

Request for Legislative Action

Ord: #5581

Sponsor: Theresa Cass Galvin

Date: December 6, 2021

Completed by County Counselor's Office

Action Requested:	Ordinance	Res.Ord No.:	5581
Sponsor(s):	Theresa Galvin	Legislature Meeting Date:	12/6/2021

Introduction

Action Items: ['Authorize', 'Appropriate']

Project/Title:

Parks + Rec requests Legislative approval to appropriate \$58,285 from the Undesignated Fund Balance of the 2021 Park Fund for the purchase of four mowers to replace aged, beyond repair mowers for use by the Parks + Rec Department, utilizing proceeds from a surplus auction sale conducted through Purple Wave in 2021.

Request Summary

SUMMARY:

Pursuant to Section 1030.4 of the Jackson County Code, Parks + Rec and the Purchasing Department recommend the purchase of two (2) John Deere Z970R ZTrak mowers with associated accessories and two (2) John Deere Z994R Diesel Commercial ZTrak mowers with accessories for a total cost of \$66,360. These four mowers would be purchased from Van-Wall Equipment, Inc., a licensed John Deere dealer, under the terms and conditions of the Sourcewell Grounds Maintenance Contract #031121-DAC, an existing competitively bid government contract. This Sourcewell contract offers a 23% discount for the desired equipment and prices are reflected on Quote #25583227.

An Ordinance appropriating \$58,285 from the Undesignated Fund Balance of the 2021 Park Fund in acceptance of the proceeds from the recent surplus property auction to purchase four mowers from Van-Wall Equipment, Inc., for use by the Parks + Rec Department, at an actual cost to the County not to exceed \$66,360.

Parks + Rec will replace three mowers that were sold via the surplus sale (John Deere 1995, John Deere 1996, Wright Stander 2009) that were all beyond reasonable repair. The fourth new mower will replace a mower (John Deere 2002) that will be going to the next surplus sale. The replacement of the aged mowers will help staff to continue providing safe, well-kept areas in the park system, e.g. park shelters, campgrounds and open spaces for recreation.

Upon receipt of the check, Finance recorded the funds from Purple Wave to 003-9999-47020, Sale of Fixed Assets.

The cited Sourcewell Contract #031121-DAC 2021 and the quotes are attached for review and reference.

Contact Information

Department:	Parks + Rec	Submitted Date:	11/9/2021
Name:	Kay D. Norris	Email:	KNorris@jacksongov.org
Title:	Administrative Assistant	Phone:	816-503-4824

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Budget Information			
Amount authorized by this legislation this fiscal year:			\$66,360
Amount previously authorized this fiscal year:			\$ 0
Total amount authorized after this legislative action:			\$66,360
Is it transferring fund?			Yes
Transferring Fund From:			
Fund:	Department:	Line Item Account:	Amount:
003 (Park Fund)	9999 (*)	32810 (Undesignated Fund Balance)	\$58,285
Transferring Fund To:			
Fund:	Department:	Line Item Account:	Amount:
003 (Park Fund)	1010 (Parks - Fleet Replacement)	58110 (Heavy Machinery & Equipment)	\$58,285

Prior Legislation	
Prior Ordinances	
Ordinance:	Ordinance date:
Prior Resolution	
Resolution:	Resolution date:
20644	April 12, 2021

Purchasing	
Does this RLA include the purchase or lease of supplies, materials, equipment or services?	Yes
Chapter 10 Justification:	Fixed Price Contract
Core 4 Tax Clearance Completed:	Yes
Certificate of Foreign Corporation Received:	Yes
Have all required attachments been included in this RLA?	Yes

Compliance	
Certificate of Compliance	
In Compliance	
Minority, Women and Veteran Owned Business Program	
Goals Not Applicable for following reason: Contract is with another government agency	
MBE:	.00%
WBE:	.00%

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VBE:	.00%
Prevailing Wage	
Not Applicable	

Fiscal Information
<ul style="list-style-type: none">Funds sufficient for this appropriation and/or transfer are available from the source indicated on the budget information tab.

Request for Legislative Action

History

Kay D. Norris at 11/9/2021 1:32:49 PM - [Submitted |]

Department Director: Michele Newman at 11/9/2021 2:30:55 PM - [Approved |]

Finance (Purchasing): Barbara J. Casamento at 11/9/2021 4:20:23 PM - [Returned for more information | (1) the funds need to be appropriated from the surplus account, to an undesignated fund balance, to the account they can be spent from. Please check with Budget on this.(2) the contract you provided is incomplete; it does not clearly list the equipment on the quote(3) the quote lists "dealer attachments/non-contract/open market items" in the amount of \$1,728.55. These items cannot be purchased from this contract.]

Submitter: Kay D. Norris at 11/12/2021 1:34:10 PM - [Submitted | P+R Kay Norris 11/12/21 - I have attached an updated quote plus the additional pages of the Sourcwell Contract that shows the list price of all equipment on the quote.]

