

REQUEST FOR LEGISLATIVE ACTION

Version 6/10/19

Completed by County Counselor's Office:

Res/~~Ord~~ No.: 5414

Sponsor(s): Theresa Cass Galvin

Date: September 28, 2020

SUBJECT	<p>Action Requested <input type="checkbox"/> Resolution <input checked="" type="checkbox"/> Ordinance</p> <p>Project/Title: <u>Requesting an Ordinance appropriating \$4,500,000 from the undesignated balance of the County Improvement Fund; transferring \$1,400,000 within the Assessment Fund and awarding a Contract for the Maintenance of Assessment Records and Data for the Assessment Department to Tyler Technologies of Moraine, Ohio under the terms and conditions of Request for Proposal No. 69-19</u></p>																				
BUDGET INFORMATION <i>To be completed By Requesting Department and Finance</i>	<table border="1" style="width:100%; border-collapse: collapse;"> <tr> <td style="padding: 2px;">Amount authorized by this legislation this fiscal year:</td> <td style="text-align: right; padding: 2px;">\$5,850,000</td> </tr> <tr> <td style="padding: 2px;">Amount previously authorized this fiscal year:</td> <td style="padding: 2px;"></td> </tr> <tr> <td style="padding: 2px;">Total amount authorized after this legislative action:</td> <td style="text-align: right; padding: 2px;">\$5,850,000</td> </tr> <tr> <td style="padding: 2px;">Amount budgeted for this item * (including transfers):</td> <td style="text-align: right; padding: 2px;">\$5,850,000</td> </tr> <tr> <td style="padding: 2px;">Source of funding (name of fund) and account code number:</td> <td style="padding: 2px;"></td> </tr> <tr> <td style="padding: 2px;">APPROPRIATE FROM: 013-9999-32810 County Improvement Fund, Undesignated Fund Balance</td> <td style="text-align: right; padding: 2px;">\$4,450,000</td> </tr> <tr> <td style="padding: 2px;">APPROPRIATE TO: 013-1902-56790 County Improvement Fund, Assessment, Other Contractual Services</td> <td style="text-align: right; padding: 2px;">\$4,450,000</td> </tr> <tr> <td style="padding: 2px;">TRANSFER FROM: 045-8005-56830 Assessment Fund, Contingency, Emergency Fund</td> <td style="text-align: right; padding: 2px;">\$1,400,000</td> </tr> <tr> <td style="padding: 2px;">TRANSFER TO: 045 1902-56790 Assessment Fund, Assessment, Other Contractual Services</td> <td style="text-align: right; padding: 2px;">\$1,400,000</td> </tr> <tr> <td style="padding: 2px;">Total</td> <td style="text-align: right; padding: 2px;">\$5,850,000</td> </tr> </table> <p>* If account includes additional funds for other expenses, total budgeted in the account is: \$</p> <p>OTHER FINANCIAL INFORMATION:</p> <p><input type="checkbox"/> No budget impact (no fiscal note required) <input type="checkbox"/> Term and Supply Contract (funds approved in the annual budget); estimated value and use of contract: Department: _____ Estimated Use: _____</p> <p>Prior Year Budget (if applicable): _____ Prior Year Actual Amount Spent (if applicable): _____</p>	Amount authorized by this legislation this fiscal year:	\$5,850,000	Amount previously authorized this fiscal year:		Total amount authorized after this legislative action:	\$5,850,000	Amount budgeted for this item * (including transfers):	\$5,850,000	Source of funding (name of fund) and account code number:		APPROPRIATE FROM: 013-9999-32810 County Improvement Fund, Undesignated Fund Balance	\$4,450,000	APPROPRIATE TO: 013-1902-56790 County Improvement Fund, Assessment, Other Contractual Services	\$4,450,000	TRANSFER FROM: 045-8005-56830 Assessment Fund, Contingency, Emergency Fund	\$1,400,000	TRANSFER TO: 045 1902-56790 Assessment Fund, Assessment, Other Contractual Services	\$1,400,000	Total	\$5,850,000
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PRIOR LEGISLATION	<p>Prior ordinances and (date): _____ Prior resolutions and (date): _____</p>																				
CONTACT INFORMATION	<p>RLA drafted by (name, title, & phone): Barbara Casamento, Purchasing Administrator, 881-3253</p>																				
