

Proposal 1



Jackson County Sheriff's Office (MO)

Specified For:	Jackson County Sheriff's Office (MO)	Watson Rep Firm:	Dick Buss & Associates
Contact Name:	A.J. Zarrillo	Watson Sales Rep:	Dick Buss
Phone Number:	8165418017	Phone Number:	6089872100
Email Address:	azarrillo@jacksongov.org		

Project Summary: 6 Mercury Pro Consoles

Contract: HGAC EC07-23

Each Position Includes:

84"W Pro Worksurface – Height-Adjustable with Depth Adjustment, Environmental Control and In-Dash Power

- Environmental Control: Forced Air Heat, Cooling Fans, LED Ambient Lighting and Dimmable LED Task Lighting

- In-Dash Power: 2 Power Outlets

Dual Tier Monitor Array – Height-Adjustable with Individually Adjustable Monitor Arms: 3 over 3

Technology Bridge Storage with Lighting to Accommodate up to (4) Small-Tower PCs (Max Dimensions per Unit: 7"W x 15"H x 11.5"D)

Personal Storage – Closed Door / Box Base Cabinet and Closed Door / Box Stacker

Screens – 48"H Fabric

Accessories – Grounding Bar, Pendant Drawer, (2) Motorola Speaker Brackets, (2) Motorola Headset Jack, Wireless Charger

Shared Storage:

Dispatch 2 and 5 Include Hub-Mounted End Stacker Lockers

Tech Port Selection:

Technology Ports Per Position - (4) USB-A Data I (4) USB-C Data I (2) Dual USB-A+C Charging I (1) RJ45/CAT6 I (1) RJ11/Phone I (1) 35mm Audio *REQUIRES SELECTION PRIOR TO ORDER*

Finish Selection: Unselected *REQUIRES SELECTION PRIOR TO ORDER*

Installation:

Type of Site – Live Cutover

Pre-Installation Site Prep – Teardown and Disposal of Existing Consoles (4 Units)

Location – 1st Floor

Electrical Source – Raised Floor, 15 AMPS

Prevailing Wage or Union – Prevailing Wage = Yes, Union Labor = No

Additional Information – Quoted as Prevailing Wage per Local Wage Schedule. Does Not Include Any Union Requirements.

Quote Date: 9/5/2025 **Quote Expiration** 12/5/2025 **Quote Revision:** 02 **Watson Account Manager:** Keerie Mills



Terms and Conditions

Drawings and Floorplans

It is necessary that accurate room dimensions and features are provided to Watson for space planning and installation. Watson commits to providing product symbols that are correct in size. It is the responsibility of the customer to verify that the room dimensions and features provided to Watson are accurate prior to submitting a purchase order.

All purchase orders must be accompanied by the drawing and quote that has been approved for manufacture. Watson quotes are valid 90 days from the date of issue.

Purchase Orders and Order Acknowledgments

Purchase orders should be submitted via email to:

orders@watsonfg.com

All purchase orders must include the following information:

- Sold-to information including billing address and contact name with email and phone number
- Ship-to information including installation address and contact name with email and phone number
- Purchase order number
- Order total
- Final finish selections
- Approved final drawing and quote for manufacture (proposal and revision number must match across all pages)
- Requested delivery / installation date

Any omission may result in the delay of processing the order. All quotations, acknowledgments, and invoices are subject to corrections for errors or omissions.

All orders and subsequent change orders must be in writing. Watson will issue a written acknowledgment that includes estimated ship and arrival dates. All orders must ship within one year of submittal. Customers should verify the acknowledgment for accuracy. The acknowledgment is the final agreement between Watson and the customer.

Order Cancellations and Changes

Acknowledged orders may not be changed or canceled, in whole or in part, without prior written consent of Watson.

Orders for which production has started may not be canceled. Orders that include non-standard products and non-standard finishes may not be canceled. In the event of cancellations prior to the start of production, for standard products, the customer will be liable for cancellation charges of 25% of the order total.

