

**IN THE COUNTY LEGISLATURE OF JACKSON COUNTY, MISSOURI**

**A RESOLUTION** awarding a twenty-four month term and supply contract, with two twelve-month options to extend, for the furnishing of certified laboratory urinalysis testing for use by the Prosecuting Attorney's Office and the Office of Population Control to Health Productivity Systems, Inc., of Kansas City, MO, under the terms and conditions of Request for Proposals No. 93-12.

**RESOLUTION NO. 18082**, February 4, 2013

**INTRODUCED BY** Dan Tarwater, County Legislator

WHEREAS, the Director of Finance and Purchasing has solicited formal written bids pursuant to Request for Proposals No. 93-12 for certified laboratory urinalysis testing for use by the Prosecuting Attorney's Office and the Office of Population Control; and,

WHEREAS, a total of twelve notifications were distributed and five responses were received with the top four bidders evaluated as follows:

<u>BIDDERS</u>	<u>EVALUATION POINTS</u>
Health Productivity Systems Kansas City (Jackson), MO	95
Redwood Toxicology Santa Rosa, CA	80
Pharmatech San Diego, CA	70
Avertest Richmond, VA	70

and,

WHEREAS, an evaluation committee made up of representatives from the Prosecuting Attorney's Office, the bidders were evaluated on responsiveness to the RFP, method of performance, experience, qualification, references, and pricing; and,

WHEREAS, the Director recommends award to Health Productivity Systems of Kansas City, MO, which, while not the lowest bidder, submitted the lowest and best bid as determined by the evaluation committee; and,

WHEREAS, this award is made on an as needed basis and does not obligate Jackson County to pay any specific amount, with the availability of funds for specific purchases subject to annual appropriation; now therefore,

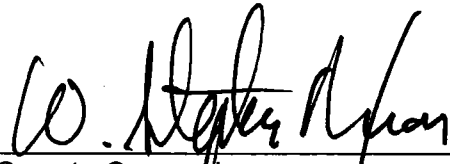
BE IT RESOLVED by the County Legislature of Jackson County, Missouri, that award be made as recommended by the Director of Finance and Purchasing, and that the Director be and hereby is authorized to execute for the County any documents necessary for the accomplishment of the award; and,

BE IT FURTHER RESOLVED that the Director of Finance and Purchasing be and hereby is authorized to make all payments on the contract, including final payment, to the extent that sufficient appropriations to the using spending agencies are available in the then current Jackson County budget.

Effective Date: This Resolution shall be effective immediately upon its passage by a majority of the Legislature.

APPROVED AS TO FORM:

  
\_\_\_\_\_  
Chief Deputy County Counselor

  
\_\_\_\_\_  
County Counselor

Certificate of Passage

I hereby certify that the attached resolution, Resolution No. 18082 of February 4, 2013, was duly passed on February 4, 2013 by the Jackson County Legislature. The votes thereon were as follows:

Yeas 8 Nays 0

Abstaining 0 Absent 1

2.4.13  
Date

  
\_\_\_\_\_  
Mary Jo Spino, Clerk of Legislature

This award is made on a need basis and does not obligate Jackson County to pay any specific amount. The availability of funds for specific purchases is subject to annual appropriation.

January 30, 2013  
Date

  
\_\_\_\_\_  
Director of Finance and Purchasing

# REQUEST FOR LEGISLATIVE ACTION

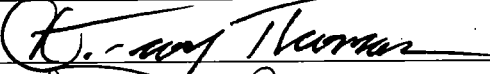
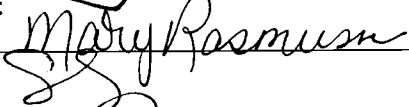

Completed by County Counselor's Office:

