

**IN THE COUNTY LEGISLATURE OF JACKSON COUNTY, MISSOURI**

**A RESOLUTION** awarding twelve-month term and supply contracts for the furnishing of golf course chemicals and fertilizers for use by the Parks and Recreation Department to Agrum Advanced Technologies of Loveland, CO, BWI Companies of Lenexa, KS, Helena Chemical Co., of Shawnee, KS, Floratine Midwest, Inc., of Raymore, MO, and Reinders, Inc., of Olathe, KS, under the terms and conditions of Invitation to Bid No. 3-12.

**RESOLUTION #17819**, February 21, 2012

**INTRODUCED BY** Bob Spence, County Legislator

WHEREAS, the Director of Finance and Purchasing has solicited bids on Invitation to Bid No. 3-12 for the furnishing of golf course chemicals and fertilizers for use by the Parks and Recreation Department; and,

WHEREAS, a total of twenty-four notifications were distributed and seven responses were received; and,

WHEREAS, following evaluation of the bids submitted, the Director of Finance and Purchasing recommends that the contract be divided and awarded to the vendors submitting the lowest bid for each item; and,

WHEREAS, award as recommended would result in awards to the following vendors:

**BIDDER**

**ITEMS RECOMMENDED**

|  |   |
|--|---|
| Agrum Advance Technologies<br>Loveland, CO | 1, 4, 11-13, 17, 28, 38, 44, & 46             |
| BWI Companies, Inc.<br>Lenexa, KS          | 9, 10, 14, 16, 39, 40, & 42                   |
| Helena Chemical<br>Shawnee, KS             | 2, 5, 15, 19-21, 23, 27, 29, 31, 37, 41, & 43 |
| Floratine Midwest<br>Raymore, MO           | 6, 30, 35, & 36                               |
| Reinders, Inc.<br>Olathe, KS               | 3, 7, 8, 18, 22, 24-26, 32-34, 45, & 47-49    |

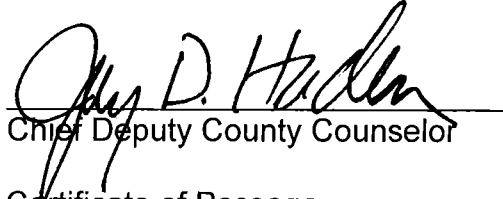
now therefore,

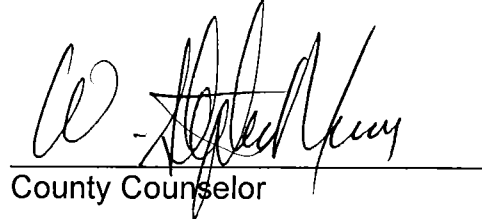
BE IT RESOLVED by the County Legislature of Jackson County, Missouri, that award be made as recommended by the Director of Finance and Purchasing and that the Director be, and is hereby, authorized to execute for the County any documents necessary to the accomplishment of the award; and,

BE IT FURTHER RESOLVED that the Director of Finance and Purchasing is authorized to make all payments, including final payment on the contracts, to the extent that sufficient appropriations to the using spending agency are contained in the then current Jackson County budget.

Effective Date: This Resolution shall be effective immediately upon its passage by a majority of the Legislature.

APPROVED AS TO FORM:

  
Chief Deputy County Counselor

  
County Counselor

Certificate of Passage

I hereby certify that the attached resolution, Resolution #17819 of February 21, 2012, was duly passed on February 27, 2012 by the Jackson County Legislature. The votes thereon were as follows:

Yeas 9

Nays 0

Abstaining 0


Absent 0

2/27/12  
Date

  
Mary Jo Spino  
Clerk of Legislature

This award is made on a need basis and does not obligate Jackson County to pay any specific amount. The availability of funds for specific purchases is subject to annual appropriation.

