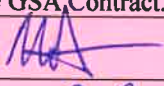
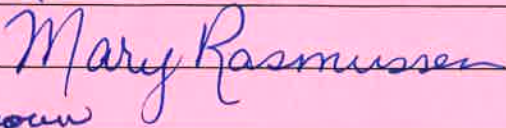



REQUEST FOR LEGISLATIVE ACTION

Completed by County Counselor's Office:
 Res/Ord No.: 19180
 Sponsor(s): Dennis Waits
 Date: June 6, 2016

SUBJECT	<p>Action Requested <input checked="" type="checkbox"/> Resolution <input type="checkbox"/> Ordinance</p> <p>Project/Title: <u>Awarding a Twelve Month Term and Supply Contract for the furnishing of Avaya Hardware and Software Maintenance, Services and Monitoring for the Information Technology Department to Arrow Systems Integration of Bloomington, MN under the terms and conditions set forth in GSA (General Services Administration) Contract No. GS-35F-0156V, an existing government contract.</u></p>															
BUDGET INFORMATION <i>To be completed By Requesting Department and Finance</i>	<table border="1"> <tr> <td>Amount authorized by this legislation this fiscal year:</td> <td></td> <td>\$</td> </tr> <tr> <td>Amount previously authorized this fiscal year:</td> <td></td> <td>\$</td> </tr> <tr> <td>Total amount authorized after this legislative action:</td> <td></td> <td>\$</td> </tr> <tr> <td>Amount budgeted for this item * (including transfers):</td> <td></td> <td>\$</td> </tr> <tr> <td>Source of funding (name of fund) and account code number;</td> <td></td> <td></td> </tr> </table> <p>* If account includes additional funds for other expenses, total budgeted in the account is: \$</p> <p>OTHER FINANCIAL INFORMATION:</p> <p><input type="checkbox"/> No budget impact (no fiscal note required) <input checked="" type="checkbox"/> Term and Supply Contract (funds approved in the annual budget); estimated value and use of contract: Department: Information Technology Estimated Use: \$100,000.00</p> <p>This RLA only approves the Term and Supply Contract; the funds are appropriated through the annual budget adoption. Figures in the Budget Information section are for informational purposes to provide an estimate of the contract value.</p> <p>Prior Year Budget (if applicable): Prior Year Actual Amount Spent (if applicable):</p>	Amount authorized by this legislation this fiscal year:		\$	Amount previously authorized this fiscal year:		\$	Total amount authorized after this legislative action:		\$	Amount budgeted for this item * (including transfers):		\$	Source of funding (name of fund) and account code number;		
Amount authorized by this legislation this fiscal year:		\$														
Amount previously authorized this fiscal year:		\$														
Total amount authorized after this legislative action:		\$														
Amount budgeted for this item * (including transfers):		\$														
Source of funding (name of fund) and account code number;																
PRIOR LEGISLATION	Prior ordinances and (date): Prior resolutions and (date):															
CONTACT INFORMATION	RLA drafted by (name, title, & phone): Barbara Casamento, Purchasing Supervisor, 881-3253															
REQUEST SUMMARY	<p>The Information Technology Department requires a term and supply contract for the furnishing of Avaya Hardware and Software Maintenance, Services and Monitoring of the County's Avaya Voice over Internet (VoIP) System and would like to use the GSA Contract. Previous attempts to bid Avaya Maintenance, Service and Monitoring have resulted in unsatisfactory service. Arrow Systems Integration is a GSA Authorized Partner in good standing for more than a decade and the GSA Contract has more advantageous pricing than we are currently receiving.</p> <p>Pursuant to Section 1030.4 of the Jackson County Code, the Director of Finance and Purchasing recommends the award of a Twelve Month Term and Supply Contract for the furnishing of Avaya Hardware and Software Maintenance, Service and Monitoring for the Information Technology Department to Arrow Systems Integration of Bloomington, MN under the terms and conditions set forth in GSA Contract No. GS-35F-0156V, an existing government contract.</p> <p>This award is made on an "as needed" basis and does not obligate Jackson County to pay any specific amount. The availability of funds for specific purchases is subject to annual appropriations.</p>															
CLEARANCE	<p><input type="checkbox"/> Tax Clearance Completed (Purchasing & Department) N/A <input type="checkbox"/> Business License Verified (Purchasing & Department) N/A <input checked="" type="checkbox"/> Chapter 6 Compliance - Affirmative Action/Prevailing Wage (County Auditor's Office)</p>															

