

# Request for Legislative Action

Resolution No.: 21099  
Sponsor: Jalen Anderson  
Date: November 21, 2022

Completed by County Counselor's Office			
Action Requested:	Resolution	Res.Ord No.:	21099
Sponsor(s):	Jalen Anderson	Legislature Meeting Date:	11/21/2022

Introduction
<b>Action Items:</b> ['Award']
<b>Project/Title:</b>
Awarding a Twelve (12) Month Term and Supply Contract with One (1) Twelve (12) Month Option to Extend for the furnishing of Water Testing Services for use by the Facilities Management Division of Public Works to Nalco Water, an Ecolab Company, of Naperville, IL under the terms and conditions of Invitation to Bid No.62-22.

Request Summary
<p>The Facilities Management Division of Public Works require a Term and Supply Contract for the furnishing of Water Testing Services. The Purchasing Department issued Invitation to Bid No. 62-22 in response to those requirements. A total of 1,121 notifications were distributed, thirty-one (31) document takers and one (1) response was received and evaluated. An Executive Summary of the Invitation to Bid, including the Contractor's Quotation Sheet and the using County Department Recommendation Memo are attached.</p> <p>Pursuant to Section 1054.6 of the Jackson County Code, the Purchasing Department and the using Departments recommend the award of a Twelve (12) Month Term and Supply Contract with One (1) Twelve (12) Month Option to Extend for the furnishing of Water Testing Services for use bythe Facilities Division of Public Works to Nalco Water, an Ecolab Company, of Naperville, IL as the lowest and best bid under the terms and conditions of Invitation to Bid No. 62-22. The estimated annual usage for this service is recommended at \$47,000</p> <p>This award is made on a "As Needed" basis and does not obligate Jackson County to pay any specific amount. The availability of funds for specific purchase(s) is subject to annual appropriations.</p>

Contact Information			
<b>Department:</b>	Finance	<b>Submitted Date:</b>	11/8/2022
<b>Name:</b>	Keith E. Allen	<b>Email:</b>	keallen@jacksongov.org
<b>Title:</b>	Senior Buyer	<b>Phone:</b>	816-881-3465

Budget Information	
Amount authorized by this legislation this fiscal year:	\$ 0
Amount previously authorized this fiscal year:	\$ 0

## Request for Legislative Action

Total amount authorized after this legislative action:			\$
Is it transferring fund?			No
<b>Single Source Funding:</b>			
Fund:	Department:	Line Item Account:	Amount:
			<b>!Unexpected End of Formula</b>

<b>Prior Legislation</b>	
<b>Prior Ordinances</b>	
Ordinance:	Ordinance date:
<b>Prior Resolution</b>	
Resolution:	Resolution date:
14804	December 1, 2003

<b>Purchasing</b>	
Does this RLA include the purchase or lease of supplies, materials, equipment or services?	Yes
Chapter 10 Justification:	Formal Bid
Core 4 Tax Clearance Completed:	Not Applicable
Certificate of Foreign Corporation Received:	Not Applicable
Have all required attachments been included in this RLA?	Yes

<b>Compliance</b>	
<b>Certificate of Compliance</b>	
In Compliance	
<b>Minority, Women and Veteran Owned Business Program</b>	
Goals are waived - insufficient MBE or WBE firms available	
MBE:	.00%
WBE:	.00%
VBE:	.00%
<b>Prevailing Wage</b>	
Not Applicable	

<b>Fiscal Information</b>

## Request for Legislative Action

### History

Submitted by Finance requestor: Keith E. Allen on 11/8/2022. Comments:

Approved by Department Approver Bob Crutsinger on 11/9/2022 11:18:53 AM. Comments:

Approved by Purchasing Office Approver Barbara J. Casamento on 11/9/2022 3:10:22 PM. Comments:

Approved by Compliance Office Approver Katie M. Bartle on 11/10/2022 9:29:12 AM. Comments:

Approved by Budget Office Approver David B. Moyer on 11/10/2022 9:42:33 AM. Comments:

Approved by Executive Office Approver Sylvania Stevenson on 11/10/2022 3:45:09 PM. Comments:

Approved by Counselor's Office Approver Katherine Henry on 11/16/2022 11:16:52 AM. Comments:



## **JACKSON COUNTY** **Facilities Management Division**

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Jackson County Courthouse  
415 East 12th Street, Third Floor Mezzanine  
Kansas City, Missouri 64106  
jacksongov.org

(816) 881-3258  
Fax: (816) 881-3583

### **MEMORANDUM**

**From:** Rick Gerla, Facilities Management Administrator

**To:** Keith Allen, Buyer, Purchasing Department

**Date:** 11/08/2022

**Subject:** Bid 62-22 – Water Testing Services, Term and Supply Contract Recommendation

Keith,

This memorandum is being prepared and submitted in response to your request for feedback regarding the above contract being awarded by Jackson County for Water Testing Services on a Term and Supply basis.

The Facilities Management Division would like to recommend moving forward with Nalco Water an Ecolab Company, a vendor who applied for this contract. Nalco Water has been in service for a number of years covering a wide water testing applications for building closed loop systems, equipment and chemicals that match our needs. Their competitive pricing and experience with both municipal and private customers around Jackson County lead me to recommended them along with having the lowest pricing. Annual spend will be around \$47,000.00 for water services.

Thank you,

Rick Gerla  
Facilities Management Administrator



# 62-22 - Water Testing Services

## Project Overview

<b>Project Details</b>	
<b>Reference ID</b>	62-22
<b>Project Name</b>	Water Testing Services
<b>Project Owner</b>	Keith Allen
<b>Project Type</b>	ITB
<b>Department</b>	Facilities Management
<b>Budget</b>	\$0.00 - \$0.00
<b>Project Description</b>	Jackson County, Missouri is seeking a Twelve (12) Month Term and Supply Contract with One (1) Twelve Month Options to Extend for the furnishing of Water Testing Services by the Facilities Management Division of Public Works.
<b>Open Date</b>	May 24, 2022 12:00 PM CDT
<b>Close Date</b>	Jun 21, 2022 2:00 PM CDT

<b>Highest Scoring Supplier</b>	<b>Score</b>
<b>Nalco Water an Ecolab Company</b>	<b>0 pts</b>



## Seal status

<b>Requested Information</b>	<b>Unsealed on</b>	<b>Unsealed by</b>
Addenda	Jun 21, 2022 2:22 PM CDT	Keith Allen
Affidavit	Jun 21, 2022 2:22 PM CDT	Keith Allen
Certificate of Compliance	Jun 21, 2022 2:22 PM CDT	Keith Allen
Statement of Contractor's Qualifications	Jun 21, 2022 2:22 PM CDT	Keith Allen
Statement of No Bid	Jun 21, 2022 2:22 PM CDT	Keith Allen
Exhibit F- Exceptions	Jun 21, 2022 2:22 PM CDT	Keith Allen
Attachment 1 - Quotation Sheet	Jun 21, 2022 2:22 PM CDT	Keith Allen
Greater Kansas City Metro Area Memo	Jun 21, 2022 2:22 PM CDT	Keith Allen
Term and Supply Contract	Jun 21, 2022 2:22 PM CDT	Keith Allen



# Scoring Summary

## Active Submissions

	<b>Total</b>	<b>A - Forms</b>	<b>A-1 - Addenda</b>	<b>A-2 - Affidavit</b>	<b>A-3 - Certificate of Compliance</b>
<b>Supplier</b>	<b>/ 0 pts</b>	<b>/ 0 pts</b>	<b>Pass/Fail</b>	<b>Pass/Fail</b>	<b>Pass/Fail</b>
Nalco Water an Ecolab Company	0 pts	0 pts	Pass	Pass	Pass