Department Director: Michele Newman at 11/12/2021 2:14:14 PM - [Approved |]

Finance (Purchasing): Barbara J. Casamento at 11/12/2021 3:01:00 PM - [Returned for more information | Quotes have "confidential" written on the bottom - this needs to be removed - contract documents are fine and quotes will be fine with the 'confidential' removedI would check with Budget, but I believe you need to appropriate the money from the undesignated fund balance into the fund you want to spend from]

Submitter: Kay D. Norris at 11/15/2021 2:19:49 PM - [Submitted | 11.15.21 Corrections made. Kay]

Department Director: Michele Newman at 11/15/2021 9:51:08 PM - [Approved |]

Finance (Purchasing): Barbara J. Casamento at 11/16/2021 9:19:29 AM - [Approved |]

Compliance: Katie M. Bartle at 11/16/2021 12:37:17 PM - [Approved | eRLA 307]

Finance (Budget): Mark Lang at 11/18/2021 11:06:20 AM - [Approved | The fiscal note has been attached.]

Executive: Troy Schulte at 11/18/2021 11:48:45 AM - [Approved |]

Legal: Elizabeth Freeland at 11/22/2021 4:26:46 PM - [Returned for more information | Please list prior legislation for auction. Thanks!]

Submitter: Kay D. Norris at 11/23/2021 9:15:11 AM - [Submitted | 11.12.21 Resolution 20644 was added. Kay]

Department Director: Susan I. Kinnaman at 11/23/2021 10:40:13 AM - [Approved |]

Finance (Purchasing): Barbara J. Casamento at 11/23/2021 11:36:33 AM - [Approved |]

Compliance: Katie M. Bartle at 11/23/2021 3:10:38 PM - [Approved |]

Finance (Budget): Mark Lang at 11/23/2021 3:49:38 PM - [Approved |]

Executive: Sylvia Stevenson at 11/29/2021 9:08:49 AM - [Approved |]

Legal: Elizabeth Freeland at 12/2/2021 11:07:14 AM - [Approved |]

Fiscal Note:

Funds sufficient for this appropriation are available from the source indicated below.

Date: November 18, 2021

ORD # 5581
eRLA ID #: 307

<u>Org Code/Description</u>	<u>Object Code/Description</u>	<u>From</u>	<u>To</u>
003 Park Fund			
9999 -	47020 Sale of Fixed Assets	\$ 58,285	\$ -
9999 -	32810 Undesignated Fund Balance	-	58,285
		<u>\$ 58,285</u>	<u>\$ 58,285</u>

9999 -	32810 Undesignated Fund Balance	\$ 58,285	\$ -
1010 Parks - Fleet Replacement	58110 Heavy Machinery & Equipment	-	58,285
		<u>\$ 58,285</u>	<u>\$ 58,285</u>

Fiscal Note:

This expenditure was included in the Annual Budget

PC# _____

<u>Org Code/Description</u>	<u>Object Code/Description</u>	<u>Not to Exceed</u>
003 Park Fund		
1010 Parks - Fleet Replacement	58110 Heavy Machinery & Equipment	\$ 66,360
		<u>\$ 66,360</u>

APPROVED
By Mark Lang at 11:01 am, Nov 18, 2021

Budget Office



JACKSON COUNTY
Parks + Rec

22807 Woods Chapel Road
Blue Springs, Missouri 64015
MakeYourDayHere.com

Michele Newman, Director
(816) 503-4800
Fax: (816) 795-1200

MEMORANDUM

TO: Barb Casamento, Purchasing Administrator
FROM: John Johnson, Superintendent
DATE: November 9, 2021
SUBJECT: Mower Purchase – Van-Wall Equipment/Deere & Company - Sourcewell – Grounds Maintenance Equipment, Attachments and Accessories Contract #031121-DAC

Jackson County Parks + Rec is entrusted with maintaining the grounds contained within the 22,000 acre park system and would like to purchase four mowers to replace aged, beyond repair mowers.

Parks + Rec will use proceeds received from the Purple Wave auction to purchase the four mowers through Van-Wall Equipment, Inc. a licensed John Deere dealer, who will facilitate this purchase using the above-referenced Sourcewell Contract. The mowers will be delivered to Van-Wall Equipment for delivery to the Parks.

The new mowers will replace the following:

Three mowers that were sold via the surplus sale (John Deere 1995, John Deere 1996, Wright Stander 2009) that were all beyond reasonable repair. The fourth new mower will replace a mower (John Deere 2002) that will be going to the next surplus sale.

The replacement of the aged mowers will help staff to continue providing safe, well-kept areas in the park system, e.g. park shelters, campgrounds and open spaces for recreation.

Funding for this purchase comes from the following:

003-9999-32810	\$58,285
003-1010-58110	\$ 8,075

Please advise if you have questions or need additional information.



Frank White, Jr., County Executive

Jackson County Missouri

Certificate of Compliance



In accordance with Jackson County Code Chapter(s) 6 and 10,
this Certificate of Compliance is hereby issued to:

Van Wall Equipment, Inc
22728 141st Dr
Perry, IA 50220
2021 Certificate: 20210927VC796

Issued:2021-09-27
Expires:2021-12-31

The above named firm/agency has met the following requirements:

Is duly listed and assessed on the tax rolls of Jackson County, Missouri and is not delinquent in the payment of any taxes due to the County, or did not have on December 31st of the previous year any property subject to taxation by the County

Attests and agrees to Chapter 6 of the Jackson County Code which prohibits discriminatory employment practices and promotes equal employment opportunity by contractors doing business with Jackson County.

Chief Compliance Review Officer
Jackson County Missouri
816-881-3302
compliance@jacksonsongov.org

Sourcewell – Grounds Maintenance Equipment, Attachments and Accessories

Contract Number: 031121-DAC

Contract Period: April 30, 2021 – April 30, 2025

Eligibility:

The contract allows for service to Sourcewell Member agencies in all states.

