

Request for Legislative Action

Resolution No. 21327
Sponsor: Charlie Franklin
Date: July 10, 2023

Completed by County Counselor's Office

Action Requested:	Resolution	Res.Ord No.:	21327
Sponsor(s):	Charlie Franklin	Legislature Meeting Date:	7/10/2023

Introduction

Action Items: ['Authorize', 'Transfer']

Project/Title:

Transferring \$20,754 within the Parks Enterprise Fund and awarding a contract to purchase a John Deere Aerator for use by the Fred Arbanas Golf Course from Deere & Company of Cary, NC under the terms and conditions of Sourcewell Contract No. 031121-DAC (PG NB CG 70), an existing and competitively bid government contract.

Request Summary

Parks + Rec is requesting the purchase of a John Deere Aercore 800 Aerator at a total cost to the County of \$20,753.56.

Parks + Rec is requesting approval to trade in three pieces of aged equipment (Toro Rough Cutter, Jacobsen Greens Mower and John Deere Sand Pro Bunker Rake), and per the requirements, a Surplus/Transfer Disposition Form is attached.

Pursuant to Section 1030.4 of the Jackson County Code, Parks + Rec recommends the purchase of the equipment from Deere & Company of Cary, NC under the terms and conditions of Sourcewell Contract No. 031121-DAC (PC NB CG 70), an existing and competitively bid contract.

There are no past resolutions that match this purchase. The last aerator was purchased in 1999.

Contact Information

Department:	Parks + Rec	Submitted Date:	6/13/2023
Name:	Dianne L. Kimzey	Email:	DKimzey@jacksongov.org
Title:	Deputy Director of Enterprise Operations	Phone:	816-503-4825

Budget Information

Amount authorized by this legislation this fiscal year:	\$20,754
Amount previously authorized this fiscal year:	\$ 0
Total amount authorized after this legislative action:	\$20,754
Is it transferring fund?	Yes

Transferring Fund From:

Request for Legislative Action

Fund:	Department:	Line Item Account:	Amount:
300 (Park Enterprise Fund)	1666 (Fred Arbanas Golf Course)	58202 (Lease/Purchase Equipment)	\$20,754
Transferring Fund To:			
Fund:	Department:	Line Item Account:	Amount:
300 (Park Enterprise Fund)	1666 (Fred Arbanas Golf Course)	58111 (Landscaping Equipment)	\$20,754

Prior Legislation	
Prior Ordinances	
Ordinance:	Ordinance date:
Prior Resolution	
Resolution:	Resolution date:
21126	December 12, 2022

Purchasing	
Does this RLA include the purchase or lease of supplies, materials, equipment or services?	Yes
Chapter 10 Justification:	Fixed Price Contract
Core 4 Tax Clearance Completed:	Not Applicable
Certificate of Foreign Corporation Received:	Not Applicable
Have all required attachments been included in this RLA?	Yes

Compliance	
Certificate of Compliance	
In Compliance	
Minority, Women and Veteran Owned Business Program	
Goals Not Applicable for following reason: Contract is with another government agency	
MBE:	.00%
WBE:	.00%
VBE:	.00%
Prevailing Wage	
Not Applicable	

Fiscal Information	
<ul style="list-style-type: none"> Funds sufficient for this appropriation and/or transfer are available from the source indicated on the budget information tab. 	

Request for Legislative Action

Submitted by Parks + Rec requestor: Dianne L. Kimzey on 6/13/2023. Comments:

Approved by Department Approver Michele Newman on 6/13/2023 3:59:34 PM. Comments:

Approved by Purchasing Office Approver Barbara J. Casamento on 6/13/2023 4:05:33 PM. Comments:

Approved by Compliance Office Approver Ikeela Alford on 6/14/2023 9:25:20 AM. Comments:

Approved by Budget Office Approver Mark Lang on 6/16/2023 4:21:13 PM. Comments:

Approved by Executive Office Approver Sylva Stevenson on 6/19/2023 12:09:42 PM. Comments:

Returned for more information by Counselor's Office Approver Jamesia Manning on 6/20/2023 9:19:06 AM. Comments: Please list prior ordinances and resolutions.

