

REQUEST FOR LEGISLATIVE ACTION

Completed by County Counselor's Office:

Res/~~Ord~~ No.: 19310

Sponsor(s): Scott Burnett

Date: November 21, 2016

<p>SUBJECT</p>	<p>Action Requested <input checked="" type="checkbox"/> Resolution <input type="checkbox"/> Ordinance</p> <p>Project/Title: <u>Awarding a Twenty-Four (24) Month Term and Supply Contract with Three Twelve Month Options to Extend for the furnishing of Body Bags for the Medical Examiner's Office to Bound Tree Medical, LLC of Dublin, OH and Frontier Mortuary Supply, LLC of Kansas City, KS; under the terms and conditions of Invitation to Bid No. 63-16.</u></p>										
<p>BUDGET INFORMATION <i>To be completed By Requesting Department and Finance</i></p>	<table border="1"> <tr> <td>Amount authorized by this legislation this fiscal year:</td> <td style="text-align: right;">\$</td> </tr> <tr> <td>Amount previously authorized this fiscal year:</td> <td></td> </tr> <tr> <td>Total amount authorized after this legislative action:</td> <td style="text-align: right;">\$</td> </tr> <tr> <td>Amount budgeted for this item * (including transfers):</td> <td></td> </tr> <tr> <td>Source of funding (name of fund) and account code number:</td> <td></td> </tr> </table> <p>* If account includes additional funds for other expenses, total budgeted in the account is: \$</p> <p>OTHER FINANCIAL INFORMATION:</p> <p><input type="checkbox"/> No budget impact (no fiscal note required) <input checked="" type="checkbox"/> Term and Supply Contract (funds approved in the annual budget); estimated value and use of contract: Department: Medical Examiner's Office Estimated Use: \$50,000.00</p> <p>Requesting approval by the Legislature of the term and supply contract; the funds were already appropriated through the annual budget adoption. Estimated usage figures are for informational purposes only.</p> <p>Prior Year Budget (if applicable): \$25,000.00 Prior Year Actual Amount Spent (if applicable): \$28,742.57</p>	Amount authorized by this legislation this fiscal year:	\$	Amount previously authorized this fiscal year:		Total amount authorized after this legislative action:	\$	Amount budgeted for this item * (including transfers):		Source of funding (name of fund) and account code number:	
Amount authorized by this legislation this fiscal year:	\$										
Amount previously authorized this fiscal year:											
Total amount authorized after this legislative action:	\$										
Amount budgeted for this item * (including transfers):											
Source of funding (name of fund) and account code number:											
<p>PRIOR LEGISLATION</p>	<p>Prior ordinances and (date): Prior resolutions and (date): 17696, October 17, 2011</p>										
<p>CONTACT INFORMATION</p>	<p>RLA drafted by (name, title, & phone): Jessica Johnson, Senior Buyer, 881-3465</p>										
<p>REQUEST SUMMARY</p>	<p>The Medical Examiner's Office requires a term and supply contract for the furnishing of Body Bags. The Purchasing Department issued Invitation to Bid No. 63-16 in response to those requirements.</p> <p>A total of Twenty (20) notifications were distributed with seven responses received, two responses rejected and five responses evaluated. The following split award is recommended for the lowest and best bidder meeting specifications:</p> <table> <tr> <td>BIDDER:</td> <td>ITEMS RECOMMENDED FOR AWARD:</td> </tr> <tr> <td>Bound Tree Medical, LLC of Dublin, OH</td> <td>2, 3, 6</td> </tr> <tr> <td>Frontier Mortuary Supply, LLC of Kansas City, KS</td> <td>1, 4, 5, 6</td> </tr> </table> <p>Pursuant to Section 1054.6 of the Jackson County Code, the Director of Finance and Purchasing recommends the award of a Twenty-Four Month Term and Supply Contract with Three Twelve Month Options to Extend for the furnishing of Body Bags for the Medical Examiner's Office to Bound Tree Medical, LLC of Dublin, OH and Frontier Mortuary Supply, LLC of Kansas City, KS under the terms and conditions of Invitation to Bid No. 63-16 as the lowest and best bidders meeting specifications for each item.</p> <p>This award is made on an "as needed" basis and does not obligate Jackson County to pay any specific amount. The availability of funds for specific purchases is subject to annual appropriations.</p>	BIDDER:	ITEMS RECOMMENDED FOR AWARD:	Bound Tree Medical, LLC of Dublin, OH	2, 3, 6	Frontier Mortuary Supply, LLC of Kansas City, KS	1, 4, 5, 6				
BIDDER:	ITEMS RECOMMENDED FOR AWARD:										
Bound Tree Medical, LLC of Dublin, OH	2, 3, 6										
Frontier Mortuary Supply, LLC of Kansas City, KS	1, 4, 5, 6										
<p>CLEARANCE</p>	<p><input type="checkbox"/> Tax Clearance Completed (Purchasing & Department) N/A <input type="checkbox"/> Business License Verified (Purchasing & Department) N/A <input checked="" type="checkbox"/> Chapter 6 Compliance - Affirmative Action/Prevailing Wage (County Auditor's Office)</p>										

