

Request for Legislative Action

Resolution No.: 21494
Sponsor: Megan L. Marshall
Date: December 6, 2023

Completed by County Counselor's Office			
Action Requested:	Resolution	Res.Ord No.:	21494
Sponsor(s):	Megan L. Marshall	Legislature Meeting Date:	12/6/2023

Introduction
Action Items: ['Award']
Project/Title:
Awarding a split contract by Item No. for a twelve (12) month term and supply contract with one (1) twelve (12) month option to extend, for the furnishing of T-Shirts & Wearing Apparel for various County Departments to Seaside Companies of Millsboro, DE; Exhibit Arts of Wichita, KS; and Sew What of Lee's Summit, MO under the terms and conditions of Invitation to Bid No. 23-070.

Request Summary
<p>The County requires a term and supply contract for the furnishing of T-Shirts & Wearing Apparel for Various County Departments in which bid no. 23-070 was issued by the Purchasing Department. A total of (1849) notifications were distributed, there were (150) document takers with (16) responses received and evaluated. A split award by Item No. is recommended between Seaside Companies, Exhibit Arts, and Sew What as follows:</p>
No.
Description
01. Tank Top, Sleeveless, Crew Neck, 100% Cotton, 6.1 Ounce, Gildan Ultra Cotton Seaside Companies
02. T-Shirt, Short Sleeve, Crew Neck, 100% Cotton, 6.1 Ounce, Gildan Ultra Cotton No. 2000 Exhibit Arts
03. T-Shirt, Short Sleeve, Crew Neck with Pocket, 100% Cotton, 6.1 Ounce, Gildan Ultra Cotton No. 2400 Exhibit Arts
04. T-Shirt, Long Sleeve, Crew Neck, 100% Cotton, 6.1 Ounce, Gildan Ultra Cotton Exhibit Arts
05. Sport Shirt, Pique, 100% Cotton, 6.5 Ounce, Gildan Ultra Cotton No. 3800 Sew What
06. Sport Shirt, Pique, 100% Polyester, Antique or Adidas

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Sew What

07.

Sweatshirt, Long Sleeve, Crew Neck, 50/50 Cotton Polyester, 7.75 Ounce, Gildan Heavy Blend No. 18000

Seaside Companies

08.

Sweatshirt, Long Sleeve, Hoodie, 50/50 Cotton Polyester, Gildan Heavy Blend

Seaside Companies

09.

Sweatshirt, Long Sleeve, Full Zip Hoodie, 50/50 Cotton Polyester, Gildan Heavy Blend

Seaside Companies

10.

Trucker Cap, 50% Polyester, 50% Cotton Twill, 100 Polyester Mesh Back

Exhibit Arts

11.

Visor, 100% Cotton Twill, Hook & Loop Closure, S & S Activewear

Exhibit Arts

12.

Bucket Hat, Sportsman or comparable

Exhibit Arts

13.

Catalog Items:

Seaside Companies, Exhibit Arts, Sew What

14.

Screen Printing Charges Per Item:

Seaside Companies, Exhibit Arts, Sew What

15.

Embroidery Charges per 1000 stitches/items:

Seaside Companies, Exhibit Arts, Sew What

16.

Artwork, Charge per Hour

Seaside Companies, Exhibit Arts, Sew What

17.

Digitizing Services per Hour

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Seaside Companies, Exhibit Arts, Sew What

These (3) respondents submitted the best pricing as per the bid specifications. The Bonfire Executive Summary and the using Departments Recommendation Memos are attached.

Pursuant to Section 1054.6 of the Jackson County Code, the Director of Finance and Purchasing recommends split award **by Item No.** for the furnishing of T-Shirts & Wearing Apparel to Seaside Companies, Exhibit Arts, and Sew What as the best bids submitted under the terms and conditions of Invitation to Bid No. 23-070.

This award is made on as "As Needed" basis and does not obligate Jackson County to pay any specific amount. The availability of funds for specific purchases is subject to annual appropriation. The annual estimated spend is \$65,000.00.

The Jackson County Compliance Portal was checked, status was green/issued and showed an expiration date of 2023-12-31 for the three awarded vendors.