Any approved order change will require the customer to resubmit the approved final drawing and quote reflecting the requested change. An order change may affect the delivery date. Expenses incurred because of order changes will be charged to the customer.

Taxes

All sales, use, excise, and other applicable taxes are the purchaser's responsibility and will be invoiced to the purchaser. If purchaser claims an exemption from such taxes, it shall be the purchaser's responsibility to furnish an appropriate exemption certificate at the time the order is placed.

Payment Terms

Orders are invoiced at time of shipment. When credit is extended, standard terms are Net 30 unless otherwise stipulated in contractual agreements.

Past due accounts will be charged the lesser of 1-1/2% per month or the highest rate permitted by law plus all collection costs, including reasonable attorney's fees and expenses.

Credit card payments are accepted up to \$5,000. Payments above that amount can be made by check or ACH.

Freight

Freight will be quoted on a per project basis considering destination location, order size and weight as well as the current freight market. Watson Console freight terms are FOB destination to all 50 US States.

Charges incurred by Watson complying with non-standard shipment requests such as inside delivery, expediting, redelivery, weekend delivery, unpacking, straight trucks, specific driver requests or temporary holding will be invoiced to the purchaser.

Freight Claim

We'll file the freight claim on your behalf.
But to do that – we'll need your help.

FREIGHT DAMAGE: It is the customers responsibility to examine products upon receipt, note the damage or shortage on the bill of lading, and to notify Watson within 24 hours of delivery. Failure to provide notice within 24 hours constitutes acceptance of the product.

CONCEALED DAMAGE: Claims must be made by the customer in writing and with photographs within five (5) business days after delivery. Failure by the customer to make any concealed damage claim within five (5) business days constitutes acceptance of the product and a waiver of any apparent damages.

Storage

We understand that projects sometimes face unforeseen delays. If the request to move an order out is received more than 25 business days prior to the acknowledged ship date, we can likely accommodate that request without additional cost. If the request to move an order out is received less than 25 business days prior to the acknowledged ship date, customers may opt to contract storage with Watson for up to 30 days post-ship date. Watson charges a storage fee of \$1 per day per \$1,000 of the total order invoice. The minimum storage fee is \$250. When storage occurs, we will consider that the product has been delivered to the customer for all purposes, and invoicing will occur. Costs for storage will be subsequently invoiced to the customer. Please note that we can accept only one request to move out the order ship date. Any additional requests for a delay in shipping will be managed via our storage policy terms.

Force Majeure

Watson shall not be liable for any loss, damage, or delay resulting from forces beyond its reasonable control including fire, flood, strike or other labor difficulty, act of God, or due to any cause beyond its reasonable control. In the event of any such delay, delivery will be postponed by such length of time as may be reasonably necessary to accommodate for the delay.