	<b>A-4 - Exhibit F - Exceptions</b>	<b>A-5 - Greater KC Metro Area Memo</b>	<b>A-6 - Contractor's Qualifications</b>	<b>A-7 - Term and Supply Contract Page</b>	<b>A-8 - Quotation Sheet</b>
<b>Supplier</b>	<b>Pass/Fail</b>	<b>Pass/Fail</b>	<b>Pass/Fail</b>	<b>Pass/Fail</b>	<b>Pass/Fail</b>
Nalco Water an Ecolab Company	Pass	Pass	Pass	Pass	Pass



	<b>B - Pricing</b>	<b>B-1 - Quotation Sheet - Attachment 1</b>	<b>B-2 - Exhibit F - Exceptions</b>	<b>B-3 - Contractor's Qualifications</b>
<b>Supplier</b>	<b>/ 0 pts</b>	<b>Pass/Fail</b>	<b>Pass/Fail</b>	<b>Pass/Fail</b>
Nalco Water an Ecolab Company	0 pts	Pass	Pass	Pass





# Proposal Scores

## Nalco Water an Ecolab Company - Scoring Summary

### Evaluation Group 1 - Main Evaluation

	<b>A - Forms</b>	<b>A-1 - Addenda</b>	<b>A-2 - Affidavit</b>	<b>A-3 - Certificate of Compliance</b>	<b>A-4 - Exhibit F - Exceptions</b>
<b>Reviewer</b>	<b>/ 0 pts</b>	<b>Pass/Fail</b>	<b>Pass/Fail</b>	<b>Pass/Fail</b>	<b>Pass/Fail</b>
Keith Allen	0 pts	Pass	Pass	Pass	Pass
<b>Average:</b>	<b>Pass</b>	<b>Pass</b>	<b>Pass</b>	<b>Pass</b>	<b>Pass</b>
		↓	↓	↓	↓
<b>Calculated:</b>	<b>0 pts</b>	<b>Pass</b>	<b>Pass</b>	<b>Pass</b>	<b>Pass</b>



	<b>A-5 - Greater KC Metro Area Memo</b>	<b>A-6 - Contractor's Qualifications</b>	<b>A-7 - Term and Supply Contract Page</b>	<b>A-8 - Quotation Sheet</b>
<b>Reviewer</b>	<b>Pass/Fail</b>	<b>Pass/Fail</b>	<b>Pass/Fail</b>	<b>Pass/Fail</b>
Keith Allen	Pass	Pass	Pass	Pass
	<b>Pass</b>	<b>Pass</b>	<b>Pass</b>	<b>Pass</b>
	↓	↓	↓	↓
<b>Calculated:</b>	<b>Pass</b>	<b>Pass</b>	<b>Pass</b>	<b>Pass</b>

### Evaluation Group 2 - Department Evaluation

	<b>B - Pricing</b>	<b>B-1 - Quotation Sheet - Attachment 1</b>	<b>B-2 - Exhibit F - Exceptions</b>	<b>B-3 - Contractor's Qualifications</b>
<b>Reviewer</b>	<b>/ 0 pts</b>	<b>Pass/Fail</b>	<b>Pass/Fail</b>	<b>Pass/Fail</b>
Rick Gerla	0 pts	Pass	Pass	Pass



	<b>B - Pricing</b>	<b>B-1 - Quotation Sheet - Attachment 1</b>	<b>B-2 - Exhibit F - Exceptions</b>	<b>B-3 - Contractor's Qualifications</b>
<b>Reviewer</b>	<b>/ 0 pts</b>	<b>Pass/Fail</b>	<b>Pass/Fail</b>	<b>Pass/Fail</b>
	<b>Average:</b>	<b>Pass</b>	<b>Pass</b>	<b>Pass</b>
		↓	↓	↓
<b>Calculated:</b>	<b>0 pts</b>	<b>Pass</b>	<b>Pass</b>	<b>Pass</b>