ATTACHMENTS	Abstract of Bids, Recap of Bids Received, Memorandum from Dr. Diane Peterson, Chief Medical Examiner, and the pertinent pages of each recommended vendor's bid.	
REVIEW	Department Director: <i>Diane Peterson MD</i>	Date: <i>11/08/2016</i>
	Finance (Budget Approval): <i>If applicable</i> <i>N/A</i>	Date:
	Division Manager: <i>Maylow Brown</i>	Date: <i>11/16/16</i>
	County Counselor's Office:	Date:

Fiscal Information (to be verified by Budget Office in Finance Department)

- This expenditure was included in the annual budget.
- Funds for this were encumbered from the _____ Fund in _____.
- There is a balance otherwise unencumbered to the credit of the appropriation to which the expenditure is chargeable and there is a cash balance otherwise unencumbered in the treasury to the credit of the fund from which payment is to be made each sufficient to provide for the obligation herein authorized.
- Funds sufficient for this expenditure will be/were appropriated by Ordinance # _____
- Funds sufficient for this appropriation are available from the source indicated below.

Account Number:	Account Title:	Amount Not to Exceed:

- This award is made on a need basis and does not obligate Jackson County to pay any specific amount. The availability of funds for specific purchases will, of necessity, be determined as each using agency places its order.
- This legislative action does not impact the County financially and does not require Finance/Budget approval.



Jackson County Medical Examiner's Office
950 East 21st Street
Kansas City, Missouri 64108
(816) 881-6600 fax (816) 881-6641

MEMO

Date: October 28, 2016

To: Jessica Johnson, Senior Buyer

From: Diane C. Peterson, MD., Chief Medical Examiner

Subject: Recommendation of Bid No. 63-16 Body Bags

Medical Examiner's Office requires a term and supply contract for body bags and the Jackson County Purchasing Department issued Invitation to Bid 63-16. In addition to standard contract forms and pricing, bid submissions were required to include body bag samples to conduct a thorough evaluation. After careful review of submissions on pricing, references, delivery time frame, and quality, my final recommendation on the above bid is as follows:

- That Frontier Mortuary Supply be granted item numbers 1 (adult size), 4 (infant size), and 5 (bariatric adult size), with estimated expenditure of \$35,000. Our quality preferences were based on several factors, including the style of handles, double sewn zippers, and thick durable material.
- Bound Tree Medical LLC be granted item numbers 2 (child size), and 3 (canoe-plastic), with an estimated expenditure of \$10,000. This selection was based on low cost and quality of these items.
- It is our department's recommendation for item number 6 (misc. catalogue orders) be granted to both Frontier Mortuary Supply and Bound Tree Medical LLC. with an estimated expenditure of \$5,000.

Please contact me at (816) 881-6600 if you have any questions. Thank you for your consideration.

A handwritten signature in cursive script that reads "Diane Peterson MD".

