



YEARLY CONTRACT for PUBLIC SAFETY RADIOS
RFP NO.: 113

This CONTRACT, by and between Mid-America Regional Council/Kansas City Regional Purchasing Cooperative, hereinafter referred to as "MARC/KCRPC", and Motorola Solutions, Inc., hereinafter referred to as "Contractor" is effective this 1st day of October, 2024.

WITNESSETH:

WHEREAS, MARC/KCRPC does hereby accept, with modifications, if any, the PROPOSAL of: Motorola Solutions, Inc. The proposal and addendum are made a part of this contract.

NOW, THEREFORE, in consideration of the mutual covenants contained herein, the parties agree as follows:

1. SCOPE OF SERVICES

The MARC region currently has 25,000 subscribers located within the nine-county area of Kansas and Missouri. The Metropolitan Area Regional Radio System Management Council (MARRS), Technical Committee requires any radio purchased for public safety use on the MARRS system shall be Project 25 capable. The radios do not need to be ordered with these features installed but shall be capable of required features, for later programming as needed.

The contractor shall provide Project 25 capable radios and accessories, as submitted on pricing forms. Pricing reflects the base units for economy, mid-range and premium radio units, for each specified tier (police, fire/EMS, public works, other), phase 1 and phase 2 (optional) for mobile and portable radios and accessories.

The contractor agrees to Appendix A Cooperative Procurement by Other Jurisdictions to extend pricing and terms of contract to Municipal, County, Public Utility, Hospital, Educational Institution, or other non-profit organizations located within the Greater Kansas City Metropolitan Trade Area. All sales will be made in accordance with the terms and conditions of the Request for Proposal. There shall, however, be no obligation under the cooperative procurement agreement for an agency or organization to use the contract. All sales shall include the 1.5 percent administrative fee.

All orders will be placed directly with Contractor by the ordering agency. Invoices shall be prepared and submitted in triplicate unless otherwise specified by the ordering agency. Invoices shall reference MARC/KCRPC RFP 113, ordering agency purchase order number, description of equipment or services provided, quantities, unit prices and extended totals. Invoices for and inquiries regarding payment shall be addressed to the ordering agency. Payment terms under this contract shall be Net 30.

2. CONTRACT TIME

The contract is effective from October 1, 2024 to September 30, 2026 with the option to renew for three additional one-year renewal options.

3. ADMINISTRATIVE FEE:

All payments of administrative fees are due 30 calendar days after the closing of each quarter. A late penalty of 18 percent may be assessed to the Contractor, by MARC/KCRPC, each month the payments are not received. Payment of the 1.5 percent administrative fee to MARC/KCRPC shall be based on gross sales. If no sales were conducted during a quarter, a report reflecting this shall be sent to the Program Coordinator. The Contractor shall have no claim or right to all or any portion of the administrative fee. All payments shall be made payable to: Mid-America Regional Council, referencing "KCRPC RFP 113" and

the quarter of sales on each payment. Payments shall be mailed to MARC, Attn: Finance Department, 600 Broadway Suite 200, Kansas City, Missouri 64105-1659. The composite report of all sales shall be sent electronically to the Program Coordinator. The report shall include, at a minimum, ordering agency, detail of items sold including description, quantity, and price. The report shall be totaled for the accumulated dollar amount sold within the quarter for each ordering agency. Failure of the Contractor to provide quarterly reports as required may be deemed breach of the contract.

4. TERMINATION

Subject to the provisions below, any contract derived from this Request for Proposal may be terminated by either party upon thirty (30) days advance written notice to the other party; but if any work or service hereunder is in progress, but not completed as of the date of termination, then said contract may be extended upon written approval of MARC/KCRPC until said work or services are completed and accepted.

(a) TERMINATION FOR CONVENIENCE

In the event that the contract is terminated or cancelled upon request and for the convenience of MARC/KCRPC, without the required 30 days advance written notice, then MARC/KCRPC shall negotiate reasonable termination costs, if applicable.

(b) TERMINATION FOR CAUSE

Termination by MARC/KCRPC for cause, default, or negligence on the part of the contractor shall be excluded from the foregoing provision; termination costs, if any, shall not apply. The 30-day advance notice requirement is waived in the event of Termination for Cause.

Participants shall be intended third-party beneficiaries of this Contract and shall have the right to enforce any and all of the terms and provisions contained herein.