February 14, 2012  
Date

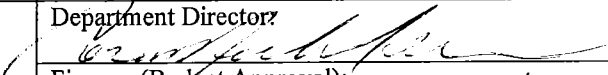
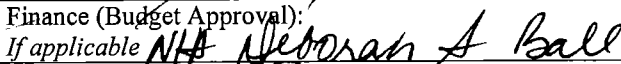
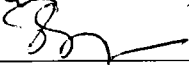
  
Director of Finance and Purchasing

**REQUEST FOR LEGISLATIVE ACTION**

Completed by County Counselor's Office:

Res/Ord No.: 17819  
 Sponsor(s): Bob Spence  
 Date: February, 21, 2012

|   |   |   |                                  |  |                                  |  |                             |  |  |   |                          |                           |  |
|---|---|---|----------------------------------|--|----------------------------------|--|-----------------------------|--|--|---|--------------------------|---------------------------|--|
| <p><b>SUBJECT</b></p>   | <p>Action Requested<br/> <input checked="" type="checkbox"/> Resolution<br/> <input type="checkbox"/> Ordinance</p> <p>Project/Title: <u>Awarding a Twelve-Month Term and Supply Contract for the furnishing of Chemicals &amp; Fertilizers for the Golf Course for the Parks &amp; Recreation Department to Agrum Advanced Technologies of Loveland, CO; BWI Companies of Lenexa, KS; Helena Chemical Co. of Shawnee, KS; Floratine Midwest Inc. of Raymore, MO; and Reinders Inc. of Olathe, KS; under the term and conditions of Invitation to Bid No. 3-12.</u></p>   |   |                                  |  |                                  |  |                             |  |  |   |                          |                           |  |
| <p><b>BUDGET INFORMATION</b><br/> <i>To be completed By Requesting Department and Finance</i></p> | <table border="1"> <tr> <td>Amount authorized by this legislation this fiscal year:</td> <td>\$ N/A</td> </tr> <tr> <td>Amount previously authorized this fiscal year:</td> <td>\$ N/A</td> </tr> <tr> <td>Total amount authorized after this legislative action:</td> <td>\$ N/A</td> </tr> <tr> <td>Amount budgeted for this item * (including transfers):</td> <td>\$ N/A</td> </tr> <tr> <td>Source of funding (name of fund) and account code number; FROM / TO</td> <td>FROM ACCT<br/><br/>TO ACCT</td> </tr> </table> <p>* If account includes additional funds for other expenses, total budgeted in the account is: \$</p> <p><b>OTHER FINANCIAL INFORMATION:</b></p> <p><input type="checkbox"/> No budget impact (no fiscal note required)<br/> <input checked="" type="checkbox"/> Term and Supply Contract (funds approved in the annual budget); estimated value and use of contract:<br/>         Department: Parks Estimated Use: \$115,000.00</p> <p>Prior Year Budget (if applicable): \$120,000.00<br/>         Prior Year Actual Amount Spent (if applicable): \$73,110.00</p>  | Amount authorized by this legislation this fiscal year: | \$ N/A                           | Amount previously authorized this fiscal year: | \$ N/A                           | Total amount authorized after this legislative action: | \$ N/A                      | Amount budgeted for this item * (including transfers): | \$ N/A                                       | Source of funding (name of fund) and account code number; FROM / TO | FROM ACCT<br><br>TO ACCT |                           |  |
| Amount authorized by this legislation this fiscal year:   | \$ N/A  |   |                                  |  |                                  |  |                             |  |  |   |                          |                           |  |
| Amount previously authorized this fiscal year:  | \$ N/A  |   |                                  |  |                                  |  |                             |  |  |   |                          |                           |  |
| Total amount authorized after this legislative action:  | \$ N/A  |   |                                  |  |                                  |  |                             |  |  |   |                          |                           |  |
| Amount budgeted for this item * (including transfers):  | \$ N/A  |   |                                  |  |                                  |  |                             |  |  |   |                          |                           |  |
| Source of funding (name of fund) and account code number; FROM / TO                               | FROM ACCT<br><br>TO ACCT  |   |                                  |  |                                  |  |                             |  |  |   |                          |                           |  |
| <p><b>PRIOR LEGISLATION</b></p>   | <p>Prior ordinances and (date): N/A</p> <p>Prior resolutions and (date): 17483, 02/07/11</p>  |   |                                  |  |                                  |  |                             |  |  |   |                          |                           |  |
| <p><b>CONTACT INFORMATION</b></p>   | <p>RLA drafted by (name, title, &amp; phone): Teddy Ballard, Senior Buyer, 881-3465</p>   |   |                                  |  |                                  |  |                             |  |  |   |                          |                           |  |
| <p><b>REQUEST SUMMARY</b></p>   | <p>The Parks Department requested a bid for chemicals for maintaining the golf course. Purchasing issued Invitation to Bid No. 3-12. A total of 24 notifications were distributed with seven responses received. The following split of award is recommended to the lowest and best bidder on each item:</p> <table> <tr> <td><b>BIDDER</b></td> <td><b>LOW BID/ITEMS RECOMMENDED</b></td> </tr> <tr> <td>Agrum Advance Technologies, Loveland, CO</td> <td>1, 4, 11-13,17, 28, 38, 44, &amp; 46</td> </tr> <tr> <td>BWI Companies Inc., Lenexa, KS</td> <td>9, 10, 14, 16, 39, 40, &amp; 42</td> </tr> <tr> <td>Helena Chemical Co., Shawnee, KS</td> <td>2, 5, 15, 19-21, 23, 27 29, 31, 37, 41, &amp; 43</td> </tr> <tr> <td>Floratine Midwest Inc., Raymore, MO</td> <td>6, 30, 35, &amp; 36</td> </tr> <tr> <td>Reinders Inc., Olathe, KS</td> <td>3, 7, 8, 18, 22, 24-26, 32-34, 45, &amp; 47-49</td> </tr> </table> <p>Pursuant to Section 1054.6 of the Jackson County Code, 1984, the Director of Finance and Purchasing recommends the award of a Twelve Month Term and Supply Contract for the furnishing of Chemicals &amp; Fertilizers for the Golf Course for the Parks &amp; Recreation Department to Agrum Advanced Technologies of</p> | <b>BIDDER</b>   | <b>LOW BID/ITEMS RECOMMENDED</b> | Agrum Advance Technologies, Loveland, CO       | 1, 4, 11-13,17, 28, 38, 44, & 46 | BWI Companies Inc., Lenexa, KS                         | 9, 10, 14, 16, 39, 40, & 42 | Helena Chemical Co., Shawnee, KS                       | 2, 5, 15, 19-21, 23, 27 29, 31, 37, 41, & 43 | Floratine Midwest Inc., Raymore, MO                                 | 6, 30, 35, & 36          | Reinders Inc., Olathe, KS | 3, 7, 8, 18, 22, 24-26, 32-34, 45, & 47-49 |
| <b>BIDDER</b>   | <b>LOW BID/ITEMS RECOMMENDED</b>  |   |                                  |  |                                  |  |                             |  |  |   |                          |                           |  |
| Agrum Advance Technologies, Loveland, CO  | 1, 4, 11-13,17, 28, 38, 44, & 46  |   |                                  |  |                                  |  |                             |  |  |   |                          |                           |  |
| BWI Companies Inc., Lenexa, KS  | 9, 10, 14, 16, 39, 40, & 42   |   |                                  |  |                                  |  |                             |  |  |   |                          |                           |  |
| Helena Chemical Co., Shawnee, KS  | 2, 5, 15, 19-21, 23, 27 29, 31, 37, 41, & 43  |   |                                  |  |                                  |  |                             |  |  |   |                          |                           |  |
| Floratine Midwest Inc., Raymore, MO   | 6, 30, 35, & 36   |   |                                  |  |                                  |  |                             |  |  |   |                          |                           |  |
| Reinders Inc., Olathe, KS   | 3, 7, 8, 18, 22, 24-26, 32-34, 45, & 47-49  |   |                                  |  |                                  |  |                             |  |  |   |                          |                           |  |