REQUEST SUMMARY	<p>The Assessment Department requires a contract for the Maintenance of Assessment Records and Data; this would include data collection, analysis and data entry of records. The Purchasing Department issued Request for Proposal No. 69-19 in response to those requirements.</p> <p>A total of twenty-two notices were distributed and four responses, one of which was a "No Bid" were received. The three remaining responses were evaluated as follows:</p> <table style="width:100%; border: none;"> <tr> <td style="padding: 2px;">Pearson's Appraisal Services of Richmond, Virginia</td> <td style="text-align: right; padding: 2px;">64.8 Points</td> </tr> <tr> <td style="padding: 2px;">Netterville Appraisal Services of St. Louis, Missouri</td> <td style="text-align: right; padding: 2px;">66.2 Points</td> </tr> <tr> <td style="padding: 2px;">Tyler Technologies of Moraine, Ohio</td> <td style="text-align: right; padding: 2px;">93.4 Points</td> </tr> </table> <p>Points were assigned for Responsiveness to General Conditions (5 Points); Respondent's Experience and Qualifications (45 Points); Respondent's Approach/Plan for Services (20 Points); Respondent's References (10 Points); and Respondent's Compensation Requirements (20 Points).</p>	Pearson's Appraisal Services of Richmond, Virginia	64.8 Points	Netterville Appraisal Services of St. Louis, Missouri	66.2 Points	Tyler Technologies of Moraine, Ohio	93.4 Points														
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	<p>Pursuant to Section 1054.6 of the Jackson County Code, the Assessment Department recommends award of a contract for the Maintenance of Assessment Records and Data to Tyler Technologies of Moraine, Ohio in the amount of \$5,850,000 as the lowest and best proposal received in response to Request for Proposal No. 69-19.</p> <p>The Director of Finance and Purchasing recommends the appropriation of \$4,450,000 from the undesignated fund balance of the County Improvement Fund as follows:</p> <table style="width: 100%; border: none;"> <thead> <tr> <th style="width: 70%;"></th> <th style="text-align: right;">FROM:</th> <th style="text-align: right;">TO:</th> </tr> </thead> <tbody> <tr> <td>013-9999-32810 County Improvement Fund, Undesignated Fund Balance</td> <td style="text-align: right;">\$4,450,000</td> <td></td> </tr> <tr> <td>013-1902-56790 County Improvement Fund, Assessment, Other Contractual Services</td> <td></td> <td style="text-align: right;">\$4,450,000</td> </tr> </tbody> </table> <p>And the transfer of funds within the Assessment Fund as follows:</p> <table style="width: 100%; border: none;"> <tbody> <tr> <td>045-8005-56830 Assessment Fund, Contingency, Emergency Fund</td> <td style="text-align: right;">\$1,400,000</td> <td></td> </tr> <tr> <td>045-1902-56790 Assessment Fund, Assessment, Other Contractual Services</td> <td></td> <td style="text-align: right;">\$1,400,000</td> </tr> </tbody> </table>		FROM:	TO:	013-9999-32810 County Improvement Fund, Undesignated Fund Balance	\$4,450,000		013-1902-56790 County Improvement Fund, Assessment, Other Contractual Services		\$4,450,000	045-8005-56830 Assessment Fund, Contingency, Emergency Fund	\$1,400,000		045-1902-56790 Assessment Fund, Assessment, Other Contractual Services		\$1,400,000
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CLEARANCE	<input type="checkbox"/> Tax Clearance Completed (Purchasing & Department) N/A <input type="checkbox"/> Business License Verified (Purchasing & Department) N/A <input checked="" type="checkbox"/> Chapter 6 Compliance - Affirmative Action/Prevailing Wage (County Auditor's Office)															
COMPLIANCE	<input type="checkbox"/> MBE Goals <input type="checkbox"/> WBE Goals No goals were assigned <input type="checkbox"/> VBE Goals															
ATTACHMENTS	The Abstract of Bids, the Award Recommendation Memorandum from Gail McCann Beatty, Director of Assessment, the Recap of Evaluation Committee Scores and the pertinent pages of Tyler Technology's proposal.															
REVIEW	<table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <td style="width: 70%;">Department Director: <i>Gail McCann Beatty</i></td> <td style="width: 30%;">Date: 9/23/2020</td> </tr> <tr> <td>Finance (Budget Approval): If applicable</td> <td style="text-align: center;"> <div style="border: 1px solid black; padding: 2px; display: inline-block;"> APPROVED <small>By Mark Lang at 10:38 am, Sep 24, 2020</small> </div> </td> </tr> <tr> <td>Division Manager: <i>J. M. Smith</i></td> <td>Date: 9-24-2020</td> </tr> <tr> <td>County Counselor's Office: <i>Bryan Covinsky</i></td> <td>Date: 9/24/20</td> </tr> </table>	Department Director: <i>Gail McCann Beatty</i>	Date: 9/23/2020	Finance (Budget Approval): If applicable	<div style="border: 1px solid black; padding: 2px; display: inline-block;"> APPROVED <small>By Mark Lang at 10:38 am, Sep 24, 2020</small> </div>	Division Manager: <i>J. M. Smith</i>	Date: 9-24-2020	County Counselor's Office: <i>Bryan Covinsky</i>	Date: 9/24/20							
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Fiscal Information (to be verified by Budget Office in Finance Department)