Diane C. Peterson, MD
Chief Medical Examiner

ABSTRACT OF BIDS

ITB: 63-16		DATE: 10/18/16		COMMODITY: Body Bags		Alpha Medical Distribution Inc.		Bob Barker Co.		Bound Tree Medical		Medical Products		Nashville Medical & EMS Products	
NO	DESCRIPTION	UNIT	QTY	AMOUNT	AMOUNT	AMOUNT	AMOUNT	AMOUNT	AMOUNT	AMOUNT	AMOUNT	AMOUNT	AMOUNT	AMOUNT	AMOUNT
1	Adult Size Body Bag	pkg	1	129.95	92.00	47.85	165.60	174.90							
2	Child Size Body Bag	pkg	1	No bid	143.39	137.61	153.24	No bid							
3	Canoe-Plastic Body Bag	pkg	1	No bid	96.25	105.00	96.11	No bid							
4	Infant Size Body Bag	pkg	1	No bid	87.50	100.37	47.20	No bid							
5	Bariatric Adult Size Body Bag	pkg	1	No bid	187.00	429.58	269.10	No bid							
6	Discount Offered	n/a	n/a	No bid	No bid	15%	No bid	No bid							

ABSTRACT OF BIDS

ITB: 63-16		DATE: 10/18/16		COMMODITY: Body Bags		Salam International Inc.		Frontier Mortuary Supply	
NO	DESCRIPTION	UNIT	QTY	AMOUNT	AMOUNT	AMOUNT	AMOUNT	AMOUNT	AMOUNT
1	Adult Size Body Bag	pkg	1	162.25	129.00				
2	Child Size Body Bag	pkg	1	124.80	125.00				
3	Canoe-Plastic Body Bag	pkg	1	48.45	99.50				
4	Infant Size Body Bag	pkg	1	118.80	140.00				
5	Bariatric Adult Size Body Bag	pkg	1	272.20	199.00				
6	Discount Offered	n/a	n/a	0%	10% - 15% on second item				

CERTIFICATION OF BIDDING
 BIDDING PAYING
 OPENED AND RECORDED
 ON *10/18/16*
 CLERK OF THE DISTRICT OF COLUMBIA
[Signature]
 DISTRICT OF COLUMBIA

Bid No: 63-16

Commodity: Body Bags

Vendor: Alpha Medical Distribution Inc. of Hicksville, NY

Bid Recap		Quote				
REQUIRED SUBMITTALS	Yes/No	Item #	Item Name	Manufacturer & Stock Number	Qty per package	Price per package
Signed Contract	No	1	Adult Size Body Bag	MD7C	10	\$ 129.95
Affidavit	No	2	Child Size Body Bag			no bid
Compliance Review Form or Certificate	Yes	3	Canoe-Plastic Body Bag			no bid
Contractor's Qualifications	Yes	4	Infant Size Body Bag			no bid
Acknowledgement of Addenda	Yes	5	Bariatric Adult Size Body Bag			no bid
Quotation	Yes	6	Misc. Catalog Orders			no bid
References	Yes					
Exceptions	Yes					
CUP (0%, 0%, 0%)	n/a					
Greater KC area details	no					
Manufacturer's Descriptive Literature	no					
Samples	yes					
Company History	no					

Price per bag \$ 13.00
 #VALUE!
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COMMENTS:

Exception requested: para 3.3.2, pg 14, 36" x 96" color blue.

Bid Rejected due to failure to submit completed contract, affidavit, manufacturer's literature. 10/18/16 JMJ

Samples did not include pre-paid return shipping.

Bid No: 63-16

Commodity: Body Bags

Vendor: Bob Barker Company of Fuquay-Varine, NC

Bid Recap

REQUIRED SUBMITTALS		Quote				
	Yes/No	Item #	Item Name	Manufacturer & Stock Number	Qty per package	Price per package
Signed Contract	Yes	1	Adult Size Body Bag	ZJD6-E-50UE-12M	5	\$ 92.00
Affidavit	Yes	2	Child Size Body Bag	ZJF3-E-50UE-8M	25	\$ 143.39
Compliance Review Form or Certificate	No	3	Canoe-Plastic Body Bag	ZSHROUD-SD04	35	\$ 96.25
Contractor's Qualifications	Yes	4	Infant Size Body Bag	ZJF1-E-50UE-8M	25	\$ 87.50
Acknowledgement of Addenda	Yes	5	Bariatric Adult Size Body Bag	ZJD7-E-50UE-20M	5	\$ 187.00
Quotation	Yes	6	Misc. Catalog Orders			no bid
References	Yes					
Exceptions	Yes					
CUP (0%, 0%, 0%)	Yes					
Greater KC area details	Yes					
Manufacturer's Descriptive Literature	Yes					
Samples	Yes					
Company History	Yes					