5. CHANGES AND ADDITIONAL SERVICES

MARC/KCRPC may at any time, by written order, without notice to any surety, make changes or additions, within the general scope of this contract in or to specifications, instructions for work, methods of shipment or packing or place of delivery. If any such change causes an increase or decrease in the cost of or in the time required for performance of this contract, the Contractor shall notify MARC/KCRPC in writing immediately and an appropriate equitable adjustment will be made in the price or time of performance, or both, by written modification of the contract. Any claim by the Contractor for such adjustment must be asserted within 30 days, or such other period as may be agreed upon in writing by the parties, after the Contractor's receipt of notice of the change. Nothing herein contained shall excuse the Contractor from proceeding with the contract as changed.

6. CONFLICTS OF INTEREST

The Contractor certifies that to the best of their knowledge or belief, no elected or appointed official of any Participant is financially interested, directly or indirectly, in the purchase of the goods or services specified on this order.

7. COMPLIANT WITH APPLICABLE LAWS

The Contractor warrants it has complied with all applicable laws, rules and ordinances of the United States, or any applicable state, municipality or any other Governmental authority or agency in the manufacture or sale of the items covered by this order, including but not limited to, all provisions of the Fair Labor Standards Act of 1938, as amended.

8. INSURANCE AND INDEMNIFICATION

The Contractor agrees to carry liability and workmen's compensation insurance, reasonable satisfactory to MARC/KCRPC, against liability, loss and damage arising out of injuries to persons and property caused by Contractor, his sub-contractors, employees, or agents. A Certificate of Insurance shall be provided with the following coverage:

- a. Commercial General Liability with a limit of \$1,000,000 per occurrence and in the aggregate

- for bodily injury and property damage.
- b. Commercial Automobile Liability with a limit of \$1,000,000 combined single limit.
- c. Workers Compensation with minimum statutory requirements.
- d. Employers' Liability with limits of \$500,000 each employee, \$500,000 each accident and \$500,000 policy limit.
- e. Cancellation notification of thirty (30) days will be provided under the Commercial General Liability, Automobile Liability and Workers Compensation policies. MARC/KCRPC to be included as additional insured under the Commercial General Liability and Automobile Liability policies.
- f. Certificate holder shall be shown as Mid-America Regional Council / KCRPC, 600 Broadway Suite 200, Kansas City, Mo., 64105. Ordering agencies may require separate certificates specific to the agency.

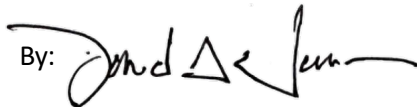
Notwithstanding the above, Motorola will defend, indemnify, and hold Customer harmless from and against any and all damages, losses, liabilities, and expenses (including reasonable fees and expenses of attorneys) arising from any actual third-party claim, demand, action, or proceeding ("**Claim**") for personal injury, death, or direct damage to tangible property to the extent caused by Motorola's negligence, gross negligence or willful misconduct while performing its duties under an Ordering Document or an Addendum, except to the extent the claim arises from Customer's negligence or willful misconduct. Motorola's duties under this **Section 7.1 – General Indemnity** are conditioned upon: (a) Customer promptly notifying Motorola in writing of the Claim; (b) Motorola having sole control of the defense of the suit and all negotiations for its settlement or compromise; and (c) Customer cooperating with Motorola and, if requested by Motorola, providing reasonable assistance in the defense of the Claim.

9. NOTICES

Any notice to any Contractor from MARC/KCRPC relative to any part of this contract will be in writing and considered delivered and the service thereof completed when said notice is posted, by certified, electronic or regular mail, to the said Contractor at his last given address or delivered in person to said Contractor or his authorized representative.

IN WITNESS WHEREOF, the parties hereto have signed this CONTRACT:

By:



David A. Warm
Executive Director
Mid-America Regional Council
600 Broadway Suite 200
Kansas City, Mo., 64105-1659

By:



Jay Burla
Territory Vice President
Motorola Solutions, Inc.
500 W Monroe Street, Suite 4400
Chicago, IL 60661

10/8/2024

Date:

10/8/2024

Date:

Attachment: Submittal and Pricing

Original: Contractor / MARC

KCRPC Contact: Program Coordinator / rita.parker@kcrpc.com

MARC/KCRPC RFP 113 Public Safety Radios
Company Profile
Effective: Oct. 1, 2024 to Sept. 30, 2026

MOTOROLA SOLUTIONS, INC.

