

**COOPERATIVE AGREEMENT**  
(Supplemental Aging Services)

**THIS AGREEMENT**, made by and between **JACKSON COUNTY, MISSOURI**, a Constitutional Home Rule Charter County of the First Class of the State of Missouri, hereinafter referred to as “the County” and a Missouri not-for-profit corporation, **MID-AMERICA REGIONAL COUNCIL 600 BROADWAY BLVD STE 200 KANSAS CITY, MO 64105**, hereinafter referred to as “Organization”.

WHEREAS, the County and Organization desire to enter into an Agreement to provide funding to be used for Supplemental Aging Services; and,

WHEREAS, the County deems it to be in the best interest of its citizenry to support such programs and activities; and,

NOW THEREFORE, in consideration of the foregoing and the terms and provisions herein contained, the County and Organization respectively promise, covenant, and agree with each other as follows:

**NOW, THEREFORE**, it is agreed by and between the parties as follows:

1. **Services**. Organization shall provide services Supplemental Aging Services, as is more fully set out in the proposal attached hereto as Exhibit A and incorporated herein by reference. The term of this contract is January 1, 2019, through December 31, 2019, and as such, all expenditures must occur within this period. The budget Organization submitted as part of Exhibit A is considered final and non-changeable.

2. **Terms Of Payment**. The County agrees to pay Organization the sum amount of **\$91,858.00**. The County reserves the right to audit all invoices and to reject

FILED  
JUN 12 2019  
MARY JO SPINO  
COUNTY CLERK

any invoice for good cause. The County retains the right to deduct from an invoice of Organization any overpayment made by the County on a prior invoice. The County retains the right to make invoice corrections/changes. The County will not reimburse sales tax expense.

3. **Reports/Other Documentation.** Within 30 days after the conclusion of each calendar quarter under this Agreement, Organization shall submit a quarterly reconciliation report through the Outside Agency Portal along with proof of payment and receipt documentation that reconciles to the quarterly report, including cancelled checks and/or a copy of the face of the check and corresponding bank statements, invoices, and any other documents requested by the Department of Finance and Purchasing, to establish that the funds provided pursuant to this Agreement were used for the purposes set forth herein. The report for the first quarter must be submitted within 30 days after the execution of this Agreement. The last quarter's report shall include an annual report which shall summarize all of Organization's activities pursuant to this Agreement. Organization's failure to submit this annual report shall disqualify Organization from future funding by the County. Organization must submit all quarterly reconciliation reports in the format specified by the County regardless of whether activity took place in each quarter, before the next quarterly payment will be processed. Any quarterly reports that are incomplete or incorrect will delay payment.

Organization must notify the County in writing on Organization's letterhead, within five working days of the following changes:

- a. Organization name, address, telephone number, administration, or board of directors
- b. Organization funding that will affect the program under this contract
- c. Liability insurance coverage

- d. Management or staff responsible for providing services pursuant to this contract. When a management or staff position responsible for providing services pursuant to this contract is vacated and when the position is subsequently filled, the following will apply i.) reimbursement for a vacated position will be suspended until it is filled, and ii.) if another person under this contract assumes the duties of the vacated position, the Organization will not be allowed to bill the County for both positions.
- e. Any proposed or actual merger or acquisition either taken by the Organization or toward the Organization

4. **Submission of Documents.** No payment shall be made under this Agreement unless Organization shall have submitted to the County's Department of Finance and Purchasing through the Jackson County Outside Agency portal accessible on [www.jacksongov.org/auditor](http://www.jacksongov.org/auditor): (1) a written proposal setting out in detail the intended use of the County's funding, including the target population to be served; (2) Organization's IRS Form 990 from the previous fiscal or calendar year; (3) a statement of Organization's total budget for its most recent fiscal year; and (4) a detailed explanation of actual expenditures of the County's funds (pertains to final payments and payments on contracts for future years). If Organization has previously received funding from the County, to be eligible for future payments, Organization must submit either an audited financial statement for Organization's most-recent fiscal or calendar year, or a certified public accountant's program audit of the County's funds. Any documents described herein which were submitted to the Department of Finance and Purchasing as a part of an application for funding need not be resubmitted to qualify for payment. No payment shall be made if Organization is out of compliance on any other County contract, or has not paid county taxes on all properties owned by Organization and assessed by the County.