The following eligibility requirements must be met:

- Entity must be a Sourcewell Member. John Deere dealers must verify membership before quoting. Please include the Sourcewell member number on the dealer quote or on the Sourcewell Member's purchase order.
- Eligible Sourcewell Members are state, city, county, municipal or local tax-supported governmental agencies, turnpikes, airports, housing authorities, electric cooperatives, water cooperatives, K-12 public school systems, public and private higher education facilities such as colleges and universities, public and volunteer fire departments, public or non-profit museums, libraries and zoos.
- Eligible Sourcewell Member non-profit agencies are eligible to purchase John Deere equipment on the Sourcewell contract.
- Charter Schools, Montessori Schools and K-12 private schools are required to pay in full (EFT, credit card or check) prior to receiving purchased equipment.

Members of the Illinois Public Higher Education Cooperative (IPHEC) are also eligible to use this Sourcewell Contract. IPHEC is comprised of universities and community colleges located in Illinois. Before quoting, please review the [list of IPHEC Members](#) to verify eligibility.

To become a Sourcewell Member, call 877-585-9706 for more details or visit the [Sourcewell website](#) to complete an application.

To obtain a membership list for eligible entities belonging to Sourcewell, please visit the [Sourcewell Member Locator](#) and select Membership List Spreadsheet.

Quotes and Purchase Orders:

Quotes are valid for 30 days from the creation date of the quote **OR** until the contract expires, whichever occurs first.

To obtain a quote, contact your local **John Deere Dealer**. Submit your purchase order to your dealer. The John Deere Dealer will submit the purchase order to John Deere's Government Sales office.

All purchase orders must show Deere & Company as the vendor and reference the contract number.

Contract Details

Delivery
Obligations

None.

Fees

Delivery Charge

Optional delivery charge of \$4 per loaded mile is allowed for the delivering dealer. Use [Google Maps](#) to calculate the mileage.

State Fees

- | | | |
|---|-------------------------|---------------------|
| • California Tire Fee | All Motorized Equipment | \$1.75 per New Tire |
| Please review the California Tire Fee publication issued by the California Department of Tax and Fee Administration for more details. California Tire Fee must be included on the Quote or Purchase Order. Sales to American Indians occurring on Indian reservations are exempt from the fee. | | |

- | | | |
|----------------------------|--|----------------------|
| • Louisiana Waste Tire Fee | All Tractors | \$10.00 per New Tire |
| | Utility Vehicles (Including ProGators) | \$2.25 per New Tire |

- | | | |
|------------------------------|--|---------------------|
| • Mississippi ATV Trauma Fee | Utility Vehicles (Including ProGators) | \$50.00 per Vehicle |
|------------------------------|--|---------------------|

Fees must be clearly labeled on the quote or purchase order.

Financing

John Deere Municipal Lease by John Deere Financial

Allowed: If the agency rules and guidelines allow. This 12-60-month financial product require payments and enables ownership of the equipment.

Government Operating Lease by John Deere Financial

Allowed: If the agency rules and guidelines allow. This 24-60-month product requires payments and the equipment is returned to the dealer location at the end of the term.

Retail Note Financing by John Deere Financial or Third Party Allowed:

If the agency rules and guidelines allow.

Machine Hours **Not Allowed:** Due to factory delivery, pre-delivery, inspection, machine setup and installation of attachments, machines may have minimal hours. Machines designated as demos are not allowed.

Manuals An operator’s manual is included with the delivery of the equipment at no charge.

Miscellaneous **Shipping charges**
Alaska (AK) and Hawaii (HI): Shipping charges apply.

For deliveries to AK or HI, factory freight to the delivering dealer will be paid by the Sourcewell member. Factory freight is known at the time of quoting and will be included on the quote to the Sourcewell member.

Continental US: For all other deliveries within the continental US (excludes AK & HI), the Sourcewell member will NOT be charged factory freight to the delivering dealer.

Multiple Unit Discount For sales of three or more like self-propelled equipment sold to one customer on the same purchase order qualifies for an additional discount. Implements and attachments sold with and for self-propelled ride-on machines are also eligible for multi-unit discounts, but do not count towards the total number of ride-on units, which determines the multi-unit discount percentage. See discount structure below:

Quantity	Additional Discount
3-4	1%
5-6	2%
7-8	3%
units or more	4%

Frontier Equipment is excluded from the Multiple Unit Discount program.

“Like self-propelled products” means 3 or more utility vehicles, 3 or more Ztraks, etc. The purchase of 1 utility vehicle and 2 Ztraks would not qualify for MUD because they are not “like” products.



Open Market by John Deere (listed in the price book)

Allowed: Open-Market items are **implements, attachments, accessories, parts and bundles** that are not currently on contract, but are requested by the customer to complete the purchase of John Deere equipment awarded on contract.

Items must be clearly labeled on the purchase order as Open Market.

Open Market by Dealer (not listed in the price book)

Allowed: Open-Market items **not available from John Deere but offered by the delivering Dealer** to complete the purchase of John Deere equipment awarded on contract.

Items must be clearly labeled on the purchase order as Open Market.

Payment and Remittance

Credit card payments allowed.

