

REQUEST FOR LEGISLATIVE ACTION

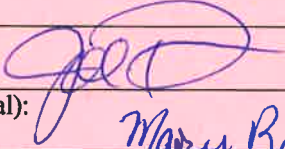
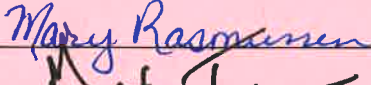
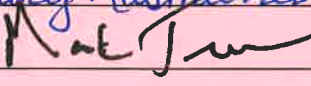
Completed by County Counselor's Office:

Res/Ord No.: 5035

Sponsor(s): Alfred Jordan

Date: October 9, 2017

<p>SUBJECT</p>	<p>Action Requested <input type="checkbox"/> Resolution <input checked="" type="checkbox"/> Ordinance</p> <p>Project/Title: <u>Requesting the appropriation of \$533,559 from the Undesignated Fund Balance of the General Fund and authorizing the Repair/Replacement of Forty-Nine Doors for the Department of Corrections from Cornerstone Detention Products of Madison, Alabama under the terms and conditions of GSA Contract No. GS-07F-269AA, an existing government contract in the amount of \$533,559.</u></p>														
<p>BUDGET INFORMATION <i>To be completed By Requesting Department and Finance</i></p>	<table border="1"> <tr> <td>Amount authorized by this legislation this fiscal year:</td> <td>\$533,559</td> </tr> <tr> <td>Amount previously authorized this fiscal year:</td> <td></td> </tr> <tr> <td>Total amount authorized after this legislative action:</td> <td>\$533,559</td> </tr> <tr> <td>Amount budgeted for this item * (including transfers):</td> <td></td> </tr> <tr> <td>Source of funding (name of fund) and account code number:</td> <td></td> </tr> <tr> <td>APPROPRIATE FROM:001- 2810 General Fund, Undesignated Fund Balance</td> <td>\$533,559</td> </tr> <tr> <td>APPROPRIATE TO: 001-5101-58020 General Fund, Non-Departmental, Building and Improvements</td> <td>\$533,559</td> </tr> </table> <p>* If account includes additional funds for other expenses, total budgeted in the account is: \$</p> <p>OTHER FINANCIAL INFORMATION:</p> <p><input type="checkbox"/> No budget impact (no fiscal note required) <input type="checkbox"/> Term and Supply Contract (funds approved in the annual budget); estimated value and use of contract: Department: Estimated Use: \$</p> <p>Prior Year Budget (if applicable): Prior Year Actual Amount Spent (if applicable):</p>	Amount authorized by this legislation this fiscal year:	\$533,559	Amount previously authorized this fiscal year:		Total amount authorized after this legislative action:	\$533,559	Amount budgeted for this item * (including transfers):		Source of funding (name of fund) and account code number:		APPROPRIATE FROM:001- 2810 General Fund, Undesignated Fund Balance	\$533,559	APPROPRIATE TO: 001-5101-58020 General Fund, Non-Departmental, Building and Improvements	\$533,559
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<p>PRIOR LEGISLATION</p>	<p>Prior ordinances and (date): Prior resolutions and (date): 19562, August 22, 2017</p>														
<p>CONTACT INFORMATION</p>	<p>RLA drafted by (name, title, & phone): Barbara Casamento, Purchasing Administrator, 881-3253</p>														
<p>REQUEST SUMMARY</p>	<p>The Department of Corrections requires repair and replacement of Forty-Nine Doors in the Detention Facility and would like to use the GSA (General Services Administration) Contract with Cornerstone Detention Products of Madison, Alabama.</p> <p>Pursuant to Section 1030.4 of the Jackson County Code, the Director of Finance and Purchasing recommends the Repair/Replacement Services for additional doors in the Detention Facility from Cornerstone Detention Products of Madison, Alabama under the terms and conditions of the GSA Contract No. GS-07F-269AA, an existing government contract. The Director of Finance and Purchasing recommends the purchase be made under this contract due to the quantity discount offered to larger governmental entities.</p> <p>The Director of Finance and Purchasing also recommends the appropriation of \$533,559 from the Undesignated Fund Balance of the General Fund as follows:</p> <table> <tr> <td></td> <td>FROM:</td> <td>TO:</td> </tr> <tr> <td>001-2810 General Fund, Undesignated Balance</td> <td>\$533,559</td> <td></td> </tr> <tr> <td>001-5101-58020 General Fund, Non-Departmental, Buildings and Improvements</td> <td></td> <td>\$533,559</td> </tr> </table>		FROM:	TO:	001-2810 General Fund, Undesignated Balance	\$533,559		001-5101-58020 General Fund, Non-Departmental, Buildings and Improvements		\$533,559					
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CLEARANCE	<input type="checkbox"/> Tax Clearance Completed (Purchasing & Department) N/A <input type="checkbox"/> Business License Verified (Purchasing & Department) N/A <input checked="" type="checkbox"/> Chapter 6 Compliance - Affirmative Action/Prevailing Wage (County Auditor's Office)	
COMPLIANCE	<input type="checkbox"/> MBE Goals – No Goals – Other Government Contract <input type="checkbox"/> WBE Goals – No Goals – Other Government Contract <input type="checkbox"/> VBE Goals - No Goals – Other Government Contract	
ATTACHMENTS	Quote from Cornerstone Detention Products and the pertinent pages of the GSA Contract	
REVIEW	Department Director: 	Date: 10-4-16
	Finance (Budget Approval): <i>If applicable</i>	Date: 10/4/17
	Division Manager: 	Date: 10/4/17
	County Counselor's Office: 	Date:

