

**IN THE COUNTY LEGISLATURE OF JACKSON COUNTY, MISSOURI**

**A RESOLUTION** awarding twenty-four month term and supply contracts with three twelve-month options to extend, for the furnishing of bluegrass and zoysia sod for use by the Parks and Recreation Department to Meyers Company, Inc., of Stilwell, KS, and EZ Enterprises d/b/a Greenhaven Sod & Landscaping, of Riverside, MO, under the terms and conditions of Electronic Solicitation No. BB201120.

**RESOLUTION #17662**, August 29, 2011

**INTRODUCED BY** Fred Arbanas, County Legislator

WHEREAS, the Director of Finance and Purchasing has solicited bids on Electronic Solicitation No. BB21120 for the furnishing of bluegrass and zoysia sod for use by the Parks and Recreation Department for the upcoming twenty-four month period; and,

WHEREAS, a total of fourteen notifications were distributed, and four responses were received, with the three lowest bids as follows:

| <b><u>BIDDER</u></b>  | <b><u>BLUEGRASS</u></b> | <b><u>ZOYSIA</u></b> |
|---|-------------------------|----------------------|
| Lesco<br>Chicago, IL  | \$2.50 sq. yd.          | \$6.30 sq. yd.       |
| Meyers Company, Inc.<br>Stilwell, KS                                    | \$1.95 sq. yd.          | \$4.97 sq. yd.       |
| EZ Enterprises<br>d/b/a Greenhaven Sod and Landscaping<br>Riverside, MO | \$2.85 sq. yd.          | \$4.45 sq. yd.       |

WHEREAS, following evaluation of the bids submitted, the Director recommends that

the contract be divided and awarded to Meyers Company, Inc., of Stilwell, KS, and EZ Enterprises d/b/a Greenhaven Sod and Landscaping, of Riverside, MO, under the terms and conditions of Electronic Solicitation No. BB201120, as the vendors submitting the lowest and best bid for each item; now therefore,

BE IT RESOLVED by the County Legislature of Jackson County, Missouri, that award be made as recommended by the Director of Finance and Purchasing, and that the Director be, and is hereby, authorized to execute for the County any documents necessary to the accomplishment of the award; and,

BE IT FURTHER RESOLVED that the Director of Finance and Purchasing is authorized to make all payments, including final payment on the contracts, to the extent that sufficient appropriations to the using spending agency have been made in the then current Jackson County budget.

Effective Date: This Resolution shall be effective immediately upon its passage by a majority of the Legislature.

APPROVED AS TO FORM:

Gay D. Haden  
Chief Deputy County Counselor

W. [Signature]  
County Counselor

Certificate of Passage

I hereby certify that the attached resolution, Resolution #17662 of August 29, 2011, was duly passed on August 29, 2011 by the Jackson County Legislature.

The votes thereon were as follows:

Yeas 9

Nays 0

Abstaining 0

Absent 0

8/29/11  
Date

Mary Jo Spino  
Mary Jo Spino, Clerk of Legislature

This award is made on a need basis and does not obligate Jackson County to pay any specific amount. The availability of funds for specific purchases is subject to annual appropriation.

August 24, 2011  
Date

[Signature]  
Director of Finance and Purchasing

**REQUEST FOR LEGISLATIVE ACTION**


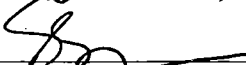
Completed by County Counselor's Office:

Res/~~Ord~~ No.: 17662

Sponsor(s): Fred Arbanas

Date: August 29, 2011

| <p>SUBJECT</p>   | <p>Action Requested<br/> <input checked="" type="checkbox"/> Resolution<br/> <input type="checkbox"/> Ordinance</p> <p>Project/Title: <u>Awarding a Twenty-Four Month Term and Supply Contract with three Twelve-Month extension options for the furnishing of Blue Grass and Zoysia Sod for the Parks &amp; Recreation Department to Meyers Co. Inc. of Stilwell, Kansas; and EZ Enterprises dba Greenhaven Sod &amp; Landscaping of Riverside, Missouri; under the Terms and Conditions of Electronic Solicitation No. BB201120.</u></p>   |   |                      |  |                   |  |                |  |        |   |                               |                |                |  |                |                |
|--|--|---|----------------------|--|-------------------|--|----------------|--|--------|---|-------------------------------|----------------|----------------|--|----------------|----------------|
| <p>BUDGET INFORMATION<br/> <i>To be completed By Requesting Department and Finance</i></p> | <table border="1"> <tr> <td>Amount authorized by this legislation this fiscal year:</td> <td>\$</td> </tr> <tr> <td>Amount previously authorized this fiscal year:</td> <td>\$</td> </tr> <tr> <td>Total amount authorized after this legislative action:</td> <td>\$</td> </tr> <tr> <td>Amount budgeted for this item * (including transfers):</td> <td>\$</td> </tr> <tr> <td>Source of funding (name of fund) and account code number; FROM / TO</td> <td>FROM ACCT<br/><br/>TO ACCT</td> </tr> </table> <p>* If account includes additional funds for other expenses, total budgeted in the account is: \$</p> <p>OTHER FINANCIAL INFORMATION:</p> <p><input type="checkbox"/> No budget impact (no fiscal note required)<br/> <input checked="" type="checkbox"/> Term and Supply Contract (funds approved in the annual budget); estimated value and use of contract:<br/>         Department: Parks Estimated Use: \$27,500.00</p> <p>The RLA only approves the term and supply contract; funds were already appropriated through the annual budget adoption. Figures included in the background section are for informational purposes to provide an estimate of contract value.</p> <p>Prior Year Budget (if applicable): \$30,000.00<br/>         Prior Year Actual Amount Spent (if applicable): \$15,900.00</p> | Amount authorized by this legislation this fiscal year: | \$                   | Amount previously authorized this fiscal year: | \$                | Total amount authorized after this legislative action: | \$             | Amount budgeted for this item * (including transfers): | \$     | Source of funding (name of fund) and account code number; FROM / TO | FROM ACCT<br><br>TO ACCT      |                |                |  |                |                |
| Amount authorized by this legislation this fiscal year:                                    | \$   |   |                      |  |                   |  |                |  |        |   |                               |                |                |  |                |                |
| Amount previously authorized this fiscal year:   | \$   |   |                      |  |                   |  |                |  |        |   |                               |                |                |  |                |                |
| Total amount authorized after this legislative action:                                     | \$   |   |                      |  |                   |  |                |  |        |   |                               |                |                |  |                |                |
| Amount budgeted for this item * (including transfers):                                     | \$   |   |                      |  |                   |  |                |  |        |   |                               |                |                |  |                |                |
| Source of funding (name of fund) and account code number; FROM / TO                        | FROM ACCT<br><br>TO ACCT   |   |                      |  |                   |  |                |  |        |   |                               |                |                |  |                |                |
| <p>PRIOR LEGISLATION</p>   | <p>Prior ordinances and (date): N/A<br/>         Prior resolutions and (date): 16282, 05/07/07</p>   |   |                      |  |                   |  |                |  |        |   |                               |                |                |  |                |                |
| <p>CONTACT INFORMATION</p>   | <p>RLA drafted by (name, title, &amp; phone): Teddy Ballard, Senior Buyer, 881-3465</p>  |   |                      |  |                   |  |                |  |        |   |                               |                |                |  |                |                |
| <p>REQUEST SUMMARY</p>   | <p>Parks &amp; Receptions requires a term and supply contract for sod, both Blue Grass and Zoysia. Purchasing issued Electronic Solicitation No. BB201120.</p> <p>A total of 14 notifications were distributed. Four (4) responses were received. The following bids were received:</p> <table border="1"> <thead> <tr> <th>BIDDER</th> <th>DELIVERED BLUE GRASS</th> <th>DELIVERED ZOYSIA</th> </tr> </thead> <tbody> <tr> <td>Lesco, Chicago IL</td> <td>\$2.50 sq. yd.</td> <td>\$6.30 sq. yd.</td> </tr> <tr> <td>Grass Pad, Olathe, KS</td> <td>No Bid</td> <td>No Bid</td> </tr> <tr> <td>Meyers Co. Inc., Stilwell, KS</td> <td>\$1.95 sq. yd.</td> <td>\$4.97 sq. yd.</td> </tr> <tr> <td>EZ Enterprises dba Greenhaven, Riverside, MO</td> <td>\$2.85 sq. yd.</td> <td>\$4.45 sq. yd.</td> </tr> </tbody> </table>  | BIDDER  | DELIVERED BLUE GRASS | DELIVERED ZOYSIA                               | Lesco, Chicago IL | \$2.50 sq. yd.   | \$6.30 sq. yd. | Grass Pad, Olathe, KS                                  | No Bid | No Bid  | Meyers Co. Inc., Stilwell, KS | \$1.95 sq. yd. | \$4.97 sq. yd. | EZ Enterprises dba Greenhaven, Riverside, MO | \$2.85 sq. yd. | \$4.45 sq. yd. |
| BIDDER   | DELIVERED BLUE GRASS   | DELIVERED ZOYSIA  |                      |  |                   |  |                |  |        |   |                               |                |                |  |                |                |
| Lesco, Chicago IL  | \$2.50 sq. yd.   | \$6.30 sq. yd.  |                      |  |                   |  |                |  |        |   |                               |                |                |  |                |                |
| Grass Pad, Olathe, KS  | No Bid   | No Bid  |                      |  |                   |  |                |  |        |   |                               |                |                |  |                |                |
| Meyers Co. Inc., Stilwell, KS  | \$1.95 sq. yd.   | \$4.97 sq. yd.  |                      |  |                   |  |                |  |        |   |                               |                |                |  |                |                |
| EZ Enterprises dba Greenhaven, Riverside, MO   | \$2.85 sq. yd.   | \$4.45 sq. yd.  |                      |  |                   |  |                |  |        |   |                               |                |                |  |                |                |

