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Michele Newman, Director (816) 503-4800 Fax: (816) 795-1234

To: Keith Allen, Senior Buyer

From: Tina Spallo, Superintendent Park Operations

Date: August 26, 2024

RE: Locksmith Bid No. 24-042 Recommendation Memo

The Parks + Rec Department requires a Term and Supply Contract for the furnishing of Locksmith Services. The Purchasing Department issued Invitation to Bid No. 24-042 in response to those requirements. A total of three (3) bids were received and evaluated.

Pursuant to Section 1054.6 of the Jackson County Code, the Parks + Rec Department recommends a split award of a Twenty-Four Month (24) Term and Supply Contract with one (1) Twelve-month option to extend for the furnishing of Locksmith Services to Greg's Lock & Key Service of Independence, MO and Kenton Brothers Systems for Security of Kansas City, MO under the terms and conditions of Invitation to Bid No. 24-042 as the best qualified bids received. Our recommendation is based on pricing discounts, per key duplication fees, availability of products and services, and historically good customer service from both vendors.

Parks + Rec states an annual estimated usage of \$6,700. The award is made on an "as needed" basis and does not obligate Jackson County Parks + Rec to pay any specific amount. The availability of the funds for specific purchases is subject to annual appropriations.

2024 Compliance has been confirmed by Jackson County's Compliance Review Office.

Budget: 003-1602-57370 Building Operating Supplies-Park Operation 003-1605-57230 Other Operating Supplies-Park Rangers





Jackson County Detention Center

Office of the Jackson County Sheriff

Sheriff Darryl Forté



TO: Keith Allen, Senior Buyer

FROM: Deloris Wells, Deputy Director of Administration JCDC

Deloris Wells

SUBJECT: Recommendation Memo- 24-042 Locksmith Services

DATE: August 29, 2024

Mr. Allen,

After careful evaluation and consideration of the available services, I recommend splitting the contract between Kenton Brothers and Greg's Lock and Key. Both vendors have been in the industry for years, providing a wide range of services at a fair price including emergency services. Their extensive experience ensures they are well equipped to handle any locksmith-related issues at the detention center.

Both vendors have provided a price structure that is transparent and competitive with no hidden fees. This is great for budget planning and avoiding unexpected costs.

Staff at the detention center have used both vendors in the past and they have consistently demonstrated a high level of professionalism, and their customer service has always been commendable.

We anticipate \$50,000.00 in annual spend for locksmith services, 001-2701-56087 is the account used for these services.

D. Wells.



Jackson County Public Works Department

ROAD MAINTENANCE

34900 E. Old US 40 Hwy, P.O. Box 160 Grain Valley, Missouri 64029 (816) 847-7050 phone (816) 847-7051 fax

MEMORANDUM

TO: Keith Allen, Finance and Purchasing Department

FROM: Matt Willier, Assistant Road and Bridge Administrator, Public Works Department

DATE: September 4, 2024

SUBJECT: Recommendation for Vendors: Greg's Lock & Key Service, Inc. and Kenton

Brothers Inc.

Please consider bid No. 24-042 Misc. Locksmith Services be split and awarded to Greg's Lock & Key Service, Inc. and Kenton Brothers Inc.

One single vendor does not accommodate every need for specific keys or specific manufacturer repair of County door locks. Also, one vendor may have a cheaper price than the other for certain parts or service. In addition, both vendors have extensive previous experience working on County Equipment, but each vendor specializes in certain areas such as automobile locks versus building door locks and keys.

It is estimated that Road & Bridge Public Works could spend approximately \$10,000.00 annually between these 2 vendors. Funds for this service will come from 004-1506-56087 (Locksmith Services)

For the reasons above, it has been requested that bid No. 24-042 Misc. Locksmith Services be split and awarded to Greg's Lock & Key Service, Inc. and Kenton Brothers Inc

Thank you for your consideration,

Thank you,

Matt Willier, Assistant Road & Bridge Administrator



Office of the JACKSON COUNTY SHERIFF

Sheriff Darryl Forté

INTER-OFFICE MEMO

TO: Keith Allen, Purchasing

FROM: Beth Money, Office Administrator

RE: Recommendation Memo 24-042 – Locksmith Services

Date: August 21, 2024

The Sheriff's Office has an ongoing need for vendors to provide locksmith services. We have reviewed the bids submitted by Greg's Lock & Key Service, Inc., Hakuna Matata LLC dba The Flying Locksmiths Kansas City and Kenton Brothers Systems for Security. We recommend awarding the contract to two bidders, Greg's Lock & Key and Kenton Brothers, as their services are best suited to our needs.

The Sheriff's Office will spend approximately \$6,000 annually using this contract.

FD001 General Fund CC4201 Sheriff's Office 56087 Locksmith Services



JACKSON COUNTY Public Works Department

Jackson County Technical Center 303 West Walnut Street Independence, Missouri 64050 jacksongov.org (816) 881-4530 Fax: (816) 881-4448

Memorandum

To:

Keith Allen, Senior Buyer

From:

Robert Rives, Public Works Facility Administrator

Date:

September 11, 2024

RE:

ITB- 24-042 Miscellaneous Locksmith Services

Keith,

As a result of the competitive invitation to bid #24-042, to provide Miscellaneous Locksmith Services to fulfill a wide range of locksmithing needs deemed necessary by the County, I would like to recommend the services be provided by Gregs Lock & Key Service, Inc and Kenton Brothers Systems for Security.

Both companies submitted packages that illustrated their expertise and experience with on-call and continuing service agreements with numerous municipalities. Their packages were vastly superior to others that submitted for this bid. Additionally having two vendors for this important service will ensure the County has the appropriate resources to maintain and manage our security needs.

Thank you for your consideration of the above recommendation.

Respectfully,

Robert Rives

004-1203-56510	\$2,000.00
001-1204-56510	\$10,000.00
001-1210-56510	\$7,000.00
004-1231-56510	\$2,000.00
001-1215-56510	\$1,000.00
001-1205-56510	\$1,000.00
001-1206-56510	\$1,000.00
001-1207-56510	\$2,000.00
001-1216-56510	\$1,000.00
001-1234-56510	\$2,000.00