



Jackson County, Missouri

Request for Legislative Action

REQUESTED MEETING DATE: 03/04/2024

SPONSOR: Megan L. Marshall

To be completed by the County Counselor's Office:

NUMBER: 21580

ASSIGNED MEETING DATE: 03/18/2024

STAFF CONTACT: John Konon

PHONE: 816-881-3292

EMAIL: jkonon@jacksongov.org

DEPARTMENT: Finance

TITLE: Buyer

SUMMARY:

The Public Works, Parks + Rec, and Sheriff's Department all require a Term and Supply Contract for the furnishing of Towing Services for County-Owned Vehicles and/or Equipment. The Purchasing Department Issued ITB 23-085 in response to those requirements. A total of (97) notifications were distributed, there were (22) document takers and (6) responses received with (5) being evaluated as (1) bid submission was rejected as the Good Faith Effort to meet Participation Goals was denied by the Compliance Office. The Bonfire Executive Summary, the Bidders Quotation Sheets and the using departments Recommendation Memos are attached. A single vendor does not accommodate every towing need for the different types of equipment the County has. Having multiple vendors will allow for timely towing services for selected equipment during an inclement weather event or an emergency situation. These five vendors represent the lowest and best bids for listed equipment allowing the departments to select the lowest price for the necessary service.

Pursuant to Section 1054.6 of the Jackson County Code, the Director of Finance and



FINANCIAL IMPACT: NO ☐

YES ☐

Amount

Fund

Department

Line-Item Detail

ACTION NEEDED: AWARD A CONTRACT

ATTACHMENT(S):



Jackson County Public Works Department

ROAD MAINTENANCE 34900 E. Old US 40 Hwy, P.O. Box 160
Grain Valley, Missouri 64029
(816) 847-7050 *phone*
(816) 847-7051 *fax*

MEMORANDUM

TO: John Konon, Finance and Purchasing Department

FROM: Matt Willier, Assistant Road and Bridge Administrator, Public Works Department

DATE: January 30, 2024

SUBJECT: Recommendation for Vendors: Santa Fe Tow, Lazer-Pipes Services, and EW Transport LLC.

Please consider bid No. 23-085 Towing Services be split and awarded to Santa Fe Tow, Lazer-Pipes Services, and EW Transport LLC.

One single vendor does not accommodate every towing need for Jackson County and the different types of equipment that we have. One vendor may have a cheaper price than the other for certain jobs. Also, during inclement weather and in emergency situations there are many times that one vendor cannot accommodate while another one can. In addition, these vendors have previous experience working with Jackson County Equipment and are located within close proximity here in the KC Metro area as well.

It is estimated that Road & Bridge Public Works could spend approximately \$50,000.00 annually between these 3 vendors.

For the reasons above, it has been requested that bid No. 23-085 Towing Services be split and awarded to Santa Fe Tow, Lazer-Pipes Services, and EW Transport LLC.

Thank you for your consideration,

Thank you,

Matt Willier, Assistant Road & Bridge Administrator



JACKSON COUNTY
Parks + Rec

22807 Woods Chapel Road
Blue Springs, Missouri 64015
MakeYourDayHere.com

Michele Newman, Director
(816) 503-4800
Fax: (816) 795-1234

MEMORANDUM

TO: John Konon, Buyer, Purchasing Department
FROM: John Johnson, Superintendent, Park Operations
DATE: January 26, 2024
SUBJECT: Recommendation - Bid No. 23-085 **Tow Service**

After reviewing the five submitted bids, Parks recommends splitting the award between four companies, EW Transport, Santa Fe Tow, Brad's Towing and Lazer-Pipes.

These four companies were low bid for selected lines. This will help the Department maximize savings. All four recommended companies are capable of performing service for all requested size vehicles/equipment.

Additionally, having multiple providers will allow Parks to get the quickest possible service, e.g. during high need times such as winter storms/icy road conditions.

Parks has worked with both companies in the past and the quality and level of service were good.