|             |  |               |
|-------------|--|---------------|
|             | <p>Pursuant to Section 1054.6 of the Jackson County Code, 1984, the Director of Finance and Purchasing recommends the award for the furnishing of Blue Grass and Zoysia Sod for the Parks &amp; Recreation Department to Meyers Co. Inc. of Stilwell, Kansas; and EZ Enterprises dba Greenhaven Sod &amp; Landscaping of Riverside, Missouri; under the Terms and Conditions of Electronic Solicitation No. BB201120 as the lowest and best bidders.</p> <p>This award is made on an "As Needed" basis and does not obligate Jackson County to pay any specific amount. The availability of funds for specified purchases is subject to annual appropriations.</p> |               |
| CLEARANCE   | <input type="checkbox"/> Tax Clearance Completed (Purchasing & Department)<br><input type="checkbox"/> Business License Verified (Purchasing & Department)<br><input checked="" type="checkbox"/> Chapter 6 Compliance - Affirmative Action/Prevailing Wage (County Auditor's Office)  |               |
| ATTACHMENTS | Abstract of Bids, Recap of Prices, and Evaluation Memo Mr. JD Ingram of the Parks Department   |               |
| REVIEW      | Department Director:    | Date: 8-17-11 |
|             | Finance (Budget Approval):<br>If applicable (N/A) Deborah A Ball   | Date: 8-17-11 |
|             | Division Manager:   | Date: 8/18/11 |
|             | County Counselor's Office:   | Date:         |

Fiscal Information (to be verified by Budget Office in Finance Department)

- This expenditure was included in the annual budget.
- Funds for this were encumbered from the \_\_\_\_\_ Fund in \_\_\_\_\_.
- There is a balance otherwise unencumbered to the credit of the appropriation to which the expenditure is chargeable and there is a cash balance otherwise unencumbered in the treasury to the credit of the fund from which payment is to be made each sufficient to provide for the obligation herein authorized.
- Funds sufficient for this expenditure will be/were appropriated by Ordinance # \_\_\_\_\_
- Funds sufficient for this appropriation are available from the source indicated below.

| Account Number: | Account Title: | Amount Not to Exceed: |
|-----------------|----------------|-----------------------|
|                 |                |                       |

- This award is made on a need basis and does not obligate Jackson County to pay any specific amount. The availability of funds for specific purchases will, of necessity, be determined as each using agency places its order.
- This legislative action does not impact the County financially and does not require Finance/Budget approval.