Revision Date 12-16-2024



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Drawn By: KM

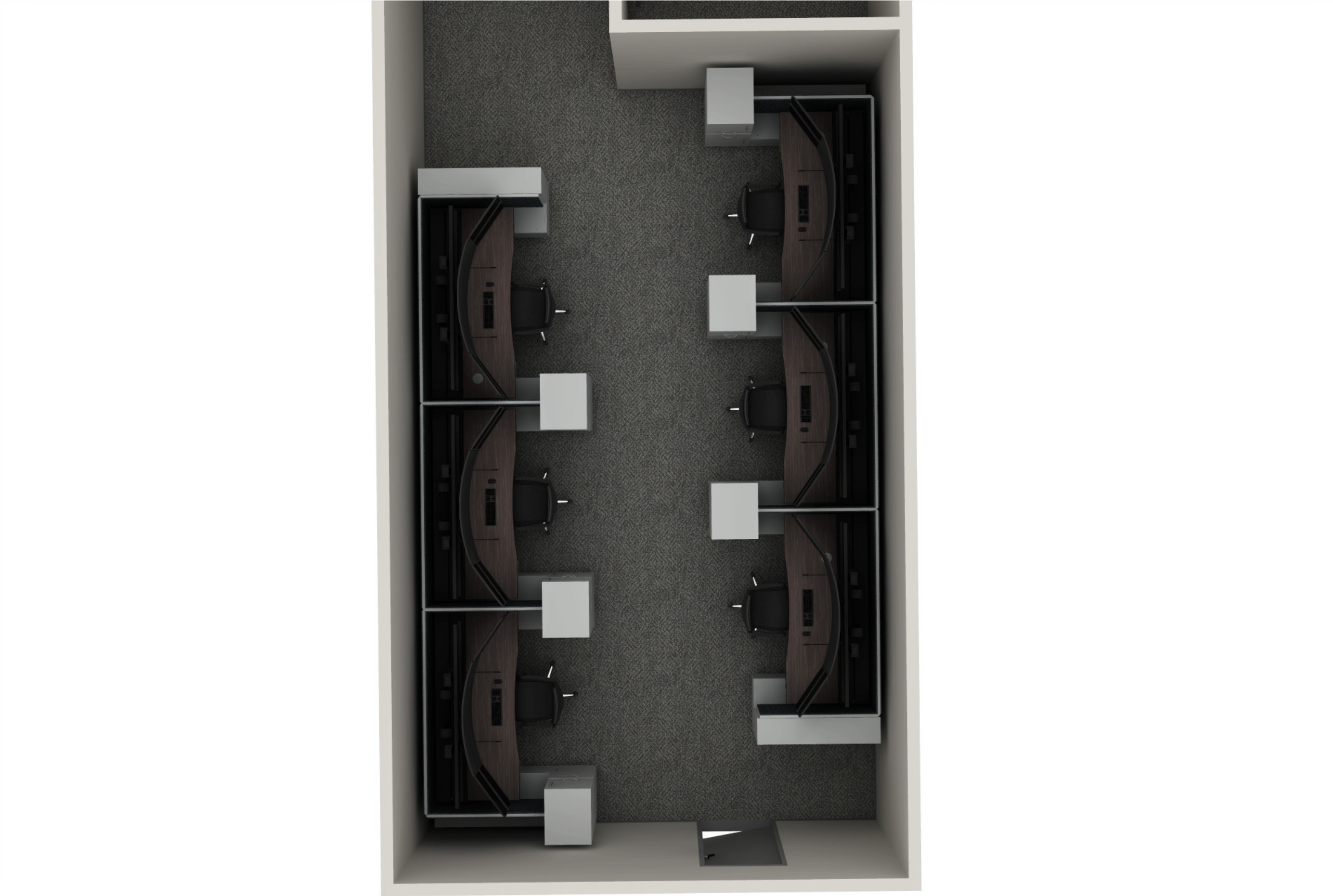
Watson Sales Rep

Dick Buss

Watson Account Manager

Keerie Mills





watson
consoles

26246 Twelve Trees Lane NW
Poulsbo, WA 98370
www.watsonconsoles.com 360.394.1300
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Project