|             |  |               |
|-------------|--|---------------|
|             | <p>Loveland, CO; BWI Companies of Lenexa, KS; Helena Chemical Co. of Shawnee, KS; Floratine Midwest Inc. of Raymore, MO; and Reinders Inc. of Olathe, KS; under the term and conditions of Invitation to Bid No. 3-12 and to the lowest and best bidder meeting specifications for each item.</p> <p>This award is made on an "as needed" basis and does not obligate Jackson County to pay any specific amount. The availability of funds for specific purchases is subject to annual appropriations.</p> |               |
| CLEARANCE   | <input type="checkbox"/> Tax Clearance Completed (Purchasing & Department)<br><input type="checkbox"/> Business License Verified (Purchasing & Department)<br><input checked="" type="checkbox"/> Chapter 6 Compliance - Affirmative Action/Prevailing Wage (County Auditor's Office)  |               |
| ATTACHMENTS | Abstract of Bids, Recap of Prices, and Memo from Mr. Bob McMillin of the Parks Department  |               |
| REVIEW      | Department Director:    | Date: 2-13-12 |
|             | Finance (Budget Approval):<br>If applicable <del>N/A</del>    | Date: 2-14-12 |
|             | Division Manager:   | Date: 2/15/12 |
|             | County Counselor's Office:   | Date:         |