- This expenditure was included in the annual budget.
- Funds for this were encumbered from the _____ Fund in _____.
- There is a balance otherwise unencumbered to the credit of the appropriation to which the expenditure is chargeable and there is a cash balance otherwise unencumbered in the treasury to the credit of the fund from which payment is to be made each sufficient to provide for the obligation herein authorized.
- Funds sufficient for this expenditure will be/were appropriated by Ordinance # _____
- Funds sufficient for this appropriation are available from the source indicated below.

Account Number:	Account Title:	Amount Not to Exceed:

- This award is made on a need basis and does not obligate Jackson County to pay any specific amount. The availability of funds for specific purchases will, of necessity, be determined as each using agency places its order.
- This legislative action does not impact the County financially and does not require Finance/Budget approval.

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Res/Ord No.: 5414

Sponsor(s): Theresa Cass Galvin

Date: September 28, 2020

SUBJECT	<p>Action Requested <input checked="" type="checkbox"/> Resolution <input type="checkbox"/> Ordinance</p> <p>Project/Title: Requesting a transfer of \$2,721,465 within the County Improvement Fund and awarding a contract for a Computer Assisted Mass Appraisal (CAMA) System for the Assessment Department to Tyler Technology of Moraine, Ohio under the terms and conditions of Request for Proposal No. 1-20.</p>																								
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REQUEST SUMMARY	<p>The Assessment Department requires a Computer Assisted Mass Appraisal (CAMA) System to replacing aging software that no longer functions correctly. The Purchasing Department issued Request for Proposal No. 1-20 to meet those requirements.</p> <p>A total of fourteen notices were distributed and eleven responses were received and evaluated as follows:</p> <table border="1" style="width:100%; border-collapse: collapse;"> <thead> <tr> <th>Respondent Name and Address</th> <th>Average of Scores</th> </tr> </thead> <tbody> <tr> <td>Farragut Systems, Durham, North Carolina</td> <td style="text-align: center;">59.8</td> </tr> <tr> <td>Xsoft, Noblesville, Indiana</td> <td style="text-align: center;">59.8</td> </tr> <tr> <td>ERSI Canada, DeLand, Florida</td> <td style="text-align: center;">61.0</td> </tr> <tr> <td>Arkansas CAMA Technology (ACT), Fayetteville, Arkansas</td> <td style="text-align: center;">65.4</td> </tr> <tr> <td>Patriot Properties, Marblehead, Massachusetts</td> <td style="text-align: center;">66.8</td> </tr> <tr> <td>Manatron Aumentum, Portage, Michigan</td> <td style="text-align: center;">68.6</td> </tr> <tr> <td>E-Ring Software, Alpharetta, Georgia</td> <td style="text-align: center;">69.6</td> </tr> <tr> <td>Vision Government, Hudson, Massachusetts</td> <td style="text-align: center;">76.0</td> </tr> <tr> <td>Devnet, Sycamore, Illionis</td> <td style="text-align: center;">76.8</td> </tr> <tr> <td>Harris Govern, Allen, Texas</td> <td style="text-align: center;">84.6</td> </tr> <tr> <td>Tyler Technologies, Moraine, Ohio</td> <td style="text-align: center;">93.4</td> </tr> </tbody> </table> <p>Points were assigned for Responsiveness to Request for Proposal (10 points); Proposed System and Services (25 points); Proposed Timeline (25 points); Respondent Experience and Qualifications (25 points); and Pricing (15</p>	Respondent Name and Address	Average of Scores	Farragut Systems, Durham, North Carolina	59.8	Xsoft, Noblesville, Indiana	59.8	ERSI Canada, DeLand, Florida	61.0	Arkansas CAMA Technology (ACT), Fayetteville, Arkansas	65.4	Patriot Properties, Marblehead, Massachusetts	66.8	Manatron Aumentum, Portage, Michigan	68.6	E-Ring Software, Alpharetta, Georgia	69.6	Vision Government, Hudson, Massachusetts	76.0	Devnet, Sycamore, Illionis	76.8	Harris Govern, Allen, Texas	84.6	Tyler Technologies, Moraine, Ohio	93.4
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Fiscal Information (to be verified by Budget Office in Finance Department)