Submitted by Requestor Dianne L. Kimzey on 6/20/2023 3:26:56 PM. Comments:

Returned for more information by Department Approver Susan I. Kinnaman on 6/20/2023 3:34:45 PM. Comments: Needs revision.

Submitted by Requestor Dianne L. Kimzey on 6/20/2023 3:39:34 PM. Comments: Added past Resolution for this Sourcewell contract. The Sourcewell Contract attached states the check is to be made payable to Deere & Company, which is different than this example.

Approved by Department Approver Michele Newman on 6/21/2023 9:58:22 AM. Comments:

Approved by Purchasing Office Approver Barbara J. Casamento on 6/21/2023 10:48:50 AM. Comments:

Approved by Compliance Office Approver Jaime Guillen on 6/21/2023 10:57:48 AM. Comments:

Approved by Budget Office Approver David B. Moyer on 6/21/2023 11:33:38 AM. Comments:

Approved by Executive Office Approver Sylva Stevenson on 6/21/2023 11:42:31 AM. Comments:

Approved by Counselor's Office Approver Jamesia Manning on 7/6/2023 1:48:17 PM. Comments:

Fiscal Note:

Funds sufficient for this transfer are available from the sources indicated below.

PC#

Date: June 16, 2023

RES # 21327
eRLA ID #: 975

Org Code/Description	Object Code/Description	From	To
300 Park Enterprise Fund			
1666 Fred Arbanas Golf Course	58202 Lease/Purchase Equipment	\$ 20,754	\$ -
1666 Fred Arbanas Golf Course	58111 Landscaping Equipment	-	20,754
		\$ 20,754	\$ 20,754

Fiscal Note:

This expenditure was included in the Annual Budget

PC#

<u>Org Code</u>	<u>Description</u>	<u>Object Code</u>	<u>Description</u>	<u>Not to Exceed</u>
300	Park Enterprise Fund			
1666	Fred Arbanas Golf Course	58111	Landscaping Equipment	\$ 20,754
				\$ 20,754

APPROVED

By Mark Lang at 4:20 pm, Jun 16, 2023

Budget Office

Customer:

Quotes are valid for 30 days from the creation date or upon contract expiration, whichever occurs first.

A Purchase Order (PO) or Letter of Intent (LOI) including the below information is required to proceed with this sale. The PO or LOI will be returned if information is missing.

Vendor: Deere & Company

- ☐ 2000 John Deere Run
Cary, NC 27513
- ☐ Signature on all LOIs and POs with a signature line
- ☐ Contract name or number; or JD Quote ID
- ☐ Sold to street address
- ☐ Ship to street address (no PO box)
- ☐ Bill to contact name and phone number
- ☐ Bill to address
- ☐ Bill to email address (required to send the invoice and/or to obtain the tax exemption certificate)
- ☐ Membership number if required by the contract

For any questions, please contact:**Andy Klein**

Van-Wall Equipment, Inc.
9650 Dice Lane
Lenexa, KS 66215

Tel: 913-397-6009

Fax: 913-397-6090

Email: andy.klein@vanwall.com

Quotes of equipment offered through contracts between Deere & Company, its divisions and subsidiaries (collectively "Deere") and government agencies are subject to audit and access by Deere's Strategic Accounts Business Division to ensure compliance with the terms and conditions of the contracts.