Fiscal Information (to be verified by Budget Office in Finance Department)

- This expenditure was included in the annual budget.
- Funds for this were encumbered from the \_\_\_\_\_ Fund in \_\_\_\_\_.
- There is a balance otherwise unencumbered to the credit of the appropriation to which the expenditure is chargeable and there is a cash balance otherwise unencumbered in the treasury to the credit of the fund from which payment is to be made each sufficient to provide for the obligation herein authorized.
- Funds sufficient for this expenditure will be/were appropriated by Ordinance # \_\_\_\_\_
- Funds sufficient for this appropriation are available from the source indicated below.

| Account Number: | Account Title: | Amount Not to Exceed: |
|-----------------|----------------|-----------------------|
|                 |                |                       |

- This award is made on a need basis and does not obligate Jackson County to pay any specific amount. The availability of funds for specific purchases will, of necessity, be determined as each using agency places its order.
- This legislative action does not impact the County financially and does not require Finance/Budget approval.









## **PURCHASING DEPARTMENT**


415 East 12<sup>th</sup> Street  
Kansas City, Missouri 64106

816-881-3267  
Fax 816-881-3268

### **MEMO**

**DATE:** January 27, 2012

**TO:** Bob McMillin, Parks  
Russell Bonneville, Parks

**FROM:** Teddy Ballard, Senior Buyer 

**SUBJECT:** Invitation to Bid No. 3-12 "CHEMICALS & FERTILIZERS FOR THE GOLF COURSE"

The above-referenced Invitation to Bid opened January 24th. Attached are copies of the Recap of Bid Received and the pertinent pages of each response for your review and evaluation.

Please review this information and return a copy of this Memo with your evaluations and comments to me as soon as possible.

\$115,000

Estimated Usage for the next 12 months.

If you have any questions, please feel free to call me at 881-3465. Thank you.

