


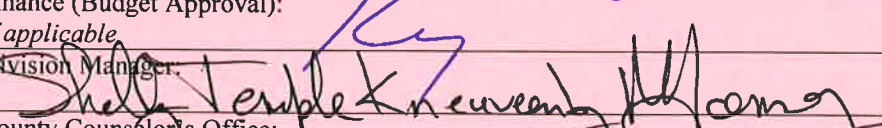
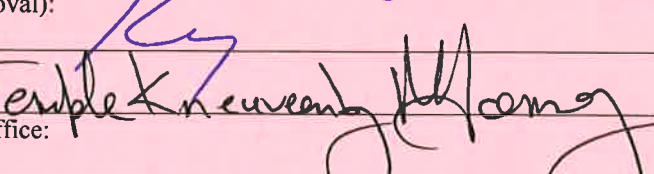

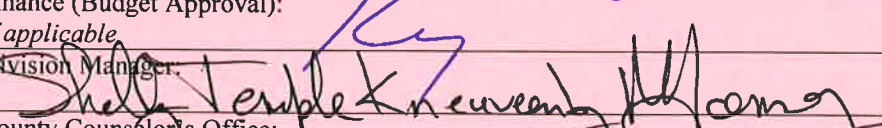
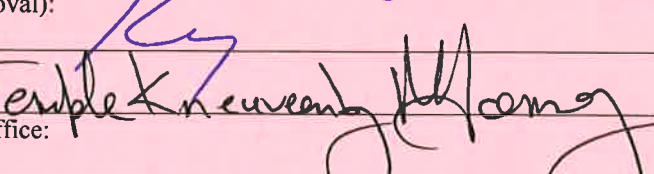

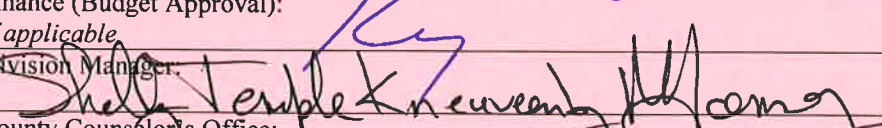
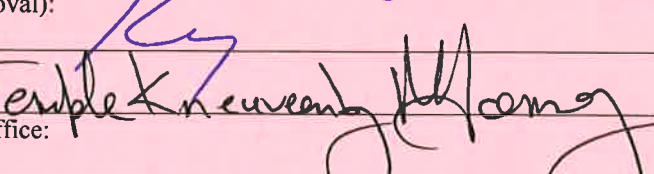
# REQUEST FOR LEGISLATIVE ACTION

Completed by County Counselor's Office:

