

Request for Legislative Action

Resolution No.: 21557
Sponsor: Charlie Franklin
Date: February 26, 2024

Completed by County Counselor's Office			
Action Requested:	Resolution	Res.Ord No.:	21557
Sponsor(s):	Charlie Franklin	Legislature Meeting Date:	2/26/2024

Introduction
Action Items: ['Award']
Project/Title:
Awarding a term and supply contract from April 1, 2024 thru March 31, 2029 (to match awarded contract period) with two (2) twelve (12) month options to extend through March 31, 2031 for the furnishing of Grounds Maintenance Equipment, Parts, Accessories, Supplies and Related Services & Equipment for Toro manufactured equipment for the Parks + Rec Department to Professional Turf Products of Lenexa, the local authorized commercial dealer/distributor for the Toro company, under the Terms and conditions of the City of Mesa, AZ / Omnia Partners Contract No. 2023261, an existing competitively bid government contract.

Request Summary
<p>The Parks + Rec Department requires a term and supply contract for the furnishing of Grounds Maintenance Equipment, Parts, Accessories, Supplies and Related Services & Equipment for Toro manufactured equipment to Professional Turf Products of Lenexa, the local authorized commercial dealer/distributor for the Toro company. The Parks + Rec Dept. currently uses the City of Mesa, AZ / Omnia Partners Contract No. 2017025, serviced by Professional Turf Products for the above services, however that contract is expiring March 31, 2024 and Contract No. 2023261 is the new, competitively bid government contract. The request to mirror the newly awarded contract terms of April 1, 2024 thru March 31, 2029 will enable the Parks + Rec's Toro equipment to be serviced continuously as necessary to keep functioning properly for use to maintain the grounds in the Parks system and the Fred Arbanas Championship golf course. Professional Turf Products has provided the County with timely and professional service while supporting the expiring contract and the Parks + Rec Department fully expects Professional Turn Products to continue with satisfactory service.</p> <p>Pursuant to Section 1030.4 of the Jackson County Code, the Director of Finance and Purchasing recommends awarding a term and supply contract from April 1, 2024 thru March 31, 2029 with two (2) twelve (12) month options to extend through March 31, 2031 for the furnishing of Grounds Maintenance Equipment, Parts, Accessories, Supplies and Related Services & Equipment for Toro manufactured equipment for the Parks + Rec Department to Professional Turf Products of Lenexa, the local authorized commercial dealer/distributor for the Toro company, under the Terms and conditions of the City of Mesa, AZ / Omnia Partners Contract No. 2023261, an existing competitively bid government contract.</p> <p>This award is made on as "As Needed" basis and does not obligate Jackson County to pay any specific amount. The availability of funds for specific purchases is subject to annual appropriation. The annual estimated spend is \$40,000.00.</p>

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The Jackson County Compliance portal was checked and the vendor has a current certificate on file showing 2024/12/31 expiration date.

Contact Information

Department:	Finance	Submitted Date:	2/16/2024
Name:	John Konon	Email:	jkonon@jacksongov.org
Title:	Buyer	Phone:	816-881-3292

Budget Information

Amount authorized by this legislation this fiscal year:	\$ 0		
Amount previously authorized this fiscal year:	\$ 0		
Total amount authorized after this legislative action:	\$		
Is it transferring fund?	No		
Single Source Funding:			
Fund:	Department:	Line Item Account:	Amount:
			!Unexpected End of Formula

Prior Legislation

Prior Ordinances

Ordinance:	Ordinance date:

Prior Resolution

Resolution:	Resolution date:
20023	October 22, 2018

Purchasing

Does this RLA include the purchase or lease of supplies, materials, equipment or services?	Yes
Chapter 10 Justification:	Purchase from Another Government
Core 4 Tax Clearance Completed:	Not Applicable
Certificate of Foreign Corporation Received:	Not Applicable
Have all required attachments been included in this RLA?	Yes

Compliance

Certificate of Compliance

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In Compliance	
Minority, Women and Veteran Owned Business Program	
Goals Not Applicable for following reason: Contract is with another government agency	
MBE:	.00%
WBE:	.00%
VBE:	.00%
Prevailing Wage	
Not Applicable	

Fiscal Information
<ul style="list-style-type: none"> This award is made on a need basis and does not obligate Jackson County to pay any specific amount. The availability of funds for specific purchases will, of necessity, be determined as each using agency places its order.

