

Bidder: encompas

Jackson County, Missouri Invitation to Bid No. 24-091

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## Bidders Quotation Sheet

### Office Furniture

This Contract is based on **Percentage** of Discount off Manufactures Catalog List Price. In the spaces below please provide the Manufacturers Catalog Brand you will be bidding and the Discount off Manufacturer Catalog List Prices you will be offering Jackson County.

No.	Manufacturer   (product) Line	Percentage Discount Offered
01.	Haworth	55-71 % off
02.	Affordable Interior Systems (AIS)	75.05 % off
03.	SitOnIt	63 % off
04.	Aurora	35-57 % off
05.	Encore	55.5 % off
06.	Via	(indoor products) 52 % off (outdoor products) 40
07.	Groupe Lacasse	50 % off
08.	Safco Products	58.5 % off
09.	Penco Products	47 % off
10.	Takeform, (product does not use List Prices)	+12 % off

In the spaces below please fill in the rates for **installation/set-up, after hours installation/set-up, design services, and storage**. If you wish to offer the County additional services provide a list of those services with those prices on your company letterhead and submit it with your bid. **Design can only be charged for System Reconfigurations of existing County property.**

Additional Services and Solutions	Hourly Rates (a range is acceptable)
Installation	\$ 65.00
After Hours Installation	\$ 95.00
Design	\$ 75.00
	Monthly Fee
Storage	\$ 1.25 per square foot

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No.	Manufacturer   (product) Line	Percentage Discount Offered
01.	AIS - Divi & Matrix Workstations, Calibrate Desking, Steel Storage, Tables	75 % off
02.	AIS - Seating. Includes Desk, Conference, Side Chairs.	57 % off
03.	AIS - Lounge Collection	54 % off
04.	9to5 Seating - All Chairs	58 % off
05.		% off
06.		% off
07.		% off
08.		% off
09.		% off
10.		% off

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Additional Services and Solutions	Hourly Rates (a range is acceptable)
Installation	\$ \$70/per hour. Cost includes: Receiving, Delivering, and installation.
After Hours Installation	\$ \$105/per hour. Cost includes: Receiving, Delivering, and Installation. Rate is also for Saturday & Sunday installs.
Design	\$ Consult & first design are free. Revisions are: \$65/per hour.
	Monthly Fee
Storage	\$ \$0.67 - \$1.00/per square foot per month. This won't be charged for the first 45days. If the space is delayed we will communicate with the end user on timeline and potential cost.

K &amp; M dba

Bidder: OFFICE PRODUCTS ALLIANCE

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No.	Manufacturer   (product) Line	Percentage Discount Offered
01.	GLOBAL	59 % off
02.	HON	50 % off
03.		% off
04.		% off
05.		% off
06.		% off
07.		% off
08.		% off
09.		% off
10.		% off

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Additional Services and Solutions	Hourly Rates (a range is acceptable)
Installation	\$ 55 PER HOUR
After Hours Installation	\$ 75 PER HOUR
Design	\$ 135 PER HOUR
	Monthly Fee
Storage	\$ N/A

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01.	Corp Design	56	% off
02.	Alera	56	% off
03.	Lorell	51	% off
04.	Hon	41	% off
05.	Amazon Prime furniture items	35	% off
06.			% off
07.			% off
08.			% off
09.			% off
10.			% off

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Additional Services and Solutions	Hourly Rates (a range is acceptable)
Installation	Pre-assembly: \$35 per chair, \$40 per desk \$ Onsite panel installation, office intsal \$190/hr
After Hours Installation	\$ 350/hr
Design	\$ Free
	Monthly Fee
Storage	\$ 15 per piece per month, one month min

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Bidder:

Scott Rice / Circadia

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01.	Steelcase Answer Producers	50 % off
02.	Steelcase Coclesse	40 % off
03.	Global	55 % off
04.	Global OFFices to GO	55 % off
05.	Global evolve	53 % off
06.	VIA Seating	52 % off
07.	SIT ON IT Seating	52 % off
08.	JSI	54 % off
09.	Krug	45 % off
10.	Table X HUMPHREY	52 % off 45

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Additional Services and Solutions	Hourly Rates (a range is acceptable)
Installation	\$ 50 per Hour
After Hours Installation	\$ 110 per hour
Design	\$ 80 per Hour
	Monthly Fee
Storage	\$ 1 per sq FOOT.