Parks + Rec projected usage for the next twelve months is \$16,000. ✓

Please advise if you have questions or need additional information.

Thank you.



Frank White, Jr., County Executive



Office of the JACKSON COUNTY SHERIFF

Sheriff Darryl Forté

INTER-OFFICE MEMO

TO: Purchasing Department
FROM: Sgt. John Payne
RE: Recommendation Memo 23-085 – Towing Services
Date: January 30, 2024

The Sheriff's Office has an ongoing need for vendors to provide towing services. We have reviewed the bids submitted by Brads Towing & Recovery, EW Transport, Independence Specialty Towing, Lazer-Pipes Services and Santa Fe Tow. We recommend awarding a split contract to the following entities as their pricing and services will meet our array of needs:

- Independence Specialty Tow
- Lazer-Pipes Services
- Santa Fe Tow

The Sheriff's Office will spend approximately \$8,000 annually using this contract.



23-085 - Towing Services

Project Overview

Project Details	
Reference ID	23-085
Project Name	Towing Services
Project Owner	John Konon
Project Type	ITB
Department	Various Departments
Budget	\$0.00 - \$0.00
Project Description	Jackson County, Missouri is seeking a Twenty (24) Month Term and Supply Contract with One (1) Twelve (12) Month Option to Extend for the furnishing of Towing Services for County-Owned Vehicles and/or Equipment for use by Various County Departments
Open Date	Dec 12, 2023 2:00 PM CST
Intent to Bid Due	Jan 16, 2024 12:00 PM CST
Close Date	Jan 16, 2024 2:00 PM CST

Highest Scoring Supplier	Score
EW Transport LLC	87.33 pts

Seal status



Requested Information	Unsealed on	Unsealed by
Acknowledged Receipt of Addenda	Jan 16, 2024 2:11 PM CST	John Konon
Affidavit	Jan 16, 2024 2:11 PM CST	John Konon
Bidders Quotation Sheet	Jan 16, 2024 2:11 PM CST	John Konon
Certificate of Compliance	Jan 16, 2024 2:11 PM CST	John Konon
Dedicated Email Addresses (per section 4.5 – on Company Letterhead)	Jan 16, 2024 2:11 PM CST	John Konon
Exhibit F – Bidders Exceptions	Jan 16, 2024 2:11 PM CST	John Konon
Greater KC Metro Area Information Memo (per section 3.0 - on Company Letterhead)	Jan 16, 2024 2:11 PM CST	John Konon
Statement of Contractors Qualifications	Jan 16, 2024 2:11 PM CST	John Konon
Term and supply Contract Page	Jan 16, 2024 2:11 PM CST	John Konon
Attachment C – MBE/WBE/VBE Participation Affidavit	Jan 16, 2024 2:11 PM CST	John Konon



Scoring Summary

Active Submissions

	Total	A - Purchasing Evaluation	A-1 - Term and Supply Contract Page	A-2 - Affidavit	A-3 - Certificate of Compliance
Supplier	/ 100 pts	/ 0 pts	Pass/Fail	Pass/Fail	Pass/Fail
EW Transport LLC	87.33 pts	0 pts	Pass	Pass	Pass
SantaFeTow	86 pts	0 pts	Pass	Pass	Pass
Brad's Towing & Recovery	84.33 pts	0 pts	Pass	Pass	Pass
Independence Specialty Towing LLC	79.33 pts	0 pts	Pass	Pass	Pass
Lazer-Pipes Services, Inc.	74.67 pts	0 pts	Pass	Pass	Pass



