated:	47.5 pts	47.5 pts	19.75 pts	5 pts	22.75 pts

**ATTACHMENT 1
BIDDER'S QUOTATION SHEET**


Item Number	Description	Price/Discount
1.	Locks, Latches & Keys – Provide the Manufactures Catalog with Pricing/Pricing Sheets and list discount from Pricing (may attach additional sheets if necessary)	33 %
2.	Rekeying Services – In Shop	\$ 10 ⁻ /per hour
3.	Rekeying Services – Onsite	\$ 18 ⁻ /per hour
4.	Door Closure Services	\$ 75 ⁻ /per hour
5.	Key Duplication – In Shop	
	Standard	\$ 2.25 ⁺ /each
	Double Sided	\$ 3.50 ⁺ /each
	Tubular	\$ 6.50 /each
	Steel Keys	\$ 6.00 – 12.00 /each
6.	Combinations Changes	
	Per Key Change	\$ /each
	Per Hand Change	\$ /each
	Combination Change	\$ 60 ⁻ /lock
	Key Different/Master Key	\$ /each
	Extra Keys	\$ /each
	Master Keys	\$ /each
	Stamp Charge	\$ 1.00 /each
7.	Electronic Access, Monitoring Devices, Video Surveillance Systems, Miscellaneous Parts – Provide the Manufactures Catalog with Pricing/Pricing Sheets and list discount from pricing (may attach additional sheets if necessary)	33 %
8.	Installation, Service and Repair of Electronic Access, Monitoring Devices and Surveillance Systems	\$ 100 ⁻ /per hour

CYLINDER
CYLINDER

SIGNATURE: 	DATE: 05/11/2022
NAME (PRINT): BRENT FASSE	PHONE: (816) 836-3639
TITLE (PRINT): SECRETARY	CELL: —
COMPANY NAME (PRINT) GREGS LOCK & KEY SERVICE, INC	FAX: (816) 836-3933
E-MAIL ADDRESS (PRINT) GREGSLOCK@YAHOO.COM	
URL (PRINT):	

ATTACHMENT 1
BIDDER'S QUOTATION SHEET

Item Number	Description	Price/Discount
1.	Locks, Latches & Keys – Provide the Manufactures Catalog with Pricing/Pricing Sheets and list discount from Pricing (may attach additional sheets if necessary)	Please see Attachment A 35 %
2.	Rekeying Services – In Shop	\$ 85.00/per hour
3.	Rekeying Services – Onsite	\$ 95.00/per hour
4.	Door Closure Services	\$ 85.00/per hour
5.	Key Duplication – In Shop	
	Standard	\$ 3.00 /each
	Double Sided	\$ 4.00 /each
	Tubular	\$ 7.00 /each
	Steel Keys	\$ 10.00 /each
6.	Combinations Changes	
	Per Key Change	\$ 65.00 /each
	Per Hand Change	\$ 75.00 /each
	Combination Change	\$ 15.00 /lock
	Key Different/Master Key	\$ 17.00/each
	Extra Keys	\$ 3.00 /each
	Master Keys	\$ 3.00 /each
	Stamp Charge	\$.50 /each
7.	Electronic Access, Monitoring Devices, Video Surveillance Systems, Miscellaneous Parts – Provide the Manufactures Catalog with Pricing/Pricing Sheets and list discount from pricing (may attach additional sheets if necessary)	Please See Attachment A 15-25% %
8.	Installation, Service and Repair of Electronic Access, Monitoring Devices and Surveillance Systems	\$ 95.00 /per hour

SIGNATURE: 	DATE: 05/17/2022
NAME (PRINT): David Strickland	PHONE: 816.-842-3700
TITLE (PRINT): COO	CELL: 913-787-2110
COMPANY NAME (PRINT) Kenton Brothers Inc.	FAX: 816-471-1897
E-MAIL ADDRESS (PRINT) davids@kentonbrothers.com	
URL (PRINT): www.kentonbrothers.com	