5. **Equal Opportunity.** Organization shall maintain policies of employment as follows:

A. Organization and Organization's subcontractor(s) shall not discriminate against any employee or applicant for employment because of race, religion, color, sex, age, disability, or national origin. Organization shall take affirmative action as set forth to ensure that applicants for employment and employees are treated without regard to their race, religion, color, sex, age, disability, or national origin. Such action shall include, but not be limited, to the following: recruitment or recruitment advertising; layoff or termination; rates of pay or other forms of compensation; and selection for training, including apprenticeship. Organization agrees to post in conspicuous places, available to employees and applicants for employment, notices setting forth the policies of non-discrimination.

B. Organization and Organization's subcontractor(s) shall, in all solicitation or advertisements for employees placed by them or on their behalf, state that all qualified applicants will receive consideration for employment without regard to race, religion, color, sex, age, disability, or national origin.

6. **Employment Of Unauthorized Aliens Prohibited.** Pursuant to §285.530.1, RSMo, Organization assures that it does not knowingly employ, hire for employment, or continue to employ an unauthorized alien to perform work within the State of Missouri and/or Jackson County, and shall affirm, by sworn affidavit and provision of documentation, its enrollment and participation in a federal work authorization program with respect to the employees working in connection with the contracted services. Further, Organization shall sign an affidavit, attached hereto and incorporated herein as

Exhibit B, affirming that it does not knowingly employ any person who is an unauthorized alien in connection with the contracted services.

7. **Audit**. The parties agree that the County may, for any reason and at any given time, examine and audit the books and records of Organization pertaining to this Agreement. Further, Organization agrees to establish and adopt such accounting standards and forms as recommended by the County prior to receipt of the County's first distribution of funds under the terms of this Agreement. The forms used to document expenditure of these funds may be changed from time to time by the County.

8. **Default**. If Organization shall default in the performance or observation of any covenant, term or condition herein contained to be performed by Organization, the County shall give Organization ten days written notice, setting forth the default. If said default shall continue and not be corrected by Organization within ten days after receipt of notice from the County, the County may, at its election, terminate this Agreement and withhold any payments not yet made to Organization. Said election shall not, in any way, limit the County's rights to sue for breach of this Agreement.

9. **Appropriation Of Funds**. Organization and the County recognize that the County intends to satisfy its financial obligation to Organization hereunder out of funds annually appropriated for that purpose by the County. County promises and covenants to make its best efforts to appropriate funds in accordance with this Agreement. In the event no funds or insufficient funds are appropriated and budgeted, or are otherwise unavailable by any means whatsoever for payment due hereunder, County shall immediately notify Organization of this occurrence and this Agreement shall terminate on the last day for which appropriations were received, without penalty or expense to

the County of any kind whatsoever, except as to the portions of the payment amounts herein agreed upon for which funds shall have been appropriated and budgeted or are otherwise available, or at any time after the last date that County has paid for the Services, if earlier.

County further agrees:

A. That any funds authorized or appropriated for services rendered under this Agreement shall be applied to the payments hereunder until all such funds are exhausted.

B. That County will use its best efforts to obtain authorization and appropriation of such funds including, without limitation, the inclusion in its annual budget, a request for adequate funds to meet its obligation under this Agreement in full.

10. **Conflict Of Interest.** Organization warrants that no officer or employee of the County, whether elected or appointed, shall, in any manner whatsoever, be interested in or receive any benefit from the profits or emoluments of this Agreement.

11. **Severability.** If any covenant or other provision of this Agreement is invalid, or incapable of being enforced by reason of any rule of law or public policy, all other conditions and provisions of this Agreement shall, nevertheless, remain in full force and effect; and no covenant or provision shall be deemed dependent upon any other covenant or provision unless so expressed herein.