Price per bag
 \$ 18.40
 \$ 5.74
 \$ 2.75
 \$ 3.50
 \$ 37.40

COMMENTS:

Delivery Time (in stock) - 7-15 days ARO
 Delivery Time (out of stock) - 30 days
 Exceptions Requested on various bags.

Compliance Review Form/Cert of Compliance - Vendor is in compliance as they are a current contract holder with the County. 10/19/16 JMJ

Bid No: 63-16

Commodity: Body Bags

Vendor: Bound Tree Medical of Dublin, OH

Bid Recap

Quote

REQUIRED SUBMITTALS	Yes/No	Item #	Item Name	Manufacturer & Stock Number	Qty per package	Price per package	Price per bag
Signed Contract	Yes	1	Adult Size Body Bag	Dacorp Inc - 195-BBSDX-9680EA	1	\$ 47.85	\$ 47.85
Affidavit	Yes	2	Child Size Body Bag	Dacorp Inc - 195-BBCS-50-CF	12	\$ 137.61	\$ 11.47
Compliance Review Form or Certificate	Yes	3	Canoe-Plastic Body Bag	Mohawk Northern Plastic - 577-11787	50	\$ 105.00	\$ 2.10
Contractor's Qualifications	Yes	4	Infant Size Body Bag	Dacorp Inc. - BBI50	12	\$ 100.37	\$ 8.36
Acknowledgement of Addenda	Yes	5	Bariatric Adult Size Body Bag	Dacorp Inc. - 3480-48100	6	\$ 429.58	\$ 71.60
Quotation	Yes	6	Misc. Catalog Orders	catalog minus exceptions			
References	Yes						
Exceptions	Yes						
CUP (0%, 0%, 0%)	Yes						
Greater KC area details	Yes						
Manufacturer's Descriptive Literature	Yes						
Samples	Yes						
Company History	Yes						

COMMENTS:

Sued for Breach of Contract in 2015 - mutually agreed upon settlement and litigation dismissed.
 Delivery Time (in stock) - 2-3 business days
 Delivery Time (out of stock) - case by case

Exceptions requested for child and infant bags.
 Samples did not include pre-paid return shipping.

Vendor: Frontier Mortuary Supply of Kansas City, KS

Bid Recap		Quote				
REQUIRED SUBMITTALS	Yes/No	Item #	Item Name	Manufacturer & Stock Number	Qty per package	Price per package
Signed Contract	Yes	1	Adult Size Body Bag	Frontier Mort. Supp 16-BB-006	5	\$ 129.00
Affidavit	Yes	2	Child Size Body Bag	Frontier Mort. Supp 16-BB-001	10	\$ 125.00
Compliance Review Form or Certificate	Yes	3	Canoe-Plastic Body Bag	Medical Prodcuts SHROUD-SD04	35	\$ 99.50
Contractor's Qualifications	Yes	4	Infant Size Body Bag	Frontier Mort. Supp 16-BB-004	20	\$ 140.00
Acknowledgement of Addenda	Yes	5	Bariatric Adult Size Body Bag	Frontier Mort. Supp 16-BB-008	5	\$ 199.00
Quotation	Yes	6	Misc. Catalog Orders	Nitrile Gloves		10%
References	Yes			shoe covers		15%
Exceptions	Yes					
CUP (0%, 0%, 0%)	Yes					
Greater KC area details	N/A					
Manufacturer's Descriptive Literature	Yes					
Samples	Yes					
Company History	No					

COMMENTS:

Delivery Time (in stock) - 1-3 business days. Same day delivery for emergencies.
 Deliver Time (out of stock) - Agrees to stock minimum 3 month supply to avoid back orders.