History
Submitted by Finance requestor: John Konon on 2/16/2024. Comments:
Approved by Department Approver Lisa Honn on 2/16/2024 11:58:17 AM. Comments: Approving for B Crutsinger due to ta technical issue. LH
Approved by Purchasing Office Approver Craig A. Reich on 2/19/2024 11:54:04 AM. Comments:
Approved by Compliance Office Approver Ikeela Alford on 2/20/2024 9:54:35 AM. Comments:
Approved by Budget Office Approver David B. Moyer on 2/20/2024 10:14:21 AM. Comments:
Approved by Executive Office Approver Sylvya Stevenson on 2/20/2024 12:54:28 PM. Comments:
Approved by Counselor's Office Approver Jamesia Manning on 2/22/2024 11:42:22 AM. Comments:



JACKSON COUNTY
Parks + Rec

22807 Woods Chapel Road
Blue Springs, Missouri 64015
MakeYourDayHere.com

Michele Newman, Director
(816) 503-4800
Fax: (816) 795-1234

MEMORANDUM

TO: John Konon, Buyer

FROM: John Johnson, Superintendent Park Operations

DATE: January 30, 2024

SUBJECT: Recommendation of Service Contract – Professional Turf Products– Government Contract OG2017025 – Toro

Jackson County Parks + Rec and the Arbanas Golf Course are currently operating approximately fifteen Toro mowers and five Toro utility carts to help maintain the grounds in the Parks system, including the championship golf course. Parts and service for this equipment is obtained locally through Professional Turf Products of Lenexa, Kansas, as it is the only local authorized dealer/distributor for the Toro company. There are no after-market parts available.

We have used Professional Turf Products in the past and they have provided timely and professional service for the County each time. Parks + Rec estimates we will spend approximately \$40,000 annually as a department.

Please advise if you have questions or need additional information.



Frank White, Jr., County Executive

DISCOUNT OFF LIST PRICE

For each of the product categories, provide a listing of product lines and the proposed discount off list price. Offeror's may insert additional lines as needed.

LIST	CATEGORY	DISCOUNT OFF
A	SPORTS FIELDS AND GROUNDS EQUIPMENT	
	Commercial Equipment	22.00%
	Specialty Vehicles	7.00%
	Bullseye Equipment	5.00%
	LCE Equipment	27%*
	LCE Snow Equipment	20.00%
	SWS Equipment	17.00%
	BOSS Snowplows and Accessories	18% - 25%*
	Ventrac 4520 Series	8.00%
	Ventrac SSV 2100 Series	3.00%
	Sentinel	35%-40%*
	Res Com Irrigation	35%-40%*
	Large Rotors	15.00%
B	GOLF COURSE MAINTENANCE EQUIPMENT	
	Commercial Equipment	22.00%
	Specialty Vehicles	7.00%
	Bullseye Equipment	5.00%
	LCE Equipment	27%*
	SWS Equipment	17.00%
	Ventrac 4520 Series	8.00%
	Golf Irrigation	40.00%
C	RELATED EQUIPMENT PARTS	
	Commercial Division Performance Parts (City of Mesa only) Pricing is reflected in	up to 50% off list
D	USED EQUIPMENT	
	Our distributors typically have off lease and trade in equipment available for sale	Depends on age, hours and condition
E	BALANCE OF LINE	
	All product categories are included in our response to the	
	SPORTS FIELDS AND GROUNDS EQUIPMENT (and/or)	
	GOLF COURSE MAINTENANCE EQUIPMENT	

DELIVERY: See Mesa Standard Terms and Conditions.