ALL PURCHASE ORDERS MUST BE MADE OUT TO (VENDOR):

Deere & Company
2000 John Deere Run
Cary, NC 27513
FED ID: 36-2382580
UEID: FNSWEDARMK53

ALL PURCHASE ORDERS MUST BE SENT TO DELIVERING DEALER:

Van-Wall Equipment, Inc.
9650 Dice Lane
Lenexa, KS 66215
913-397-6009
mailbot.jd@vanwall.com

Quote Summary

Prepared For:

FRED ARBANAS GOLF COURSE JACKSON CO
PARKS & REC
11100 VIEW HIGH DR
KANSAS CITY, MO 64134
Business: 816-881-3267

Delivering Dealer:

Van-Wall Equipment, Inc.
Andy Klein
9650 Dice Lane
Lenexa, KS 66215
Phone: 913-397-6009
andy.klein@vanwall.com

Sourcwell Membership ID# 30910

Quote ID: 29027092
Created On: 12 June 2023
Last Modified On: 12 June 2023
Expiration Date: 12 July 2023

Equipment Summary	Suggested List	Selling Price	Qty	Extended
JOHN DEERE Aercore 800 Aerator less tine, windrow kit	\$ 31,781.00	\$ 24,153.56 X	1 =	\$ 24,153.56
Contract: Sourcwell Grounds Maintenance 031121-DAC (PG NB CG 70)				
Price Effective Date: April 4, 2023				
Equipment Total				\$ 24,153.56

Trade In Summary	Qty	Each	Extended
1995 TORO GRNDMST-325-D - 30788-50702	1	\$ 2,000.00	\$ 2,000.00
PayOff			\$ 0.00
Total Trade Allowance			\$ 2,000.00
2009 JACOBSEN GREENS-KING-V - 6228805316	1	\$ 1,000.00	\$ 1,000.00
PayOff			\$ 0.00
Total Trade Allowance			\$ 1,000.00
1998 JOHN DEERE 1200 BUNKER AND FIELD RAKE - MO1200A928327	1	\$ 400.00	\$ 400.00
PayOff			\$ 0.00
Total Trade Allowance			\$ 400.00
Trade In Total			\$ 3,400.00

Salesperson : X _____**Accepted By : X** _____



JOHN DEERE

**ALL PURCHASE ORDERS MUST BE MADE OUT
TO (VENDOR):**

Deere & Company
2000 John Deere Run
Cary, NC 27513
FED ID: 36-2382580
UEID: FNSWEDARMK53

**ALL PURCHASE ORDERS MUST BE SENT
TO DELIVERING DEALER:**

Van-Wall Equipment, Inc.
9650 Dice Lane
Lenexa, KS 66215
913-397-6009
mailbot.jd@vanwall.com

* Includes Fees and Non-contract items

Quote Summary

Equipment Total	\$ 24,153.56
Trade In	\$ (3,400.00)
SubTotal	\$ 20,753.56
Est. Service Agreement Tax	\$ 0.00
Total	\$ 20,753.56
Down Payment	(0.00)
Rental Applied	(0.00)
Balance Due	\$ 20,753.56

Salesperson : X _____

Accepted By : X _____

**JOHN DEERE**

Selling Equipment

Quote Id: 29027092 **Customer Name:** FRED ARBANAS GOLF COURSE JACKSON CO PARKS
& REC**ALL PURCHASE ORDERS MUST BE MADE OUT
TO (VENDOR):**Deere & Company
2000 John Deere Run
Cary, NC 27513
FED ID: 36-2382580
UEID: FNSWEDARMK53**ALL PURCHASE ORDERS MUST BE SENT
TO DELIVERING DEALER:**Van-Wall Equipment, Inc.
9650 Dice Lane
Lenexa, KS 66215
913-397-6009
mailbot.jd@vanwall.com

JOHN DEERE Aercore 800 Aerator less tine, windrow kit

Hours:**Suggested List *****Stock Number:**

\$ 31,781.00

Contract: Sourcewell Grounds Maintenance 031121-DAC
(PG NB CG 70)**Selling Price ***