Jackson County Missouri  
 Purchasing Department  
 415 East 12th Street, Room G1  
 Kansas City, MO 64106

*Rebecca C. [Signature]*  
 CLERK OF THE LEGISLATURE  
*Barbara [Signature]*  
 PURCHASING MANAGER

| INDIVIDUAL LINE ITEM Abstract of Responses for Solicitation #BB201120 |   |  |           |   |                        |                                   |            |
|---|---|--|-----------|---|------------------------|-----------------------------------|------------|
| Solicitation Optional Title:  |   | Blue Grass & Zoysia Sod  |           |   |                        |                                   |            |
| NIGP Nbr: 79050   |   | Abbreviated Desc: Bluegrass Sod Delivered will be nursery grown cultivated Bluegrass only. Total |           |   |                        |                                   |            |
| Estimated Price   | RFQ Line Items  | Requisition Nbr  | Line Item | Quantity  | UOM                    |                                   |            |
| Not Entered   | 6 TTL Items   | RR201120   | 001       | 1   | SQYD                   |                                   |            |
| Start of Service Date   |   | Email Date   |           | Due Date  |                        |                                   |            |
| Thu Sep 01 2011 00:00:00  |   | Mon Jun 20 2011 09:51:40   |           | Tue Jul 19 2011 14:00:00                            |                        |                                   |            |
| Agency Attachments  |   | Line Item View   |           |   |                        |                                   |            |
| Assign/Manage pCard   |   | Federal Excluded Parties List  |           |   |                        |                                   |            |
| Vendor Response Tracking  |   |  |           |   |                        |                                   |            |
| Intent To Award / Award   | Price   | Pymt Terms   | Pymt Text | Discount Price                                      | LABP Price<br>NLAB: +0 | Trans Date                        | Trans Time |
| Award: <input checked="" type="radio"/>                               | 0.00<br>(\$0.00)  | 0  |           | 0.00<br>(\$0.00)                                    | 0.00<br>(\$0.00)       | Tue Jul 05 2011                   | 13:15:35   |
| Dynamic Preference %:   | <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> |  |           | Direction: Add To <input type="button" value="go"/> |                        | Set All: <input type="checkbox"/> |            |
| Vendor:   | GRASS PAD WAREHOUSE P00000039469  |  |           |   | FedID:                 | XX-XXXX751                        |            |
|   |   |  |           |   | IP Addr:               | 67.64.35.25                       |            |
| Response Version:   | 00  |  |           |   |                        |                                   |            |
| Recycled Status:  | Not applicable  |  |           |   |                        |                                   |            |
| Comments:   |   |  |           |   |                        |                                   |            |
| LI Buyer Comments:  |   |  |           |   |                        |                                   |            |
| Intent To Award / Award   | Price   | Pymt Terms   | Pymt Text | Discount Price                                      | LABP Price<br>NLAB: +0 | Trans Date                        | Trans Time |
| Award: <input checked="" type="radio"/>                               | 1.95<br>(\$1.95)  | 0  |           | 1.95<br>(\$1.95)                                    | 1.95<br>(\$1.95)       | Mon Jul 18 2011                   | 11:58:37   |
| Dynamic Preference %:   | <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> |  |           | Direction: Add To <input type="button" value="go"/> |                        | Set All: <input type="checkbox"/> |            |