Res/Ord No.: 18585

Sponsor(s): Crystal Williams

Date: August 11, 2014

<p><b>SUBJECT</b></p>	<p>Action Requested  <input checked="" type="checkbox"/> Resolution  <input type="checkbox"/> Ordinance</p> <p>Project/Title: <u>Authorizing the purchase of In Car Camera Video Systems for the Sheriff's Office from WatchGuard Video of Allen, Texas under the terms and conditions of the State of Montana Contract No. SPB11-2002R-A, an existing government contract.</u></p>												
<p><b>BUDGET INFORMATION</b>  <i>To be completed By Requesting Department and Finance</i></p>	<table border="1"> <tr> <td>Amount authorized by this legislation this fiscal year:</td> <td>\$25,100.00</td> </tr> <tr> <td>Amount previously authorized this fiscal year:</td> <td></td> </tr> <tr> <td>Total amount authorized after this legislative action:</td> <td>\$25,100.00</td> </tr> <tr> <td>Amount budgeted for this item * (including transfers):</td> <td>\$25,100.00</td> </tr> <tr> <td>Source of funding (name of fund) and account code number: 010-4255-58170</td> <td>\$25,100.00</td> </tr> <tr> <td>Grant Fund, Traffic Unit, Other Equipment</td> <td></td> </tr> </table> <p>* If account includes additional funds for other expenses, total budgeted in the account is: \$</p> <p><b>OTHER FINANCIAL INFORMATION:</b></p> <p><input type="checkbox"/> No budget impact (no fiscal note required)  <input type="checkbox"/> Term and Supply Contract (funds approved in the annual budget); estimated value and use of contract:          Department: _____ Estimated Use: \$ _____</p> <p>Prior Year Budget (if applicable): _____          Prior Year Actual Amount Spent (if applicable): _____</p>	Amount authorized by this legislation this fiscal year:	\$25,100.00	Amount previously authorized this fiscal year:		Total amount authorized after this legislative action:	\$25,100.00	Amount budgeted for this item * (including transfers):	\$25,100.00	Source of funding (name of fund) and account code number: 010-4255-58170	\$25,100.00	Grant Fund, Traffic Unit, Other Equipment	
Amount authorized by this legislation this fiscal year:	\$25,100.00												
Amount previously authorized this fiscal year:													
Total amount authorized after this legislative action:	\$25,100.00												
Amount budgeted for this item * (including transfers):	\$25,100.00												
Source of funding (name of fund) and account code number: 010-4255-58170	\$25,100.00												
Grant Fund, Traffic Unit, Other Equipment													
<p><b>PRIOR LEGISLATION</b></p>	<p>Prior ordinances and (date): Ord. 4561, September 9, 2013          Prior resolutions and (date): _____</p>												
<p><b>CONTACT INFORMATION</b></p>	<p>RLA drafted by (name, title, &amp; phone): Barbara Casamento, Purchasing Supervisor, 881-3253</p>												
<p><b>REQUEST SUMMARY</b></p>	<p>The Sheriff's Office received a grant from the Missouri Department of Transportation to fund its DWI/Traffic Safety Unit and needs to purchase In Car Camera Video Systems for their Fleet Vehicles. The cameras will be installed by the County's Term and Supply Vendor for Emergency Equipment.</p> <p>Pursuant to Section 1030.4 of the Jackson County Code, the Director of Finance and Purchasing recommends the purchase of In Car Camera Video Systems for use by the Sheriff's Office from WatchGuard Video of Allen, Texas under the terms and conditions of the State of Montana Contract No. SPB11-2002R-A, in the amount of \$25,100.00. The Director of Finance and Purchasing recommends the purchase be made under this contract due to the higher volume of discounts offered to larger entities.</p>												
<p><b>CLEARANCE</b></p>	<p><input type="checkbox"/> Tax Clearance Completed (Purchasing &amp; Department) N/A  <input type="checkbox"/> Business License Verified (Purchasing &amp; Department) N/A  <input checked="" type="checkbox"/> Chapter 6 Compliance - Affirmative Action/Prevailing Wage (County Auditor's Office)</p>												
<p><b>ATTACHMENTS</b></p>	<p>A Memorandum from Captain Dave Epperson of the Sheriff's Office, the pertinent pages of the State of Montana Contract No. SPB11-2002R-A and a Quote from WatchGuard.</p>												
<p><b>REVIEW</b></p>	<table border="1"> <tr> <td>Department Director: </td> <td>Date: 8/4/14</td> </tr> <tr> <td>Finance (Budget Approval): <i>If applicable</i></td> <td>Date:</td> </tr> <tr> <td>Division Manager: </td> <td>Date: 8/7/2014</td> </tr> <tr> <td>County Counselor's Office: </td> <td>Date:</td> </tr> </table>	Department Director: 	Date: 8/4/14	Finance (Budget Approval): <i>If applicable</i>	Date:	Division Manager: 	Date: 8/7/2014	County Counselor's Office: 	Date:				
Department Director: 	Date: 8/4/14												
Finance (Budget Approval): <i>If applicable</i>	Date:												
Division Manager: 	Date: 8/7/2014												
County Counselor's Office: 	Date:												

Fiscal Information (to be verified by Budget Office in Finance Department)

- This expenditure was included in the annual budget.
- Funds for this were encumbered from the \_\_\_\_\_ Fund in \_\_\_\_\_.
- There is a balance otherwise unencumbered to the credit of the appropriation to which the expenditure is chargeable and there is a cash balance otherwise unencumbered in the treasury to the credit of the fund from which payment is to be made each sufficient to provide for the obligation herein authorized.
- Funds sufficient for this expenditure will be/were appropriated by Ordinance # \_\_\_\_\_
- Funds sufficient for this appropriation are available from the source indicated below.