- This expenditure was included in the annual budget.
- Funds for this were encumbered from the _____ Fund in _____.
- There is a balance otherwise unencumbered to the credit of the appropriation to which the expenditure is chargeable and there is a cash balance otherwise unencumbered in the treasury to the credit of the fund from which payment is to be made each sufficient to provide for the obligation herein authorized.
- Funds sufficient for this expenditure will be/were appropriated by Ordinance # _____
- Funds sufficient for this appropriation are available from the source indicated below.

Account Number:	Account Title:	Amount Not to Exceed:

- This award is made on a need basis and does not obligate Jackson County to pay any specific amount. The availability of funds for specific purchases will, of necessity, be determined as each using agency places its order.
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<p>CONTACT INFORMATION</p>	<p>RLA drafted by (name, title, & phone): Barbara Casamento, Purchasing Administrator, 881-3253</p>														
<p>REQUEST SUMMARY</p>	<p>The Assessment Department requires a contract for Reassessment Services for 2021. The Purchasing Departments issued Request for Proposal No. 2-20 in response to those requirements.</p> <p>A total of twenty-three notifications were distributed and three responses were received and evaluated as follows:</p> <table> <tr> <td>Bliss Associates, Kansas City, Missouri</td> <td>56.8 Points</td> </tr> <tr> <td>Netterville Appraisal Services, St. Louis, Missouri</td> <td>57.8 Points</td> </tr> <tr> <td>Tyler Technologies, Moraine, Ohio</td> <td>90.6 Points</td> </tr> </table> <p>Points were assigned for Responsiveness to Request for Proposal (10 points); Ability to Perform (20 points); Personnel Qualifications (30 points); References (20 points) and Pricing (20 points).</p> <p>Pursuant to Section 1054.6 of the Jackson County Code, the Assessment Department recommends the Award of a Contract for Reassessment Services to Tyler Technologies of Moraine, Ohio in the amount of \$9,307,000 as the lowest and best proposal received.</p> <p>The Director of Finance and Purchasing recommends the appropriation of \$9,307,000 from the Undesignated Fund Balance of the County Improvement Fund as follows:</p>	Bliss Associates, Kansas City, Missouri	56.8 Points	Netterville Appraisal Services, St. Louis, Missouri	57.8 Points	Tyler Technologies, Moraine, Ohio	90.6 Points								
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	013-9999-32810 County Improvement Fund, Undesignated Fund Balance 013-1902-56040 County Improvement Fund, Assessment, Assessment Services	FROM \$9,307,000	TO \$9,307,000
CLEARANCE	<input type="checkbox"/> Tax Clearance Completed (Purchasing & Department) N/A <input type="checkbox"/> Business License Verified (Purchasing & Department) N/A <input checked="" type="checkbox"/> Chapter 6 Compliance - Affirmative Action/Prevailing Wage (County Auditor's Office)		
COMPLIANCE	<input type="checkbox"/> MBE Goals <input type="checkbox"/> WBE Goals No Goals Assigned <input type="checkbox"/> VBE Goals		
ATTACHMENTS	Abstract of Bids Received, the Award Recommendation Memorandum from Gail McCann Beatty, Director of Assessment, the Recap of Evaluation Committee Score and the pertinent pages of Tyler Technology's proposal.		
REVIEW	Department Director: <i>Gail McCann Beatty</i>	Date: <i>9/23/2020</i>	
	Finance (Budget Approval): <i>If applicable</i>	APPROVED By Mark Lang at 10:34 am, Sep 24, 2020	Date:
	Division Manager: <i>J. W. [Signature]</i>	Date: <i>9-24-2020</i>	
	County Counselor's Office: <i>Bryan Conroy</i>	Date: <i>9/24/20</i>	