\$ 24,153.56

Price Effective Date: April 4, 2023

* Price per item - includes Fees and Non-contract items

Code	Description	Qty	List Price	Discount%	Discount Amount	Contract Price	Extended Contract Price
4569TC	Aercore 800 Aerator	1	\$ 31,248.00	24.00	\$ 7,499.52	\$ 23,748.48	\$ 23,748.48
Standard Options - Per Unit							
001A	United States and Canada	1	\$ 0.00	24.00	\$ 0.00	\$ 0.00	\$ 0.00
0443	All Other Countries (English / Spanish)	1	\$ 0.00	24.00	\$ 0.00	\$ 0.00	\$ 0.00
9010	Windrow Attachment	1	\$ 533.00	24.00	\$ 127.92	\$ 405.08	\$ 405.08
Standard Options Total			\$ 533.00		\$ 127.92	\$ 405.08	\$ 405.08
Total Selling Price			\$ 31,781.00		\$ 7,627.44	\$ 24,153.56	\$ 24,153.56



Trade-in

Quote Id: 29027092

Customer Name: FRED ARBANAS GOLF COURSE JACKSON CO
PARKS & REC

ALL PURCHASE ORDERS MUST BE MADE OUT TO (VENDOR):

Deere & Company
2000 John Deere Run
Cary, NC 27513
FED ID: 36-2382580
UEID: FNSWEDARMK53

1995 TORO GRNDMST-325-D SN# 30788-50702	
Machine Details	
Description	Net Trade Value
1995 TORO GRNDMST-325-D	\$ 2,000.00
SN# 30788-50702	
Your Trade In Description	
Total	
\$ 2,000.00	
2009 JACOBSEN GREENS-KING-V SN# 6228805316	
Machine Details	
Description	Net Trade Value
2009 JACOBSEN GREENS-KING-V	\$ 1,000.00
SN# 6228805316	
Stock Number :	
Your Trade In Description	
Additional Options	
Hour Meter Reading	2850
PayOff	\$ 0.00
Total	
\$ 1,000.00	
1998 JOHN DEERE 1200 BUNKER AND FIELD RAKE SN# MO1200A928327	
Machine Details	



Trade-in

Quote Id: 29027092

Customer Name: FRED ARBANAS GOLF COURSE JACKSON CO
PARKS & REC

ALL PURCHASE ORDERS MUST BE MADE OUT TO (VENDOR):

Deere & Company
2000 John Deere Run
Cary, NC 27513
FED ID: 36-2382580
UEID: FNSWEDARMK53

Description		Net Trade Value
1998 JOHN DEERE 1200 BUNKER AND FIELD RAKE		\$ 400.00
SN# MO1200A928327		
Stock Number :		
Your Trade In Description		
Additional Options		
Hour Meter Reading	6200	
PayOff		\$ 0.00
Total		\$ 400.00

Sourcewell – Grounds Maintenance Equipment, Attachments and Accessories

Contract Number:	031121-DAC
Contract Period:	April 30, 2021 – April 30, 2025
Eligibility:	<p>The contract allows for service to Sourcewell Member agencies in all states.</p> <p>The following eligibility requirements must be met:</p> <ul style="list-style-type: none">• Entity must be a Sourcewell Member. John Deere dealers must verify membership before quoting. Please include the Sourcewell member number on the dealer quote or on the Sourcewell Member's purchase order.• Eligible Sourcewell Members are state, city, county, municipal or local tax-supported governmental agencies, turnpikes, airports, housing authorities, electric cooperatives, water cooperatives, K-12 public school systems, public and private higher education facilities such as colleges and universities, public and volunteer fire departments, public or non-profit museums, libraries and zoos.• Eligible Sourcewell Member non-profit agencies are eligible to purchase John Deere equipment on the Sourcewell contract.• Charter Schools, Montessori Schools and K-12 private schools are required to pay in full (EFT, credit card or check) prior to receiving purchased equipment. <p>Members of the Illinois Public Higher Education Cooperative (IPHEC) are also eligible to use this Sourcewell Contract. IPHEC is comprised of universities and community colleges located in Illinois. Before quoting, please review the list of IPHEC Members to verify eligibility.</p> <p>To become a Sourcewell Member, call 877-585-9706 for more details or visit the Sourcewell website to complete an application.</p> <p>To obtain a membership list for eligible entities belonging to Sourcewell, please visit the Sourcewell Member Locator and select Membership List Spreadsheet.</p>