12. **Indemnification.** Organization shall indemnify, defend and hold the County harmless from any and all claims, liabilities, damages, and costs (including reasonable attorney's fees directly related thereto) including but not limited to violation of civil rights

and/or bodily injury to or death of any person and for damage to or destruction of property if and to the extent caused by the negligence, willful misconduct or omissions of Organization during the performance of this Agreement.

13. **Insurance.** Organization shall maintain the following insurance coverage during the term of this Agreement.

A. Organization shall maintain Commercial General Bodily Injury and Property Damage Liability insurance, each in a combined single limit of One Million Dollars (\$1,000,000) each occurrence for bodily injury and property damage liability.

B. Organization shall maintain, if any motor vehicles are used in the performance of the Services, Commercial General Bodily Injury and Property Damage Liability insurance, and Automobile Liability insurance including owned, non-owned, or hired vehicles, each in a combined single limit of One Million Dollars (\$1,000,000) each occurrence for bodily injury and property damage liability.

C. Organization agrees to provide the County with certificates of insurance evidencing the above described coverage prior to the start of Services, and annually thereafter, if required by the County. Such certificates shall provide that the applicable insurance policies have been endorsed to provide a minimum of thirty days advance notice to the County in the event of cancellation, non-renewal, or reduction in limits by endorsement.

14. **Term.** The term of this Agreement shall commence January 1, 2019, and shall continue until December 31, 2019, unless sooner terminated pursuant to

paragraph 8, 15, or 19 hereof. If this Agreement is terminated by either party, the County shall pay only for those services actually performed by Organization as verified by the County's audit.

15. **Termination**. This Agreement may be terminated for any reason or no reason by either of the parties upon thirty (30) days' written notice to the other party's designated fiscal representative. All services and payments shall continue through the effective date of termination. Termination of this Agreement shall not constitute a waiver of the rights or obligations which the County or Organization may be entitled to receive as provided in this Agreement, or be obligated to perform under this Agreement for services prior to the date of termination. Should this Agreement terminate, all County written materials of any kind must be delivered and returned by Organization to the County within ten (10) days of the termination of this Agreement.

16. **Standard of Care**. Organization shall exercise the same degree of care, skill, and diligence in the performance of the Services as is ordinarily possessed and exercised by professionals operating under similar circumstances.

17. **Financial Contact**. Organization shall designate a fiscal representative to act as a liaison between the parties to resolve any problems, complaints, or special circumstances encountered in the billing of the services agreed upon here.

Fiscal Representative  
Department of Finance and  
Purchasing  
415 E. 12<sup>th</sup> Street, Suite 100  
Kansas City, MO 64106

**Mid-America Regional Council**  
Carol Gonzales  
600 Broadway Blvd Ste 200  
Kansas City, MO 64105  
(816) 474-4240



18. **Affirmative Action Compliance.** The performance of this Agreement shall be subject to review by the County. The County Compliance Review Officer shall review this contract according to his responsibilities as set out in Chapter 6 of the Jackson County Code. Organization shall file quarterly compliance reports as required by the County Compliance Review Office. The County warrants that all books, records, accounts, and any other documents in the possession of the County relating to this Agreement are public records open for inspection in accordance with Chapter 610, RSMo.

19. **Remedies For Breach.** Organization agrees to faithfully observe and perform all of the terms, provisions, and requirements of this Agreement, and Organization's failure to do so constitutes a breach of this Agreement. In such event, Organization consents and agrees as follows:

A. The County may, without prior notice to Organization, immediately terminate this Agreement; and

B. The County shall be entitled to collect from Organization all payments made by the County to Organization for which Organization has not yet rendered services in accordance with this Agreement, and to collect the County's reasonable attorney's fees, court costs and service fees if it is necessary to bring action to recover such payments.

20. **Transfer And Assignment.** Organization shall not assign or transfer any portion or the whole of this Agreement without the prior written consent of the County.