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Typical 2D & 3D

84"W Pro Worksurface

Environmental Control

Dual Tier Monitor Array

Screens - 48"H Fabric

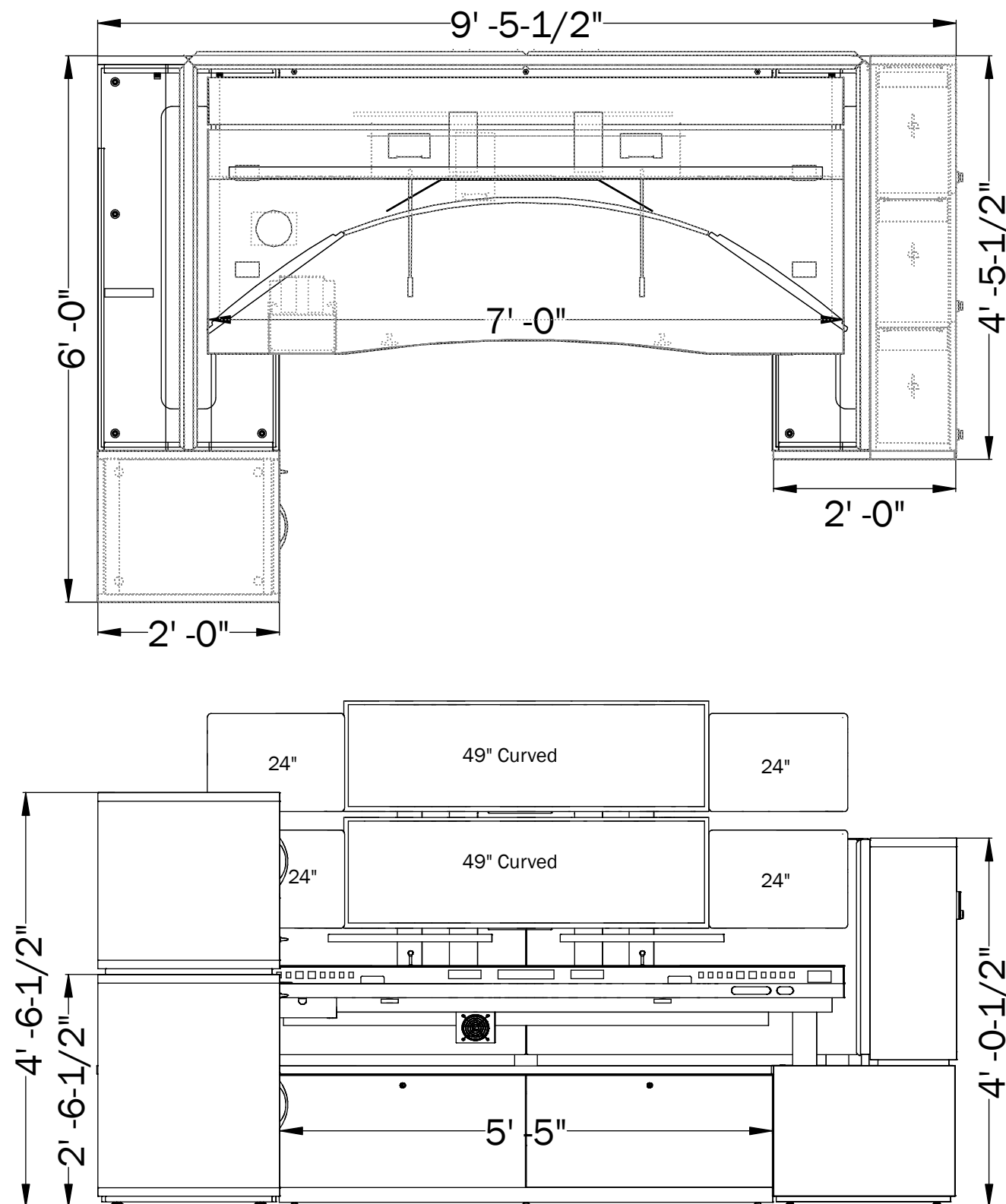
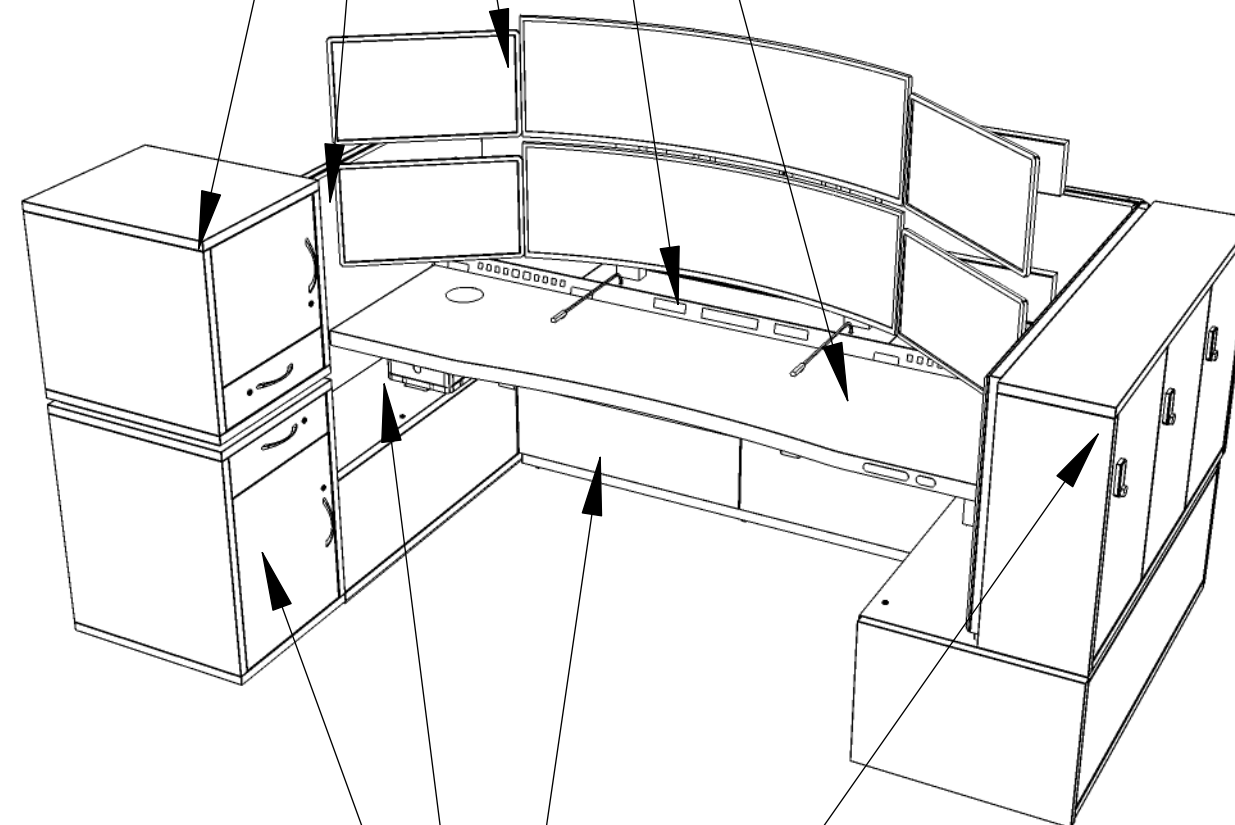
Closed Door / Box Stacker