Account Number:	Account Title:	Amount Not to Exceed:

- This award is made on a need basis and does not obligate Jackson County to pay any specific amount. The availability of funds for specific purchases will, of necessity, be determined as each using agency places its order.
- This legislative action does not impact the County financially and does not require Finance/Budget approval.



**OFFICE OF JACKSON COUNTY, MISSOURI**  
**SHERIFF**  
**INTER-OFFICE MEMORANDUM**

**Res. 18585**

**TO:** Barbara Casamento

**FROM:** Captain Dave Epperson

**DATE:** 07/22/2014

**SUBJECT:** Watch Guard Digital in-car video

Barbara,

I am sending you this memorandum to inform you the Sheriff's Office recommends you award Watch Guard Digital In-Car Video 415 Century Parkway Allen Texas 75013 (800) 605-6734 our business reference the purchase of five in-car video cameras for the Jackson County Sheriff's Office Traffic Safety Unit.

The Sheriff's Office has used Watch Guard for over a year and we currently have fifteen units installed in our patrol fleet. The Patrol Commander has found the video system and supporting customer service to be exceptional and it is the intent of the department to equip the entire fleet with this system. I understand there is an existing contract between the State of Montana and the distributor and further understand we referenced that bid in an earlier purchase of equipment.

We plan to utilize \$34,225.00 from the Sheriff's Office Traffic Safety Unit MDOT grant fund (FUND010 58170) to make the purchase of this equipment.

Respectfully,



**CONTRACT AMENDMENT NO. 4  
CONTRACT FOR IN-CAR VIDEO SURVEILLANCE SYSTEMS  
CONTRACT # SPB11-2002R-A**

**Res. 18585**

This CONTRACT AMENDMENT is to amend the above-referenced contract between the State of Montana, Department of Administration, State Procurement Bureau (STATE), located at Room 165 Mitchell Building, 125 North Roberts Street, P O Box 200135, Helena, MT 59620-0135, and Watchguard Video, LLC. (CONTRACTOR), located at 3001 Summit Avenue #400, Plano, TX 75074, telephone number 972-423-9777. This Contract is amended for the following purpose(s):

- 1) In accordance with the section entitled Effective Date, Duration, and Renewal, both parties mutually agree to extend this Contract for the period September 1, 2013, through August 31, 2014, per the terms, conditions, and prices agreed upon. This is the third renewal, fourth year of the Contract.

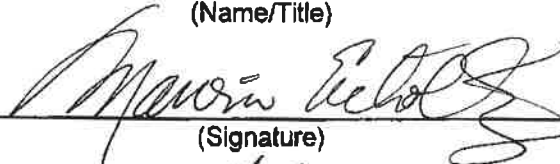
Except as modified above, all other terms and conditions of Contract SPB11-2002R-A remain unchanged.


**STATE OF MONTANA**  
Department of Administration  
PO Box 200135  
Helena, MT 59620-0135

**WATCHGUARD VIDEO, LLC**  
415 Century Parkway  
Allen, TX 75013  
FEDERAL ID # 11-3717781

BY: Marvin Eicholtz, Administrator  
(Name/Title)

BY: Technical Sales Director  
(Name/Title)

  
(Signature)

  
(Signature)

DATE: 7/5/13

DATE: June 25, 2013

Approved as to Form:

Lia Snyder 6/21/13  
Procurement Officer (Date)  
State Procurement Bureau

# STATE OF MONTANA TERM CONTRACT

Department of Administration  
 State Procurement Bureau  
 165 Mitchell Building  
 PO Box 200135  
 Helena, MT 59620-0135  
 Phone: (406) 444-2575 Fax: (406) 444-2529  
 TTY Users-Dial 711  
<http://qsd.mt.gov/>



**Res. 18585**

**T.C. #: SPB11-2002R-A**  
**Title: IN-CAR VIDEO SURVEILLANCE SYSTEMS**  
**This is a non-exclusive contract.**

CONTRACT TERM	FROM	SEPTEMBER 1, 2011	CONTRACT STATUS	NEW ( )
	TO	AUGUST 31, 2012		RENEW (XX) 1 <sup>st</sup> Renewal, 2 <sup>nd</sup> Year
VENDOR ADDRESS	WATCHGUARD VIDEO LLC 415 CENTURY PARKWAY ALLEN, TX 75013			
ATTN:	JASON STUCZYNSKI			ATTN:
PHONE:	972-423-9777			PHONE:
FAX:	972-423-9778			FAX:
E-MAIL:	jasons@watchguardvideo.com			E-MAIL:

PRICES: Per Contract  
 DELIVERY: Per Contract  
 F.O.B.: Per Contract  
 TERMS: Net 30 Days

REMARKS: Per Amendment No. 1. The term of this contract is from September 1, 2011 through August 31, 2012. This is the first renewal, second year of the contract. Note: Watchguard Video, LLC has moved from 3001 Summit Avenue, Plano, TX 75074 to 415 Century Parkway, Allen, TX 75013.  
 Per Amendment No. 2 the reduced price of the 4RE In-Car Camera Base Model System is \$4,995.00.

IFB No.: SPB11-2002R

JEANNIE LAKE, CONTRACTS OFFICER

DATE: 9/1/11

**AUTHORIZED SIGNATURE**

RE 3211380900272 38000 Res. 18585

415 Century Parkway  
Allen, TX 75013  
(800) 605-6734  
www.watchguardvideo.com



4RE Price Estimate		
Provided By:	Kyle Keling	
Contract #:		
<b>TOTAL PROJECT ESTIMATED AT</b>		
<b>\$25,100.00</b>		

Agency Name:	Jackson County Sheriff Department
Contact Person:	Sgt. Ben Solomon
Address:	
Address:	Lees Summit, Missouri
Date:	July 7, 2014

**4RE Base System and Options**

		Quantity
4RE-200-GPS-ZSL	4RE In-Car Camera System. Includes GPS, High definition Zero Sightline (720P) forward facing camera, Infrared color cabin camera, DVR, integrated 200GB automotive grade hard drive, 16GB USB removable thumb drive, cabin microphone, 900 MHz Hi Fidelity wireless microphone, hardware & cabling, 1 yr. warranty. Includes Evidence Library Express software.	5
4RE ELITE	Upgrade to 4RE Elite. Adds support for up to 6 cameras.	0
4RE Audio Expansion	Upgrade to Audio Expansion. Adds support for dual HiFi Mics.	0
MOBILE APP	4RE Mobile App. Laptop interface software.	0

MSRP	Direct	Extended
\$ 5,450.00	\$ 4,795.00	\$ 23,975.00
\$ 300.00	\$ 275.00	\$ -
\$ 125.00	\$ 100.00	\$ -
\$ 85.00	\$ 50.00	\$ -

**4RE Motorcycle System**

		Quantity
4RE-64S-GPS-VTY	4RE Motorcycle Camera System. Includes GPS, Waterproof Display, Waterproof standard definition camera, DVR, integrated 64GB solid state hard drive, 16GB USB removable thumb drive, 900 MHz Hi Fidelity wireless microphone, hardware & cabling and 1 yr. warranty. Includes Evidence Library Express software.	0
4RE-64S-GPS-HND		0
4RE-64S-GPS-HAR		0
4RE-64S-GPS-BMW		0