21. Organization Identity. If Organization is merged or purchased by another entity, the County reserves the right to terminate this Agreement. Organization shall immediately notify the county in the event it is merged or purchases by any other entity.

22. Confidentiality. Organization's records concerning the identities of those participating in its programs shall be strictly confidential; the County shall be entitled to examine said records in performing its audit and review functions, but shall not disclose said identities to any third party in any fashion.


23. Incorporation. This Agreement incorporates the entire understanding and agreement of the parties.

IN WITNESS WHEREOF, the County and Organization have executed this Agreement this 12<sup>th</sup> day of June, 2019.

APPROVED AS TO FORM:

JACKSON COUNTY, MISSOURI


  
\_\_\_\_\_  
Jay D. Hadden  
County Counselor

By   
\_\_\_\_\_  
Frank White, Jr.  
County Executive

ATTEST:

MARC SUPPLEMENTAL AGING

  
\_\_\_\_\_  
Mary Jo Spino  
Clerk of the Legislature

By   
\_\_\_\_\_  
Title EXECUTIVE DIRECTOR  
Federal Tax I.D. 43-0976432

**REVENUE CERTIFICATE**

I hereby certify that there is a balance otherwise unencumbered to the credit of the appropriation to which this Agreement is chargeable, and a cash balance otherwise unencumbered in the treasury from which payment is to be made, each sufficient to meet the obligation of \$91,858.00, which is hereby authorized.

6-6-2015  
Date

[Signature]  
Director of Finance and Purchasing  
Account No.002-7902-56870

79022019002 KA

**2019 Jackson County Outside Agency Funding Proposal  
Mid-America Regional Council  
Supplemental Aging Services**

## Mid-America Regional Council

600 Broadway Blvd. Ste 200  
Kansas City, MO 64105-1659  
(816) 474-4240 x8206  
www.marc.org  
fedtaxid: 43-0976432

Mid-America Regional Council  
Supplemental Aging Services  
Apr 10, 2019  
Page 1 

**Fiscal Year:** January to December

### GuideStar:

**Mission:** The Mid-America Regional Council promotes regional cooperation and develops innovative solutions through leadership, planning and action. Leadership \* Identify regional challenges and act as a problem-solving forum. \* Promote consensus and commitment to regional solutions. \* Educate and engage the public in decision-making processes. Planning \* Coordinate policies that guide progress in the region. \* Develop regional plans for transportation, the environment, emergency response and more. \* Conduct research and provide technical support to local leaders. Action \* Advocate for regional issues at the state and federal levels. \* Provide cooperative services between local governments. \* Allocate resources for regional systems.

### Executive Director

Executive Director  
David Warm  
(816) 474-4240 x8200  
dwarm@marc.org

### Contact Person

Director of Finance and Administration  
Carol Gonzales  
(816) 474-4240 x8204  
cgonzales@marc.org

**Check the Jackson County Legislative District and your At-Large District where your agency is located?**

**District 1:** Yes

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**2019 Jackson County Outside Agency Funding Proposal  
Mid-America Regional Council  
Supplemental Aging Services**

Mid-America Regional Council  
Supplemental Aging Services  
Apr 10, 2019  
Page 2

**Agency Revenue Information**

Funding Entity	Source Description	Goods	Services	Cash	TFY Actual	NFY Projected
Federal	Various grants and pass-through grants			X	\$43,083,095	\$43,651,024
State	Various grants			X	\$2,602,221	\$3,424,079
KCMO	Various grants and dues			X	\$135,403	\$162,946
Donations	In-Kind contributed serv. & program inc.	X	X		\$9,221,736	\$10,575,272
Other	Other grants, dues and interest income			X	\$8,553,334	\$9,754,305
Outside Agency	Various grants and dues			X	\$244,947	\$248,998

**Please check if your agency has cash reserves:**

**What is the current balance?** \$2,588,819

## 2019 Jackson County Outside Agency Funding Proposal

### Mid-America Regional Council Supplemental Aging Services

Mid-America Regional Council  
Supplemental Aging Services  
Apr 10, 2019  
Page 3