Contact Information			
Department:	Finance	Submitted Date:	11/28/2023
Name:	John Konon	Email:	jkonon@jacksongov.org
Title:	Buyer	Phone:	816-881-3292

Budget Information			
Amount authorized by this legislation this fiscal year:	\$ 0		
Amount previously authorized this fiscal year:	\$ 0		
Total amount authorized after this legislative action:	\$		
Is it transferring fund?	No		
Single Source Funding:			
Fund:	Department:	Line Item Account:	Amount:
			!Unexpected End of Formula

Prior Legislation	
Prior Ordinances	
Ordinance:	Ordinance date:
Prior Resolution	

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Resolution:	Resolution date:
20794	October 25, 2021
20303	November 18, 2019

Purchasing	
Does this RLA include the purchase or lease of supplies, materials, equipment or services?	Yes
Chapter 10 Justification:	Formal Bid
Core 4 Tax Clearance Completed:	Not Applicable
Certificate of Foreign Corporation Received:	Yes
Have all required attachments been included in this RLA?	Yes

Compliance	
Certificate of Compliance	
In Compliance	
Minority, Women and Veteran Owned Business Program	
Goals are waived - insufficient MBE or WBE firms available	
MBE:	.00%
WBE:	.00%
VBE:	.00%
Prevailing Wage	
Not Applicable	

Fiscal Information
<ul style="list-style-type: none"> This award is made on a need basis and does not obligate Jackson County to pay any specific amount. The availability of funds for specific purchases will, of necessity, be determined as each using agency places its order.

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History

Submitted by Finance requestor: John Konon on 11/28/2023. Comments:

Approved by Department Approver Bob Cruetsinger on 11/28/2023 4:05:10 PM. Comments:

Approved by Purchasing Office Approver Barbara J. Casamento on 11/29/2023 12:11:50 PM. Comments:

Approved by Compliance Office Approver Ikeela Alford on 11/29/2023 12:40:33 PM. Comments:

Approved by Budget Office Approver David B. Moyer on 11/29/2023 12:46:00 PM. Comments:

Approved by Executive Office Approver Sylvania Stevenson on 11/29/2023 1:04:59 PM. Comments:

Approved by Counselor's Office Approver Jamesia Manning on 12/4/2023 12:07:04 PM. Comments:



JACKSON COUNTY Parks + Rec

22807 Woods Chapel Road
Blue Springs, Missouri 64015
MakeYourDayHere.com

Michele Newman, Director
(816) 503-4800
Fax: (816) 795-1234

To: John Konon, Buyer
From: Tina Spallo, Superintendent of Recreation
Re: 23-070 T-Shirts and Wearing Apparel
Date: 10/27/2023

Parks + Rec recommends awarding the bid to Exhibit Arts of Wichita, KS as the best bidder for our general screen-printing needs.

Exhibit Arts can supply our department with the required Gildan light blue T-Shirt, which is worn as a daily uniform by most of our staff. Parks orders over 1,000 of these shirts annually. Other bidding vendors offered T-Shirts at a cheaper price but did not name the Gildan brand shirt as the garment they intended on using.

The following divisions utilize the service.

1601 \$8,000
1603 \$8,000
1606 \$3,000
1652 \$4,000
1653 \$6,000
1654 \$12,000
1657 \$2,500
1666 \$4,000
1682 \$500

Total: \$48,000

Let me know if you have any questions.



Frank White, Jr., County Executive



ASSESSMENT DEPARTMENT

JACKSON COUNTY COURTHOUSE
415 EAST 12TH STREET, SUITE 1M
Kansas City, MO 64106-2752

www.jacksongov.org

(816) 881-3263

FAX (816) 881-1388

November 17, 2023

TO WHOM IT MAY CONCERN:

I wanted to convey my experiences with the merchant Exhibit Arts. I am in hopes that we keep them as our Wearing Apparel Vendor for several reasons:

- Selection – whether we order Long Sleeve or Short Sleeve Tshirts, $\frac{3}{4}$ zip jackets, hoodies, safety vests, long or short sleeve polo shirts we have always received several options for each.
- Quality – Sizes are spot on, material quality is excellent, we have never had any issues with any item we have ordered.
- Embroider/Screen Print – whether we choose to embroider or screen print we have always had beautiful logos that are crystal clear and we choose the color we prefer. They never had to be sent out to a additional vendor for completion.
- Delivery – they have never missed a delivery date, everything is packaged for protection, and they provide us with tracking information right away.
- They have been able to provide us with sizes ranging from XS to 6XL, when the other vendor was not able to.
- They have never made us purchase a certain quantity to get a specific price. Whatever I needed (5-100) the price that came with the quote is what was honored. No restrictions.
- We have always felt the pricing was more than fair for the quality and beautiful embroidery they provide at a very discounted price.
- Patricia Meshefski is very helpful and is in constant communication throughout your order to make sure you are updated and satisfied. Seems simple enough but we have dealt with other merchants who failed to respond and we were forced to discontinue our order.
- We anticipate spending \$5,000+ next year.

