



TRINITY  
SERVICES GROUP

# Price Proposal for Food Services for Corrections

Jackson County Sheriff's Office,  
Detention Center

**REQUEST FOR PROPOSAL NO.  
24-072**

January 10, 2024

# Price Proposal

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## Financial Summary

Trinity Services Group is proud to submit our proposal for the continued professional management of the Jackson County Sheriff's Office, Detention Center Food Service program. Our financial plan was formulated explicitly for YOUR desired food service operation. We look forward to an open forum where we can explain our approach and answer your questions

## Proposed Wages

As the current contractor, Trinity understands the local labor dynamics and we are confident that our proposed wages will support strong recruitment and retention. We also understand that by offering higher wages, we may not be the lowest-priced bidder. However, we believe that Jackson County is seeking the best service offering, rather than simply just the lowest price.

Trinity will start first-line workers at \$21 per hour and our lead positions will offer up to \$24 per hour. We also have set a salary range of \$57,000-\$59,000 per year for the Assistant Food Service Director and \$68,000 - \$70,000 per year for the Food Service Director.

We respectfully encourage the County to closely evaluate all proposals to assure each includes the necessary staffing and wage rates associated with the type of food service program you desire. If you feel that we have gone too far, please let us know. We are certainly open to listening to your insight and discussing what is best for both of us. If we agree, we will reduce our proposed price by any amount saved.



## Menu Options Overview

Trinity has prepared two menu options for your review.

**Option 1:** Your current menu with modifications to meet the RFP requirements

**Option 2:** Designed to offer a comparable menu to the sample provided in addendum #2 and meeting the RFP requirements

## Pricing

### FIXED PRICE MODEL

Menu Option 1	\$1.74
Menu Option 2	\$2.276

### SCALE PRICE MODEL

Jackson County Detention Center Inmate Population Sliding Scale			
FROM	TO	Menu Option 1	Menu Option 2
830	839	\$1.710	\$2.245
840	849	\$1.700	\$2.235
850	859	\$1.690	\$2.225
860	869	\$1.681	\$2.216
870	879	\$1.672	\$2.207
880	889	\$1.663	\$2.198
890	899	\$1.654	\$2.189
900	909	\$1.645	\$2.180
910	919	\$1.637	\$2.173
920	929	\$1.630	\$2.168
930	939	\$1.622	\$2.159
940	949	\$1.615	\$2.154
950	959	\$1.608	\$2.148
960	969	\$1.601	\$2.141
970	979	\$1.594	\$2.134
980	989	\$1.588	\$2.128
990	999	\$1.581	\$2.121

\*Staff meals will be billed at the scaled price per meal



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## Equipment Fund

Trinity will establish a **\$125,000 Capital Fund at NO ADDITIONAL COST**. The Capital Fund may be used to install a new micro market for staff, or it can be used to replace or purchase equipment to improve the workflow and increase efficiency in the kitchen. Investment Options will be buyback protected.

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## Trinity Take Out

If Jackson County implements our Trinity Take-Out (TTO) inmate incentive program, the program will generate revenue which will provide Jackson County with a 20% commission.





## 24-072 Food Services (BT-46BY)

### Instructions

- When pasting content, please use Paste Special as Text without any formatting.
- You can only submit text based responses, please do not use special characters like emojis.
- Please do not change the structure of any of the worksheets. Changing the structure will invalidate your submission.
- Any additional information outside of the given structure of the worksheets will not be visible to the purchaser.
- Please do not save this file in a different format. Saving this file in a different format will invalidate your submission.
- Please follow the instructions provided along with this file to submit it back to Bonfire.
- You must bid on every item. To do so, all of the editable cells for the item must contain a valid value.
- To submit additional bids for an item, you must go to the Additional Responses tab.
- If you decide to submit an additional response for an item, then you must also complete a primary response bid for that item.
- Every item has a unique item number found in column D. To submit an additional bid for an item, enter the item number from the Primary Responses sheet into the blank item number cell on the Additional Responses sheet (column D).
- Entering the item number on the Additional responses sheet will cause the line to populate with item-specific info. An additional response can now be completed by filling in the blank cells with the bid information you wish to submit.
- You can submit as many additional bids for each item as you would like

## Option 1

Your current menu with modifications to meet the RFP requirements.

### Primary Responses

Success: All data is valid!

Status	#	Item	Quantity Required	Unit Price	Total Cost
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Numeric

#### 1st year Pricing per meal

Success: All values provided	#1-1	Price per meal	1	\$ 1.740	\$ 1.74
Basket Total					\$ 1.74

#### 2nd year Pricing per meal

Success: All values provided	#2-1	Price per meal (provide increase % or \$)	1	\$ 1.801	\$ 1.80
Basket Total					\$ 1.80

#### 3rd Year Pricing per meal

Success: All values provided	#3-1	Price per meal (provide increase % or \$)	1	\$ 1.864	\$ 1.86
Basket Total					\$ 1.86
Grand Total					\$ 5.40

## Option 2

Designed to offer a comparable menu to the sample provided in addendum #2 and meeting the RFP requirements.

### Primary Responses

Success: All data is valid!

Status	#	Item	Quantity Required	Unit Price	Total Cost
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Numeric

#### 1st year Pricing per meal

Success: All values provided	#1-1	Price per meal	1	\$ 2.276	\$ 2.28
Basket Total					\$ 2.28

#### 2nd year Pricing per meal

Success: All values provided	#2-1	Price per meal (provide increase % or \$)	1	\$ 2.356	\$ 2.36
Basket Total					\$ 2.36

#### 3rd Year Pricing per meal

Success: All values provided	#3-1	Price per meal (provide increase % or \$)	1	\$ 2.438	\$ 2.44
Basket Total					\$ 2.44
Grand Total					\$ 7.07