Company Address	500 W Monroe Street, Suite 4400, Chicago, IL 60661
Company national/regional/local	National
Year established	1928
Registered to Conduct Business in Missouri	Yes
Registered to Conduct Business in Kansas	Yes
Principal contact	Ryan Zidar
Email	ryan.zidar@motorolasolutions.com
Phone	773-497-1399
Title	Senior Account Manager
Address of facility to perform work, if different	500 W Monroe Street, Chicago, IL 60661
Joint venture?	No
If yes, state company	N/A
Joint venture worked together previously?	N/A
Subcontractor (1)	Commenco, Inc., 4901 Bristol Ave., Kansas City, Mo., 64129 Service Center, Local Shop
Subcontractor (2)	NROUTE Enterprises, LLC, 6102 N. 23rd St., Ozark, Mo., 65721 Vehicle Installation, Local Shop
Subcontractor (3)	Midwest Mobile Radio Service, Inc., 812 S. 10th St., St. Joseph, Mo., 64501 Device Mngmt Services, Local Shop
Delivery Time - Freight included/FOB Destination	Reasonable efforts to ship Products by any such estimated shipping date
Payment terms	Net 30
Discounts	No discount shown for early payment
Warranties	See Form 6 Base Units
Locations/services/training	See Page 90 of submittal
Servicing	PRICE ASSUMES WORK TO BE COMPLETED AT MOTOROLA SERVICE SHOP LOCATION: Template Creation \$933.33 Template Modification \$833.33 Program & P25 Certify New Radio \$177.78 Removals \$333.33 Dash Mount Install \$466.67 Remote Mount Install \$844.44 Single Head Install \$844.44 Dual Mount Install \$944.44 Field Service Reponse \$248.89 M-F: 8-5 Field Service Reponse \$433.33 After Hours Charge Per HR Plus \$500.00 Response Charge
Trade-in Allowance	Case by case basis for incentives for customer loyalty, trade-ins, timing and various promotions.
Rental Program Available	\$444.44/MONTH
Leasing Program Available	NOT AVAILABLE
Master Agreement Required with End User	CUSTOMER AGREEMENT FOR END USERS
Software Agreement Required with End User	EQUIPMENT & SOFTWARE ADDENDUM (ESLA)
RFP Compliance Forms	
APPENDIX A - AGREED TO COOP PURCHASING	YES - AGREED
APPENDIX B - BIDDER WARRANTIES	INCLUDED
APPENDIX C - AUTH/COLLUSION AFFIDAVIT	INCLUDED
APPENDIX D - MO DISABLED VETERAN PREFERENCE	STATED N/A
APPENDIX E - MISSOURI PRODUCTS PREFERENCE	DOMICILE - ILLINOIS
APPENDIX F - E-VERIFICATION	INCLUDED
APPENDIX G - BIDDER GUARANTEE	INCLUDED
APPENDIX H - DEBARMENT CERTIFICATION	INCLUDED
APPENDIX I - INTENT TO PERFORM AS MBE-WBE	STATED N/A
APPENDIX J - AFFIRMATIVE ACTION	INCLUDED
APPENDIX K - LOBBYING	INCLUDED
ADDENDUM 1 - SIGNED AND INCLUDED	INCLUDED
P-25 CAP testing documentation:	INCLUDED

MARC/KCRPC RFP 113 Public Safety Radios
Contacts / Ordering / Invoices
Effective: Oct. 1, 2024 to Sept. 30, 2026

MOTOROLA SOLUTIONS, INC.

	Emergency Contact (Technical Assistance):
Name:	Keith Antoff
Phone:	
Mobile Phone:	816-518-0129
Email:	keith.antoff@motorolasolutions.com

	Ordering:
Name:	Ryan Zidar
Phone:	773-497-1399
Email:	ryan.zidar@motorolasolutions.com
Online ordering (if available):	

	Purchase Orders / Remittance / Accounts Receivable
Name:	Ryan Zidar
Address:	500 W Monroe St
City, state, zip	Chicago, IL 60661
Phone :	773-497-1399

MARC/KCRPC RFP #113 PUBLIC SAFETY RADIOS - FORM 6 - BASE UNITSCOMPANY: **Motorola Solutions, Inc.**

The base radio units shall include all capabilities necessary to operate on the MARRS network as shown on the matrix.