MSRP	Direct	Extended
\$ 5,830.00	\$ 5,295.00	\$ -

**Wireless Video Transfer and Networking Options**

		Quantity
4RE-WRL-KIT-05C	4RE In-Car 802.11n Wireless Kit, 5GHz (2.4GHz is available)	5
HDW-ETH-SWT-001	4RE, Power Over Ethernet / Gigabit 4-port Switch	0

MSRP	Direct	Extended
\$ 345.00	\$ 200.00	\$ 1,000.00
\$ 180.00	\$ 150.00	\$ -

**Camera Configuration Options**

		Quantity
CAM-BST-102-NEW	Infrared Color Cabin Camera, Additional	0
WGA00485	Auxiliary Camera	0

MSRP	Direct	Extended
\$ 220.00	\$ 195.00	\$ -
\$ 220.00	\$ 195.00	\$ -

**Microphone Options**

		Quantity
DUAL MIC UPGRADE	Dual Wireless Mics. Includes second wireless microphone kit.	0
DESKTOP CHARGER	Desktop Charging unit for Wireless Transmitter	0
TRANSMITTER	Wireless Transmitter (additional / replacement)	0

MSRP	Direct	Extended
\$ 789.00	\$ 699.00	\$ -
\$ 110.00	\$ 99.00	\$ -
\$ 385.00	\$ 345.00	\$ -

**In-Car Hardware Warranties** *1st year is included with a new 4RE purchase.*

		Quantity
WAR-4RE-CAR-2ND	Warranty, 4RE, In-Car, 2nd Year (Months 13-24)	0
WAR-4RE-CAR-3RD	Warranty, 4RE, In-Car, 3rd Year (Months 25-36)	0
WAR-4RE-CAR-4TH	Warranty, 4RE, In-Car, 4th Year (Months 37-48)	0
WAR-4RE-CAR-5TH	Warranty, 4RE, In-Car, 5th Year (Months 49-60)	0

MSRP	Direct	Extended
\$ 155.00	\$ 100.00	\$ -
\$ 255.00	\$ 200.00	\$ -
\$ 380.00	\$ 325.00	\$ -
\$ 505.00	\$ 450.00	\$ -

**Software Protection Plan** *Create, amend or extend a Software Protection Plan*

		Quantity
SFW-MNT-ELB-2YR	Software Protection, Evidence Library, 2nd Year (per 4RE)	0
SFW-MNT-ELB-3YR	Software Protection, Evidence Library, 3rd Year (per 4RE)	0
SFW-MNT-ELB-4YR	Software Protection, Evidence Library, 4th Year (per 4RE)	0
SFW-MNT-ELB-5YR	Software Protection, Evidence Library, 5th Year (per 4RE)	0
5 Year HW/SW Warranty Discount	Discount for purchase of 5 year hardware and software warranty at time of 4RE purchase.	0

MSRP	Direct	Extended
\$ 110.00	\$ 95.00	\$ -
\$ 110.00	\$ 95.00	\$ -
\$ 110.00	\$ 95.00	\$ -
\$ 110.00	\$ 95.00	\$ -
\$ -	\$ -	\$ -

**Watch Commander Live Video Streaming Application**

		Quantity
SFW-WCM-KIT-100	Watch Commander Live Video Streaming Application	0
SFW-WCM-LIC-FEE	Watch Commander Annual License Fee, 1st Year (Months 1-12)	0
SFW-WCM-LIC-FEE	Watch Commander Annual License Fee, 2nd Year (Months 13-24)	0
SFW-WCM-LIC-FEE	Watch Commander Annual License Fee, 3rd Year (Months 25-36)	0
SFW-WCM-LIC-FEE	Watch Commander Annual License Fee, 4th Year (Months 37-48)	0
SFW-WCM-LIC-FEE	Watch Commander Annual License Fee, 5th Year (Months 49-60)	0