| Vendor: MEYERS COMPANIES, INC. P00000100229  |                  | FedID: XX-XXXX990       |  |                  |                        |                                   |            |
|--|------------------|-------------------------|--|------------------|------------------------|-----------------------------------|------------|
| Response Version: 00   |                  | IP Addr: 173.197.28.245 |  |                  |                        |                                   |            |
| Recycled Status: Not applicable  |                  |                         |  |                  |                        |                                   |            |
| Comments: Delivery-1 day after receipt of purchase order. Abbey blue grass seed. Passed inspection by Kansas Dept. of Agriculture.                                     |                  |                         |  |                  |                        |                                   |            |
| LI Buyer Comments:   |                  |                         |  |                  |                        |                                   |            |
|  |                  |                         |  |                  |                        |                                   |            |
| Intent To Award / Award  | Price            | Pymt Terms              | Pymt Text  | Discount Price   | LABP Price<br>NLAB: +0 | Trans Date                        | Trans Time |
| Award: <input type="radio"/>   | 2.50<br>(\$2.50) | 0                       | net 30 days  | 2.50<br>(\$2.50) | 2.50<br>(\$2.50)       | Tue Jul 19<br>2011                | 10:22:24   |
| Dynamic Preference %:  |                  |                         | Direction: <input type="text" value="Add To"/> <input type="button" value="go"/> |                  |                        | Set All: <input type="checkbox"/> |            |
| Vendor: LESCO INC P00000026322   |                  | FedID: XX-XXXX517       |  |                  |                        |                                   |            |
| Response Version: 00   |                  | IP Addr: 199.178.201.11 |  |                  |                        |                                   |            |
| Recycled Status: Not applicable  |                  |                         |  |                  |                        |                                   |            |
| Comments: 10-14 DAYS A.R.O. Price per sq yd for deliveries of 600 sq yd as needed...\$2.50 sq yd/\$1500.00 extended price. *****Freight Cost \$45.00 Per Delivery***** |                  |                         |  |                  |                        |                                   |            |
| LI Buyer Comments:   |                  |                         |  |                  |                        |                                   |            |
| Manufacturer Info:   | Name:            | Sod Bluegrass           |  |                  |                        |                                   |            |
|  | Manuf Nbr:       |                         | Retail:  | 2.50             |                        |                                   |            |
|  | Part ID:         | 28-04-401               | Part Nbr:  | 28-04-401        |                        |                                   |            |
|  | URL:             |                         |  |                  |                        |                                   |            |
|  |                  |                         |  |                  |                        |                                   |            |
| Intent To Award / Award  | Price            | Pymt Terms              | Pymt Text  | Discount Price   | LABP Price<br>NLAB: +0 | Trans Date                        | Trans Time |
| Award: <input type="radio"/>   | 2.85<br>(\$2.85) | 0                       |  | 2.85<br>(\$2.85) | 2.85<br>(\$2.85)       | Wed Jul 13<br>2011                | 10:50:59   |
| Dynamic Preference %:  |                  |                         | Direction: <input type="text" value="Add To"/> <input type="button" value="go"/> |                  |                        | Set All: <input type="checkbox"/> |            |



|                           |                                   |  |                 |               |
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|                           |                                   |  |                 |               |
| <b>Vendor:</b>            | E Z ENTERPRISES INC. P00000100181 |  | <b>FedID:</b>   | XX-XXXX466    |
|                           |                                   |  | <b>IP Addr:</b> | 66.143.52.150 |
| <b>Response Version:</b>  | 00                                |  |                 |               |
| <b>Recycled Status:</b>   | Not applicable                    |  |                 |               |
| <b>Comments:</b>          | Delivery adds \$150.00 each time  |  |                 |               |
| <b>LI Buyer Comments:</b> |                                   |  |                 |               |
|                           |                                   |  |                 |               |

A temporary Excel format document has been written. [Click here to access it.](#)



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 - agency\_buyer\_abstract Machine: prodappv4a IP: 67.52.252.218 - Tue, 19 Jul 2011  
 Agency ID: A00000000004 Dept ID: AGENCY User ID: tgroat