Grounds Maintenance Equipment, Parts, Accessories, Supplies, and Related Services and Equipment
Executive Summary

Lead Agency: City of Mesa

Solicitation: 2023261 ✓

RFP Issued: JUNE 26, 2023

Pre-Proposal Date: PRE-PROPOSAL DATE

Response Due Date: AUGUST 8, 2023

Proposals Received: #2



Awarded to: The Toro Company

The City of Mesa Department of Procurement issued RFP 2023261 on June 26, 2023, to establish a national cooperative contract for Grounds Maintenance Equipment, Parts, Accessories, Supplies, and Related Services and Equipment.

The solicitation included cooperative purchasing language in Scope of Work, Section 2, National Contract.: *The City of Mesa, as the Principal Procurement Agency, as defined in the OMNIA Partners Documents (Attachment E), has partnered with the OMNIA Partners to make the resultant contract (also known as the "Master Agreement" in materials distributed by OMNIA Partners) from this solicitation available to other public agencies nationally, including state and local governmental entities, public and private primary, secondary and higher education entities, non-profit entities, and agencies for the public benefit ("Public Agencies"), through OMNIA Partners' cooperative purchasing program. The City of Mesa is acting as the contracting agency for any other Public Agency that elects to utilize the resulting Master Agreement. Use of the Master Agreement by any Public Agency is preceded by their registration with OMNIA Partners (a "Participating Public Agency" and by using the Master Agreement, any such Participating Public Agency agrees that it is registered with OMNIA Partners, whether pursuant to the terms of a Master Intergovernmental Cooperative Purchasing Agreement, a form of which is attached hereto on Attachment E, or as otherwise agreed to. Attachment E contains additional information on Omnia Partners and the cooperative purchasing agreement.*

Notice of the solicitation was sent to potential offerors, as well as advertised in the following:

- City of Mesa website
- OMNIA Partners website
- USA Today, nationwide
- Arizona Business Gazette, AZ
- San Bernardino County Sun, CA
- Honolulu Star-Advertiser, HI
- The Herald-News – Will County (IL)
- The Advocate – New Orleans, LA
- The New Jersey Herald, NJ
- Albany Times Union, NY

- Daily Journal of Commerce, OR
- The State, SC
- Deseret News, UT
- Richmond Times-Dispatch, VA
- Seattle Daily Journal of Commerce, WA
- Houston Community Newspapers, TX
- Helena Independent Record, MT
- Las Vegas Review-Journal and/or Las Vegas Sun
- Kennebec Journal/Morning Sentinel, ME

Socio-economic Outreach: To encourage participation of small businesses, minority owned businesses and women owned businesses were notified of the Request for Proposal

On August 8, 2023 proposals were received from the following offerors:

- ASW, LLC dba American Landmaster
- The Toro Company

The proposals were evaluated by an evaluation committee. Using the evaluation criteria established in the RFP, the committee elected to enter into negotiations with The Toro Company and proceeding with contract award upon successful completion of negotiations.

Geographic Preferences: No geographic preferences were included in the evaluation of the responses

The City of Mesa, OMNIA Partners and the Toro Company successfully negotiated a contract, and the City of Mesa executed the agreement with a contract effective date of October 2, 2023.

The Toro Company (NYSE: TTC) is a leading worldwide provider of innovative solutions for the outdoor environment including turf, snow and ground engaging equipment and irrigation and outdoor lighting solutions.

Contract includes:

- Commercial equipment, including wide-area mowers, sprayers, utility vehicle, and general turf maintenance equipment and parts
- Landscape contractor equipment
- Siteworks Systems Division equipment and accessories
- Golf irrigation equipment

Term:

Initial five-year agreement from April 1, 2024 through March 31, 2029 with the option to renew up to a maximum of two (2) years, through March 31, 2031. ✓

Pricing/Discount:

Pricing is discount off Toro MSRP. Serviced and supported by authorized Toro distributors. ✓

Website: [The Toro Company](#) | [OMNIA Partners](#) | [Public Sector](#)