Res/Ord No.: 18082

Sponsor(s): Dan Tarwater

Date: February 4, 2013

<b>SUBJECT</b>	<p>Action Requested  <input checked="" type="checkbox"/> Resolution  <input type="checkbox"/> Ordinance</p> <p>Project/Title: <u>Authorizing the Award of a Twenty-Four Month Term and Supply Contract, with Two Twelve Month Extension Options for the furnishing of Certified Laboratory Urinalysis Testing for use by the Anti-Drug and Drug Court and Diversion Programs of the Prosecuting Attorney's Office and the Population Control Offices from Health Productivity Services of Kansas City, Missouri under the Terms and Conditions of Request for Proposal No. 93-12.</u></p>																												
<b>BUDGET INFORMATION</b> <i>To be completed By Requesting Department and Finance</i>	<table border="1"> <tr> <td>Amount authorized by this legislation this fiscal year:</td> <td>\$186,000.00</td> </tr> <tr> <td>Amount previously authorized this fiscal year:</td> <td>\$</td> </tr> <tr> <td>Total amount authorized after this legislative action:</td> <td>\$186,000.00</td> </tr> <tr> <td>Amount budgeted for this item * (including transfers):</td> <td>\$186,000.00</td> </tr> <tr> <td>Source of funding (name of fund) and account code number</td> <td></td> </tr> </table> <p>* If account includes additional funds for other expenses, total budgeted in the account is: \$</p> <p><b>OTHER FINANCIAL INFORMATION:</b></p> <p><input type="checkbox"/> No budget impact (no fiscal note required)</p> <p><input checked="" type="checkbox"/> Term and Supply Contract (funds approved in the annual budget); estimated value and use of contract:          Department: Estimated Use: \$          Prosecuting Attorney's Office \$180,000.00          Population Control \$ 6,000.00</p> <p>This RLA only approves the term and supply contract; the funds were already appropriated through the annual budget adoption. Figures included in the background section are for informational purposes to provide an estimate of contract value.</p> <p>Prior Year Budget (if applicable): \$150,000.00          Prior Year Actual Amount Spent (if applicable): \$170,750.00</p> <p>Increase in amount spent and requested is due to the following: Population Control is using this contract; increase of offenders from prior years; and this year an additional test for Synthetic Cannabis has been added to the Contract.</p>	Amount authorized by this legislation this fiscal year:	\$186,000.00	Amount previously authorized this fiscal year:	\$	Total amount authorized after this legislative action:	\$186,000.00	Amount budgeted for this item * (including transfers):	\$186,000.00	Source of funding (name of fund) and account code number																			
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<b>PRIOR LEGISLATION</b>	<p>Prior ordinances and (date):          Prior resolutions and (date): 16775, December 1, 2008</p>																												
<b>CONTACT INFORMATION</b>	<p>RLA drafted by (name, title, &amp; phone): Barbara Casamento, Purchasing Supervisor, 881-3253</p>																												
<b>REQUEST SUMMARY</b>	<p>The Anti-Drug and Drug Court and Diversion Programs of the Prosecuting Attorney's Office and the Population Control Offices require a term and supply contract for Certified Laboratory Urinalysis Testing. The Purchasing Department issued Request for Proposal No. 93-12 to meet those requirements.</p> <p>A total of twelve notifications were distributed and five responses were received and evaluated as follows:</p> <table border="1"> <thead> <tr> <th>Respondent, City and State</th> <th>4 Panel Screen</th> <th>5 Panel Screen</th> <th>7 Panel Screen</th> <th>Synthetic Cannabis</th> <th>Confirmation Test</th> <th>Evaluation Points</th> </tr> </thead> <tbody> <tr> <td>Redwood Toxicology Santa Rosa, CA</td> <td>\$ 3.25</td> <td>\$ 3.25</td> <td>\$ 3.50</td> <td>\$ 3.50</td> <td>\$ 9.00</td> <td>80</td> </tr> <tr> <td>Health Productivity Kansas City, MO</td> <td>\$ 4.75</td> <td>\$ 4.99</td> <td>\$ 5.75</td> <td>\$ 7.95</td> <td>N/C</td> <td>95</td> </tr> <tr> <td>Phamatech San Diego, CA</td> <td>\$ 3.95</td> <td>\$ 4.20</td> <td>\$ 4.70</td> <td>\$25.00</td> <td>\$ 9.00</td> <td>70</td> </tr> </tbody> </table>	Respondent, City and State	4 Panel Screen	5 Panel Screen	7 Panel Screen	Synthetic Cannabis	Confirmation Test	Evaluation Points	Redwood Toxicology Santa Rosa, CA	\$ 3.25	\$ 3.25	\$ 3.50	\$ 3.50	\$ 9.00	80	Health Productivity Kansas City, MO	\$ 4.75	\$ 4.99	\$ 5.75	\$ 7.95	N/C	95	Phamatech San Diego, CA	\$ 3.95	\$ 4.20	\$ 4.70	\$25.00	\$ 9.00	70
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	Avertest Richmond, VA	\$ 6.50	\$ 7.50	\$ 9.50	\$17.50	N/C	70
	Industrial Medical Kansas City, MO	\$24.98	\$24.98	\$24.98	\$25.00	\$25.00	20
	<p>Evaluation Points were based on Responsiveness to Request for Proposal; Proposed Method of Performance; Experience, Qualifications and References; and Pricing.</p> <p>Pursuant to Section 1054.6 of the Jackson County Code, the Director of Finance and Purchasing recommends the award of Certified Laboratory Urinalysis Testing to Health Productivity Systems of Kansas City, Missouri as the lowest and best proposal received.</p> <p>This award is made on an "as needed" basis and does not obligate Jackson County to pay any specific amount. The availability of funds for specific purchases is subject to annual appropriation.</p>						
CLEARANCE	<input checked="" type="checkbox"/> Tax Clearance Completed (Purchasing & Department) <input type="checkbox"/> Business License Verified (Purchasing & Department) N/A <input checked="" type="checkbox"/> Chapter 6 Compliance - Affirmative Action/Prevailing Wage (County Auditor's Office)						
ATTACHMENTS	Abstract of Bids; Award Recommendation Memorandum from Craig Reich of the Prosecuting Attorney's Office and the pertinent pages of Health Productivity's proposal.						
REVIEW	Department Director:					Date:	1/23/2013
	Finance (Budget Approval): If applicable					Date:	1/24/13
	Division Manager:					Date:	1/30/13
	County Counselor's Office:					Date:	