	A-4 - Statement of Contractors Qualifications	A-5 - Acknowledgment of Receipt of Addenda	A-6 - Greater Kansas City Metropolitan Area Information Memo (on Company Letterhead)	A-7 - Bidders Quotation Sheet	A-8 - Exhibit F - Bidders Exceptions
Supplier	Pass/Fail	Pass/Fail	Pass/Fail	Pass/Fail	Pass/Fail
EW Transport LLC	Pass	Pass	Pass	Pass	Pass
SantaFeTow	Pass	Pass	Pass	Pass	Pass
Brad's Towing & Recovery	Pass	Pass	Pass	Pass	Pass
Independence Specialty Towing LLC	Pass	Pass	Pass	Pass	Pass
Lazer-Pipes Services, Inc.	Pass	Pass	Pass	Pass	Pass



	A-9 - Dedicated Email Addresses (per section 4.5 – on Company Letterhead)	A-10 - Attachment C – MBE/WBE/VBE Participation Affidavit	B - Department Evaluation	B-1 - Bidders Quotation Sheet	B-2 - Statement of Contractors Qualifications
Supplier	Pass/Fail	Pass/Fail	/ 100 pts	/ 50 pts	/ 25 pts
EW Transport LLC	Pass	Pass	87.33 pts	41.67 pts	20.67 pts
SantaFeTow	Pass	Pass	86 pts	40 pts	21.67 pts
Brad's Towing & Recovery	Pass	Pass	84.33 pts	41.67 pts	18.33 pts
Independence Specialty Towing LLC	Pass	Pass	79.33 pts	40 pts	15.33 pts
Lazer-Pipes Services, Inc.	Pass	Pass	74.67 pts	28.33 pts	23.33 pts



	B-3 - Bidders Exceptions	B-4 - Attachment C - MBE WBE VBE Participation Affidavit
Supplier	/ 15 pts	/ 10 pts
EW Transport LLC	15 pts	10 pts
SantaFeTow	15 pts	9.333 pts
Brad's Towing & Recovery	15 pts	9.333 pts
Independence Specialty Towing LLC	14 pts	10 pts
Lazer-Pipes Services, Inc.	13.33 pts	9.667 pts

Eliminated Submissions



	A - Purchasing Evaluation	A-1 - Term and Supply Contract Page	A-2 - Affidavit	A-3 - Certificate of Compliance	A-4 - Statement of Contractors Qualifications
Supplier	/ 0 pts	Pass/Fail	Pass/Fail	Pass/Fail	Pass/Fail
Fleming Auto Center Inc	0 pts	Pass	Pass	Pass	Pass

	A-5 - Acknowledgment of Receipt of Addenda	A-6 - Greater Kansas City Metropolitan Area Information Memo (on Company Letterhead)	A-7 - Bidders Quotation Sheet	A-8 - Exhibit F - Bidders Exceptions	A-9 - Dedicated Email Addresses (per section 4.5 – on Company Letterhead)
Supplier	Pass/Fail	Pass/Fail	Pass/Fail	Pass/Fail	Pass/Fail
Fleming Auto Center Inc	Pass	Pass	Pass	Pass	Pass



	A-10 - Attachment C – MBE/WBE/VBE Participation Affidavit	B - Department Evaluation	B-1 - Bidders Quotation Sheet	B-2 - Statement of Contractors Qualifications	B-3 - Bidders Exceptions
Supplier	Pass/Fail	/ 100 pts	/ 50 pts	/ 25 pts	/ 15 pts
Fleming Auto Center Inc	Fail	90 pts	45 pts	20 pts	15 pts

	B-4 - Attachment C - MBE WBE VBE Participation Affidavit
Supplier	/ 10 pts
Fleming Auto Center Inc	10 pts



Reason

Supplier	Disqualified by	Reason
Fleming Auto Center Inc	John Konon	did not meet compliance goals so they had to fill out a Good Faith Effort form - Compliance reviewed and did not accept