MSRP	Direct	Extended
\$ 2,900.00	\$ 2,500.00	\$ -
\$ 275.00	\$ 250.00	\$ -
\$ 275.00	\$ 250.00	\$ -
\$ 275.00	\$ 250.00	\$ -
\$ 275.00	\$ 250.00	\$ -
\$ 275.00	\$ 250.00	\$ -

**Miscellaneous Options and Accessories**

		Quantity
RADAR CABLE	Radar Interface Cable (Stalker, Decatur Genesis I and II Select, Kustom Eagle or Raptor, MPH Bee 3)	0
Trade-In	Trade-In Credit, if applicable	0
CUSTOM 1	Used for additional items, offers or discounts	0

MSRP	Direct	Extended
\$ 85.00	\$ 75.00	\$ -
\$ -	\$ -	\$ -
\$ -	\$ -	\$ -

Quote valid for 30 days

RE 321158090027238000

415 Century Parkway  
Allen, TX 75013  
(800) 605-6734  
www.watchguardvideo.com



Agency Name:	Jackson County Sheriff Department
Contact Person:	Sgt. Ben Solomon
Address:	
Address:	Lees Summit, Missouri
Date:	July 7, 2014

<b>4RE Price Estimate</b>	
Provided By:	Kyle Keling
Contract #:	
<b>TOTAL PROJECT ESTIMATED AT</b>	
<b>\$25,100.00</b>	
<b>Total In-Car Hardware</b>	<b>\$ 24,975.00</b>



415 Century Parkway  
 Allen, TX 75013  
 (800) 605-6734  
 www.watchguardvideo.com



Agency Name: **Jackson County Sheriff Department**  
 Contact Person: **Sgt. Ben Solomon**  
 Address:  
 Address: **Lees Summit, Missouri**  
 Date: **July 7, 2014**

<b>4RE Price Estimate</b>		
Provided By:	Kyle Kelling	
Contract #:		
<b>TOTAL PROJECT ESTIMATED AT</b>		
<b>\$25,100.00</b>		

**Evidence Library Server and Client Software**

		Quantity
SFW-ELX-KIT-100	Evidence Library Express Standalone Software	1
SFW-ELB-CLI-300	Included Remote Client License Key, Evidence Library 3	0
SFW-ELB-CLI-301	Additional Remote Client License Key, Evidence Library 3	0
SFW-SQL-CAL-R25	Additional Software CALs, SQL Server 2008 R2, 5 CAL Pack	0
SFW-SQL-CAL-R21	Additional Software CAL, SQL Server 2008 R2, 1 CAL Pack	0

MSRP	Direct	Extended
\$ -	\$ -	\$ -
\$ 85.00	\$ -	\$ -
\$ 85.00	\$ 75.00	\$ -
\$ 460.00	\$ 410.00	\$ -
\$ 100.00	\$ 90.00	\$ -

**Server Hardware and Software**

		Quantity
HDW-4RE-SRV-102	3U Rack Mount 16 SATA Drive Server, Intel Xeon E5-2609 2.4GHz Quad Core, 8GB RAM, 2x128GB SSD 6GB/S MLC drives (boot) 3x500GB SATA 7,200 RPM drives (sql), Windows Server 2008 R2 64-bit, SQL Server 2008 R2 (SCAL), 3-Year full service (on-site or reimbursed) warranty.  <i>This server system does NOT include supporting equipment like keyboards, network switches, monitor, etc.</i>	0

MSRP	Direct	Extended
\$ 7,715.00	\$ 6,940.00	\$ -

**Video Storage** *Drives will be added to server and/or JBOD*

		Quantity
HDW-4RE-HDD-4TB	4TB Hard Drives, Server Class, 7,200 rpm, 64MB Cache	0
HDW-4RE-JBD-000	Optional JBOD Enclosure	0
HDW-4RE-RBT-000	Optional DVD Robot	0