**Date Program was Initiated:** 2010

**What time period does this program run:** All Year

**Provide program description:** These funds will support the home-delivered meal service. The home-delivered meal service emphasizes client choice, both in the types of meals that are received and when they receive them. The service includes client intake and assessment, meal preparation, and meal delivery to the client. In some cases, meals are delivered first to congregate meal sites, and then volunteer drivers take them to the client's home. Meals are provided to eligible residents of the county who are either 60 years or older, or adults with disabilities who are between 18 -59 years old. Rapid aging of Jackson County has increased demand for home-delivered meals, and innovation required to continue excellent service to a broader number of clients, even without increasing state or federal funding. Moreover, improvements in intake screening and measurement of client need means MARC can be certain that the highest priority, most appropriate clients receive services.

**Describe the benefits of this program to Jackson County Missouri:** The mission of the Area Agency on Aging housed at MARC is to help high-risk older people remain in their homes for as long as possible. Nutritional support has been shown to reduce institutionalization, hospital readmission, and other negative outcomes that lead to infrastructure strain and depletion of county resources. To build upon these important outcomes, the home-delivered meals program is establishing a new emphasis on wraparound services and supports that are coordinated with major regional health partners. This type of approach is known to help people stay independent in the community for much longer than is possible with meals alone.

**Describe target population to be served:** The target population is adults 60+, or adults aged 18 to 59 with disabilities. Services are especially targeted to individuals who are low-income minority, rural, or of limited-English proficiency as they are known to be at the highest risk for poor health outcomes. Professional assessment methods allow MARC to identify individuals who are of the highest risk across domains of health and well-being, and service to these individuals is prioritized.

**What are the qualifications for participants:** Under the Older Americans Act, service must be prioritized to those in the greatest social and economic need. The aforementioned age and special target populations apply to the home-delivered meals program, and serve to guide service prioritization.

**Check if your services are available to anyone:**

**Do you maintain a database of participants:** Yes

**Number of participants from Jackson County:** 1761

**Number of participants from Other Areas:** 447

**Total Number of participants:** 2208

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# 2019 Jackson County Outside Agency Funding Proposal Mid-America Regional Council Supplemental Aging Services

Mid-America Regional Council  
Supplemental Aging Services  
Apr 10, 2019  
Page 2

## Outcomes

**Outcome:** To establish and maintain the health status of client.

**How will outcome be measured:** Measure health through the assessment and reassessment of Activities of Daily Living, Instrumental Activities of Daily Living and nutritional risk.

**Outcome:** To provide community supports enabling the client to remain in the community and prevent inappropriate institutionalization due to lack of nutrition.

**How will outcome be measured:** Assess the client's continued health as it relates to the daily nutrition consumed.

**Outcome:** To connect the isolated elderly person to the community through the daily contact with the meal deliverer and the senior center.

**How will outcome be measured:** Number of meals delivered on a daily basis and telephone calls from the senior center.

**Is this program Health and Safety:** No

Type of Service
Event
Community Improvement/Outreach
Occurs on Jackson County Property
Identify the Program Location

**What Jackson County Legislative Districts are served by this program:**

Countywide: Yes

**2019 Jackson County Outside Agency Funding Proposal  
Budget as Awarded  
Mid-America Regional Council  
Supplemental Aging Services**

Mid-America Regional Council  
Supplemental Aging Services  
Apr 10, 2019  
Page 4

**Total 2019 Program Budget Award: \$91,858**

<b>Salaries</b>						
Category	Job Title	Description of Position	Salary Awarded	Total Salary	Fringe Benefit	Fringe Awarded
<b>Salary &amp; Fringe Totals</b>			<b>\$0</b>	<b>\$0</b>		<b>\$0</b>

<b>Direct &amp; Indirect Expenses</b>				
Category	Name	Description	Amount Awarded	Total Expense
Direct Client Services	Contracted Professional Services Provider	Various contractors providing meals to senior citizens in their homes.	\$91,858	\$91,858
<b>Total</b>			<b>\$91,858</b>	<b>\$91,858</b>