Attachments



RECAP INVITATION TO BID NO.  
3-12 CHEMICALS AND FERTILIZERS FOR THE GOLF COURSE

| NO | DESCRIPTION                   | AGRUM,<br>Loveland,<br>CO | BWI,<br>Lenexa, KS | GRASS<br>PAD, Olathe,<br>KS | HELENA,<br>Shawnee,<br>KS | FLORATINE<br>MIDWEST,<br>Raymore,<br>MO | REINDERS,<br>Olathe, KS | AMERICAN<br>MIDWEST,<br>KC/MO |
|----|-------------------------------|---------------------------|--------------------|-----------------------------|---------------------------|---|-------------------------|-------------------------------|
|    |                               | UNIT PRICE                | UNIT PRICE         | UNIT PRICE                  | UNIT PRICE                | UNIT PRICE                              | UNIT PRICE              | UNIT PRICE                    |
| 1  | Alpha Nova                    | 49.50                     | No Bid             | No Bid                      | No Bid                    | No Bid                                  | No Bid                  | 6.30                          |
| 2  | Astron                        | No Bid                    | No Bid             | No Bid                      | 80.00                     | 91.00                                   | No Bid                  | No Bid                        |
| 3  | Bayleton 50                   | 6.00                      | 5.26               | No Bid                      | 5.11                      | No Bid                                  | 4.67                    | No Bid                        |
| 4  | BCMU 50% 18-4-18 greens grade | 0.721                     | No Bid             | No Bid                      | No Bid                    | No Bid                                  | 0.573                   | No Bid                        |
| 5  | Calphlex                      | No Bid                    | No Bid             | No Bid                      | 31.00                     | 49.00                                   | No Bid                  | No Bid                        |
| 6  | Carbon K                      | No Bid                    | No Bid             | No Bid                      | No Bid                    | 36.00                                   | No Bid                  | No Bid                        |
| 7  | Daconil Action                | 67.50                     | 67.50              | No Bid                      | 67.50                     | No Bid                                  | 67.30                   | No Bid                        |
| 8  | Daconil Ultrex                | No Bid                    | 73.40              | 55.80                       | 56.50                     | No Bid                                  | 54.99                   | No Bid                        |
| 9  | Daconil Zn                    | 46.00                     | 46.00              | 53.69                       | 46.00                     | No Bid                                  | No Bid                  | No Bid                        |
| 10 | Dismiss                       | 9.10                      | 8.92               | No Bid                      | 9.57                      | No Bid                                  | No Bid                  | No Bid                        |
| 11 | Duration 45                   | 0.551                     | 0.532              | No Bid                      | No Bid                    | No Bid                                  | No Bid                  | No Bid                        |
| 12 | 18-24-12                      | 0.451                     | 0.586              | 0.368                       | 0.377                     | No Bid                                  | No Bid                  | No Bid                        |
| 13 | Endorse                       | 18.00                     | 87.50              | 18.45                       | 18.45                     | No Bid                                  | No Bid                  | No Bid                        |
| 14 | Epson Salt                    | No Bid                    | 0.227              | No Bid                      | No Bid                    | No Bid                                  | No Bid                  | No Bid                        |
| 15 | Floradox Pro                  | No Bid                    | No Bid             | No Bid                      | 73.00                     | 104.00                                  | No Bid                  | No Bid                        |
| 16 | Heritage                      | 313.00                    | 313.00             | No Bid                      | 313.00                    | No Bid                                  | No Bid                  | No Bid                        |
| 17 | Honor                         | 139.00                    | 140.33             | No Bid                      | 140.00                    | No Bid                                  | No Bid                  | No Bid                        |
| 18 | Lake Colorant                 | 41.75                     | 35.01              | 39.90                       | 35.00                     | No Bid                                  | 29.20                   | No Bid                        |
| 19 | Knife                         | No Bid                    | No Bid             | No Bid                      | 8.00                      | 50.00                                   | No Bid                  | No Bid                        |
| 20 | Maxiplex                      | No Bid                    | No Bid             | No Bid                      | 24.00                     | 35.00                                   | No Bid                  | No Bid                        |
| 21 | Meridian                      | No Bid                    | No Bid             | No Bid                      | 1.40                      | No Bid                                  | 1.40                    | No Bid                        |
| 22 | Milorganite                   | 0.20                      | 0.172              | 0.173                       | 0.162                     | No Bid                                  | 0.149                   | No Bid                        |
| 23 | Momentum                      | No Bid                    | No Bid             | 53.75                       | 48.00                     | No Bid                                  | 48.75                   | No Bid                        |
| 24 | Monsoon                       | No Bid                    | No Bid             | 162.47                      | No Bid                    | No Bid                                  | 131.49                  | No Bid                        |
| 25 | 19-0-19                       | No Bid                    | No Bid             | 0.371                       | No Bid                    | No Bid                                  | 0.26                    | No Bid                        |
| 26 | 19-0-19 w/iron                | No Bid                    | 0.529              | 0.371                       | 0.391                     | No Bid                                  | 0.263                   | No Bid                        |
| 27 | Perk Up                       | No Bid                    | No Bid             | No Bid                      | 25.00                     | 90.00                                   | No Bid                  | No Bid                        |
| 28 | pHAcid                        | 70.00                     | No Bid             | No Bid                      | No Bid                    | No Bid                                  | No Bid                  | No Bid                        |
| 29 | Plexmag                       | No Bid                    | No Bid             | No Bid                      | 41.00                     | 42.00                                   | No Bid                  | No Bid                        |
| 30 | Plexman                       | No Bid                    | No Bid             | No Bid                      | 60.00                     | 42.00                                   | No Bid                  | No Bid                        |
| 31 | PK Flight                     | No Bid                    | No Bid             | No Bid                      | 34.00                     | 62.00                                   | 43.95                   | No Bid                        |