Fiscal Information (to be verified by Budget Office in Finance Department)

- This expenditure was included in the annual budget.
- Funds for this were encumbered from the _____ Fund in ____.
- There is a balance otherwise unencumbered to the credit of the appropriation to which the expenditure is chargeable and there is a cash balance otherwise unencumbered in the treasury to the credit of the fund from which payment is to be made each sufficient to provide for the obligation herein authorized.
- Funds sufficient for this expenditure will be/were appropriated by Ordinance # _____
- Funds sufficient for this appropriation are available from the source indicated below.

Account Number:	Account Title:	Amount Not to Exceed:

- This award is made on a need basis and does not obligate Jackson County to pay any specific amount. The availability of funds for specific purchases will, of necessity, be determined as each using agency places its order.
- This legislative action does not impact the County financially and does not require Finance/Budget approval.

Supplemental Appropriation Request Jackson County, Missouri

Funds sufficient for this appropriation are available from the source indicated below.

Date: September 24, 2020

Ord # 5414

Department / Division	Character/Description	From	To
013 County Improvement Fund			
9999 -	32810 Undesignated Fund Balance	\$ 13,757,000	\$ -
5113 Non-Departmental - Cnty Imprvmnt	56790 Other Contractual Services	2,721,465	-
1902 Assessment	56040 Appraisal Services	-	9,307,000
1902 Assessment	56661 Software Purchases	-	2,721,465
1902 Assessment	56790 Other Contractual Services	-	4,450,000
		<u>\$ 16,478,465</u>	<u>\$ 16,478,465</u>
045 Assessment Fund			
8005 Non-Mandated Contingency	56830 Contingency Fund	1,400,000	-
1902 Assessment	56790 Other Contractual Services	-	1,400,000
		<u>\$ 1,400,000</u>	<u>\$ 1,400,000</u>
		<u>\$ 17,878,465</u>	<u>\$ 17,878,465</u>

APPROVED
By Mark Lang at 10:42 am, Sep 24, 2020

Budget Office

ABSTRACT OF BIDS

NO	DESCRIPTION	UNIT	QTY	No. 1 Metterville Appraisal services	ACT Fayetteville AR	Pearson Appraisal Richmond VA	Tyler Technologies Moraine OH	AMOUNT	AMOUNT
								AMOUNT	AMOUNT
1	See Bid			see bid	No bid	see bid	see bid		

CERTIFICATION OF BID OPENING
 BIDS WERE PUBLICLY
 OPENED AND RECORDED
 ON: January 28, 2020 BY
Mark Spino
 CLERK OF THE LEGISLATURE
Barbara Kajander
 PURCHASING



ASSESSMENT DEPARTMENT

(816) 881-3239
Fax: (816) 881-1388

JACKSON COUNTY

JACKSON COUNTY COURTHOUSE
415 EAST 12TH STREET, FIRST FLOOR MEZZANINE
KANSAS CITY, MISSOURI 64106
WWW.JACKSONGOV.ORG

MEMORANDUM

FROM: Gail McCann Beatty, Director of Assessment *GMB*
TO: Barbara Casamento, Purchasing Administrator
CC: Bob Crutsinger, Director of Finance
Mark Lang, Budget Administrator - Finance
DATE: September 15, 2020
RE: RFP 69-19 Maintenance of Assessment Records & Data services

On January 28, 2020 we received three responses to the Request for Proposals 69-19 for Maintenance of Assessment Records and Data, for use by the Assessment Department.