Fiscal Information (to be verified by Budget Office in Finance Department)

- This expenditure was included in the annual budget.
- Funds for this were encumbered from the _____ Fund in _____.
- There is a balance otherwise unencumbered to the credit of the appropriation to which the expenditure is chargeable and there is a cash balance otherwise unencumbered in the treasury to the credit of the fund from which payment is to be made each sufficient to provide for the obligation herein authorized.
- Funds sufficient for this expenditure will be/were appropriated by Ordinance # _____.
- Funds sufficient for this appropriation are available from the source indicated below.

Account Number:	Account Title:	Amount Not to Exceed:
001-2810	General Fund Undesignated Fund Balance	\$ 533,559. ⁰⁰

- This award is made on a need basis and does not obligate Jackson County to pay any specific amount. The availability of funds for specific purchases will, of necessity, be determined as each using agency places its order.
- This legislative action does not impact the County financially and does not require Finance/Budget approval.

Supplemental Appropriation Request Jackson County, Missouri

Funds sufficient for this appropriation are available from the source indicated below.

Date: October 4, 2017

ORD # 5035

<u>Department / Division</u>	<u>Character/Description</u>	<u>From</u>	<u>To</u>
General Fund - 001			
2810	Undesignated Fund Balance	533,559	
5101 - Non Departmental General	58020 - Buildings & Improvements		533,559

Mary Rasmussen
Budget Office



**CORNERSTONE
SERVICE & SUPPLY**

October 4, 2017

Attention: Kale E. Webster

**RE: Change Proposal to ADD (49) Corridor Sliding Devices (GSA Contract #GS-07F-269AA)
Jackson County Detention Center
1300 Cherry Street, Kansas City, MO**

Cornerstone Construction is pleased to offer this proposal for the above referenced project as follows:

Furnish and install:

Furnish & Install 49 Corridor Sliding Devices (Airteq 7350 Series):

CDP will furnish and install 49 Airteq 7350 Corridor Sliding Devices in accordance with the standard detention industry, unless otherwise noted in the exclusions. The quantities that are included within our scope of work are as follows:

- Furnish & Install 49 Airteq 7350 Corridor Devices.
- This includes the removal of the existing devices and will reuse the existing doors
- CDP will disconnect existing wiring and terminate new device back to existing control wiring.