Exception Requested - does not currently stock child size, suggest using adult bag without handles.
 Samples did not include pre-paid return shipping.

Price per bag
 \$ 25.80
 \$ 12.50
 \$ 2.84
 \$ 7.00
 \$ 39.80

Bid No: 63-16

Commodity: Body Bags

Vendor: Medical Products of Covington, GA

Bid Recap		Quote					
REQUIRED SUBMITTALS	Yes/No	Item #	Item Name	Manufacturer & Stock Number	Qty per package	Price per package	Price per bag
Signed Contract	Yes	1	Adult Size Body Bag	BBENV-CFX-50CF	10	\$ 165.60	\$ 16.56
Affidavit	Yes	2	Child Size Body Bag	BBCS-CFX-HD60	6	\$ 153.24	\$ 25.54
Compliance Review Form or Certificate	Yes	3	Canoe-Plastic Body Bag	SHROUD-SD04	35	\$ 96.11	\$ 2.75
Contractor's Qualifications	Yes	4	Infant Size Body Bag	BBIS-50	10	\$ 47.20	\$ 4.72
Acknowledgement of Addenda	Yes	5	Bariatric Adult Size Body Bag	BBENV-CFX-50CFXL	10	\$ 269.10	\$ 26.91
Quotation	Yes	6	Misc. Catalog Orders				no bid
References	Yes						
Exceptions	Yes						
CUP (0%, 0%, 0%)	Yes						
Greater KC area details	No						
Manufacturer's Descriptive Literature	Yes						
Samples	Yes						
Company History	No						

COMMENTS:

Delivery Time (in stock) - sameday shipping (time based on shipping preference (ground, next day, 3-day).
 Delivery Time (out of stock) - 1 week
 Exceptions noted on various styles, colors and material.
 Samples did not include pre-paid return shipping.

Bid No: 63-16

Commodity: Body Bags

Vendor: Nashville Medical & EMS Products

Quote

Bid Recap		Quote				
REQUIRED SUBMITTALS	Yes/No	Item #	Item Name	Manufacturer & Stock Number	Qty per package	Price per package
Signed Contract	Yes	1	Adult Size Body Bag	369006W	10	\$ 144.90
Affidavit	Yes	2	Child Size Body Bag			no bid
Compliance Review Form or Certificate	Yes	3	Canoe-Plastic Body Bag			no bid
Contractor's Qualifications	Yes	4	Infant Size Body Bag			no bid
Acknowledgement of Addenda	Yes	5	Bariatric Adult Size Body Bag			no bid
Quotation	Yes	6	Misc. Catalog Orders			no bid
References	Yes					
Exceptions	No					
CUP (0%, 0%, 0%)	N/A					
Greater KC area details	No					
Manufacturer's Descriptive Literature	No					
Samples	No					
Company History	No					

Price per bag \$ 14.49
 #VALUE!
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COMMENTS:

No exceptions requested.

Bid rejected due to failure to submit Manufacturer's Descriptive Literature and Samples, both required submittals. 10/18/16 JMJ

Bid No: 63-16

Commodity: Body Bags

Vendor: Salam International Inc. of Laguna Niguel, CA

Bid Recap

Quote

REQUIRED SUBMITTALS	Yes/No	Item #	Item Name	Manufacturer & Stock Number	Qty per package	Price per package	Price per bag
Signed Contract	No	1	Adult Size Body Bag	SALAM CAT# 11-244	15	\$ 162.25	\$ 10.82
Affidavit	YES	2	Child Size Body Bag	SALAM CAT# 11-206	20	\$ 124.80	\$ 6.24
Compliance Review Form or Certificate	Yes	3	Canoe-Plastic Body Bag	SALAM CAT# 11-860	25	\$ 48.45	\$ 1.94
Contractor's Qualifications	Yes	4	Infant Size Body Bag	SALAM CAT # 11-208c	20	\$ 118.80	\$ 5.94
Acknowledgement of Addenda	Yes	5	Bariatric Adult Size Body Bag	SALAM CAT# 11-364	5	\$ 272.20	\$ 54.44
Quotation	Yes	6	Misc. Catalog Orders				
References	Yes						0%
Exceptions	Yes						
CUP (0%, 0%, 0%)	Yes						
Greater KC area details	No						
Manufacturer's Descriptive Literature	Yes						
Samples	Yes						
Company History	No						