All Base Radio pricing shall include the standard Manufacturer's Warranty.

BASE UNITS			Tier	BRAND	MODEL #	LIST PRICE \$	DISCOUNT %	BASE PRICE \$ (After Discount)	ORIGINAL RELEASE DATE OF RADIOS	EXPECTED LIFESPAN	MANUFACTURER'S WARRANTY PERIOD	EXTENDED WARRANTY PERIOD	EXTENDED WARRANTY PRICE \$
Ph 1	Mobile	Economy	Police	APX 4500	M22URS9PW1BN	\$ 5,633.44	40.00%	\$ 3,380.06	November 2019	7-10+ Yrs (dependant upon volume of usage)	3 Yrs	5 or 7 Yrs	5 Yrs: \$360 7 Yrs: \$454
			Fire/EMS	APX 4500	M22URS9PW1BN	\$ 5,633.44	40.00%	\$ 3,380.06	November 2019	7-10+ Yrs (dependant upon volume of usage)	3 Yrs	5 or 7 Yrs	5 Yrs: \$360 7 Yrs: \$454
			P/W	APX 1500	M36URS9PW1BN	\$ 4,238.32	40.00%	\$ 2,542.99	November 2019	7-10+ Yrs (dependant upon volume of usage)	3 Yrs	5 or 7 Yrs	5 Yrs: \$360 7 Yrs: \$454
			Other										
		MidRange	Police	APX 6500	M25URS9PW1BN	\$ 7,087.12	40.00%	\$ 4,252.27	November 2019	7-10+ Yrs (dependant upon volume of usage)	3 Yrs	5 or 7 Yrs	5 Yrs: \$360 7 Yrs: \$454
			Fire/EMS	APX 6500	M25URS9PW1BN	\$ 7,087.12	40.00%	\$ 4,252.27	November 2019	7-10+ Yrs (dependant upon volume of usage)	3 Yrs	5 or 7 Yrs	5 Yrs: \$360 7 Yrs: \$454
			P/W	APX 4500	M22URS9PW1BN	\$ 5,633.44	40.00%	\$ 3,380.06	November 2019	7-10+ Yrs (dependant upon volume of usage)	3 Yrs	5 or 7 Yrs	5 Yrs: \$360 7 Yrs: \$454
			Other										

MARC/KCRPC RFP #113 PUBLIC SAFETY RADIOS - FORM 6 - BASE UNITSCOMPANY: **Motorola Solutions, Inc.**

The base radio units shall include all capabilities necessary to operate on the MARRS network as shown on the matrix.

All Base Radio pricing shall include the standard Manufacturer's Warranty.

BASE UNITS			Tier	BRAND	MODEL #	LIST PRICE \$	DISCOUNT %	BASE PRICE \$ (After Discount)	ORIGINAL RELEASE DATE OF RADIOS	EXPECTED LIFESPAN	MANUFACTURER'S WARRANTY PERIOD	EXTENDED WARRANTY PERIOD	EXTENDED WARRANTY PRICE \$
		Premium	Police	APX 8500	M37TSS9PW1AN	\$ 8,349.68	40.00%	\$ 5,009.81	December 2016	7-10+ Yrs (dependant upon volume of usage)	3 Yrs	5 or 7 Yrs	5 Yrs: \$480 7 Yrs: \$605
			Fire/EMS	APX 8500	M37TSS9PW1AN	\$ 8,349.68	40.00%	\$ 5,009.81	December 2016	7-10+ Yrs (dependant upon volume of usage)	3 Yrs	5 or 7 Yrs	5 Yrs: \$480 7 Yrs: \$605
			P/W	APX 6500	M25URS9PW1BN	\$ 7,087.12	40.00%	\$ 4,252.27	December 2016	7-10+ Yrs (dependant upon volume of usage)	3 Yrs	5 or 7 Yrs	5 Yrs: \$360 7 Yrs: \$454
			Other										
Ph 2	Mobile	Economy	Police	APX 4500	M22URS9PW1BN	\$ 6,128.44	40.00%	\$ 3,677.06	November 2019	7-10+ Yrs (dependant upon volume of usage)	3 Yrs	5 or 7 Yrs	5 Yrs: \$360 7 Yrs: \$454
			Fire/EMS	APX 4500	M22URS9PW1BN	\$ 6,128.44	40.00%	\$ 3,677.06	November 2019	7-10+ Yrs (dependant upon volume of usage)	3 Yrs	5 or 7 Yrs	5 Yrs: \$360 7 Yrs: \$454
			P/W	APX 1500	M36URS9PW1BN	\$ 4,733.32	40.00%	\$ 2,839.99	November 2019	7-10+ Yrs (dependant upon volume of usage)	3 Yrs	5 or 7 Yrs	5 Yrs: \$360 7 Yrs: \$454
			Other										