Fiscal Information (to be verified by Budget Office in Finance Department)

- This expenditure was included in the annual budget.
- Funds for this were encumbered from the \_\_\_\_\_ Fund in \_\_\_\_\_.
- There is a balance otherwise unencumbered to the credit of the appropriation to which the expenditure is chargeable and there is a cash balance otherwise unencumbered in the treasury to the credit of the fund from which payment is to be made each sufficient to provide for the obligation herein authorized.
- Funds sufficient for this expenditure will be/were appropriated by Ordinance # \_\_\_\_\_
- Funds sufficient for this appropriation are available from the source indicated below.

Account Number:	Account Title:	Amount Not to Exceed:

- This award is made on a need basis and does not obligate Jackson County to pay any specific amount. The availability of funds for specific purchases will, of necessity, be determined as each using agency places its order.
- This legislative action does not impact the County financially and does not require Finance/Budget approval.

# MEMORANDUM

To: Barbara Casamento

From: Craig Reich

Subj: RFP for Urinalysis Testing No. 93-12

Date: 1/15/13

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The Jackson County Drug Court is re-bidding the contract No. 43-08 for urinalysis testing. 5 responses were received in response to this bid.

All respondents received 5 points out of 100 for timely submission of their proposals.

With the proposed method of performance all respondents with the exception of Industrial Medical Center used the requested method of testing. However only Health Productivity Systems offered a test site, pick up, and willingness to work with the current database used by Drug Court.