Program sustainable without Jackson County Funding	<b>Yes</b>
Total Cost to Run Program WITHOUT Jackson County Funding	<b>\$2,795,726</b>
Cost/Participant	<b>\$52</b>
JACO Funding/Total Program Cost	<b>03%</b>

**2019 Jackson County Outside Agency Funding Proposal  
Budget as Awarded  
Mid-America Regional Council  
Supplemental Aging Services**

Document type: insurance  
Name: [marc-jackson-county-insurance-certificate-2018.2019.pdf](#)

Mid-America Regional Council  
Supplemental Aging Services  
Apr 10, 2019  
Page 5

Document type: goodstanding  
Name: [marc-certificate-of-good-standing-2018.pdf](#)

Document type: registration  
Name: [marc-missouri-annual-report-2018.pdf](#)

Document type: 501  
Name: [irsletter.pdf](#)

Document type: balance  
Name: [marc-statement-of-net-position-12-31-17.pdf](#)

Document type: income  
Name: [marc-statement-of-activities-12-31-17.pdf](#)

Document type: cashflow  
Name: [marc-statement-of-cash-flow-12-31-17.pdf](#)



Document type: irsw9

Name: [marc-irs-w-9.pdf](#)

Document type: audit

Name: [marc-cafr-report-12-31-17.pdf](#)

Document type: irs990

Name: [marc-csc-2017-form-990.pdf](#)

Document type: taxreceipt

Name: [marc-2019-business-personal-property-tax-exemption-declaration.pdf](#)

WORK AUTHORIZATION AFFIDAVIT

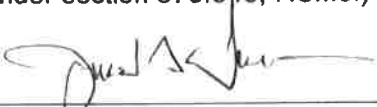
As a condition for any service provided to the County, a business entity shall, by sworn affidavit and provision of documentation, affirm its enrollment and participation in a federal work authorization program with respect to the employees working in connection with the contracted services.

Business entity, as defined in section 285.525, RSMo pertaining to section 285.530, RSMo, is any person or group of persons performing or engaging in any activity, enterprise, profession, or occupation for gain, benefit, advantage, or livelihood. The term "business entity" shall include but not be limited to self-employed individuals, partnerships, corporations, contractors, and subcontractors. The term "business entity" shall include any business entity that possesses a business permit, license, or tax certificate issued by the state, any business entity that is exempt by law from obtaining such a business permit, and any business entity that is operating unlawfully without such a business permit.

Every such business entity shall complete the following affidavit affirming that it does not knowingly employ any person who is an unauthorized alien in connection with the contracted services. The completed affidavit must be returned as a part of the contract documentation.

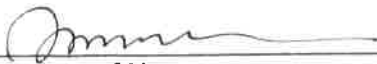
This affidavit affirms that **MARC Supplemental Aging**, is enrolled in, and is currently participating in, E-verify or any other equivalent electronic verification of work authorization operated by the United States Department of Homeland Security under the Immigration Reform and Control Act of 1986 (IRCA); and, **MARC Supplemental Aging**, does not knowingly employ any person who is an unauthorized alien in conjunction with the contracted services.

In Affirmation thereof, the facts stated above are true and correct. (The undersigned understands that false statements made in this filing are subject to the penalties provided under section 575.040, RSMo.)

  
\_\_\_\_\_  
Authorized Representative's Signature  
EXECUTIVE DIRECTOR  
Title

DAVID A. WARM  
Printed Name  
5/28/19  
Date

Subscribed and sworn before me this 28 day of MAY, 2019. I am commissioned as a notary public within the County of Jackson, State of Missouri, and my commission expires on 7-28-2021.

  
\_\_\_\_\_  
Signature of Notary

5/28/19  
Date

**NANCY WEITZEL-BURRY**  
Notary Public, State of Missouri  
Jackson County  
Commission # 13414121  
My Commission Expires July 28, 2021