Project-specific Inclusions:

1. CDP includes maintaining as-built drawings on the jobsite relative to the materials listed above.
2. CDP includes project coordination as required.
3. CDP includes proper disposal of excess and waste materials on a daily basis while onsite.
4. CDP includes all tools, supplies, and unloading of equipment at the project site locations, which CDP is to install.
5. CDP includes all travel expenses, hotel expenses, per diem monies and consumables necessary to perform this scope of work.
6. CDP includes warranty of workmanship for a period of one (1) year after completion, if not specifically covered by a particular specification section.
7. CDP has bid the job based off a 5 day work week or up to 40 hours per week.
8. CDP will honor this quotation for a period of Twenty-Five (25) days from this date.

Project-specific Exclusions:

1. CDP excludes all required controls, wire, conduit, raceway, and power requirements. CDP will disconnect existing wiring and terminate new device back to existing.
2. Power hookup and feeds
3. All Finish Painting
4. Dumpsters and dumpster fees.
5. Painting and patching.
6. Temporary power, water, lighting and heating.
7. Storage of material on-site.
8. Spare parts
9. CDP excludes any and ALL materials & Labor required for this project unless specifically noted above.
10. All lead base paint abatement & asbestos in its entirety if required.

Cornerstone Detention Products, Inc.
Detention Equipment Proposal
Page 2 of 2
10/4/2017

- 11. **Sales Tax (Tax Exempt)**
- 12. Performance and payment bond (if required add 1.5 % to our bid amount)

Scheduling Requirements:

- 1. Submittal lead time for Cell Sliding Devices is **4-6 weeks** from receipt of a letter of intent and all other information required to begin engineering in the most expedient fashion.
- 2. Sliding Corridor Device delivery lead time is **12-16 weeks** from receipt of all submittals listed in #1 above, approved or approved-as-noted – without any open RFI's or change proposals.

Pricing:

Base Bid: **\$533,559.00** **Excluding Sales Tax**

Five Hundred Thirty Three Thousand Five Hundred Fifty-Nine Dollars & NO/100

All prices are subject to Cornerstone's *Standard Inclusions, Exclusion, Terms, & Conditions* (attached).

We appreciate the opportunity of submitting the above proposal. Should you have any questions or comments concerning our proposal, please do not hesitate to call.

Sincerely,
Cornerstone Construction


Curtis Johnston
Sr. Project Manager / Estimator
Phone: (256) 560-4208

Standard Inclusions, Exclusions, Terms, & Conditions

Standard Inclusions:

1. Proper engineering documents for submittal, installation and operation and maintenance
2. Field measurements and verifications for Cornerstone's scope of work only
3. Sales and use taxes as applicable to the project and Cornerstone's scope of work.
4. Termination of wiring for electric locks, locking devices, strikes and door position switches as controlled by our scope of work only. (ESS)
5. The necessary torx-pin security screws for our materials only

Standard Exclusions:

1. Power relays for other systems (i.e. HVAC, Electrical, etc.)
2. All main electrical supply AC power, per division 16, including power to security and detention equipment
3. Temporary power and lighting for final testing of equipment
4. Fire labels on doors and frames where field installation, hardware, and/or glass prevents U.L. labeling. However, doors and frames will be manufactured to U.L. construction standards with documentation provided.
5. Security caulking and sealants
6. Caulking not required as a part of glass installation
7. Field finish painting or touch-up of prime paint
8. Final Cleaning
9. Trash debris container and its removal
10. Anchors, screws, fasteners, etc., including security type, not directly required by our installation scope of work
11. The protection of materials furnished by our company once they have been installed in place
12. Field measurements of any kind
13. Furnishing or installing louvers of any kind
14. Furnishing or installing aluminum windows and storefronts of any kind, including hardware
15. Demolition work, patching or repairing of existing structures and removal, relocation or re-installation of any existing materials
16. Cutting or patching of concrete or masonry materials
17. Furnishing or installing any standard/commercial type access doors and frame
18. Any chain link fencing material and associated supporting materials or hardware
19. Core drilling of any kind
20. Flashing or counter flashing of any kind
21. Roll up doors, or counter shutters
22. Repairs to frames installed by others