ATTACHMENTS	Memorandum from Mike Erickson, Director of IT and GIS, Arrow's Quote, Avaya Authorized Partner Letter and the pertinent pages of the GSA Contract.	
REVIEW	Department Director: 	Date: 5/27/2016
	Finance (Budget Approval): <i>If applicable</i> 	Date: 5/27/16
	Division Manager: 	Date: 6/2/16
	County Counselor's Office:	Date:

Fiscal Information (to be verified by Budget Office in Finance Department)

- This expenditure was included in the annual budget.
- Funds for this were encumbered from the _____ Fund in _____.
- There is a balance otherwise unencumbered to the credit of the appropriation to which the expenditure is chargeable and there is a cash balance otherwise unencumbered in the treasury to the credit of the fund from which payment is to be made each sufficient to provide for the obligation herein authorized.
- Funds sufficient for this expenditure will be/were appropriated by Ordinance # _____
- Funds sufficient for this appropriation are available from the source indicated below.

Account Number:	Account Title:	Amount Not to Exceed:

- This award is made on a need basis and does not obligate Jackson County to pay any specific amount. The availability of funds for specific purchases will, of necessity, be determined as each using agency places its order.
- This legislative action does not impact the County financially and does not require Finance/Budget approval.



Department of
INFORMATION TECHNOLOGY

Jackson County, Missouri – 415 E. 12th Street, Room G-8, Kansas City, MO 64106
816-881-3151-Phone 816-881-3949-Fax

MEMORANDUM

TO: BARBARA CASAMENTO, PURCHASING SUPERVISOR
FROM: MICHAEL ERICKSON, DIRECTOR OF IT AND GIS *MCE*
DATE: MAY 13, 2016

SUBJECT: CHANGE OF VOIP TELEPHONE SERVICE PROVIDERS

SKC Communications Products (SKC) of Lenexa, Kansas has been the local vendor for servicing our Avaya VOIP phone system since its installation. Over time, the level of service received from SKC has declined as evidenced in various ways and to which relevant stakeholders can attest. This change has precipitated the selection of a new vendor, Arrow Systems Integration of Irving, TX. ArrowSI is Avaya certified and has a long standing and unsullied reputation as being one of the premier vendors of Avaya products and maintenance as well as a host of other IT/Business Process services. ArrowSI is better positioned to provide support for these products and have demonstrated this capability by citing their accomplishments with other customers, providing documentation illustrating their Avaya support architecture, and efficiently applying their internal resources to provide meticulously detailed quotes for upgrading our current system and to renew our existing Avaya Maintenance Contract.



**GSA
Federal
Acquisition
Service**

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Search: all the words

Contractor Information

(Vendors) How to change your company information

Contract #:	<input type="text" value="GS-35F-0156V"/>	Socio-Economic :	Other than small business
Contractor:	AVAYA FEDERAL SOLUTIONS, INC.	EPLS :	Contractor not found on the Excluded Parties List System
Address:	12730 FAIR LAKES CIRCLE FAIRFAX, VA 22033-4901	Govt. Point of Contact:	Phyllis D. Rose
Phone:	(703) 376-2063	Phone:	703-605-2793
E-Mail:	dingram@avaya.com	E-Mail:	phyllis.rose@gsa.gov
Web Address:	http://www.avayagov.com/gsa-it-schedule/	Contract Clauses/Exceptions: View the specifics for this contract	
DUNS:	790472240		
NAICS:	541513		

Source	Title	Contract Number	Contractor T&Cs /Pricelist	Contract End Date	Category	View Catalog
70	GENERAL PURPOSE COMMERCIAL INFORMATION TECHNOLOGY EQUIPMENT, SOFTWARE, AND SERVICES	GS-35F-0156V		Jan 7, 2019	132 12 132 33 132 34 132 50 132 51 132 8	GSA Advantage! GSA Advantage! GSA Advantage! GSA Advantage! GSA Advantage! GSA Advantage!

Additional Contracts held by this contractor. To view more details of a contract, click the Contract Number below.

Source	Title	Contract Number	Contractor T&Cs /Pricelist	Contract End Date	Category	View Catalog
CONNII	CONNECTIONS II	GS00Q12NSD0005		Jan 18, 2021	CNXII	



Lesya Murphy
Director, Federal Contracts
12730 Fair Lakes Circle
Fairfax, VA 22033
703-376-2075 voice
emurphy@avaya.com

May 12, 2016

Reference: GS 35F-0156V

To Whom It May Concern,

Avaya Federal Solutions wishes to confirm that Arrow Systems Integration, Inc./Arrow SI is an authorized GSA Schedule Partner Agent in good standing for well over a decade. They have been active on our current GSA contract (referenced above) since awarded in 2009, and on our previous GSA contracts since 2001.