MARC/KCRPC RFP #113 PUBLIC SAFETY RADIOS - FORM 6 - BASE UNITSCOMPANY: **Motorola Solutions, Inc.**

The base radio units shall include all capabilities necessary to operate on the MARRS network as shown on the matrix.

All Base Radio pricing shall include the standard Manufacturer's Warranty.

BASE UNITS			Tier	BRAND	MODEL #	LIST PRICE \$	DISCOUNT %	BASE PRICE \$ (After Discount)	ORIGINAL RELEASE DATE OF RADIOS	EXPECTED LIFESPAN	MANUFACTURER'S WARRANTY PERIOD	EXTENDED WARRANTY PERIOD	EXTENDED WARRANTY PRICE \$
		MidRange	Police	APX6500	M25URS9PW1BN	\$ 7,582.12	40.00%	\$ 4,549.27	November 2019	7-10+ Yrs (dependant upon volume of usage)	3 Yrs	5 or 7 Yrs	5 Yrs: \$360 7 Yrs: \$454
			Fire/EMS	APX6500	M25URS9PW1BN	\$ 7,582.12	40.00%	\$ 4,549.27	November 2019	7-10+ Yrs (dependant upon volume of usage)	3 Yrs	5 or 7 Yrs	5 Yrs: \$360 7 Yrs: \$454
			P/W	APX4500	M22URS9PW1BN	\$ 6,128.44	40.00%	\$ 3,677.06	November 2019	7-10+ Yrs (dependant upon volume of usage)	3 Yrs	5 or 7 Yrs	5 Yrs: \$360 7 Yrs: \$454
			Other										
		Premium	Police	APX8500	M37TSS9PW1AN	\$ 8,844.68	40.00%	\$ 5,306.81	December 2016	7-10+ Yrs (dependant upon volume of usage)	3 Yrs	5 or 7 Yrs	5 Yrs: \$480 7 Yrs: \$605
			Fire/EMS	APX8500	M37TSS9PW1AN	\$ 8,844.68	40.00%	\$ 5,306.81	December 2016	7-10+ Yrs (dependant upon volume of usage)	3 Yrs	5 or 7 Yrs	5 Yrs: \$480 7 Yrs: \$605
			P/W	APX6500	M25URS9PW1BN	\$ 7,582.12	40.00%	\$ 4,549.27	November 2019	7-10+ Yrs (dependant upon volume of usage)	3 Yrs	5 or 7 Yrs	5 Yrs: \$360 7 Yrs: \$454
			Other										

MARC/KCRPC RFP #113 PUBLIC SAFETY RADIOS - FORM 6 - BASE UNITS

COMPANY: Motorola Solutions, Inc.

The base radio units shall include all capabilities necessary to operate on the MARRS network as shown on the matrix.

All Base Radio pricing shall include the standard Manufacturer's Warranty.