3 of the 5 respondents had excellent experience, qualifications, and references. Health Productivity Service received a slightly higher score due to the fact that the Count is comfortable and familiar with their work.

With the exception of Industrial Medical Center all pricing was competitive. 2 of the respondents (Redwood and Phamatech) offered what appeared to be highly competitive pricing, but when combined with the price that they charged for confirmation tests and our rate of positives, showed to be no less relative to the pricing of the other respondents.

We recommend Health Productivity Service as the lowest and best proposal received.

Vendor	Responsiveness	Proposed Method of Performance	Experience, Qualifications, and References	Pricing
Redwood Toxicology	5	15	20	40
Avertest	5	15	20	30
Industrial Medical Center	5	5	5	5
Health Productivity Systems	5	25	25	40
Phamatech	5	15	15	35

ABSTRACT OF BIDS

BID NO:	DESCRIPTION							OHS Compcare	Phamatech Inc	Health Productivity Systems	Avertest	Redwood Toxicology Laboratory
DATE:	UNIT	QTY	AMOUNT	AMOUNT	AMOUNT	AMOUNT	AMOUNT	AMOUNT	AMOUNT	AMOUNT	AMOUNT	
93-12												
11/27/12												
Urinalysis Testing												
Proposal Submitted			10 bid		see bid		see bid		see bid		see bid	see bid

OPENED AND RECORDED  
 ON November 27, 2012 BY  
  
 CLERK OF THE LEGISLATURE  
 PURCHASING



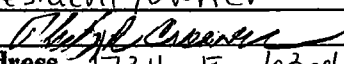
ABSTRACT OF BIDS

NO	DESCRIPTION	UNIT	QTY	AMOUNT	AMOUNT	AMOUNT	AMOUNT	AMOUNT	AMOUNT
	BID NO: 93-12 DATE: 11/27/12 COMMODITY: Urinalysis Testing								
	IMC								
	Proposal Submitted		See bid						

OPENED AND RECORDED  
ON November 27, 2012 BY  
*[Signature]*  
CLERK OF THE LEGISLATURE  
*Stacy Ballard*  
PURCHASING

**QUOTATION SHEET**

No	Description	Estimated Monthly Quantity	Price Per Screen up to Estimated Monthly Quantity	Price Per Screen in Excess of Estimated Monthly Quantity
01	4 Panel Drug Screen - Amph/Methamphetamine, Benzodiazepine, Cannabinoids, Cocaine	650	\$ 4.75	\$
02	5 Panel Drug Screen - Amph/Methamphetamine, Benzodiazepine, Cannabinoids, Cocaine, Phencyclidine	1,250	\$ 4.99	\$
03	7 Panel Drug Screen - Marijuana, Cocaine, PCP, Amphetamine, Opiate, Benzodiazepine, Barbiturates	385	\$ 5.75	\$
04	1 Panel Drug/Alcohol Screen as an Add-On Test	25	\$ .50	\$
05	1 Panel Drug Screen as a Single Test	25	\$ 2.00	\$
06	Synthetic Cannabis	Unknown	\$ 7.95	
07	Confirmation Test 2 <sup>nd</sup> screen	Unknown	\$ No charge	
08	Gas Chromatography/Mass Spectrometry (GC/MS) LC/MS	Unknown	\$ 10.00	
09	On Site Collection Fee	Unknown	\$ No charge	

<b>Company Name:</b> Health Productivity Systems, Inc.	<b>Web Site Address:</b>
<b>Person Authorized to Sign Bid:</b> Philip Craven	<b>Telephone Number:</b> 816-926-0404
<b>Title:</b> President/owner	<b>Fax Number:</b> 816-333-0940
<b>Signature:</b> 	<b>Email Address:</b>
<b>Street Address:</b> 1734 E. 63rd St.	
<b>City, State and Zip Code:</b> Kansas City, MO 64110	