

**IN THE COUNTY LEGISLATURE OF JACKSON COUNTY, MISSOURI**

**A RESOLUTION** awarding a twenty-four month term and supply contract with two twelve-month options to extend for the furnishing of hardware and software maintenance, service, monitoring, and upgrades of the County's Avaya voiceover internet protocol (VoIP) system for use by the Information Technology Department to Arrow Systems of Bloomington, MN, under the terms and conditions of Request for Proposals No. 44-16.

**RESOLUTION NO. 19216**, July 18, 2016

**INTRODUCED BY** Dennis Waits, County Legislator

WHEREAS, the Information Technology Department has a need for ongoing hardware and software maintenance service, monitoring, and upgrades of the VoIP telephone system for the upcoming twelve-month period; and,

WHEREAS, the Director of Finance and Purchasing has solicited bids on Request for Proposals No. 44-16 for these services; and,

WHEREAS, a total of seventeen notifications were distributed and three responses were received and evaluated as follows:

<u>RESPONDENT</u>	<u>TOTAL POINTS</u>
Arrow Systems Bloomington, MN	98
Converge One Eagan, MN	96
SKC Communications Shawnee Mission, KS	75

and,

WHEREAS, the Director of Finance and Purchasing recommends the award of a twenty-four month term and supply contract with two twelve-month options to extend to Arrow Systems of Bloomington, MN, as the lowest and best bidder as set forth in the attached recapitulation and analysis; now therefore,

BE IT RESOLVED by the County Legislature of Jackson County, Missouri, that award be made as recommended by the Director of Finance and Purchasing, and that the Director be, and is hereby, authorized to execute for the County any documents necessary to the accomplishment of the award and any extensions; and,

BE IT FURTHER RESOLVED that the Director of Finance and Purchasing is authorized to make all payments, including final payment on the contract, to the extent that sufficient appropriations to the using spending agency have been made in the then current Jackson County budget.

Effective Date: This Resolution shall be effective immediately upon its passage by a majority of the Legislature.

APPROVED AS TO FORM:

Jay D. Hall  
Chief Deputy County Counselor

W. Stephen Ruffin  
County Counselor

Certificate of Passage

I hereby certify that the attached resolution, Resolution No. 19216 of July 18, 2016, was duly passed on July 25, 2016 by the Jackson County Legislature. The votes thereon were as follows:

Yeas 9

Nays 0

Abstaining 0

Absent 0

7.25.16  
Date

Mary Jo Spino  
Mary Jo Spino, Clerk of Legislature

This award is made on a need basis and does not obligate Jackson County to pay any specific amount. The availability of funds for specific purchases is subject to annual appropriation.

July 13, 2016  
Date

[Signature]  
Chief Financial Officer



Department of  
**INFORMATION TECHNOLOGY**

(816) 881-3151

JACKSON COUNTY, MISSOURI

415 E. 12<sup>TH</sup> STREET  
KANSAS CITY, MO 64106

**Res. 19216**

**MEMORANDUM**

**07/13/16**

**TO: Barbara Casamento, Purchasing Supervisor**  
**Scott Jacoby, DEPUTY DIR FIN. ADMIN & OPERATION**  
**Michael Erickson, Director of I.T.**

**FROM: Michael E. Lear, Assistant Director of I.T. – Technical Support**

**RE: Recommendation for Avaya Maintenance RFP 44-16**

RFP 44-16 was sent out seeking proposals for the renewal of the maintenance for the Counties Avaya VOIP System.

The County received three responses from SKC Communications, Converge One, and Arrow Systems Integration.

After the review of the proposal, it is recommended that we award a contract to Arrow Systems Integration.

Below is a summary of the yearly cost for the first year of this Bid. Cost may change each year depending of the *Hardware and Software added in the prior year.*

Annual Avaya Maintenance and Support	\$ 75, 598.92
Total Yearly Maintenance and Support	\$ 75, 598.92

The money for this contract was budget in the following accounts :

001-5101-56790	\$23,233.87
002-5102-56790	\$579.37
003-5103-56790	\$2,201.61
004-5104-56790	\$2,164.71
045-4500-56790	\$324.45
001-5101-56662	\$47,094.91
<b>TOTAL</b>	<b>\$75,598.92</b>

	IT Arrow	C1	SKC				
Responsiveness to Request for Proposal Respondent Qualifications and Experience References	10	10	10				
	40	40	36				
	20	20	20				
Pricing	70	70	66				
	30	28	30				
	100	98	96				
12 Mo. single point of contact with vendor		\$75,598.92	\$73,611.00	\$77,467.63	77467.63	1.052392	3856.63
		\$8,262.68		4800	75598.92	1.027006	1987.92
		\$83,861.60		\$82,267.63	73611		
	Support Advantage Preferred Parts 8x5, nbd	Support Advantage Preferred Parts NBD	Support Advantage Preferred Parts NBD	Support Advantage Preferred			