Closed Door / Box Base Cabinet

Pendant Drawer

Technology Bridge

End Stacker Lockers



Mercury Pro All Positions

Project

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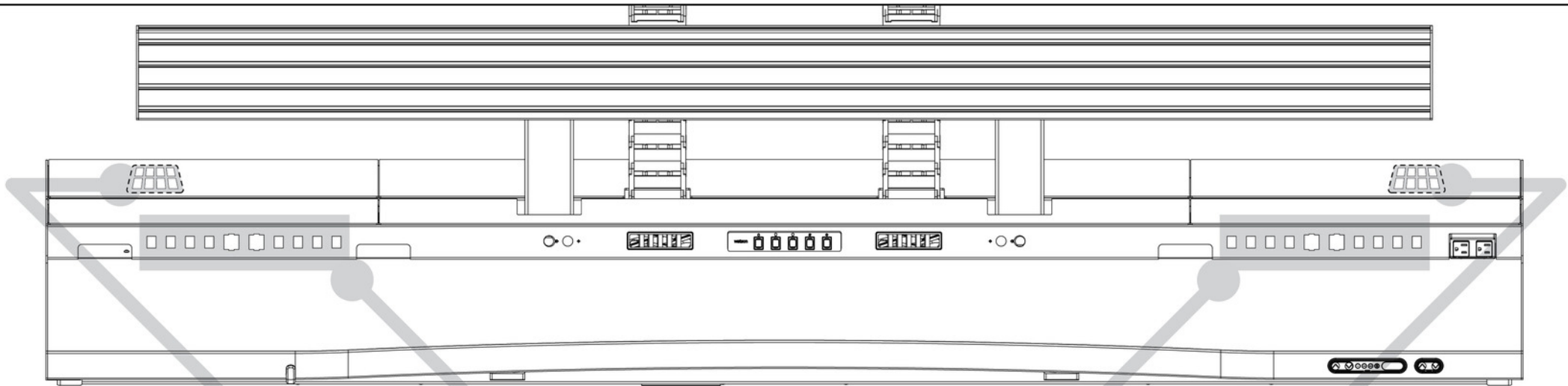
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Left Rear Ports