BASE UNITS			Tier	BRAND	MODEL #	LIST PRICE \$	DISCOUNT %	BASE PRICE \$ (After Discount)	ORIGINAL RELEASE DATE OF RADIOS	EXPECTED LIFESPAN	MANUFACTURER'S WARRANTY PERIOD	EXTENDED WARRANTY PERIOD	EXTENDED WARRANTY PRICE \$
Ph 1	Portable	Economy	Police	APX N50	H25UCF9PW6AN	\$ 5,578.40	27.00%	\$ 4,072.23	August 2022	7-10+ Yrs (dependant upon volume of usage)	3 Yrs	5 or 7 Yrs	5 Yrs: \$263.75 7 Yrs: \$369.25
			Police	APX 6000	H98UCD9PW5BN	\$ 6,002.00	40.00%	\$ 3,601.20	August 2016	7-10+ Yrs (dependant upon volume of usage)	3 Yrs	5 or 7 Yrs	5 Yrs: \$306 7 Yrs: \$386
			Fire/EMS	APX 6000 XE	H98UCD9PW5BN	\$ 6,882.00	40.00%	\$ 4,129.20	August 2016	7-10+ Yrs (dependant upon volume of usage)	3 Yrs	5 or 7 Yrs	5 Yrs: \$306 7 Yrs: \$386
			P/W	APX N30	H15UCF9PW6AN	\$ 4,230.40	27.00%	\$ 3,088.19	August 2022	7-10+ Yrs (dependant upon volume of usage)	3 Yrs	5 or 7 Yrs	5 Yrs: \$263.75 7 Yrs: \$369.25
			Other										
		MidRange	Police	APX 8000	H91TGD9PW5AN	\$ 8,583.00	40.00%	\$ 5,149.80	August 2015	7-10+ Yrs (dependant upon volume of usage)	3 Yrs	5 or 7 Yrs	5 Yrs: \$306 7 Yrs: \$386
			Fire/EMS	APX 8000 XE	H91TGD9PW5AN	\$ 9,463.00	40.00%	\$ 5,677.80	May 2016	7-10+ Yrs (dependant upon volume of usage)	3 Yrs	5 or 7 Yrs	5 Yrs: \$306 7 Yrs: \$386

MARC/KCRPC RFP #113 PUBLIC SAFETY RADIOS - FORM 6 - BASE UNITS

COMPANY: Motorola Solutions, Inc.

The base radio units shall include all capabilities necessary to operate on the MARRS network as shown on the matrix.

All Base Radio pricing shall include the standard Manufacturer's Warranty.

BASE UNITS			Tier	BRAND	MODEL #	LIST PRICE \$	DISCOUNT %	BASE PRICE \$ (After Discount)	ORIGINAL RELEASE DATE OF RADIOS	EXPECTED LIFESPAN	MANUFACTURER'S WARRANTY PERIOD	EXTENDED WARRANTY PERIOD	EXTENDED WARRANTY PRICE \$
			P/W	APX N50	H25UCF9PW6AN	\$ 5,578.40	27.00%	\$ 4,072.23	August 2022	7-10+ Yrs (dependant upon volume of usage)	3 Yrs	5 or 7 Yrs	5 Yrs: \$263.75 7 Yrs: \$369.25
			Other										
		Premium	Police	APX NEXT	H45TGT9PW8AN	\$ 10,016.80	27.00%	\$ 7,312.26	October 2019	7-10+ Yrs (dependant upon volume of usage)	3 Yrs	5 or 7 Yrs	5 Yrs: \$384.70 7 Yrs: \$484.72
			Police	APX N70	H35UCT9PW8AN	\$ 8,332.92	27.00%	\$ 6,083.03	August 2022	7-10+ Yrs (dependant upon volume of usage)	3 Yrs	5 or 7 Yrs	5 Yrs: \$343.45 7 Yrs: \$432.75
			Fire/EMS	APX NEXT XE	H45TGT9PW8AN	\$ 10,979.80	27.00%	\$ 8,015.25	March 2021	7-10+ Yrs (dependant upon volume of usage)	3 Yrs	5 or 7 Yrs	5 Yrs: \$384.70 7 Yrs: \$484.72
			Fire/EMS	APX NEXT XN	H45TGU9PW8AN	\$ 13,490.64	27.00%	\$ 9,848.17	December 2022	7-10+ Yrs (dependant upon volume of usage)	3 Yrs	5 or 7 Yrs	5 Yrs: \$384.70 7 Yrs: \$484.72
			P/W	APX N70	H35UCT9PW8AN	\$ 8,332.92	27.00%	\$ 6,083.03	August 2022	7-10+ Yrs (dependant upon volume of usage)	3 Yrs	5 or 7 Yrs	5 Yrs: \$343.45 7 Yrs: \$432.75
			Other										

MARC/KCRPC RFP #113 PUBLIC SAFETY RADIOS - FORM 6 - BASE UNITSCOMPANY: **Motorola Solutions, Inc.**

The base radio units shall include all capabilities necessary to operate on the MARRS network as shown on the matrix.

All Base Radio pricing shall include the standard Manufacturer's Warranty.

