

REQUEST FOR LEGISLATIVE ACTION

Completed by County Counselor's Office:

Res/Ord No.: 19689

Sponsor(s): Greg Grounds

Date: January 16, 2018

SUBJECT	Action Requested <input checked="" type="checkbox"/> Resolution <input type="checkbox"/> Ordinance Project/Title: <u>Awarding a Twenty-Four Month Term and Supply Contract with Three Twelve Month Options to Extend, for the furnishing of Paint and Paint Supplies for use by the Facilities Management Department (includes Department of Corrections Facilities) and Parks + Rec to PPG Architectural Finishes, Inc. of Kansas City, MO and The Sherwin Williams Company of Kansas City, MO under the terms and conditions of Invitation to Bid 84-17.</u>																																																				
BUDGET INFORMATION <i>To be completed By Requesting Department and Finance</i>	<table border="1" style="width:100%; border-collapse: collapse;"> <tr> <td style="width:80%;">Amount authorized by this legislation this fiscal year:</td> <td style="width:20%;"></td> </tr> <tr> <td>Amount previously authorized this fiscal year:</td> <td></td> </tr> <tr> <td>Total amount authorized after this legislative action:</td> <td></td> </tr> <tr> <td>Amount budgeted for this item * (including transfers):</td> <td></td> </tr> <tr> <td>Source of funding (name of fund) and account code number:</td> <td></td> </tr> </table> <p>* If account includes additional funds for other expenses, total budgeted in the account is: \$</p> <p>OTHER FINANCIAL INFORMATION:</p> <p><input type="checkbox"/> No budget impact (no fiscal note required) <input checked="" type="checkbox"/> Term and Supply Contract (funds approved in the annual budget); estimated value and use of contract: Department: Estimated Use:</p> <table style="width:100%;"> <tr> <td style="width:60%;">Facilities Management (includes DOC)</td> <td style="text-align: right;">\$150,000.00</td> </tr> <tr> <td>Parks + Rec</td> <td style="text-align: right;">\$ 25,500.00</td> </tr> </table> <p>Prior Year Budget (if applicable): Prior Year Actual Amount Spent (if applicable):</p>					Amount authorized by this legislation this fiscal year:		Amount previously authorized this fiscal year:		Total amount authorized after this legislative action:		Amount budgeted for this item * (including transfers):		Source of funding (name of fund) and account code number:		Facilities Management (includes DOC)	\$150,000.00	Parks + Rec	\$ 25,500.00																																		
Amount authorized by this legislation this fiscal year:																																																					
Amount previously authorized this fiscal year:																																																					
Total amount authorized after this legislative action:																																																					
Amount budgeted for this item * (including transfers):																																																					
Source of funding (name of fund) and account code number:																																																					
Facilities Management (includes DOC)	\$150,000.00																																																				
Parks + Rec	\$ 25,500.00																																																				
PRIOR LEGISLATION	Prior ordinances and (date): Prior resolutions and (date): 18278 (October 21, 2013), 17661 (September 12, 2011)																																																				
CONTACT INFORMATION	RLA drafted by (name, title, & phone): Katie Bartle, Senior Buyer, 816-881-3465																																																				
REQUEST SUMMARY	The Facilities Management Division (includes Department of Corrections) and Parks + Rec require a Term and Supply Contract for the furnishing of Paint and Paint Supplies. The Purchasing Department issued Invitation to Bid 84-17 in response to those requirements. A total of twenty-nine notifications were distributed and four bids were received and evaluated as follows:																																																				
	<table border="1" style="width:100%; border-collapse: collapse; text-align: center;"> <thead> <tr> <th style="width:40%;">Item</th> <th style="width:10%;">Unit of Measure</th> <th style="width:10%;">Sherwin Williams</th> <th style="width:10%;">PPG Architectural Finishes</th> <th style="width:10%;">Davis Paint</th> <th style="width:10%;">Spectrum Paint</th> </tr> </thead> <tbody> <tr> <td>Acrylic Latex Paint, Exterior Wood, Flat Sheen, Better Quality</td> <td>5 Gallon Pail</td> <td>\$76.95</td> <td>\$75.00</td> <td>\$79.25</td> <td>\$90.50</td> </tr> <tr> <td>100% Acrylic Latex Primer, Best Quality, Exterior Wood</td> <td>1 Gallon</td> <td>\$30.95</td> <td>\$17.99</td> <td>\$21.40</td> <td>\$20.00</td> </tr> <tr> <td>Paint Thinner, Mineral Spirits</td> <td>1 Gallon</td> <td>\$7.25</td> <td>\$6.99</td> <td>\$7.99</td> <td>\$6.95</td> </tr> <tr> <td>Paint Thinner, Mineral Spirits</td> <td>2 ½ Gallon Pail</td> <td>\$18.13</td> <td>\$16.99</td> <td>\$17.45</td> <td>\$17.95</td> </tr> <tr> <td>Paint Thinner, Mineral Spirits</td> <td>5 Gallon Pail</td> <td>\$37.50</td> <td>\$34.99</td> <td>\$34.90</td> <td>\$39.95</td> </tr> <tr> <td>Lacquer Thinner</td> <td>1 Gallon</td> <td>\$10.00</td> <td>\$9.50</td> <td>\$9.60</td> <td>\$10.49</td> </tr> <tr> <td>Lacquer Thinner</td> <td>5 Gallon Pail</td> <td>\$40.00</td> <td>\$36.00</td> <td>\$67.43</td> <td>\$39.95</td> </tr> </tbody> </table>					Item	Unit of Measure	Sherwin Williams	PPG Architectural Finishes	Davis Paint	Spectrum Paint	Acrylic Latex Paint, Exterior Wood, Flat Sheen, Better Quality	5 Gallon Pail	\$76.95	\$75.00	\$79.25	\$90.50	100% Acrylic Latex Primer, Best Quality, Exterior Wood	1 Gallon	\$30.95	\$17.99	\$21.40	\$20.00	Paint Thinner, Mineral Spirits	1 Gallon	\$7.25	\$6.99	\$7.99	\$6.95	Paint Thinner, Mineral Spirits	2 ½ Gallon Pail	\$18.13	\$16.99	\$17.45	\$17.95	Paint Thinner, Mineral Spirits	5 Gallon Pail	\$37.50	\$34.99	\$34.90	\$39.95	Lacquer Thinner	1 Gallon	\$10.00	\$9.50	\$9.60	\$10.49	Lacquer Thinner	5 Gallon Pail	\$40.00	\$36.00	\$67.43	\$39.95
Item	Unit of Measure	Sherwin Williams	PPG Architectural Finishes	Davis Paint	Spectrum Paint																																																
Acrylic Latex Paint, Exterior Wood, Flat Sheen, Better Quality	5 Gallon Pail	\$76.95	\$75.00	\$79.25	\$90.50																																																
100% Acrylic Latex Primer, Best Quality, Exterior Wood	1 Gallon	\$30.95	\$17.99	\$21.40	\$20.00																																																
Paint Thinner, Mineral Spirits	1 Gallon	\$7.25	\$6.99	\$7.99	\$6.95																																																
Paint Thinner, Mineral Spirits	2 ½ Gallon Pail	\$18.13	\$16.99	\$17.45	\$17.95																																																
Paint Thinner, Mineral Spirits	5 Gallon Pail	\$37.50	\$34.99	\$34.90	\$39.95																																																
Lacquer Thinner	1 Gallon	\$10.00	\$9.50	\$9.60	\$10.49																																																
Lacquer Thinner	5 Gallon Pail	\$40.00	\$36.00	\$67.43	\$39.95																																																