Standard Terms & Conditions:

1. Allowing Cornerstone to commence work or preparation for work will constitute acceptance by Customer of this bid proposal. Cornerstone and Customer will execute a ConsensusDOCS 750 subcontract form to memorialize their agreement, supplemented and modified only as provided by this bid proposal which shall be incorporated by reference into the final subcontract. In the event of any conflict between the terms of this bid proposal and any other documents stating terms of the final subcontract, this bid proposal shall govern.
2. A change in the price of an item of material of more than 5% between the date of this bid proposal and the date of installation shall warrant an equitable adjustment in the subcontract price.
3. Cornerstone will not be required to name additional insureds to its general liability, excess liability, or automobile insurance policies, nor to waive subrogation for claims covered by workers' compensation or commercial general liability insurance. Cornerstone shall maintain insurance with coverage and limits only as provided by Cornerstone's existing insurance program evidenced by its certificate of insurance available request.
4. Cornerstone's Schedule of Values shall be used to determine progress payments. All sums not paid for when due shall bear interest at the rate of 1 ½ % per month from due date until paid or the maximum legal rate permitted by law whichever is less; and all costs of collection, including

reasonable attorney fees, shall be paid by Customer. The proper venue to resolve any disputes arising under the subcontract shall be the place where the project is located, and the laws of said place shall govern all such disputes arising out of the subcontract.

5. Any retainage withheld from progress payments to Cornerstone shall not exceed the lesser of the retainage terms set forth in (1) the contractor's agreement with the owner, or (2) the statutes of the state in which the work is being performed.
6. Cornerstone shall be given a reasonable time in which to make delivery of materials and/or labor to commence and complete the performance of the subcontract. All deliveries and work performed shall be in accordance with a mutually agreed to project schedule and subsequent mutually agreed to updates. Cornerstone shall be entitled to adjustments of time and price where occasioned by any cause of any kind and extent beyond Cornerstone's control, including but not limited to: delays caused by Customer, the owner, general contractor, architect and/or engineers; armed conflict or economic dislocation resulting there from; embargos, shortages of labor, raw materials production facilities or transportation; labor difficulties; civil disorders of any kind; action of civil or military authorities; vendor priorities and allocations; fires, floods, accidents and acts of God. Should work be delayed by any of the aforementioned causes for a period exceeding ninety (90) days, Cornerstone shall be entitled to terminate the subcontract. Cornerstone change proposals must be processed in not more than 30 calendar days or as otherwise indicated on the change proposal.
7. The express warranties set forth in the subcontract documents are provided in lieu of all other warranties, expressed or implied, and the warranties of merchantability and fitness for a particular purpose are hereby disclaimed by Cornerstone. Cornerstone is not responsible for special, incidental, or consequential damages. Cornerstone is not responsible for damage to its work by other parties, and any repair work necessitated by such damage is extra work. All materials shall be furnished in accordance with the respective industry tolerance of color variation, thickness, size, finish, and texture and performance standards. Cornerstone must receive all warranty claims not more than one (1) year after completion of Cornerstone's work, and Cornerstone must be provided a reasonable opportunity to inspect and make corrections, or such warranty claims are barred.
8. Except as specifically required by the work and specifications included in this bid proposal, Customer shall furnish all temporary site facilities, including site access, storage space, hoisting facilities, guard rails, covers for floor, roof and wall openings, security, parking, safety orientation, break and lunch facilities, toilet and wash facilities, drinking water and other water facilities, electrical service, telecommunication service, lighting, heat, weather protection, fire protection, and trash and recycling services.
9. To the extent that performance and payment bonds are included in this bid proposal or in the case that it is added by change order, the bond forms must be the AGC 606 (2004) and AGC 607 (2004) published by the Associated General Contractors of America, or substantially equivalent to the A312-1984 published by the American Institute of Architects.
10. Cornerstone will not provide any credits for enrollment in an owner- or contractor- controlled insurance program. No calculation of credits by wrap-up administrator shall be binding on Cornerstone.
11. Lien waivers and/or waivers of claim(s) shall not apply to any retainage withheld; shall not apply to unbilled changes, to claims which have been asserted in writing or which have not yet become known to Cornerstone; shall be conditional upon receipt of funds to Cornerstone's account.
12. Proposal is based entirely on materials considered to be the standard products of Cornerstone Detention Products, Inc.
13. Cornerstone will not be required to indemnify other parties, including but not limited to, the general contractor, construction manager, architect, and owner, for incidences that are not the sole responsibility of Cornerstone Detention Products, Inc. or that may violate statutory law in the state of the project.