Monitor data ports, speakers
and/or video touchscreens.

Left User Data Ports

USB power available in large ports only.

Right Rear Ports

Monitor data ports, speakers
and/or video touchscreens.

Right User Data Ports

USB power available in large ports only.

Data Port Types

USB-A + USB-A Power
Specified in large center ports only

USB-C + USB-A Power
Specified in large center ports only

USB-A

USB-C

CAT6/RJ45

RJ12

3.5 Stereo

Bill of Material

Project: Jackson County Sheriff's Office (MO)

Sold to

Company name: Jackson County Sheriff's Office (MO)
Contact Person: A.J. Zarrillo
Contact Phone: 8165418017
Contact Fax:

Distributor

Company name: Dick Buss & Associates
Salesperson: Dick Buss
Salesperson Phone: 6089872100
Salesperson Fax: 6083452104



#	Qty	Part Number	Description	Sell	Ext. Sell
Main 01					
1	4	HD6H245118C	MERCURY PRO HUB, 24"D x 51"W x 18"H, CENTER	\$3,762.23	\$15,048.92
2	2	HD6H245118L-G	MERCURY PRO HUB, 24"D x 51"W x 18"H, LEFT HAND, WITH GROMMET	\$2,346.46	\$4,692.91
3	2	HD6H245118R-N	MERCURY PRO HUB, 24"D x 51"W x 18"H, RIGHT HAND, NO GROMMET	\$2,322.31	\$4,644.62
4	6	HD6W3684D	MERCURY PRO WORKSURFACE WITH DEPTH ADJUSTMENT, 36"D x 84"W x 24-50"H, WITH CONTOUR EDGE, DUAL TIER ARRAY	\$6,150.39	\$36,902.34
5	6	HG6TS84G	MERCURY TECH BRIDGE, SINGLE SIDED 12" D X 18"H, FOR A 84"W CONSOLE, WITH GROMMET	\$726.55	\$4,359.27
6	12	HGA78	MERCURY ARRAY 78"W	\$1,589.18	\$19,070.16
7	4	HGBS2418D-C	MERCURY BRIDGE SPACER, 24"D x 18"H DUAL, CENTER	\$83.41	\$333.64
8	2	HGBS2418D-L	MERCURY BRIDGE SPACER, 24"D x 18"H DUAL, LEFT HAND	\$83.41	\$166.82
9	2	HGBS2418D-R	MERCURY BRIDGE SPACER, 24"D x 18"H DUAL, RIGHT HAND	\$83.41	\$166.82
10	2	HGESS3L5148SR	MERCURY END STACKER STORAGE, 3 DOOR LOCKER, 11.375"D X 51"W X 38"H, RIGHT HAND, SINGLE	\$825.32	\$1,650.64
11	6	HGPBDB242030L	MERCURY PERSONAL BASE, DOOR BOX, 24"D x 20"W x 30"H, LEFT HAND	\$711.18	\$4,267.08
12	6	HGPSDB242024L	MERCURY PERSONAL STACKER, DOOR BOX, 24"D x, 20"W x 24"H, LEFT HAND	\$711.18	\$4,267.08
13	2	HGSOCBKT48L	MERCURY OUTSIDE CORNER BRACKET, 48"H	\$35.12	\$70.24
14	2	HGSOCBKT48R	MERCURY OUTSIDE CORNER BRACKET, 48"H	\$35.12	\$70.24
15	6	HGSR5148F	MERCURY RETURN SCREEN, 51"W x 48"H, ALL FABRIC PANEL	\$561.92	\$3,371.52
16	2	HGSRE5148F	MERCURY RETURN SCREEN, SINGLE FABRIC PANEL, 51"W x 48"H	\$425.83	\$851.66
17	6	HGSS8448F	MERCURY SPINE SCREEN, 84"W x 48"H, ALL FABRIC PANEL	\$864.83	\$5,188.98
18	4	HGSWIBKT48	MERCURY WINGED BRACKET, 48"H	\$30.73	\$122.92
19	2	HHC2418	MERCURY HUB COVER, 24"D x 18"H	\$52.68	\$105.36
20	6	TXX4X6GROUND	MERCURY, GROUND BAR KIT 4" X 6"	\$109.75	\$658.50
21	6	TXXHGDWR	MERCURY PENDANT DRAWER, FOR USE ON MERCURY PRO WORKSURFACES, 5.625"D X 12"W X 2.625"H	\$193.16	\$1,158.96
22	12	TXXHGMHSJ	MOTOROLA HEADSET JACK BRACKET, FOR LINEAR CONSOLES	\$35.12	\$421.44
23	12	TXXHGMSPK	MOTOROLA SPEAKER BRACKET	\$65.85	\$790.20
24	12	TXXTBLLDD	HG LRG DUAL DOOR TECH BRIDGE LIGHTS FOR 84-96W LINEAR, (NEED TO ORDER QTY 2 FOR DOOR PAIR)	\$250.23	\$3,002.76
25	6	TXXTECHAUDIO25	TECH LINK, 3.5MM STEREO AUDIO JACK, BLACK, 25' CORD	\$30.73	\$184.38
26	6	TXXTECHDATA25	TECH LINK, CAT6 / RJ45, DATA, BLACK, 25' CORD	\$52.68	\$316.08
27	6	TXXTECHPH25	TECH LINK, RJ11 / RJ12 PHONE JACK, BLACK, 25' CORD	\$26.34	\$158.04
28	24	TXXTECHUSB15	TECH LINK, SINGLE USB A, DATA, BLACK, 15' CORD	\$35.12	\$842.88
29	12	TXXTECHUSBP-ACB	TECH LINK, USB A+C, CHARGER, BLACK	\$122.92	\$1,475.04
30	6	TXXTSCQI	THROUGH SURFACE QI CHARGER	\$171.21	\$1,027.26
31	24	TXXUSBC-DATA	TECH LINK, SINGLE USB C, DATA, BLACK, 15' CORD	\$61.46	\$1,475.04
32	12	TXXVESACURVE	2 ARM VESA CURVE ADAPTER (FOR CURVED MONITORS LARGER THAN 34"W)	\$114.14	\$1,369.68
33	1	WAKEY-STD	MASTER KEY, STANDARD LOCK (082000)	\$30.73	\$30.73
34	1	WELCOMEPACKET	WATSON CONSOLES WELCOME PACKET	\$0.00	\$0.00

Bill of Material

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Contact Person: A.J. Zarrillo
Contact Phone: 8165418017
Contact Fax:

Distributor

Company name: Dick Buss & Associates
Salesperson: Dick Buss
Salesperson Phone: 6089872100
Salesperson Fax: 6083452104



#	Qty	Part Number	Description	Sell	Ext. Sell
				Total Main 01	\$118,262.21

Product Subtotal (Sell)	\$118,262.21
Product Surcharge (3 %)	\$3,547.87
Installation Surcharge for Prevailing Wage Requirements	\$8,081.70
Installation (Live Cutover Pricing)	\$32,326.80
Teardown and Disposal of (4) Existing Consoles	\$2,200.00
Freight	\$5,387.80
Grand Total (Sell)	\$169,806.38