COMMENTS:

Contract completed, but not signed. Vendor given 48 hours to return originally signed contract. 10/19/16 JMJ received @ 1424 on 10/20/16 JMJ
 Delivery Time (in stock) - 4 days
 Delivery Time (out of stock) - 60 days
 Exceptions Requested on various bags.
 Samples did not include pre-paid return shipping.

STATEMENT OF CONTRACTOR'S QUALIFICATIONS
(Complete in full, Use attachments if necessary)

Name of Bidder: Bound Tree Medical LLC	
Address with Zip Code: 5000 Tuttle Crossing Blvd. Dublin, Ohio 43016	
Federal Tax I.D. Number: 31-1739487	
Check One: Corporation <input checked="" type="checkbox"/> Partnership <input type="checkbox"/> Sole Proprietorship <input type="checkbox"/>	
If SOLE PROPRIETORSHIP , state name, address and phone number of owner:	
If CORPORATION:	
Date of Incorporation: 1978	Name of State(s) in which incorporated: OH
President's Name: Jeff Prestel	Vice-President's Name: Rhiannon Greene
Secretary's Name: Mark Dougherty	Treasurer's Name: Mark Dougherty
If PARTNERSHIP:	
Is the Partnership: General <input type="checkbox"/> Limited <input type="checkbox"/> Association <input type="checkbox"/> (Check one)	
Date of Organization:	
Name and addresses of all partners:	
1.	
2.	
3.	
GENERAL INFORMATION:	
Percent of work to be done under the proposed contract by your own staff:	
No. of Permanent Employees: 235	Geographical Limits of Operation: United States of America
No. of years in business: 38	
Have you ever done business under a different name: Yes <input type="checkbox"/> No <input checked="" type="checkbox"/> (Check one)	
If Yes, give Name and Location:	
Has contractor ever withdrawn or defaulted on a contractual obligation: Yes <input type="checkbox"/> No <input checked="" type="checkbox"/> (Check one)	
If Yes, state where and why:	

STATEMENT OF CONTRACTOR'S QUALIFICATIONS - Continued

Has Contractor ever been sued for breach of any contract? Yes No (Check one)

If Yes, Explain:

In 2015, the North Central EMS Corporation initiated litigation against Bound Tree Medical alleging breach of contract. The parties were able to reach a mutually agreed upon settlement and, as a result, the litigation has been subsequently dismissed.

List Completed Contracts within the Past Three Years, Including Amount of Each:

*to be provided at the time of award

List of Current Contracts, Including Amount of Each:

*to be provided at the time of award

Customer Reference (state name, address, and phone number):

*Please see attached

List each subcontractor you plan to use if awarded the contract. If no, so state.


SUBCONTRACTOR'S NAME & PHONE #	ITEM OF WORK	\$ AMOUNT OF CONTRACT	MBE/WBE
N/A			

State any other relevant information concerning Contractor's history, credentials, responsibility and capabilities (If none, so state):

DBE STATUS Indicate status claimed:

- 1. Minority Owned Business (MBE) YES ___ NO ___
 African American ___ Latino ___ Native American ___ Asian ___ Pacific Islander ___
- 2. Woman Owned Business (WBE) YES ___ NO ___
- 3. Small Business YES ___ NO ___

For consideration as an MBE, WBE or Small Business, a copy of any governmental entity or Minority Supplier Council certification must be attached.