MSRP	Direct	Extended
\$ 555.00	\$ 490.00	\$ -
\$ -	\$ -	\$ -
\$ -	\$ -	\$ -

**Wireless Access Points**

		Quantity
WAP-BLD-245-001	Wi-Fi Access Point, 802.11n, 2.4/5GHz, Digital Steering	0
WAP-KIT-05G-001	WiFi Access Point Kit, 802.11n, 5GHz, Omni-Directional	0
WAP-BLD-05G-001	Wi-Fi Access Point, 802.11n, 5GHz, Sector Antenna	0

MSRP	Direct	Extended
\$ 3,270.00	\$ 2,955.00	\$ -
\$ 455.00	\$ 405.00	\$ -
\$ 285.00	\$ 250.00	\$ -

**Total IT Hardware and Software** \$ -

**WatchGuard Video Technical Services**

		Quantity
SVC-4RE-INS-100	4RE System Installation, In-Car (Per Unit Charge)	0
SVC-VID-REM-100	Video System Removal (Per Unit Charge)	0
SVC-4RE-000-000	4RE System Setup, Configuration, Testing and Training (Performed by WatchGuard Technical Services if selected)	0
SVC-WGV-ONS-300	Access Point installations including cable runs (Work may be performed by a sub-contractor)	0

MSRP	Direct	Extended
Quote	Quote	\$ -
Quote	Quote	\$ -
\$ -	\$ -	\$ -
\$ 1,100.00	\$ 1,000.00	\$ -

**Total Technical Services** \$ -

**Manual Adjustments**

Description: \$ -

Notes: *Applicable taxes may apply and are not necessarily accounted for on this estimate. Contact WatchGuard Video for a revised estimate. ESTIMATE VALID FOR 30 DAYS*

Subtotal: \$ 24,975.00  
 UPS Ground Shipping: \$ 125.00  
 Taxes: 0.0% \$ -  
**ESTIMATE TOTAL: \$ 25,100.00**

**Financing**

*Estimate Only*  
*Call for Detailed Quote*  
 • Includes applicable warranty coverage  
 • You take ownership immediately. Fully paid off at end of term  
 • For a detailed quote, call WatchGuard to determine final project price, approximate date of first payment, desired financing term, and basic agency information

Payments	3-Year	4-Year	5-Year
Monthly	\$ 805	\$ 653	\$ 575
Quarterly	\$ 2,406	\$ 1,950	\$ 1,716
Semi-Annual	\$ 4,784	\$ 3,877	\$ 3,412
Annual	\$ 9,459	\$ 7,667	\$ 6,746

**Note:** **This is only an estimate for 4RE related hardware, software and WG Technical Services. Actual costs related to a turn-key operation requires more detailed discussion and analysis, which will define actual back-office costs and any costs associated with configuration, support and installation. Please contact your sales representative for more details.**

**Header**

**Line Items**

**Document Information**

Total Amount: 25,100.00

Doc ID: RE 321158090027238000

**Res. 18585**

Ref ID:

**Requester Information**

Date: 07/15/14 Copy Only:

Invoice To: 0040

Requester: MCGHEE LISA

Buyer: BJC Send: \_\_\_\_\_

Dept: 4201

**Vendor Information**

**Shipping Information**

ID: WGV30010

Ship To: 0040

Name: WATCHGUARD VIDEO

Name: SHERIFF'S OFFICE

Address: 415 CENTURY PARKWAY

Address: SHERIFF'S OFFICE

3310 N.E. RENNAU DRIVE

LEES SUMMIT, MO 64064

Document 1 of 1

Ship Via:

OK

Approve

Total

Defaults

Close

**Header**

**Line Items**

Document ID: RE 32115809002723800( Date:07/15/14 Amount: 25,100.00

**Res. 18585**

Item ID/Description	UOM	Quantity	Price	Amount	I
540-070				25,100.00	<input checked="" type="checkbox"/>
SECURITY SUPPLIES, MIC.		Acct:	010-4255-58170-999-9999-9999-14		
(5) Watch Guard In Car Camera Systems		1 yr. warranty - per quote			

Summary

Detail

OK

Total

Edit All

Approve

Close