Bidders Quotation Sheet - Amended

Towing Services

Jackson County, Missouri Invitation to Bid No. 23-085

NO.	DESCRIPTION	UNIT	PRICE PER UNIT
1.	Towing and hook-up charge on auto and light trucks (0 – 8,800 lbs.)	Each	\$ 90
2.	Mileage charge on autos and light trucks (0 – 8,800 lbs.)	Mile	\$ 5
3.	Towing and hook-up charge on empty dump trucks (8,801 – 26,000 lbs.)	Each	\$ 175
4.	Mileage charge on empty dump trucks (8,801 – 26,000 lbs.)	Mile	\$ 6
5.	Towing and hook-up charge on loaded dump trucks (26,001 - ∞)	Each	\$ 275
6.	Mileage charge on loaded dump trucks (26,001 - ∞)	Mile	\$ 7
7.	Simple winching on autos and light trucks (0 – 8,800 lbs.)	Each	\$ 135
8.	Other winching and retrieving charges for autos and trucks (0 – 8,800 lbs.)	Each	\$ 250
9.	Retrieving charge for empty dump and tandem trucks (8,801 – 26,000 lbs.)	Each	\$ 300
10.	Retrieving charge for loaded dump and tandem trucks (26,001 - ∞)	Each	\$ 550
11.	Retrieving charge for motor grader or similar off-road equipment	Each	\$ 550
12.	Tire Change Service	Each	\$ 90
13.	Jump Start Service	Each	\$ 90
14.	Towing Abandoned Vehicle to tow lot/designated County lot	Each	\$ 150

Indicate Days of Operation (below)	Indicate Hours of Operation (below)
SUNDAY - SATURDAY 24/7 365 DAY	24 HOUR
List of Towing Equipment to be used on this Contract (below):	
SEE ATTACHED	
Indicate your company's minimum response time east of I-435 and west of I-435 (below):	
45 MINUTES	
Detail below any extra charges for work outside of your company's normal business hours and days of operation:	

Company Name: BRAD'S TOWING

B

Bidders Quotation Sheet - Amended
Towing Services

Jackson County, Missouri Invitation to Bid No. 23-085

NO.	DESCRIPTION	UNIT	PRICE PER UNIT
1.	Towing and hook-up charge on auto and light trucks (0 – 8,800 lbs.)	Each	\$ 100
2.	Mileage charge on autos and light trucks (0 – 8,800 lbs.)	Mile	\$ 3
3.	Towing and hook-up charge on empty dump trucks (8,801 – 26,000 lbs.)	Each	\$ 150
4.	Mileage charge on empty dump trucks (8,801 – 26,000 lbs.)	Mile	\$ 4
5.	Towing and hook-up charge on loaded dump trucks (26,001 – ∞)	Each	\$ 250
6.	Mileage charge on loaded dump trucks (26,001 – ∞)	Mile	\$ 5
7.	Simple winching on autos and light trucks (0 – 8,800 lbs.)	Each	\$ 85/Hr
8.	Other winching and retrieving charges for autos and trucks (0 – 8,800 lbs.)	Each	\$ 95-125
9.	Retrieving charge for empty dump and tandem trucks (8,801 – 26,000 lbs.)	Each	\$ 175-450
10.	Retrieving charge for loaded dump and tandem trucks (26,001 – ∞)	Each	\$ 250-450
11.	Retrieving charge for motor grader or similar off-road equipment	Each	\$ 175/Hr
12.	Tire Change Service	Each	\$ 100
13.	Jump Start Service	Each	\$ 100
14.	Towing Abandoned Vehicle to tow lot/designated County lot	Each	\$ 125

Indicate Days of Operation (below)	Indicate Hours of Operation (below)
24/7 MONDAY-SUNDAY ALL HOURS	24/7 ALL HOURS MONDAY-SUNDAY
List of Towing Equipment to be used on this Contract (below):	
2019 RAM 5500 #1 2022 RAM 5500 #2 2021 INTERNATIONAL MV #3 2020 PETERBILT 367 #4	2022 RAM 5500 #5 2021 RAM 5500 #8 2024 FREIGHTLINER M2 #10 (MEDIUM) 2022 PETERBILT 369 #11 (HEAVY) 2022 DODGE 2500 #111 (Service Truck)
Indicate your company's minimum response time east of I-435 and west of I-435 (below):	
30 MIN	
Detail below any extra charges for work outside of your company's normal business hours and days of operation:	
NO EXTRA FEES. OPEN 24/7	