Prepared by (print or type): Darrell Hughes	Title: Lead Counsel General Counsel
Signature: 	Date: 10/13/16

ATTACHMENT 1
RESPONDENT'S QUOTATION for
JACKSON COUNTY, MISSOURI INVITATION TO BID NO. 63-16

NO	DESCRIPTION	MANUFACTURER & STOCK NUMBER	QUANTITY PER PKG	PRICE PER PKG
1.	Adult Size Body Bag	Dacorp Inc. 195-BBSDX-9680EA	1/EA	\$ 47.85/ea
2.	Child Size Body Bag	Dacorp Inc. 195-BBCS-50-CF	12/CS	\$ 137.61/Cs
3.	Canoe-Plastic Body Bag	Mohawk Northern Plastic 577-11787	50/RL	\$ 105.00/RL
4.	Infant Size Body Bag	Dacorp Inc. BBI50	12/CS	\$ 100.37/cs
5.	Bariatric Adult Size Body Bag	Dacorp Inc. 3480-48100	6/CS	\$ 429.58/cs
6	Misc. Catalog Orders, state discount off manufacturer's suggested list price for each manufacturer or category, use additional sheets if necessary to complete your bid.			DISCOUNT OFFERED
	a) Percent off of catalog pricing except for items on excluded sheet (attached)			15 %
	b)			%
	c)			%

NOTE: To be considered for award of misc.catalog items, the Successful Contractor(s) must complete item no. 6. If no discount is offered, you must indicate a zero (0) or NONE. If you are offering different discounts by manufacturer, category, or price list, use additional sheets as necessary to complete your bid.


Delivery time after receipt of Order (In Stock Items): 2-3 business days

Each backorder will be handled case by case and be dependent on availability from the item manufacturer

Delivery time after receipt of Order (If Items on backorder): _____

Webpage for Misc. Catalog Items (if applicable): www.boundtree.com

CERTIFICATION

SIGNATURE:		DATE:	10/13/16
NAME:	Darrell Hughes (Print or Type)	PHONE:	800-533-0523
TITLE:	Lead Counsel General Counsel (Print or Type)	MOBILE:	N/A
COMPANY NAME:	Bound Tree Medical LLC (Print or Type)	FAX:	877-311-2437
EMAIL ADDRESS:	submitbids@boundtree.com (Print or Type)		

STATEMENT OF CONTRACTOR'S QUALIFICATIONS
(Complete in full, Use attachments if necessary)

Name of Bidder: <u>Frontier Mortuary Supply LLC</u>	
Address with Zip Code: <u>1400 N 13th St., Kansas City, KS 66102</u>	
Federal Tax I.D. Number: <u>B1-1611263</u>	
Check One: Corporation <input checked="" type="checkbox"/> Partnership <input type="checkbox"/> Sole Proprietorship <input type="checkbox"/>	
If SOLE PROPRIETORSHIP , state name, address and phone number of owner:	
If CORPORATION:	
Date of Incorporation: <u>02/26/2016</u>	Name of State(s) in which incorporated: <u>Kansas</u>
President's Name: <u>Chris J. Berry</u>	Vice-President's Name: <u>N/A</u>
Secretary's Name: <u>N/A</u>	Treasurer's Name: <u>N/A</u>
If PARTNERSHIP:	
Is the Partnership: General Limited Association (Check one)	
Date of Organization:	
Name and addresses of all partners:	
1.	
2.	
3.	
GENERAL INFORMATION:	
Percent of work to be done under the proposed contract by your own staff: <u>100%</u>	
No. of Permanent Employees: <u>one</u>	Geographical Limits of Operation: <u>United States</u>
No. of years in business: <u>3/4</u>	
Have you ever done business under a different name: Yes <input checked="" type="checkbox"/> No <input type="checkbox"/> (Check one)	
If Yes, give Name and Location: <u>Frontier Forensics Midwest LLC</u> <u>10 S 18th St., Kansas City, KS 66102</u>	
Has contractor ever withdrawn or defaulted on a contractual obligation: Yes <input type="checkbox"/> No <input checked="" type="checkbox"/> (Check one)	
If Yes, state where and why: <u>N/A</u>	