The evaluation committee was made up of five County staff members from Assessment, County Administration and Finance Departments. The committee reviewed, evaluated and scored the proposals. The attached summary of the evaluation committee notes explains the finalists discussed.

The committee selected Tyler Technologies as the best qualified and we have negotiated a fee schedule for all products and services as summarized below and detailed on the attached.

■ RFP 69-19 Maintenance of Assessment Records & Data
\$5,850,000.00

- Year 1 (2020) - \$3,460,275.00
- Year 2 (2021) - \$2,389,725.00

This is intended to be funded from Contingency Fund account 045-8005-56830 (\$1,400,000). The remaining balance (\$4,450,000.00) is being requested to be appropriated from the 2020 Undesignated Fund balance.

**Jackson County, MO --- Evaluation Scoring Sheet
RFP 69-19 - Maintenance of Assessment Records & Data**

Evaluator	Netterville Appraisal Services	Pearson's Appraisal Service, Inc.	Tyler Technologies, Inc.
	58	48	85
	60	57	100
	75	65	100
	65	75	90
	73	79	92
Total	331	324	467



Solution Pricing

Tyler will perform the 2020 services described in our Statement of Services for a fee of THREE MILLION FOUR HUNDRED SIXTY THOUSAND TWO HUNDRED SEVENTY-FIVE DOLLARS (\$3,460,275). Year 2 services to be completed in 2021 would be performed for a fee of TWO MILLION THREE HUNDRED EIGHTY-NINE THOUSAND SEVEN HUNDRED TWENTY-FIVE DOLLARS (\$2,389,725). The total fee for both years is FIVE MILLION EIGHT HUNDRED FIFTY THOUSAND DOLLARS (\$5,850,000).

Billing will be submitted by progress, or percentage completed.

Project Task	Fee
<i>Project Start-up</i>	
Project Planning, Software licenses, Local Hiring, Training & Commencement Activities	\$292,500.00
<i>1st Year Activities</i>	
Parcel Inventory Review Residential Improved – 120,000 parcels	
Parcel Inventory Review Residential Vacant Land – 21,000 parcels	
Parcel Inventory Review Agricultural Improved – 3,500 parcels	
Parcel Inventory Review Exempt – 14,000 parcels	
Parcel Inventory Review Commercial – 12,000 parcels	
Occupancy/Permit Review – 6,000 parcels	
New Construction Data Collection – 5,000 parcels	
Sales Verification/Validation – 35,000 parcels	
<i>1st Year Activities Fee</i>	\$3,167,775.00
Total Fee Year 1	\$3,460,275.00
<i>2nd Year Activities</i>	
Parcel Inventory Review Residential Improved – 120,000 parcels	
Parcel Inventory Review Residential Vacant Land – 21,000	
Parcel Inventory Review Agricultural Improved – 3,500 parcels	
Parcel Inventory Review Exempt – 14,000 parcels	
Parcel Inventory Review Commercial – 12,000 parcels	
Occupancy/Permit Review – 6,000 parcels	
New Construction Data Collection – 5,000 parcels	
Sales Verification/Validation – 35,000	
<i>2nd Year Activities Fee</i>	\$2,389,725.00
Total 2 Year Fee	\$5,850,000.00

ABSTRACT OF BIDS


NO	DESCRIPTION	UNIT	QTY	X-Soft		E-Ring		ACT		Farragut		Vision	
				Fisher	IN	Software	Alpharette	Fayetteville	AR	Durham	NC	Government	Hudson
				AMOUNT		AMOUNT	GA	AMOUNT		AMOUNT		AMOUNT	
1	See Bid												

Request for Proposal No. 1-20
 CAMA
 Opens: 2:00 PM, CST on 2/25/20

CERTIFICATION OF BID OPENING
 BIDS WERE PUBLICLY
 OPENED AND RECORDED
 ON: February 25, 2020
 Madi H. Rowland
 CLERK OF THE LEGISLATURE
 Debraa Gwamant
 PURCHASING

ABSTRACT OF BIDS

NO	DESCRIPTION	UNIT	QTY	Patriot	Devnet	Harris	ESRI	Tyler
				Properties Marblehead MA	Sycamore IL	Govern Allen TX	Toronto Ontario Canada	Technologies Moraine OH
				AMOUNT	AMOUNT	AMOUNT	AMOUNT	AMOUNT
1	See Bid			See bid	See bid	See bid	See bid	See bid