Remit to Address:
Deere & Company
Ag & Turf CBD & Government Sales
21748 Network Place
Chicago, IL 60673-1217

Substitutions

Not applicable. This is a current price contract.

Trade-In

Allowed: Items must be clearly labeled on the purchase order or quote as Trade-In. The agency and the dealer determine the trade-in value.

Price Structure

Price Page	Product Descriptions	Discounts off	Price Page
Tabs		MSRP	Dates
	Turf Equipment		
L21	Residential Zero-Turn-Radius Mowers & Equipment (excludes Z700s)	4%	Current Price
L21	Residential Zero-Turn-Radius Mowers & Equipment (Z700s only)	9%	Current Price

L25	Lawn Tractors (S100s – S240 only) & Equipment	4%	Current Price
L25	Lawn Tractors (X300s only) & Equipment	18%	Current Price
L30	Garden Tractors & Equipment	18%	Current Price
L35	Equipment for Lawn & Garden Tractors	18%	Current Price
C10	Commercial Walk-Behind Mowers & Equipment	23%	Current Price
C13	Commercial Zero-Turn-Radius Mowers & Equipment	23%	Current Price
C15	Commercial Front Mowers & Equipment	23%	Current Price
C18	Commercial Wide Area Mowers & Equipment	23%	Current Price
C20	Compact Utility Tractors & Equipment	18%	Current Price
C21	Equipment for Commercial Mowing Products	23%	Current Price
C25	Equipment for Compact Utility Tractors	18%	Current Price
C40	Mid-Size Crossover Utility Vehicles & Equipment	14%	Current Price
C41	Full-Size Crossover Utility Vehicles & Equipment	14%	Current Price
C42	Traditional Utility Vehicles & Equipment	17%	Current Price
C47	HPX Utility Vehicles & Equipment	14%	Current Price
C48	Equipment for Utility Vehicles	14%	Current Price

Golf Equipment

G10	Reel Mowers & Equipment	24%	Current Price
G15	Special Application Mowers & Equipment	24%	Current Price
G20	Special Application Vehicles & Equipment	24%	Current Price
G25	Aeration & Equipment	24%	Current Price
G30	Debris Maintenance & Equipment	24%	Current Price
G35	Golf Fleet Management	13%	Current Price

Frontier Equipment

Frontier	Cotton	18%	Current Price
Frontier	Cutting & Mowing	18%	Current Price
Frontier	Hay & Forage	18%	Current Price
Frontier	Landscaping	18%	Current Price
Frontier	Livestock	18%	Current Price
Frontier	Material Handling	18%	Current Price
Frontier	Planting & Seeding	18%	Current Price

Frontier	Snow Equipment	18%	Current Price
Frontier	Sprayers	18%	Current Price
Frontier	Tillage	18%	Current Price

Contract Updates

June 1, 2021 – New contract announced.

Z994R Diesel Commercial ZTrak

12-Nov-2021 C13 Commercial Zero-Turn-Radius Mowers & Equipment

Code	Description	QTY	List Price (USD)
2543TC	Z994R Diesel Commercial ZTrak	1	\$19,519.00

ENGINE:

Engine HP (kW), gross SAE J1995: 24.7 HP (18.4 kW)
 Rated engine speed, rpm: 3200 rpm
 Displacement, cc (in): 1267cc(77.3 in)
 Horizontal-Shaft Three Cylinder Liquid Cooled Diesel Engine
 @2000 rpm (47.2 lb-ft) 64 Nm torque
 Indirect fuel injection
 Full Pressure Lubrication System with Replaceable Oil Filter
 Heavy Duty Canister Air Cleaner; Dry Replaceable Filter Element with
 Secondary Safety Element
 Air restriction indicator standard
Charging system: 12 Volt with 75 amp
Travel Speed: 11.4 MPH (18.3 KMPH)
Fuel Capacity: 11.5 gallons (43.5 liters)
 B20 Compliant
 Fuel Filter with replaceable element

HYDRAULIC/TRANSMISSION/PTO:

Dual Hydrostatic Wheel Drive TuffTorq Heavy Duty Ground Drive
 Cross-Porting for improved cooling
 Foot Actuated Parking Brake
 Electric PTO Clutch

STEERING:

Dual Lever Direction/Speed Control

DECK:

54 Inch 7-Iron PRO Side Discharge Mower Deck
**Optional decks: 60 Inch 7-Iron PRO Side Discharge, 60 Inch Mulch
 On Demand**
 72 Inch 7-Iron PRO Side Discharge 7-Gauge stamped steel or
 60 Inch FastBack PRO Rear Discharge, 72 Inch FastBack PRO Rear
 Discharge
 7-Gauge fabricated steel Mower Deck
 8 In. Cast Iron Spindle Housing
 Rear Anti-Scalp Wheels

One-Touch Dial and Foot Spring Assisted Height of Cut Adjustment
 Single-Turn Deck Transport Lock System
 Full Floating Suspension Deck 25 140 mm (1.0 - 5.5 In.) Cutting Heights
 in 6 mm (0.25 In) Increments

FRAME/STYLING/TIRES:

Steel Channel Frame
 Rear Bumper
 24x12-12 In. Square Shoulder 4PR Turf Drive Tires
 13x6.5-6 Semi-Pneumatic Front Caster Tires
Optional: 24x12N12 Michelin Tweels

OPERATOR ENVIRONMENT:

Operator Presence System Folding Two Post ROPS (Roll-Over Protective
 Structure) and Seat Belt
 Right Hand Control Console Cluster
 Cup Holder
 Digital Hour meter
 Fuel Gauge
 Wide Control Lever Bends for Increased Operator Comfort
 Quick-Service Removable Foot Platform

DESTINATION AND LANGUAGE

Destination	Basic Factory Options - Required
North America	
001A United States and Canada	In Base Price
Requires Operator's Manual - 0443	

MOWER DECK

Mower Decks	Basic Factory Options - Required
1505 60 In. 7-Iron PRO Mulch On Demand Mower Deck	\$870.00
7-Gauge Stamped Steel Mower Deck. 8 In. Cast Iron Spindle Housings. Rear Anti-Scalp Wheels. Requires Tires & Wheels option code 1036 or 1040.	
1523 72 In. FastBack PRO Rear Discharge Mower Deck	\$1,170.00
7-Gauge Fabricated Steel Mower Deck. 8 In. Cast Iron Spindle Housings. Rear Anti-Scalp Wheels.	

Mulch Kits	Field Installed Attachments - Optional
TCB11469 Mulch Kit (1371.6-mm (54-in.) 7-Iron, 7-Iron II, 7-Iron PRO and HC)	\$333.84
BUC10903 Mulch Kit (1524-mm (60-in.) Rear Discharge FastBack PRO)	\$450.47
TCB10951 Mulch Kit (1828.8-mm (72-in.) 7-Iron, 7-Iron II and 7-Iron PRO)	\$356.31
BUC10904 Mulch Kit (1828.8-mm (72-in.) Rear Discharge FastBack PRO)	\$649.49
TCB10953 Mulch Kit (1524-mm (60-in.) 7-Iron, 7-Iron II and 7-Iron PRO)	\$346.69

Striping Kits	Field Installed Attachments - Optional
BTC10286 Rubber Flap Striping Kit for 1371.6-mm and 1524-mm (54-in. and 60-in.) Decks	\$472.94
BTC10287 Rubber Flap Striping Kit for 1828.8-mm (72-in.) Deck	\$483.64

WHEELS AND TIRES

		Basic Factory Options - Required
Drive Wheels and Tires		In Base Price
1036	24x12x12 Pneumatic Turf Tire for 54 In. and 60 In. Decks	No Added Cost
1037	24x12x12 Pneumatic Turf Tire for 72" Decks	\$999.00
1040	24x12N12 Michelin X Tweel Turf for 54 In. and 60 In. Decks Not Compatible with a Material Collection System. MICHELIN X TWEEL is a registered trademark, and MICHELIN X TWEEL TURF is a trademark, owned by Michelin N America, Inc.	\$999.00
1041	24x12N12 Michelin X Tweel Turf for 72 In. Decks Not compatible with a Material Collection System. MICHELIN X TWEEL is a registered trademark, and MICHELIN X TWEEL TURF is a trademark, owned by Michelin N America, Inc.	\$999.00

OPERATOR'S STATION AND CONTROLS

Seat		Basic Factory Options - Required
2092	Deluxe Comfort Seat with Armrests and Isolation (24" High Back) Includes Isolation System to Reduce Shock/Vibration	(\$300.00)
2093	Fully Adjustable Suspension Seat with Armrests (24" High Back) Adjustable Back Rest and Lumbar Support. Adjustable for Operator Weight. Reduces Shock/Vibration and Increases Comfort.	In Base Price
Seat		Field Installed Attachments - Optional
BUC10649	Arm rest kit - Padded (Set of 2) Compatible only with Fully Adjustable Suspension Seat	\$46.01
BTC10907	Isolated Suspension Seat Kit	\$279.27
Lighting		Field Installed Attachments - Optional
BUC10603	LED Beacon Light Kit	\$298.53
BUC10955	LED front work light kit (2) Compatible with Mulch on Demand Decks	\$294.26
ENGINE		
Spark Arrester		Field Installed Attachments - Optional
AM115838	Spark Arrester Screen	\$49.29

MISCELLANEOUS

Miscellaneous	Field Installed Attachments - Optional	
LPA11548	Sun Canopy	\$169.00
BUC10870	String Trimmer Mount	\$118.77
BUC10300	Hitch Kit	\$37.46
BUC10584	Jack Kit	\$226.84
LP1400	Floor Mat	\$36.99
BUC11299	ShadePro™ Canopy (Z994R Diesel)	\$974.77
	ROPS must remain in upright and locked position when canopy is installed WEIGHTS NOT INCLUDED. Refer to Canopy Ballast Information spreadsheet found on the Value Selling Navigator to determine the quantity of weights needed based on vehicle sizing and configuration specs.	
BUC11306	Trash Receptacle Kit	\$147.66

Manufacturer's Suggested List Price shown. Retail prices may vary by dealer. Unless stated otherwise, taxes, freight, setup, delivery and other dealer specific charges not included in the pricing. Options/items noted with anything other than price will have additional costs. Pricing, availability, and specifications subject to change without notice. Special program pricing may be available on certain models. See dealer for details. Prices shown are in U.S. dollars and valid only in the U.S.