RECAP ELECTRONIC SOLICITATION NO.  
 BB201120 BLUEGRASS AND ZOYSIA SOD

| NO                       | DESCRIPTION                            | U/M     | LESCO,<br>Chicago, IL  |        | GRASS<br>PAD,<br>Olathe, |  | MEYERS<br>CO.,<br>Stilwell,        |  | EZ<br>ENTERPRISES,<br>Riverside, MO |  |
|--------------------------|--|---------|--|--------|--------------------------|--|------------------------------------|--|-------------------------------------|--|
|                          |  |         | PRICE PER SQ.<br>YD.   |        | PRICE<br>PER SQ.<br>YD.  |  | PRICE<br>PER SQ.<br>YD.            |  | PRICE PER SQ.<br>YD.                |  |
| <b>DELIVERED PRICING</b> |  |         |  |        |                          |  |                                    |  |                                     |  |
| 1                        | Bluegrass sod, order 400-600 sq. yd.   | sq. yd. | 2.50   | No Bid | 1.95                     |  | 2.85                               |  |                                     |  |
| 2                        | Bluegrass sod, orders 800-1200 sq. yd. | sq. yd. | 2.50   | No Bid | 1.85                     |  | 2.85                               |  |                                     |  |
| 3                        | Zoysia sod, orders 400-600 sq. yd.     | sq. yd. | 6.30   | No Bid | 4.95                     |  | 4.45                               |  |                                     |  |
| 4                        | Zoysia sod, orders 800-1200 sq. yd.    | sq. yd. | 6.30   | No Bid | 4.75                     |  | 4.45                               |  |                                     |  |
|                          |  |         | + 45.00 delivery charge per order  |        |                          |  | + 150.00 delivery charge per order |  |                                     |  |
| <b>PICKED UP PRICING</b> |  |         |  |        |                          |  |                                    |  |                                     |  |
| 5                        | Bluegrass sod, picked up               | sq. yd. | 2.50   | 2.29   | 1.50                     |  | 2.85                               |  |                                     |  |
| 6                        | Zoysia sod, picked up                  | sq. yd. | 6.30   | 7.47   | 4.50                     |  | 4.45                               |  |                                     |  |
| <b>PICK UP ADDRESS:</b>  |  |         |  |        |                          |  |                                    |  |                                     |  |
|                          |  |         | Lesco - 6609 Royal Street, Suite 114-116, Pleasant Valley, MO 64068      |        |                          |  |                                    |  |                                     |  |
|                          |  |         | Grass Pad - 425 North Rawhide, Olathe, KS                                |        |                          |  |                                    |  |                                     |  |
|                          |  |         | Meyers Co. - 19055 Metcalf, Stilwell, KS                                 |        |                          |  |                                    |  |                                     |  |
|                          |  |         | EZ Enterprises DBA Greenhaven Sod - 2627 West Platte Road, Riverside, MO |        |                          |  |                                    |  |                                     |  |
|                          |  |         |  |        |                          |  |                                    |  |                                     |  |
|                          |  |         |  |        |                          |  |                                    |  |                                     |  |
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|                          |  |         |  |        |                          |  |                                    |  |                                     |  |
|                          |  |         |  |        |                          |  |                                    |  |                                     |  |



## PURCHASING DEPARTMENT

415 East 12<sup>th</sup> Street  
Kansas City, Missouri 64106

816-881-3267  
Fax 816-881-3268

### MEMO

**DATE:** July 21, 2011

**TO:** Wayne Shipley, Parks  
JD Ingram, Parks

**FROM:** Teddy Ballard, Senior Buyer *TB*

**SUBJECT:** Electronic Solicitation No. BB201120 "BLUE GRASS AND ZOYSIA SOD"

The above-referenced Electronic Solicitation opened July 19th. Attached are copies of the Electronic Recap and the pertinent pages of each response for your review and evaluation.

Please review this information and return a copy of this Memo with your evaluations and comments to me as soon as possible.

If you have any questions, please feel free to call me at 881-3465. Thank you.

Attachments

*7/27/2011*

*Teddy,*

*Golf Course Staff + Parks RECOMMENDS THE following:*

*Meyers Co. Stillwell Items #1 #2 #5*

*EZ Enterprises Riverside Items #3 #4 #6*

*Bob Mullan*

*Supt. of Golf*

*765-8405*