Security Design, Inc.
Electronic Security Systems

GENERAL SERVICES ADMINISTRATION
Federal Supply Service

Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!™, a menu-driven database system. The INTERNET address of GSA Advantage!™ is: <http://www.GSAAdvantage.gov>

SCHEDULE 84

TOTAL SOLUTIONS FOR LAW ENFORCEMENT, SECURITY, FACILITIES MANAGEMENT, FIRE, RESCUE, CLOTHING, MARINE CRAFT AND EMERGENCY/DISASTER RESPONSE

CONTRACT NUMBER

GS-07F-269AA

Through Modification PO-0014 4/18/17

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at <http://www.fss.gsa.gov>

CONTRACT PERIOD:

5/29/2013 through 5/28/2018

Security Design, Inc.

DBA Cornerstone Detention Products, Inc.

12700 31 Mile Road
Washington, MI 48095
Phone: (586)752-3200
Fax: (586)752-5270
Website: www.eoisi.com

Contract Administrator

Donald M. Rochon
Ph: (586)752-3200

Email: drochon@cornerstonedetention.com

Security Design, Inc.

CUSTOMER INFORMATION

- 1a Awarded Special Item Numbers (SINs)**
- | | |
|-----------------|---|
| 246-43 | Perimeter Security/Detection Systems |
| 246-51 | Installation of Security/Facility Management Systems Requiring Construction |
| 246-60-1 | Security System Integration, Design, Management, and Life Cycle Support |
| 246-1000 | Security, Alarm & Signal Systems |
- 1b Lowest Priced per SIN:**
Please see attached price list
- 1c Hourly Rates:**
Please see service pricing attached
- 2 Maximum Order Limitations:**
- | | | |
|-----------------|--|-----------|
| 246-43 | | \$100,000 |
| 246-51 | | \$200,000 |
| 246-60-1 | | \$200,000 |
| 246-1000 | | \$150,000 |
- 3 Minimum Order:** \$100
- 4 Geographic Coverage:** CONUS, AK, PR, HI
- 5 Point of Production:** USA
- 6 Prices shown herein** are net prices (discount already applied)
- 7 Quantity Discounts:** 50 items/order, additional 2% discount
- 8 Prompt Payment Terms:** 1%/10 days; Net 30 Days
- 9a Government Purchase Cards** are accepted up to the micro-purchase limit.
- 9b Government Purchase Cards** are accepted **above** the micro-purchase threshold.
- 10 Foreign Items:** All items are US-made
- 11a Time of Delivery:** 30 Days ARO
- 11b Expedited Delivery:** 10 days ARO
- 11c Overnight and 2-day delivery** (See 11d): Consult with contractor
- 11d See clause I-FSS-140-B "URGENT REQUIREMENTS"**. Agencies are advised to contact the contractor for the purpose of requesting faster delivery.
- 12 FOB Point:** Origin
- 13a Ordering Address:** Security Design, Inc.
12700 31 Mile Road
Washington, MI 48095
- 13b Ordering Procedures:** For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's), and a sample BPA can be found at the GSA/FSS Schedule homepage (www.fss.gsa/schedules)
- 14 Payment address:** Security Design, Inc.
12700 31 Mile Road
Washington, MI 48095
- 15 Warranty Provision:** Standard Commercial
- 16 Export Packing charges:** N/A
- 17 Terms and conditions of Government purchase card acceptance:** None
- 18 Terms and conditions of rental, maintenance, and repair:** N/A
- 19 Terms and conditions of Installation:** N/A
- 20 Terms and conditions of repair parts indication date of parts price lists and any discounts from list prices:** N/A
- 20a Terms and conditions for any other services:** N/A
- 21 List of service distribution points:** N/A
- 22 List of participating dealers:** N/A
- 23 Preventive maintenance:** N/A
- 24 Special attributes such as environmental attributes:** N/A
- 24b Section 508 Compliance:** N/A
- 25 Data Universal Number System (DUNS) number:** 877139949
- 26 Security Design, Inc.** is actively registered in the **SAM database**. CAGE Code is 1YMX2.