Quotes and Purchase Orders:

Quotes are valid for 30 days from the creation date of the quote **OR** until the contract expires, whichever occurs first.

To obtain a quote, contact your local **John Deere Dealer**. Submit your purchase order to your dealer. The John Deere Dealer will submit the purchase order to John Deere's Government Sales office.

All purchase orders must show Deere & Company as the vendor and reference the contract number.

Contract Details

Delivery Obligations	None.
Fees	<p>Delivery Charge Optional delivery charge of \$8.00 per loaded mile is allowed for the delivering dealer. Use Google Maps to calculate the mileage.</p> <p>State Fees</p> <ul style="list-style-type: none"> California Tire Fee All Motorized Equipment \$1.75 per New Tire Please review the California Tire Fee publication issued by the California Department of Tax and Fee Administration for more details. California Tire Fee must be included on the Quote or Purchase Order. Sales to American Indians occurring on Indian reservations are exempt from the fee. Louisiana Waste Tire Fee All Tractors \$10.00 per New Tire Utility Vehicles (Including ProGators) \$2.25 per New Tire Mississippi ATV Trauma Fee Utility Vehicles (Including ProGators) \$50.00 per Vehicle <p>Fees must be clearly labeled on the quote or purchase order.</p>
Financing	<p>John Deere Municipal Lease by John Deere Financial Allowed: If the agency rules and guidelines allow. This 12-60-month financial product require payments and enables ownership of the equipment.</p> <p>Government Operating Lease by John Deere Financial Allowed: If the agency rules and guidelines allow. This 24-60-month product requires payments and the equipment is returned to the dealer location at the end of the term.</p> <p>Retail Note Financing by John Deere Financial or Third Party Allowed: If the agency rules and guidelines allow.</p>
Machine Hours	Not Allowed: Due to factory delivery, pre-delivery, inspection, machine setup and installation of attachments, machines may have minimal hours. Machines designated as demos are not allowed.
Manuals	An operator's manual is included with the delivery of the equipment at no charge.
Miscellaneous	<p>Shipping charges Alaska (AK) and Hawaii (HI): Shipping charges apply.</p>

	<p>For deliveries to AK or HI, factory freight to the delivering dealer will be paid by the Sourcewell member. Factory freight is known at the time of quoting and will be included on the quote to the Sourcewell member.</p> <p>Continental US: For all other deliveries within the continental US (excludes AK & HI), the Sourcewell member will NOT be charged factory freight to the delivering dealer.</p>										
Multiple Unit Discount	<p>For sales of three or more like self-propelled equipment sold to one customer on the same purchase order qualifies for an additional discount. Implements and attachments sold with and for self-propelled ride-on machines are also eligible for multi-unit discounts, but do not count towards the total number of ride-on units, which determines the multi-unit discount percentage. See discount structure below:</p> <table> <tr> <th>Quantity</th><th>Additional Discount</th></tr> <tr> <td>3-4</td><td>1%</td></tr> <tr> <td>5-6</td><td>2%</td></tr> <tr> <td>7-8</td><td>3%</td></tr> <tr> <td>9 units or more</td><td>4%</td></tr> </table> <p>Frontier Equipment is excluded from the Multiple Unit Discount program.</p> <p>“Like self-propelled products” means 3 or more utility vehicles, 3 or more Ztraks, etc. The purchase of 1 utility vehicle and 2 Ztraks would not qualify for MUD because they are not “like” products.</p>	Quantity	Additional Discount	3-4	1%	5-6	2%	7-8	3%	9 units or more	4%
Quantity	Additional Discount										
3-4	1%										
5-6	2%										
7-8	3%										
9 units or more	4%										
Open Market by John Deere (listed in the price book)	<p>Allowed: Open-Market items are implements, attachments, accessories, parts and bundles that are not currently on contract, but are requested by the customer to complete the purchase of John Deere equipment awarded on contract.</p> <p>Items must be clearly labeled on the purchase order as Open Market.</p>										
Open Market by Dealer (not listed in the price book)	<p>Allowed: Open-Market items not available from John Deere but offered by the delivering Dealer to complete the purchase of John Deere equipment awarded on contract.</p> <p>Items must be clearly labeled on the purchase order as Open Market.</p>										
Payment and Remittance	<p>Credit card payments allowed.</p> <p>Remit to Address: Deere & Company Ag & Turf CBD & Government Sales 21748 Network Place Chicago, IL 60673-1217</p>										
Substitutions	<p>Not applicable. This is a current price contract.</p>										