Company Name: EW TRANSPORT LLC

C

Bidders Quotation Sheet - Amended
Towing Services

Jackson County, Missouri Invitation to Bid No. 23-085

NO.	DESCRIPTION	UNIT	PRICE PER UNIT
1.	Towing and hook-up charge on auto and light trucks (0 – 8,800 lbs.)	Each	\$ 50. ⁰⁰
2.	Mileage charge on autos and light trucks (0 – 8,800 lbs.)	Mile	\$ 3. ⁰⁰
3.	Towing and hook-up charge on empty dump trucks (8,801 – 26,000 lbs.)	Each	\$ N/A
4.	Mileage charge on empty dump trucks (8,801 – 26,000 lbs.)	Mile	\$ N/A
5.	Towing and hook-up charge on loaded dump trucks (26,001 - ∞)	Each	\$ N/A
6.	Mileage charge on loaded dump trucks (26,001 - ∞)	Mile	\$ N/A
7.	Simple winching on autos and light trucks (0 – 8,800 lbs.)	Each	\$ 50. ⁰⁰
8.	Other winching and retrieving charges for autos and trucks (0 – 8,800 lbs.)	Each	\$ 85. ⁰⁰
9.	Retrieving charge for empty dump and tandem trucks (8,801 – 26,000 lbs.)	Each	\$ N/A
10.	Retrieving charge for loaded dump and tandem trucks (26,001 - ∞)	Each	\$ N/A
11.	Retrieving charge for motor grader or similar off-road equipment	Each	\$ 50. ⁰⁰
12.	Tire Change Service	Each	\$ 50. ⁰⁰
13.	Jump Start Service	Each	\$ 50. ⁰⁰
14.	Towing Abandoned Vehicle to tow lot/designated County lot	Each	\$ 75. ⁰⁰

Indicate Days of Operation (below)	Indicate Hours of Operation (below)
24/7/365	24/7/365
List of Towing Equipment to be used on this Contract (below):	
2 light duty wheel lifts 8 light duty flatbeds	
Indicate your company's minimum response time east of I-435 and west of I-435 (below):	
East of I-435: 30 minutes West of I-435: 30 minutes	
Detail below any extra charges for work outside of your company's normal business hours and days of operation:	
n/a, hours of operation 24/7/365 for towing + related services including dispatch + phone operation	
*Standard office hours are Monday-Friday 8am-5pm, except major holidays	

Company Name: Independence Specialty Tow

D

Bidders Quotation Sheet - Amended

Towing Services

Jackson County, Missouri Invitation to Bid No. 23-085

NO.	DESCRIPTION	UNIT	PRICE PER UNIT
1.	Towing and hook-up charge on auto and light trucks (0 – 8,800 lbs.)	Each	\$ 110.00
2.	Mileage charge on autos and light trucks (0 – 8,800 lbs.)	Mile	\$ 6.00
3.	Towing and hook-up charge on empty dump trucks (8,801 – 26,000 lbs.)	Each	\$ 250.00
4.	Mileage charge on empty dump trucks (8,801 – 26,000 lbs.)	Mile	\$ 7.00
5.	Towing and hook-up charge on loaded dump trucks (26,001 - ∞)	Each	\$ 300.00
6.	Mileage charge on loaded dump trucks (26,001 - ∞)	Mile	\$ 8.00
7.	Simple winching on autos and light trucks (0 – 8,800 lbs.)	Each	\$ \$150 PER HOUR ***
8.	Other winching and retrieving charges for autos and trucks (0 – 8,800 lbs.)	Each	\$ \$150 PER HOUR ***
9.	Retrieving charge for empty dump and tandem trucks (8,801 – 26,000 lbs.)	Each	\$ \$300 PER HOUR ***
10.	Retrieving charge for loaded dump and tandem trucks (26,001 - ∞)	Each	\$ \$350 PER HOUR ***
11.	Retrieving charge for motor grader or similar off-road equipment	Each	\$ \$350 PER HOUR ***
12.	Tire Change Service	Each	\$ 125.00
13.	Jump Start Service	Each	\$ 100.00
14.	Towing Abandoned Vehicle to tow lot/designated County lot	Each	\$ 300.00 + COST OF DISPOSAL IF APPLICABLE