Cynthia Ramos

Assessment Office Administrator

Jackson County Courthouse

415 E 12th Street, 1M

Kansas City, MO 64106

cramos@jacksongov.org

Work Cell (816) 419-0886

Office (816) 881-3263

Fax (816) 881-1388



11/28/2023 & 1:12:26 PM



THE JACKSON COUNTY MEDICAL EXAMINER'S OFFICE

950 East 21st Street
Kansas City, Missouri 64108
(816) 881-6600
(816) 881-6641 fax

October 31, 2023

To: John Konon, Buyer
From: Kandi Brooke, Office Administrator
RE: Recommendation Memo Bid 23-070

After review/evaluation regarding Invitation to Bid 23-070 for T-Shirt and Wearing Apparel, the Medical Examiner's Office recommends Exhibit Arts. Our department estimates spending is approximately \$6000 in the next 12 months.

If you have any questions, please contact me at (816) 881-6595

Regards,

Kandi Brooke
Office Administrator



Jackson County
Public Works Department

ROAD MAINTENANCE 34900 E. Old US 40 Hwy, P.O. Box 160
Grain Valley, Missouri 64029
(816) 847-7050 *phone*
(816) 847-7051 *fax*

MEMORANDUM

TO : John Konon, Finance and Purchasing Department
FROM: Caroline Deihl, Administrative Supervisor
DATE: October 31, 2023
SUBJECT: Recommendation for Vendors: Exhibit Arts, LLC

The Public Works Department needs a term and supply vendor for T-Shirts & Wearing Apparel.

The Purchasing Department bid such services and 16 vendors submitted a bid for Bid No. 23-070 T-Shirts & Wearing Apparel. Please consider Bid No. 23-070 T-Shirts & Wearing Apparel be awarded to Exhibit Arts, LLC.

Exhibit Arts, LLC can provide Jackson County with wearing apparel that we would be Purchasing and they are 2nd in pricing with the manufacturer Gildan which is as specified.

It is estimated that Road & Bridge Public Works could spend approximately \$6,000.00 Annually.

For the reason above, it has been requested tat Exhibit Arts, LLC be awarded the term And supply contract bid No. 23-070, T-Shirt and Wearing Apparel.

Thank You for your consideration.

Thank you,
Caroline Deihl, Administrative Supervisor



23-070 - T-Shirts & Wearing Apparel

Project Overview

Project Details	
Reference ID	23-070
Project Name	T-Shirts & Wearing Apparel
Project Owner	John Konon
Project Type	ITB
Department	Various Departments
Budget	\$0.00 - \$0.00
Project Description	Jackson County, Missouri is seeking a Twelve (12) Month Term and Supply Contract with One (1) Twelve Month Option to Extend for the furnishing of T-Shirts & Wearing Apparel for use by Various County Departments.
Open Date	Sep 14, 2023 2:00 PM CDT
Intent to Bid Due	Oct 17, 2023 12:00 PM CDT
Close Date	Oct 17, 2023 2:00 PM CDT

Highest Scoring Supplier	Score
EXHIBIT ARTS LLC	83.75 pts

Seal status



Requested Information	Unsealed on	Unsealed by
Acknowledged Receipt of Addenda	Oct 18, 2023 10:37 AM CDT	John Konon
Affidavit	Oct 18, 2023 10:37 AM CDT	John Konon
Attachment C – MBE/WBE/VBE Participation Affidavit	Oct 18, 2023 10:37 AM CDT	John Konon
Bidders Quotation Sheet	Oct 18, 2023 10:37 AM CDT	John Konon
Copy of Certificate of Compliance-	Oct 18, 2023 10:37 AM CDT	John Konon
Exhibit F – Bidders Exceptions	Oct 18, 2023 10:37 AM CDT	John Konon
Greater KC Metro Area Information Memo (on Company Letterhead)	Oct 18, 2023 10:37 AM CDT	John Konon
Statement of Contractors Qualifications	Oct 18, 2023 10:37 AM CDT	John Konon
Term and supply Contract Page	Oct 18, 2023 10:37 AM CDT	John Konon