Trade-In

Allowed: Items must be clearly labeled on the purchase order or quote as Trade-In. The agency and the dealer determine the trade-in value.

Price Structure

Price Page Tabs	Product Descriptions	Discounts off MSRP	Price Page Dates
Turf Equipment			
L21	Residential Zero-Turn-Radius Mowers & Equipment (excludes Z700s)	4%	Current Price
L21	Residential Zero-Turn-Radius Mowers & Equipment (Z700s only)	9%	Current Price
L25	Lawn Tractors (S100s – S240 only) & Equipment	4%	Current Price
L25	Lawn Tractors (X300s only) & Equipment	18%	Current Price
L30	Garden Tractors & Equipment	18%	Current Price
L35	Equipment for Lawn & Garden Tractors	18%	Current Price
C10	Commercial Walk-Behind Mowers & Equipment	23%	Current Price
C13	Commercial Zero-Turn-Radius Mowers & Equipment	23%	Current Price
C15	Commercial Front Mowers & Equipment	23%	Current Price
C18	Commercial Wide Area Mowers & Equipment	23%	Current Price
C20	Compact Utility Tractors & Equipment	18%	Current Price
C21	Equipment for Commercial Mowing Products	23%	Current Price
C25	Equipment for Compact Utility Tractors	18%	Current Price
C40	Mid-Size Crossover Utility Vehicles & Equipment	14%	Current Price
C41	Full-Size Crossover Utility Vehicles & Equipment	14%	Current Price
C42	Traditional Utility Vehicles & Equipment	17%	Current Price
C47	HPX Utility Vehicles & Equipment	14%	Current Price
C48	Equipment for Utility Vehicles	14%	Current Price
Golf Equipment			
G10	Reel Mowers & Equipment	24%	Current Price
G15	Special Application Mowers & Equipment	24%	Current Price
G20	Special Application Vehicles & Equipment	24%	Current Price
G25	Aeration & Equipment	24%	Current Price
G30	Debris Maintenance & Equipment	24%	Current Price
G35	Golf Fleet Management	13%	Current Price
Frontier Equipment			
Frontier	Cotton	18%	Current Price
Frontier	Cutting & Mowing	18%	Current Price
Frontier	Hay & Forage	18%	Current Price
Frontier	Landscaping	18%	Current Price
Frontier	Livestock	18%	Current Price
Frontier	Material Handling	18%	Current Price
Frontier	Planting & Seeding	18%	Current Price

Frontier	Snow Equipment	18%	Current Price
Frontier	Sprayers	18%	Current Price
Frontier	Tillage	18%	Current Price

Contract Updates

August 31, 2022 – Optional Delivery Fee increased from \$4.00 to \$8.00 per loaded mile.

June 1, 2021 – New contract announced.