Avaya's GSA contract is fulfilled primarily through a small subset of our contracted Business Partners who are contractually authorized and committed to selling to Federal Agencies under the Avaya GSA Schedule contract terms and conditions, and GSA pricing. A list of these Avaya authorized GSA Schedule Partner Agents can be found on the Avaya website at the following link: <http://www.avaya.com/avayagov/contracts/gsa-schedule/gsa-it-schedule-authorized-business-partners/>.

Additionally, when using the GSA's GSA Advantage on-line ordering tool to place an order, you will see Arrow SI listed among Avaya's Authorized GSA Partner Agents with whom you may place your order. The GSA Advantage! link is <https://www.gsaadvantage.gov/advantage/s/search.do?q=0:2gs-35f-0156v&db=0&searchType=1>. When you go to the link, just enter the referenced GSA Contract Number, then when a few Avaya Order Codes appear, just click on Avaya's name to bring up the list of Authorized GSA Business Partners. Scroll down to find Arrow SI.

Should you have questions, please contact me.

Very Truly Yours,

A digital signature block for Lesya Murphy. It includes a small icon of a signature, the text "Digitally signed by Lesya Murphy", and technical details: "DN: cn=Lesya Murphy, o=Federal Contracts, ou=Avaya Federal Solutions, Inc., email=emurphy@avaya.com, c=US", and a date "Date: 2016.05.12 17:44:48 -0400".

Lesya Murphy



Contacts:

Jackson County

Tom Hackett (952) 456-3349
 Kevin Reed (952) 456-3122
 Antawan Walker (952) 456-3733

BID UNDER GSA CONTRACT
AVAYA - GS-35F-0156V

Maintenance R5
 SA Parts, 8x5, NBD



Site by Site Breakdown

Sold to	Description	Hardware Maintenance	Software Maintenance	Total
4241967	Courthouse	\$ 13,709.04	\$ 51,688.80	\$ 65,397.84
5128944	3100 Main	\$ 497.64	\$ -	\$ 497.64
5128946	Prosecutor Office	\$ 497.64	\$ -	\$ 497.64
5128948	Corrections	\$ 983.40	\$ 58.08	\$ 1,041.48
5128949	Court IT	\$ 983.40	\$ 58.08	\$ 1,041.48
5128950	Court House Annex	\$ 983.40	\$ 58.08	\$ 1,041.48
5128957	Eastern Office	\$ 497.64	\$ -	\$ 497.64
5129023	Family Court	\$ 983.40	\$ 58.08	\$ 1,041.48
5129025	Fam_Support	\$ 497.64	\$ -	\$ 497.64
5129026	Fort Osage	\$ 497.64	\$ -	\$ 497.64
5129027	Hilltop School	\$ 592.44	\$ -	\$ 592.44
5129029	Legis East	\$ 888.60	\$ 58.08	\$ 946.68
5129031	Old Sheriff	\$ 888.60	\$ 58.08	\$ 946.68
5129033	Kemp Bldg	\$ 497.64	\$ -	\$ 497.64
5129034	Golf Course	\$ 497.64	\$ -	\$ 497.64
5129036	Med_Exam	\$ 888.60	\$ 58.08	\$ 946.68
5129037	Parks Admin	\$ 888.60	\$ 58.08	\$ 946.68
5129039	PW_Admin	\$ 2,049.84	\$ -	\$ 2,049.84
5129040	PW_VSC	\$ 888.60	\$ 58.08	\$ 946.68
5129044	Records Cave	\$ 497.64	\$ -	\$ 497.64
5129281	Parks Annex	\$ 497.64	\$ -	\$ 497.64
5129282	Parks VSC	\$ 497.64	\$ -	\$ 497.64
5214542	Truman Court House	\$ 983.40	\$ 58.08	\$ 1,041.48
51393368	Sheriff_Office	\$ 983.40	\$ 58.08	\$ 1,041.48
TOTALS		\$ 31,671.12	\$ 52,327.68	\$ 83,998.80

Arrow Systems Integration, Inc. dba

Shared Solutions and Services, Inc.

DUNS: 132092305

CAGE: 0F6B8 [starts with zero]

Tax ID: 33-1009098

GSA Schedule: GS-35F-0025M

Discount off LIST 10%
 Discount Amount \$ 8,399.88

Final GSA SALE PRICE \$ **75,598.92**

Single Point of Contact with Vendor Management OPEN non-GSA (SPOC) \$ 8,262.68

TOTAL SALE PRICE \$ **83,861.60**