Attachment A

Locks, Latches and Keys

Manufacturer	Web Catalog	Discount off of list
Assa Abloy Products	http://www.assalock.com/en/site/assalock/	35%
Yale	http://www.yalecommercial.com/en/yale/yalecommercialcom/	35%
Sargent	http://www.sargentlock.com/products/	35%
Medeco	http://www.medeco.com/en/site/medeco/products/	35%
Arrow	http://www.arrowlock.com/en/site/arrowlock/Additional-Resources/catalog/	35%
Corbin Russwin	http://www.corbinrusswin.com/en/site/corbin-russwin/product-information/	35%
Marks USA	http://www.marksusa.com/catalogs.html	35%
Allegion Products	http://us.allegion.com/communities/architects/Pages/catalogs.aspx	35%
Schlage	http://us.allegion.com/brands/schlage/pages/default.aspx	35%
Von Duprin	http://us.allegion.com/brands/von_duprin/Pages/default.aspx	35%
LCN	http://us.allegion.com/brands/lcn/Pages/default.aspx	35%
Falcon	http://us.allegion.com/brands/falcon/Pages/default.aspx	35%
Ives	http://us.allegion.com/brands/ives/Pages/default.aspx	35%
Southern Folger	http://southernfolger.com/products(original)	30%
Master	http://www.masterlock.com/personal-use/product-search/all-products	35%
Wilson-Bohannon	http://padlocks.com/padlock-products.html	35%
Hudson Lock	http://www.hudsonlock.com/	35%
American Locks	http://www.americanlock.com/door_hardware_and_compatible_padlocks/	35%
CompX National	http://compX.com/products.html	35%
Masterlock	http://www.masterlock.com/personal-use/product-search/all-products	35%
Hafele	https://www.hafele.com/us/en/products/shop-products/hac_catalog	35%
Ilco	http://www.ilco.us/293282/products.html	35%
Esp Corp Div of Hudson	http://www.hudsonlock.com/	35%
Brinks	http://www.brinks.com/en/public/brinks/service	30%
NOTE:	many brands fall under their umbrella/parent company website.	

Electronic Access, Monitoring Devices, Video Surveillance Systems and Miscellaneous Parts

Manufacturer	Web Catalog	Discount off of list
Arecont Ip Video	https://www.arecontvision.com/productselector.php	25%
Axis IP Video	https://www.axis.com/files/brochure/pg_video_en_60161_1410_lo.pdf	15%
Milestone Video	https://www.milestonesys.com/solutions/platform/	20%
ONSSI Video	http://onssi.com/solutions-overview/	25%
Honeywell Security	https://www.honeywell.com/industries/buildings/security-and-fire	25%
S2 Access Control	http://s2sys.com/products/	25%
Garrett Metal Detectors	http://garrett	25%
Gallagher Access Control	https://security.gallagher.com/products	25%
Securitron	http://www.securitron.com/en/site/securitron/products/	25%
Commend Intercom	https://www.commendusa.com/	25%
2N intercom	https://www.2n.cz/en_GB/products/intercoms	25%
Pelco Ip Cameras	https://www.pelco.com/products	25%
Sony Ip Cameras	https://www.pro.sony.eu/pro/lang/en/eu/products/video-security-ip-cameras	25%
HID Readers	https://www.hidglobal.com/products/readers	25%
Command Electronic Hardware	http://www.commandaccess.com/	25%
March Networks NVR	https://www.marchnetworks.com/	25%
Exacq Vision NVR	https://exacq.com/products/	25%
FLIR Cameras	http://www.flir.com/home/	25%
Ubiquiti Wireless	https://www.ubnt.com/products/	25%
Alertus Mass Notification	https://www.alertus.com/product-overview/	10%
Code Blue Alerting	http://codeblue.com/products/	25%
Talkaphone Alerting	http://talkaphone.com/product/	25%
3M Security Films	http://www.3m.com/3M/en_US/building-window-solutions-us/solutions/security	15%
Bosch IP Cameras	https://us.boschsecurity.com/en/products/productcatalogue	25%
GE Automation	http://www.geautomation.com/system/files/files/automation_and_controls_services_catalog_gfa-2124.pdf	15%
Lenel	http://www.lenel.com/products	15%
Avigilon	http://avigilon.com/products/	20%
Hanwa Techwin Cameras	https://www.hanwhasecurity.com/sales/	25%
Evolv Weapons Detection	https://www.evolvtechnology.com/	15%