## Proposal Score Comments

### Nalco Water an Ecolab Company - Scoring Comments

#### A-1 - Addenda - Reviewer Scores

Reviewer	Score	Reason	Comments
Keith Allen	Pass	Meets the requirement(s)	Pass

#### A-2 - Affidavit - Reviewer Scores

Reviewer	Score	Reason	Comments
Keith Allen	Pass	Meets the requirement(s)	Pass

#### A-3 - Certificate of Compliance - Reviewer Scores



Reviewer	Score	Reason	Comments
Keith Allen	Pass	Meets the requirement(s)	Certificate of Compliance issued 11/7/2022

#### A-4 - Exhibit F - Exceptions - Reviewer Scores

Reviewer	Score	Reason	Comments
Keith Allen	Pass	Other	Exceptions submitted have been reviewed and approved by the County Counselor's Office 9/29/22

#### A-5 - Greater KC Metro Area Memo - Reviewer Scores

Reviewer	Score	Reason	Comments
Keith Allen	Pass	Meets the requirement(s)	Able to service Greater KC Metro Area



### A-6 - Contractor's Qualifications - Reviewer Scores

Reviewer	Score	Reason	Comments
Keith Allen	Pass	Meets the requirement(s)	Pass

### A-7 - Term and Supply Contract Page - Reviewer Scores

Reviewer	Score	Reason	Comments
Keith Allen	Pass	Meets the requirement(s)	Pass

### A-8 - Quotation Sheet - Reviewer Scores

Reviewer	Score	Reason	Comments
Keith Allen	Pass	Meets the requirement(s)	Pass



### B-1 - Quotation Sheet - Attachment 1 - Reviewer Scores

Reviewer	Score	Reason	Comments
Rick Gerla	Pass	Meets the requirement(s)	Meets Requirements

### B-2 - Exhibit F - Exceptions - Reviewer Scores

Reviewer	Score	Reason	Comments
Rick Gerla	Pass	Meets the requirement(s)	Meets Requirements

### B-3 - Contractor's Qualifications - Reviewer Scores

Reviewer	Score	Reason	Comments
Rick Gerla	Pass	Meets the requirement(s)	Meets Requirements

**ATTACHMENT 1  
 BIDDER'S QUOTATION SHEET**

<b>Item No</b>	<b>Location</b>	<b>Monthly Testing Charge</b>
1	Jackson County Downtown Courthouse 415 East 12 <sup>th</sup> Street, Kansas City, MO 64106	\$ 550
2	Jackson County Detention Centers – 3 Locations	
	1300 Cherry Street Kansas City, MO 64106	\$ 550
	1305 Locust Street Kansas City, MO 64106	\$ 550
	1315 Locust Street Kansas City, MO 64106	\$ 550
3	Eastern Jackson County Courthouse 308 West Kansas Avenue, Independence, MO 64050	\$ 275
4	Historic Truman Courthouse 112 West Lexington Avenue, Independence, MO 64050	\$ 315
5	Public Works - Road & Bridge Facility 34900 East Old US 40 Highway, Grain Valley, MO 64075	\$ 275

<b>Additional Costs</b>		
Equipment Markup (if applicable)	N/A	%
Chemical Markup (if applicable)	N/A	%

SIGNATURE: Robert Thomas	DATE: 06/21/2022
NAME (PRINT): Robert Thomas	PHONE: (660)349-5233
TITLE (PRINT): District Representative	CELL: (660)349-5233
COMPANY NAME (PRINT) Nalco Water an Ecolab Company	FAX: N/A
E-MAIL ADDRESS (PRINT) Robert.Thomas3@ecolab.com	
URL (PRINT): <a href="https://www.ecolab.com/about/our-businesses/nalco-water-and-process-services">https://www.ecolab.com/about/our-businesses/nalco-water-and-process-services</a>	