CERTIFICATION OF BID OPENING
 BIDS WERE PUBLICLY
 OPENED AND RECORDED
 ON: February 25, 2020 BY

 CLERK OF THE LEGISLATURE
 PURCHASING



ASSESSMENT DEPARTMENT
JACKSON COUNTY

(816) 881-3239
Fax: (816) 881-1388

JACKSON COUNTY COURTHOUSE
415 EAST 12TH STREET, FIRST FLOOR MEZZANINE
KANSAS CITY, MISSOURI 64106
WWW.JACKSONGOV.ORG

MEMORANDUM

FROM: Gail McCann Beatty, Director of Assessment *GMB*
TO: Barbara Casamento, Purchasing Administrator
CC: Bob Crutsinger, Director of Finance
Mark Lang, Budget Administrator – Finance
DATE: September 15, 2020
RE: RFP 1-20 Computer Assisted Mass Appraisal

On February 25, 2020 we received eleven responses to the Request for Proposal 1-20 for a Computer Assisted Mass Appraisal (CAMA) system for use by the Assessment Department.

The evaluation committee was made up of six County staff members from Assessment, County Administration, IT and Finance Departments. The committee reviewed, evaluated and scored the proposals. The attached summary of the evaluation committee notes explains the finalists discussed.

The committee selected Tyler Technologies as the best qualified and we have negotiated a fee schedule for all products and services as summarized below and detailed on the attached.

■ RFP 1-20 Computer Assisted Mass Appraisal	
• (including year one maintenance of \$954,900.00)	\$2,721,465.00

This is intended be funded from the County Improvement Fund; Non-Departmental funding account 013-5113-56790.

**Jackson County, MO --- Evaluation Scoring Sheet
RFP 1-20 - Turn-Key Computer Assisted Mass Appraisal (CAMA) for Assessment Dept**

Respondent Name							Total
Arkansas CAMA Technology, Inc. (ACT)	59	75	60	63	70	327	
DEVNET Incorporated	73	76	80	77	78	384	
E-Ring Software Solutions, Inc.	56	82	70	62	78	348	
Ersi Canada Limited	55	65	45	75	65	305	
Harris Govern	63	90	94	81	95	423	
Farragut Systems, Inc.	55	65	63	56	60	299	
Patriot Properties, Inc.	50	79	72	59	74	334	
Manatron, Inc. D.B.A Aumentum Technologies	55	66	55	71	96	343	
Tyler Technologies, Inc.	87	95	98	92	95	467	
Vision Government Solutions	58	87	75	73	87	380	
Xsoft, Inc.	50	66	60	62	61	299	



Quoted By: Troy Fryman
 Date: 2/25/2020
 Quote Expiration: 5/25/2020
 Quote Name: Jackson County, MO

Sales Quotation For
 Jackson County, Missouri Assessment Department
 Jackson County Courthouse, Room G-1
 415 East 12 St.
 Kansas City, MO 64106

iasWorld Software as a Service

Description	# Years	Annual SaaS Fee	Total
Core Software:			
iasWorld CAMA	3	686,380.00	2,059,140.00
iasWorld Appeals Tracking	3	77,290.00	231,870.00
iasWorld Personal Property	3	96,640.00	289,920.00
iasWorld Public Access	3	53,990.00	161,970.00
iasWorld SmartFile	3	40,600.00	121,800.00
Net Annual SaaS Fee		954,900.00	2,864,700.00

OPTIONAL Software:

iasWorld Tax Billing & Collection (incl. Delinquent Tax Collection)

	3	218,385.00	655,155.00
Optional Net Annual SaaS Fee		218,385.00	655,155.00

iasWorld Professional Services

Description	Fee
-------------	-----

Core Software:

Project Management	\$152,100.00
Install & DBA	\$15,000.00
Assess & Define	\$40,480.00
Build & Validate	\$115,345.00
Reports & Integrations	\$21,000.00
Conversion	\$90,390.00
Training	\$13,800.00
Testing	\$27,600.00
Production Cutover	\$9,200.00
Post Live Support	\$48,500.00
Personal Property	\$46,000.00
Inquiry & Appeals	\$46,000.00
Public Access	\$39,215.00
SmartFile	\$65,550.00
TCM	\$41,400.00
Core Sub-Total	\$771,580.00