STATEMENT OF CONTRACTOR'S QUALIFICATIONS - Continued

Has Contractor ever been sued for breach of any contract? Yes _____ No <input checked="" type="checkbox"/> (Check one)			
If Yes, Explain: N/A			
List Completed Contracts within the Past Three Years, Including Amount of Each: Our other current clients purchase products as needed on a non-contractural basis.			
List of Current Contracts, Including Amount of Each: N/A (see above answer)			
Customer Reference (state name, address, and phone number): Dan Mason P:(816) 728-0278 Metro Removal LLC 401 NW Essex Drive Lees Summit, MO 64081			
List each subcontractor you plan to use if awarded the contract. If no, so state. No subcontractors will be used.			
SUBCONTRACTOR'S NAME & PHONE #	ITEM OF WORK	\$ AMOUNT OF CONTRACT	MBE/WBE
N/A	N/A	N/A	N/A
State any other relevant information concerning Contractor's history, credentials, responsibility and capabilities (If none, so state): Mortuary products were previously sold through my other business Frontier Forensics Midwest LLC. I continue to be a consumer and user of all the products that I sell, so I am innately concerned with the quality of each product. We currently stock a minimum of 1000 regular duty adult body bags in case of a mass fatality event.			
DBE STATUS Indicate status claimed:			
1. Minority Owned Business (MBE) YES ___ NO <input checked="" type="checkbox"/> African American ___ Latino ___ Native American ___ Asian ___ Pacific Islander ___			
2. Woman Owned Business (WBE) YES ___ NO <input checked="" type="checkbox"/>			
3. Small Business YES <input checked="" type="checkbox"/> NO ___			
For consideration as an MBE, WBE or Small Business, a copy of any governmental entity or Minority Supplier Council certification must be attached.			
Prepared by (print or type): Chris J Berry		Title: CEO	
Signature: Chris J Berry		Date: 10/14/2016	

ATTACHMENT 1
RESPONDENT'S QUOTATION for
JACKSON COUNTY, MISSOURI INVITATION TO BID NO. 63-16

NO	DESCRIPTION	MANUFACTURER & STOCK NUMBER	QUANTITY PER PKG	PRICE PER PKG
1.	Adult Size Body Bag	Frontier Mortuary Supply LLC 16-BB-006	5	\$ 129 ⁰⁰
2.	Child Size Body Bag	Frontier Mortuary Supply LLC 16-BB-001	10	\$ 125 ⁰⁰
3.	Canoe-Plastic Body Bag	Medical Products, LTD SHROUD-SD04	35	\$ 99 ⁵⁰
4.	Infant Size Body Bag	Frontier Mortuary Supply LLC 16-BB-004	20	\$ 140 ⁰⁰
5.	Bariatric Adult Size Body Bag	Frontier Mortuary Supply LLC 16-BB-008	5	\$ 199 ⁰⁰
6	Misc. Catalog Orders, state discount off manufacturer's suggested list price for each manufacturer or category, use additional sheets if necessary to complete your bid.			DISCOUNT OFFERED
	a) Nitrile gloves			10 %
	b) shoe covers			15 %
	c)			%


NOTE: To be considered for award of misc.catalog items, the Successful Contractor(s) must complete item no. 6. If no discount is offered, you must indicate a zero (0) or NONE. If you are offering different discounts by manufacturer, category, or price list, use additional sheets as necessary to complete your bid.

Delivery time after receipt of Order (In Stock Items): 1-3 business days. As a local business, product could be delivered same day in an emergency situation.

Delivery time after receipt of Order (If Items on backorder): If awarded the contract, Frontier Mortuary Supply agrees to stock a minimum three month supply to avoid any backorders.

Webpage for Misc. Catalog Items (if applicable): www.mortuarysupplies.com
 Website is currently under construction. All available products should be listed on the website no later than November 30th, 2016.

CERTIFICATION

SIGNATURE: 	DATE: 10/14/16
NAME: Chris J. Berry (Print or Type)	PHONE: 913-278-4828
TITLE: CEO (Print or Type)	MOBILE: 913-488-2206
COMPANY NAME: Frontier Mortuary Supply LLC (Print or Type)	FAX: 913-912-1388
EMAIL ADDRESS: cherry@mortuarysupplies.com (Print or Type)	