Scoring Summary

Active Submissions

	Total	A - Purchasing Evaluation	A-1 - Term and Supply Contract Page	A-2 - Affidavit	A-3 - Copy of Certificate of Compliance
Supplier	/ 100 pts	/ 0 pts	Pass/Fail	Pass/Fail	Pass/Fail
EXHIBIT ARTS LLC	83.75 pts	0 pts	Pass	Pass	Pass
OWK Holdings, LLC dba Big Frog of KC	78.75 pts	0 pts	Pass	Pass	Pass
Sew What? LLC	77.5 pts	0 pts	Pass	Pass	Pass
GEW inc	72.5 pts	0 pts	Pass	Pass	Pass
International Promotional Ideas Inc	72.5 pts	0 pts	Pass	Pass	Pass
Seaside Companies	71.25 pts	0 pts	Pass	Pass	Pass



	Total	A - Purchasing Evaluation	A-1 - Term and Supply Contract Page	A-2 - Affidavit	A-3 - Copy of Certificate of Compliance
Supplier	/ 100 pts	/ 0 pts	Pass/Fail	Pass/Fail	Pass/Fail
LLC					
FSP Designs	65 pts	0 pts	Pass	Pass	Pass
GK TRADING LLC	62.5 pts	0 pts	Pass	Pass	Pass
Educational Products, Inc.	55 pts	0 pts	Pass	Pass	Pass
GearZone Tactical	55 pts	0 pts	Pass	Pass	Pass
D'Signs Notary Service, LLC	53.75 pts	0 pts	Pass	Pass	Pass
Gift Baskets & More by Latanya	51.25 pts	0 pts	Pass	Pass	Pass
Pasadena Sporting Goods	51.25 pts	0 pts	Pass	Pass	Pass



	Total	A - Purchasing Evaluation	A-1 - Term and Supply Contract Page	A-2 - Affidavit	A-3 - Copy of Certificate of Compliance
Supplier	/ 100 pts	/ 0 pts	Pass/Fail	Pass/Fail	Pass/Fail
Balady Promotions	51.25 pts	0 pts	Pass	Pass	Pass
Bordova Innovations Inc	50 pts	0 pts	Pass	Pass	Pass
Uncrowned Kingz Tees	30 pts	0 pts	Pass	Pass	Pass

	A-4 - Statement of Contractors Qualifications	A-5 - Acknowledgment of Receipt of Addenda	A-6 - Greater Kansas City Metropolitan Area Information Memo (on Company Letterhead)	A-7 - Bidders Quotation Sheet	A-8 - Exhibit F - Bidders Exceptions
Supplier	Pass/Fail	Pass/Fail	Pass/Fail	Pass/Fail	Pass/Fail
EXHIBIT ARTS LLC	Pass	Pass	Pass	Pass	Pass



	A-4 - Statement of Contractors Qualifications	A-5 - Acknowledgment of Receipt of Addenda	A-6 - Greater Kansas City Metropolitan Area Information Memo (on Company Letterhead)	A-7 - Bidders Quotation Sheet	A-8 - Exhibit F - Bidders Exceptions
Supplier	Pass/Fail	Pass/Fail	Pass/Fail	Pass/Fail	Pass/Fail
OWK Holdings, LLC dba Big Frog of KC	Pass	Pass	Pass	Pass	Pass
Sew What? LLC	Pass	Pass	Pass	Pass	Pass
GEW inc	Pass	Pass	Pass	Pass	Pass
International Promotional Ideas Inc	Pass	Pass	Pass	Pass	Pass
Seaside Companies LLC	Pass	Pass	Pass	Pass	Pass
FSP Designs	Pass	Pass	Pass	Pass	Pass
GK TRADING LLC	Pass	Pass	Pass	Pass	Pass



	A-4 - Statement of Contractors Qualifications	A-5 - Acknowledgment of Receipt of Addenda	A-6 - Greater Kansas City Metropolitan Area Information Memo (on Company Letterhead)	A-7 - Bidders Quotation Sheet	A-8 - Exhibit F - Bidders Exceptions
Supplier	Pass/Fail	Pass/Fail	Pass/Fail	Pass/Fail	Pass/Fail
Educational Products, Inc.	Pass	Pass	Pass	Pass	Pass
GearZone Tactical	Pass	Pass	Pass	Pass	Pass
D'Signs Notary Service, LLC	Pass	Pass	Pass	Pass	Pass
Gift Baskets & More by Latanya	Pass	Pass	Pass	Pass	Pass
Pasadena Sporting Goods	Pass	Pass	Pass	Pass	Pass
Balady Promotions	Pass	Pass	Pass	Pass	Pass
Bordova Innovations Inc	Pass	Pass	Pass	Pass	Pass