Z970R ZTrak

12-Nov-2021 **C13 Commercial Zero-Turn-Radius Mowers & Equipment**

Code	Description	QTY	List Price (USD)
2213TC	Z970R ZTrak	1	\$17,579.00

35.0 HP*
Vertical-Shaft Air Cooled Engine
(61.0 Cu. In.) 999cc, 26.1 kW)
Full Pressure Lubrication System
with Replaceable Oil Filter
Heavy Duty Canister Air Cleaner;
Dry Replaceable Filter Element
with Secondary Safety Element
12 Volt with 20 AMP Regulated Charge System
Dual Hydrostatic Wheel Drive
TuffTorq Heavy Duty Ground Drive With Cross Porting
Steel Channel Frame
Operator Presence System
Folding Two Post ROPS
(Roll- Over Protective Structure) and Seat Belt
72 In. 7-Iron PRO Side Discharge Mower Deck
7-Gauge Stamped Steel Mower Deck
8 In. Cast Iron Spindle Housing
Rear Anti-Scalp Wheels
One-Touch Dial and Power Height of Cut Adjustment
Ergonomic Operator Contoured Soft Touch Grips
and Integrated Handle Controls
Single-Turn Deck Transport Lock System
Full Floating Suspension Deck
1.0 - 5.5 In. Cutting Heights in 0.25 In. Increments
Dual Lever Direction/Speed Control
Wide Control Lever Bends for Increased Operator Comfort
Quick-Service Removable Foot Platform
12 MPH Travel Speed
11.5 U.S. Gallon Fuel Capacity
24x12-12 In. Square Shoulder 4PR Turf Drive Tires 13x6.5-6
Semi-Pneumatic Front Caster Tires
Rear Bumper Right Hand Control Console Cluster
Cup Holder
Fuel Gauge
Electric PTO Clutch
Digital Hourmeter and Diagnostic Pkg.
*@ 3600 RPM engine manufacturer

certified gross power tested in accordance with SAE J1995, 999cc.
The engine horsepower and torque information
is provided by the engine manufacturer
to be used for comparison purposes only.
Actual operating horsepower and torque will be less.
Refer to the engine manufacturer's web site
for additional information.

DESTINATION AND LANGUAGE

Destination Basic Factory Options -
Required

North America

001A **United States/Canada** In Base Price
Requires Operator's Manual - 0443

0195 **Mexico** No Added Cost
Requires Operator's Manual - 0443

MOWER DECK

Mower Decks Basic Factory Options -
Required

1504 **60 In. Side Discharge Mower Deck** (\$540.00)
7-Gauge Stamped Steel Mower Deck. 8 In. Cast Iron Spindle Housings.
Rear Anti-Scalp Wheels.
Requires Tires & Wheels option code 1036 or 1040.
60 In. 7-Iron PRO

1505 **60 In. Mulch On Demand Mower Deck** \$300.00
7-Gauge Stamped Steel Mower Deck. 8 In. Cast Iron Spindle Housings.
Rear Anti-Scalp Wheels.
Requires Tires & Wheels option code 1036 or 1040.
60 In. 7-Iron PRO

1523 **72 In. Rear Discharge Mower Deck** \$630.00
7-Gauge Fabricated Steel Mower Deck. 8 In. Cast Iron Spindle
Housings. Rear Anti-Scalp Wheels.
Requires Tires & Wheels option code 1037 or 1041.
72 In. 7-Gauge FastBack PRO

Striping Kits Field Installed
Attachments -
Optional

BTC10287 **Rubber Flap Striping Kit for 1828.8-mm (72-in.) Deck** \$483.64

BTC10286 **Rubber Flap Striping Kit for 1371.6-mm and 1524-mm (54-in. and 60-
in.) Decks** \$472.94

Mulch Kits Field Installed
Attachments -
Optional

TCB10951 **Mulch Kit (1828.8-mm (72-in.) 7-Iron, 7-Iron II and 7-Iron PRO)** \$356.31

TCB10953 **Mulch Kit (1524-mm (60-in.) 7-Iron, 7-Iron II and 7-Iron PRO)** \$346.69

BUC10904 **Mulch Kit (1828.8-mm (72-in.) Rear Discharge FastBack PRO)** \$649.49
Compatible with MY21 and newer decks (Z900, Z994R, Z997R)

Sourcewell Grounds Maintenance 031121-DAC
Z970R ZTrak

OPERATOR'S STATION AND CONTROLS

	Seat	Basic Factory Options - Required
2092	Deluxe Comfort Seat with Armrests and Isolation (24" High Back) Includes Isolation System to Reduce Shock/Vibration	(\$300.00)
2093	Fully Adjustable Suspension Seat with Armrests (24" High Back) Adjustable Back Rest and Lumbar Support. Adjustable for Operator Weight. Reduces Shock/Vibration and Increases Comfort.	In Base Price
	Seat	Field Installed Attachments - Optional
BUC10649	Arm rest kit - Padded (Set of 2) Compatible only with Fully Adjustable Suspension Seat	\$46.01
BTC10907	Isolated Suspension Seat Kit Compatible with MY16 and newer Z900 B,E,M and R gas machines.	\$279.27
	Lighting	Field Installed Attachments - Optional
BUC10603	LED Beacon Light Kit	\$298.53
BUC10955	LED front work light kit (2) Compatible with Mulch on Demand Decks	\$294.26
LP40112	Beacon Light Kit	\$251.00