OPTIONAL Software:

Project Management	\$40,560.00
Install & DBA	\$5,000.00
Assess & Define	\$48,760.00
Build & Validate	\$143,520.00
Conversion	\$211,025.00
Training	\$13,800.00
Testing	\$13,800.00
Production Cutover	\$18,400.00
Post Live Support	\$9,250.00
Core Sub-Total	\$504,115.00

SUMMARY

Core Software		
Total SaaS	\$0.00	954,900.00
Total Tyler Services	\$771,580.00	\$0.00
Total 3rd Party Hardware, Software and Services	\$0.00	\$0.00
Summary Total	\$771,580.00	\$954,900.00

Estimated Travel Expenses

\$113,080.00

ABSTRACT OF BIDS

Request for Proposal No. 2-20 Reassessment Services Opens: 2:00 PM, CST on 2/25/20				Bliss Kansas City MO		Tyler Technologies Moraine OH		No. 1 Netheraville Appraisal Services	
NO	DESCRIPTION	UNIT	QTY	AMOUNT	AMOUNT	AMOUNT	AMOUNT	AMOUNT	AMOUNT
1	See Bid			See bid	See bid	See bid	See bid	See bid	See bid

CERTIFICATION OF BID OPENING
BIDS WERE PUBLICLY
OPENED AND RECORDED
ON February 25, 2020 BY
Medi M. Pauland
CLERK OF THE LEGISLATURE
Barbara Comneno
PURCHASING



ASSESSMENT DEPARTMENT
JACKSON COUNTY

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MEMORANDUM

FROM: Gail McCann Beatty, Director of Assessment *GMB*
TO: Barbara Casamento, Purchasing Administrator
CC: Bob Crutsinger, Director of Finance
Mark Lang, Budget Administrator – Finance
DATE: September 15, 2020
RE: RFP 2-20 Reassessment Services

On February 25, 2020 we received three responses to the Request for Proposal 2-20 for a Reassessment Services for use by the Assessment Department.

The evaluation committee was made up of five County staff members from Assessment, County Administration and Finance Departments. The committee reviewed, evaluated and scored the proposals. The attached summary of the evaluation committee notes explains the finalists discussed.

The committee selected Tyler Technologies as the best qualified and we have negotiated a fee schedule for all products and services as summarized below and detailed on the attached.

- RFP 2-20 Reassessment Services (2023 Reassessment) \$9,497,000.00
 - Discount \$190,000.00 \$9,307,000.00

This entire amount (\$9,307,000.00) is being requested to be appropriated from the 2020 Undesignated Fund balance.

**Jackson County, MO --- Evaluation Scoring Sheet
RFP 2-20 - Reassessment Services for Assessment Department**

Criteria	Bliss Associates, LLC	Netterville Appraisal Services	Tyler Technologies, Inc.
	51	53	80
	30	40	100
	60	65	95
	75	65	90
	68	66	88
Total	284	289	453



Solution Pricing

Description	Cost Per Parcel
Commercial Improved/Exempt	\$99.90
Commercial Vacant Land	\$ 6.96
Residential Improved	\$21.98
Residential Vacant Land	\$ 6.96
Agricultural Improved	\$28.94
Agricultural Vacant Land	\$16.70
Total extended proposed cost for RFP 02-20, Reassessment Services	\$9,497,000.00

For reference purposes, the figures below represent the total cost for both the County's RFP's for Maintenance of Assessment Records and Reassessment Services projects:

Project	Total Cost
Proposed cost for RFP 69-19 Maintenance of Assessment Records	\$5,850,000.00
Grand total cost for complete data collection, reassessment, new construction and sales verification.	\$15,347,000.00*

Company Name: Tyler Technologies, Inc.	Contact Name: Gus Tenhundfeld
Title: Inside Sales Manager	Printed Name: Gus Tenhundfeld
Signature:	Phone No.: 800-800-2581
Address: 1 Tyler Way	E-Mail: gus.tenhundfeld@tylertech.com
Moraine, OH 45439	Cell Phone No: N/A
Date: 2/21/2020	