***ALL HOURLY RATES
ARE A 1 HOUR MINIMUM***

Indicate Days of Operation (below)	Indicate Hours of Operation (below)
365 DAYS PER YEAR	24 HOURS PER DAY
List of Towing Equipment to be used on this Contract (below):	
SEE ATTACHED - Page 3 of 3	
Indicate your company's minimum response time east of I-435 and west of I-435 (below):	
60 MINUTES OR LESS	
Detail below any extra charges for work outside of your company's normal business hours and days of operation:	

Company Name: LAZER-PIPES SERVICES, INC.

Santa Fe Tow

Jackson County, Missouri Invitation to Bid No. 23-085

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E

Bidders Quotation Sheet - Amended

Towing Services

Jackson County, Missouri Invitation to Bid No. 23-085

NO.	DESCRIPTION	UNIT	PRICE PER UNIT
1.	Towing and hook-up charge on auto and light trucks (0 - 8,800 lbs.)	Each	\$ 100 ⁰⁰
2.	Mileage charge on autos and light trucks (0 - 8,800 lbs.)	Mile	\$ 5 ⁰⁰
3.	Towing and hook-up charge on empty dump trucks (8,801 - 26,000 lbs.)	Each	\$ 150 ⁰⁰
4.	Mileage charge on empty dump trucks (8,801 - 26,000 lbs.)	Mile	\$ 5 ⁰⁰
5.	Towing and hook-up charge on loaded dump trucks (26,001 - ∞)	Each	\$ 200 ⁰⁰
6.	Mileage charge on loaded dump trucks (26,001 - ∞)	Mile	\$ 5 ⁰⁰
7.	Simple winching on autos and light trucks (0 - 8,800 lbs.)	Each	\$ 150 ⁰⁰
8.	Other winching and retrieving charges for autos and trucks (0 - 8,800 lbs.)	Each	\$ 150 ⁰⁰ PER Hour
9.	Retrieving charge for empty dump and tandem trucks (8,801 - 26,000 lbs.)	Each	\$ 150 ⁰⁰ PER Hour
10.	Retrieving charge for loaded dump and tandem trucks (26,001 - ∞)	Each	\$ 200 ⁰⁰ PER Hour
11.	Retrieving charge for motor grader or similar off-road equipment	Each	\$ 250 ⁰⁰ PER Hour
12.	Tire Change Service	Each	\$ 100 ⁰⁰ 2 Hour min
13.	Jump Start Service	Each	\$ 100 ⁰⁰
14.	Towing Abandoned Vehicle to tow lot/designated County lot	Each	\$ 150 ⁰⁰

Rotator \$ 750⁰⁰ Per Hour with a 2 Hour min.

Indicate Days of Operation (below)	Indicate Hours of Operation (below):
24/7 365 DAY'S A YEAR	8-5 Monday - Friday Office Hours
List of Towing Equipment to be used on this Contract (below):	
(2) Rotators (10) Heavy Duty Wreckers (2) 16 Ton Wreckers (2) Light Duty Wreckers (14) Light Only Roll Backs (4) Landoll Trailer (4) RGN TRAILER (2) Skid Steers (4) Roll off Dumpsters	
Indicate your company's minimum response time east of I-435 and west of I-435 (below):	
East of I-435 45 min Normal Conditions West of I-435 45 min Normal Conditions	
Detail below any extra charges for work outside of your company's normal business hours and days of operation:	
NONE	

Company Name: Santa Fe Tow Service