WHEELS AND TIRES

	Drive Wheels and Tires	Basic Factory Options - Required
1036	24x12x12 Pneumatic Turf Tire for 54 In. and 60 In. Decks	No Added Cost
1037	24x12x12 Pneumatic Turf Tire for 72" Decks	In Base Price
1040	24x12N12 Michelin X Tweel Turf for 54 In. and 60 In. Decks NOT COMPATIBLE FOR USE WITH MATERIAL COLLECTION SYSTEM. For more information about the MICHELIN X TWEEL TURF available exclusively on John Deere ZTraks, visit www.JohnDeere.com/Tweel . MICHELIN X TWEEL is a registered trademark, and MICHELIN X TWEEL TURF is a trademark, owned by Michelin North America, Inc.	\$949.00
1041	24x12N12 Michelin X Tweel Turf for 72 In. Decks NOT COMPATIBLE FOR USE WITH MATERIAL COLLECTION SYSTEM. For more information about the MICHELIN X TWEEL TURF available exclusively on John Deere ZTraks, visit www.JohnDeere.com/Tweel . MICHELIN X TWEEL is a registered trademark, and MICHELIN X TWEEL TURF is a trademark, owned by Michelin North America, Inc.	\$949.00

Sourcewell Grounds Maintenance 031121-DAC
Z970R ZTrak

MISCELLANEOUS		
	Miscellaneous	Field Installed Attachments - Optional
LPA11548	Sun Canopy	\$169.00
BUC10300	Hitch Kit	\$37.46
BUC10584	Jack Kit	\$226.84
BUC10870	String Trimmer Mount Compatible with Z900 gas machines and Z994R ZTraks	\$118.77
BUC11034	Yard Tool Kit Compatible with Z900 gas machines and Z994R ZTraks	\$148.73
BUC10980	Cargo Tray	\$318.86
BUC11070	ShadePro™ Canopy (Z900 Gas) ROPS must remain in upright and locked position when canopy is installed WEIGHTS NOT INCLUDED. Refer to Canopy Ballast Information spreadsheet found on the Value Selling Navigator to determine the quantity of weights needed based on vehicle sizing and configuration specs.	\$974.77
BUC11306	Trash Receptacle Kit Kit includes mounting bracket, bucket and picker.	\$147.66
ENGINE		
	Engine	Field Installed Attachments - Optional
AM115838	Spark Arrester Screen	\$49.29

Manufacturer's Suggested List Price shown. Retail prices may vary by dealer. Unless stated otherwise, taxes, freight, setup, delivery and other dealer specific charges not included in the pricing. Options/items noted with anything other than price will have additional costs. Pricing, availability, and specifications subject to change without notice. Special program pricing may be available on certain models. See dealer for details. Prices shown are in U.S. dollars and valid only in the U.S.



JOHN DEERE

A Purchase Order or Letter of Intent is required for all orders.

To expedite the delivery of equipment, the below information must be included on your Purchase Order or Letter of Intent.

For any questions, please contact:

- Vendor: Deere & Company
- 2000 John Deere Run
Cary, NC 27513
 - Contract name and number
 - Signature
 - Shipping address
 - Billing address
 - Membership number (if applicable)
 - Tax exempt certificate (if applicable). Must be made out to Deere & Company.

Richard Shumate

Van-Wall Equipment, Inc.
9650 Dice Lane
Lenexa, KS 66215

Tel: 913-397-6009

Fax: 913-397-6090

Email: richard.shumate@vanwall.com

If information is not included, the Purchase Order or Letter of Intent will be returned.

The John Deere Government Sales Team



JOHN DEERE

ALL PURCHASE ORDERS MUST BE MADE OUT TO (VENDOR):

Deere & Company
2000 John Deere Run
Cary, NC 27513
FED ID: 36-2382580; DUNS#: 60-7690989

ALL PURCHASE ORDERS MUST BE SENT TO DELIVERING DEALER:

Van-Wall Equipment, Inc.
9650 Dice Lane
Lenexa, KS 66215
913-397-6009
mailbot.jd@vanwall.com

Quote Summary

Prepared For:

JACKSON COUNTY PARKS & RECREATION
22807 SW WOODS CHAPEL RD
BLUE SPRINGS, MO 64015
Business: 816-503-4828

Delivering Dealer:

Van-Wall Equipment, Inc.
Richard Shumate
9650 Dice Lane
Lenexa, KS 66215
Phone: 913-397-6009
richard.shumate@vanwall.com

Sourcewell membership ID# 30910

Quote ID: 25583227
Created On: 08 November 2021
Last Modified On: 08 November 2021
Expiration Date: 08 December 2021

Equipment Summary	Suggested List	Selling Price	Qty	Extended
JOHN DEERE Z994R Diesel Commercial ZTrak Contract: Sourcewell Grounds Maintenance 031121-DAC (PG NB CG 70) Price Effective Date: November 7, 2021	\$ 22,810.43	\$ 17,564.03 X	2 =	\$ 35,128.06
JOHN DEERE Z970R ZTrak Contract: Sourcewell Grounds Maintenance 031121-DAC (PG NB CG 70) Price Effective Date: November 7, 2021	\$ 20,280.43	\$ 15,615.93 X	2 =	\$ 31,231.86
Equipment Total				\$ 66,359.92

* Includes Fees and Non-contract items

Quote Summary

Equipment Total	\$ 66,359.92
Trade In	
SubTotal	\$ 66,359.92
Est. Service Agreement Tax	\$ 0.00
Total	\$ 66,359.92
Down Payment	(0.00)
Rental Applied	(0.00)
Balance Due	\$ 66,359.92