Security Design, Inc.

PRICE LIST

				GSA
SIN	ITEM#	MFR	PRODUCT NAME	PRICE W/IFF
246 43	INFINITY 2000	INTEGRATED SECURIT	DATA LOG RETENTION OF ALL ACTIVITIES, AL	\$ 1,704.79
246 43	S-10	INTEGRATED SECURIT	FENCE MOUNTED CABLE WITH SENSORS	\$ 4.43
246 43	S-9	INTEGRATED SECURIT	CABLE TO CONNECT VARIOUS SYSTEM COMPOONE	\$ 1.09
246 43	JB-2000	INTEGRATED SECURIT	PVC, FENCE-MOUNTED USED TO ATTACH MULTIP	\$ 56.42
246 43	TY-1000	INTEGRATED SECURIT	UV AND WEATHER RESISTANT TO ATTACH S-10	\$ 48.32
246 43	SG-2000	INTEGRATED SECURIT	ASSEMBLY TO INCORPORATE SLIDE GATE INTO	\$ 141.06
246 43	900501-A	INTEGRATED SECURIT	MONITORS UP TO 8 ZONES OF S-10 SENSOR CA	\$ 967.25
246 43	900502	INTEGRATED SECURIT	MONITOR UP TO 8 TRANSPONDER CARDS (64 ZO	\$ 967.25
246 43	P2000S	INTEGRATED SECURIT	ENCLOSURE THAT INCLUDES POWER SUPPLY, BA	\$ 685.14
246 43	P2000L	INTEGRATED SECURIT	ENCLOSURE THAT INCLUDES POWER SUPPLY, BA	\$ 846.35
246 43	WX-75M	INTEGRATED SECURIT	MONITORS WIND AND PRECIPITATION CONDITIO	\$ 685.14

Security Design, Inc. Services			GSA
SINs	Position	Education and experience	PRICE W/IFF
246-51, 246-60-1, 246-1000	Program Manager	BA or BS degree or equivalent experience in a related field and 7 years minimum experience	\$100.76/hr.
246-51, 246-60-1, 246-1000	Project Manager	Associates degree and 1 year experience in a related field and 4 years minimum experience in the electronic security field.	\$100.76/hr.

Program Manager

Specialized Experience : At least 6 years of direct supervision of security systems, integration, maintenance projects, and or telecommunications systems and at least 3 years of experience directing new technology based programs. Must be capable of leading projects using advanced technologies that involve the successful management of teams composed information technology professionals who have been involved in analysis, design, integration, testing, documenting, converting, extending, and implementing high technology systems.

Duties: Performs day-to-day management of overall contract support operations, involving multiple projects and groups of personnel at multiple locations. Organizes, directs, and coordinates the planning and production of all contract support activities. Has solid written and oral communication skills. Establishes and alters (as needed) corporate management structure to direct effective contract support activities. Must be capable of negotiating and making binding decisions for the company.

Project Manager

Specialized Experience: At least 2 years of experience in direct supervision of security systems, systems integration, maintenance projects, and or telecommunications management.

Duties : Performs day-to-day management of delivery order projects for technology projects. Manage teams of information technology, information systems and management professionals. Demonstrates proven skills in those technical areas required by the program. Organizes, directs, and coordinates the planning and production of all activities associated with assigned delivery order projects. Demonstrates written and oral communication skills.