RECAP INVITATION TO BID NO.  
3-12 CHEMICALS AND FERTILIZERS FOR THE GOLF COURSE

| NO | DESCRIPTION | UNIT PRICE                | UNIT PRICE         | UNIT PRICE                  | UNIT PRICE                | UNIT PRICE                              | UNIT PRICE              | UNIT PRICE                   | UNIT PRICE |
|----|-------------|---------------------------|--------------------|-----------------------------|---------------------------|---|-------------------------|------------------------------|------------|
|    |             | AGRUM,<br>Loveland,<br>CO | BWI,<br>Lenexa, KS | GRASS<br>PAD, Olathe,<br>KS | HELENA,<br>Shawnee,<br>KS | FLORATINE<br>MIDWEST,<br>Raymore,<br>MO | REINDERS,<br>Olathe, KS | AMERICAN<br>MIDWEST,<br>KCMO |            |
| 32 | Prospect    | 32.60                     | No Bid             | No Bid                      | No Bid                    | No Bid                                  | 14.65                   | No Bid                       |            |
| 33 | Prostar 70  | 55.00                     | 49.40              | No Bid                      | 46.60                     | No Bid                                  | 41.34                   | No Bid                       |            |
| 34 | Protect     | No Bid                    | 5.67               | No Bid                      | 5.06                      | No Bid                                  | 3.07                    | No Bid                       |            |
| 35 | Protosyn    | No Bid                    | No Bid             | No Bid                      | 68.00                     | No Bid                                  | 52.00                   | No Bid                       |            |
| 36 | Renaissance | No Bid                    | No Bid             | No Bid                      | 68.00                     | No Bid                                  | 49.00                   | No Bid                       |            |
| 37 | Request     | No Bid                    | No Bid             | No Bid                      | 20.00                     | No Bid                                  | No Bid                  | No Bid                       |            |
| 38 | Revert      | 92.00                     | No Bid             | No Bid                      | No Bid                    | No Bid                                  | No Bid                  | No Bid                       |            |
| 39 | Revolver    | 6.75                      | 5.92               | No Bid                      | 6.20                      | No Bid                                  | 6.20                    | No Bid                       |            |
| 40 | Ronstar     | 1.50                      | 1.30               | 0.98                        | 20.00                     | No Bid                                  | 20.00                   | No Bid                       |            |
| 41 | Round Up    | 20.00                     | 26.47              | 44.00                       | 10.48                     | No Bid                                  | 23.85                   | No Bid                       |            |
| 42 | Scimitar    | 137.00                    | 116.06             | 83.95                       | 120.97                    | No Bid                                  | 121.90                  | No Bid                       |            |
| 43 | Signature   | 25.50                     | 23.64              | 15.09                       | 22.26                     | No Bid                                  | 24.95                   | No Bid                       |            |
| 44 | Sirius      | 32.50                     | No Bid             | No Bid                      | No Bid                    | No Bid                                  | 24.14                   | No Bid                       |            |
| 45 | Spotrete    | 51.50                     | 37.90              | No Bid                      | 34.15                     | No Bid                                  | 33.70                   | No Bid                       |            |
| 46 | Star Phite  | 32.00                     | No Bid             | No Bid                      | No Bid                    | No Bid                                  | 17.58                   | No Bid                       |            |
| 47 | 34-0-9      | No Bid                    | 17.09              | 15.83                       | No Bid                    | No Bid                                  | 14.36                   | No Bid                       |            |
| 48 | Trimec Plus | 52.00                     | No Bid             | 42.80                       | 42.90                     | No Bid                                  | 41.06                   | No Bid                       |            |
| 49 | Urea        | 19.50                     | 16.51              | 19.20                       | 16.84                     | No Bid                                  | 15.95                   | 18.23                        |            |