Salesperson : X _____

Accepted By : X _____



JOHN DEERE

Selling Equipment

Quote Id: 25583227 Customer Name: JACKSON COUNTY PARKS & RECREATION

ALL PURCHASE ORDERS MUST BE MADE OUT TO (VENDOR):

Deere & Company
2000 John Deere Run
Cary, NC 27513
FED ID: 36-2382580; DUNS#: 60-7690989

ALL PURCHASE ORDERS MUST BE SENT TO DELIVERING DEALER:

Van-Wall Equipment, Inc.
9650 Dice Lane
Lenexa, KS 66215
913-397-6009
mailbot.jd@vanwall.com

JOHN DEERE Z994R Diesel Commercial ZTrak

Hours:

Suggested List *

Stock Number:

\$ 22,810.43

Contract: Sourcewell Grounds Maintenance 031121-DAC
(PG NB CG 70)

Selling Price *

\$ 17,564.03

Price Effective Date: November 7, 2021

* Price per item - includes Fees and Non-contract items

Code	Description	Qty	List Price	Discount%	Discount Amount	Contract Price	Extended Contract Price
2543TC	Z994R Diesel Commercial ZTrak	2	\$ 19,519.00	23.00	\$ 4,489.37	\$ 15,029.63	\$ 30,059.26
001A	United States and Canada	2	\$ 0.00	23.00	\$ 0.00	\$ 0.00	\$ 0.00
1041	24x12N12 Michelin X Tweel Turf for 72 In. Decks	2	\$ 999.00	23.00	\$ 229.77	\$ 769.23	\$ 1,538.46
1523	72 In. FastBack PRO Rear Discharge Mower Deck	2	\$ 1,170.00	23.00	\$ 269.10	\$ 900.90	\$ 1,801.80
2093	Fully Adjustable Suspension Seat with Armrests (24" High Back)	2	\$ 0.00	23.00	\$ 0.00	\$ 0.00	\$ 0.00
Standard Options Total			\$ 2,169.00		\$ 498.87	\$ 1,670.13	\$ 3,340.26
BUC11299	ShadePro™ Canopy (Z994R Diesel)	2	\$ 974.77	23.00	\$ 224.20	\$ 750.57	\$ 1,501.15
BUC11306	Trash Receptacle Kit	2	\$ 147.66	23.00	\$ 33.96	\$ 113.70	\$ 227.40
Dealer Attachments Total			\$ 1,122.43		\$ 258.16	\$ 864.27	\$ 1,728.55
Value Added Services Total			\$ 0.00			\$ 0.00	\$ 0.00
Total Selling Price			\$ 22,810.43		\$ 5,246.40	\$ 17,564.03	\$ 35,128.07

JOHN DEERE Z970R ZTrak



JOHN DEERE

Selling Equipment

Quote Id: 25583227 Customer Name: JACKSON COUNTY PARKS & RECREATION

ALL PURCHASE ORDERS MUST BE MADE OUT TO (VENDOR):

Deere & Company
2000 John Deere Run
Cary, NC 27513
FED ID: 36-2382580; DUNS#: 60-7690989

ALL PURCHASE ORDERS MUST BE SENT TO DELIVERING DEALER:

Van-Wall Equipment, Inc.
9650 Dice Lane
Lenexa, KS 66215
913-397-6009
mailbot.jd@vanwall.com

Equipment Notes:							Suggested List *
Hours:							\$ 20,280.43
Stock Number:							Selling Price *
Contract: Sourcewell Grounds Maintenance 031121-DAC (PG NB CG 70)							\$ 15,615.93
Price Effective Date: November 7, 2021							
* Price per item - includes Fees and Non-contract items							
Code	Description	Qty	List Price	Discount%	Discount Amount	Contract Price	Extended Contract Price
2213TC	Z970R ZTrak	2	\$ 17,579.00	23.00	\$ 4,043.17	\$ 13,535.83	\$ 27,071.66
001A	United States/Canada	2	\$ 0.00	23.00	\$ 0.00	\$ 0.00	\$ 0.00
1041	24x12N12 Michelin X Tweel Turf for 72 In. Decks	2	\$ 949.00	23.00	\$ 218.27	\$ 730.73	\$ 1,461.46
1523	72 In. Rear Discharge Mower Deck	2	\$ 630.00	23.00	\$ 144.90	\$ 485.10	\$ 970.20
2093	Fully Adjustable Suspension Seat with Armrests (24" High Back)	2	\$ 0.00	23.00	\$ 0.00	\$ 0.00	\$ 0.00
Standard Options Total			\$ 1,579.00		\$ 363.17	\$ 1,215.83	\$ 2,431.66
BUC11070	ShadePro™ Canopy (Z900 Gas)	2	\$ 974.77	23.00	\$ 224.20	\$ 750.57	\$ 1,501.15
BUC11306	Trash Receptacle Kit	2	\$ 147.66	23.00	\$ 33.96	\$ 113.70	\$ 227.40
Dealer Attachments Total			\$ 1,122.43		\$ 258.16	\$ 864.27	\$ 1,728.55
Value Added Services Total			\$ 0.00			\$ 0.00	\$ 0.00
Total Selling Price			\$ 20,280.43		\$ 4,664.50	\$ 15,615.93	\$ 31,231.87