	A-4 - Statement of Contractors Qualifications	A-5 - Acknowledgment of Receipt of Addenda	A-6 - Greater Kansas City Metropolitan Area Information Memo (on Company Letterhead)	A-7 - Bidders Quotation Sheet	A-8 - Exhibit F - Bidders Exceptions
Supplier	Pass/Fail	Pass/Fail	Pass/Fail	Pass/Fail	Pass/Fail
Uncrowned Kingz Tees	Pass	Pass	Pass	Pass	Pass

	A-9 - Attachment C - MBE WBE VBE Participation Affidavit	B - Department Evaluation	B-1 - Bidders Quotation Sheet	B-2 - Statement of Contractors Qualifications	B-3 - Exhibit F - Exceptions
Supplier	Pass/Fail	/ 100 pts	/ 50 pts	/ 25 pts	/ 15 pts
EXHIBIT ARTS LLC	Pass	83.75 pts	42.5 pts	21.25 pts	10 pts
OWK Holdings, LLC dba Big Frog of KC	Pass	78.75 pts	41.25 pts	23.75 pts	8.75 pts
Sew What? LLC	Pass	77.5 pts	35 pts	21.25 pts	13.75 pts



	A-9 - Attachment C - MBE WBE VBE Participation Affidavit	B - Department Evaluation	B-1 - Bidders Quotation Sheet	B-2 - Statement of Contractors Qualifications	B-3 - Exhibit F - Exceptions
Supplier	Pass/Fail	/ 100 pts	/ 50 pts	/ 25 pts	/ 15 pts
GEW inc	Pass	72.5 pts	37.5 pts	16.25 pts	13.75 pts
International Promotional Ideas Inc	Pass	72.5 pts	33.75 pts	20 pts	13.75 pts
Seaside Companies LLC	Pass	71.25 pts	35 pts	16.25 pts	12.5 pts
FSP Designs	Pass	65 pts	28.75 pts	20 pts	11.25 pts
GK TRADING LLC	Pass	62.5 pts	22.5 pts	18.75 pts	13.75 pts
Educational Products, Inc.	Pass	55 pts	18.75 pts	21.25 pts	12.5 pts
GearZone Tactical	Pass	55 pts	17.5 pts	17.5 pts	12.5 pts
D'Signs Notary	Pass	53.75 pts	20 pts	16.25 pts	13.75 pts



	A-9 - Attachment C - MBE WBE VBE Participation Affidavit	B - Department Evaluation	B-1 - Bidders Quotation Sheet	B-2 - Statement of Contractors Qualifications	B-3 - Exhibit F - Exceptions
Supplier	Pass/Fail	/ 100 pts	/ 50 pts	/ 25 pts	/ 15 pts
Service, LLC					
Gift Baskets & More by Latanya	Pass	51.25 pts	21.25 pts	17.5 pts	5 pts
Pasadena Sporting Goods	Pass	51.25 pts	18.75 pts	15 pts	12.5 pts
Balady Promotions	Pass	51.25 pts	15 pts	21.25 pts	7.5 pts
Bordova Innovations Inc	Pass	50 pts	17.5 pts	15 pts	12.5 pts
Uncrowned Kingz Tees	Pass	30 pts	13.75 pts	6.25 pts	2.5 pts



	B-4 - Attachment C - MBE WBE VBE Participation Affidavit
Supplier	/ 10 pts
EXHIBIT ARTS LLC	10 pts
OWK Holdings, LLC dba Big Frog of KC	5 pts
Sew What? LLC	7.5 pts
GEW inc	5 pts
International Promotional Ideas Inc	5 pts
Seaside Companies LLC	7.5 pts
FSP Designs	5 pts
GK TRADING LLC	7.5 pts



	B-4 - Attachment C - MBE WBE VBE Participation Affidavit
Supplier	/ 10 pts
Educational Products, Inc.	2.5 pts
GearZone Tactical	7.5 pts
D'Signs Notary Service, LLC	3.75 pts
Gift Baskets & More by Latanya	7.5 pts
Pasadena Sporting Goods	5 pts
Balady Promotions	7.5 pts
Bordova Innovations Inc	5 pts



	B-4 - Attachment C - MBE WBE VBE Participation Affidavit
Supplier	/ 10 pts
Uncrowned Kingz Tees	7.5 pts