BASE UNITS			Tier	BRAND	MODEL #	LIST PRICE \$	DISCOUNT %	BASE PRICE \$ (After Discount)	ORIGINAL RELEASE DATE OF RADIOS	EXPECTED LIFESPAN	MANUFACTURER'S WARRANTY PERIOD	EXTENDED WARRANTY PERIOD	EXTENDED WARRANTY PRICE \$
Ph 2	Portable	Economy	Police	APX 6000	H98UCD9PW5BN	\$ 6,497.00	40.00%	\$ 3,898.20	August 2016	7-10+ Yrs (dependant upon volume of usage)	3 Yrs	5 or 7 Yrs	5 Yrs: \$306 7 Yrs: \$386
			Police	APX N50	H25UCF9PW6AN	\$ 6,073.40	27.00%	\$ 4,433.58	August 2022	7-10+ Yrs (dependant upon volume of usage)	3 Yrs	5 or 7 Yrs	5 Yrs: \$263.75 7 Yrs: \$369.25
			Fire/EMS	APX 6000 XE	H98UCD9PW5BN	\$ 7,377.00	40.00%	\$ 4,426.20	August 2016	7-10+ Yrs (dependant upon volume of usage)	3 Yrs	5 or 7 Yrs	5 Yrs: \$306 7 Yrs: \$386
			P/W					\$ -					
			Other										
		MidRange	Police	APX 8000	H91TGD9PW5AN	\$ 9,078.00	40.00%	\$ 5,446.80	August 2015	7-10+ Yrs (dependant upon volume of usage)	3 Yrs	5 or 7 Yrs	5 Yrs: \$306 7 Yrs: \$386
			Fire/EMS	APX 8000 XE	H91TGD9PW5AN	\$ 9,958.00	40.00%	\$ 5,974.80	May 2016	7-10+ Yrs (dependant upon volume of usage)	3 Yrs	5 or 7 Yrs	5 Yrs: \$306 7 Yrs: \$386
			P/W	APX N50	H25UCF9PW6AN	\$ 6,073.40	27.00%	\$ 4,433.58	August 2022	7-10+ Yrs (dependant upon volume of usage)	3 Yrs	5 or 7 Yrs	5 Yrs: \$263.75 7 Yrs: \$369.25
			Other										

MARC/KCRPC RFP #113 PUBLIC SAFETY RADIOS - FORM 6 - BASE UNITSCOMPANY: **Motorola Solutions, Inc.**

The base radio units shall include all capabilities necessary to operate on the MARRS network as shown on the matrix.

All Base Radio pricing shall include the standard Manufacturer's Warranty.

BASE UNITS			Tier	BRAND	MODEL #	LIST PRICE \$	DISCOUNT %	BASE PRICE \$ (After Discount)	ORIGINAL RELEASE DATE OF RADIOS	EXPECTED LIFESPAN	MANUFACTURER'S WARRANTY PERIOD	EXTENDED WARRANTY PERIOD	EXTENDED WARRANTY PRICE \$
		Premium	Police	APX NEXT	H45TGT9PW8AN	\$ 10,511.80	27.00%	\$ 7,673.61	October 2019	7-10+ Yrs (dependant upon volume of usage)	3 Yrs	5 or 7 Yrs	5 Yrs: \$384.70 7 Yrs: \$484.72
			Police	APX N70	H35UCT9PW8AN	\$ 8,827.92	27.00%	\$ 6,444.38	August 2022	7-10+ Yrs (dependant upon volume of usage)	3 Yrs	5 or 7 Yrs	5 Yrs: \$343.45 7 Yrs: \$432.75
			Fire/EMS	APX NEXT XE	H45TGT9PW8AN	\$ 11,474.80	27.00%	\$ 8,376.60	March 2021	7-10+ Yrs (dependant upon volume of usage)	3 Yrs	5 or 7 Yrs	5 Yrs: \$384.70 7 Yrs: \$484.72
			Fire/EMS	APX NEXT XN	H45TGU9PW8AN	\$13,985.64	27.00%	\$ 10,209.52	December 2022	7-10+ Yrs (dependant upon volume of usage)	3 Yrs	5 or 7 Yrs	5 Yrs: \$384.70 7 Yrs: \$484.72
			P/W	APX N70	H35UCT9PW8AN	\$ 8,827.92	27.00%	\$ 6,444.38	August 2022	7-10+ Yrs (dependant upon volume of usage)	3 Yrs	5 or 7 Yrs	5 Yrs: \$343.45 7 Yrs: \$432.75
			Other										