Item	Unit of Measure	Sherwin Williams	PPG Architectural Finishes	Davis Paint	Spectrum Paint
Oil Base Interior Enamel Semi-Gloss	1 Gallon	\$19.20	\$20.95	\$19.75	\$27.85
Latex Eggshell (Pro-Mar 200) Wall Paint	1 Gallon	\$19.35	\$12.95	\$15.72	\$15.28
Latex Eggshell (Pro-Mar 200) Wall Paint	5 Gallon Pail	\$91.75	\$64.75	\$78.60	\$76.40
Latex Flat (Pro-Mar 200) Wall Paint	1 Gallon	\$10.99	\$12.95	\$14.82	\$12.10
Latex Flat (Pro-Mar 200) Wall Paint	5 Gallon Pail	\$54.95	\$64.75	\$74.10	\$60.50
Semi-Gloss Polyurethane, Clear Wood Finish	1 Gallon	\$31.99	\$26.95	\$38.44	\$35.95
Oil Base Stain Killer, Kilz or Better	1 Gallon	\$18.01	\$15.95	\$15.59	\$20.80
Oil Base Stain Killer, Kilz or Better	5 Gallon Pail	\$90.05	\$79.75	\$85.37	\$101.40
Oil Base Stain Killer, Kilz or Better, Spray Can	Case	\$21.84 \$3.64 ea	\$47.88 \$3.99 ea	\$29.88 \$4.98 ea	\$3.85 ea
Ultra Lite Drywall Compound	5 Gallon Pail	\$16.00	\$15.50	No Bid	\$13.40
OSHA Safety Yellow, High Gloss Oil	1 Gallon	\$26.50	\$24.95	\$23.75	\$32.70
OSHA Safety Yellow, High Gloss Oil	5 Gallon Pail	\$132.50	\$124.75	\$118.75	\$163.50
Ceiling Paint, Latex, Flat, White	1 Gallon	\$10.99	\$7.95	\$10.41	\$11.75
Ceiling Paint, Latex, Flat, White	5 Gallon Pail	\$54.95	\$39.75	\$52.05	\$55.75
Denatured Alcohol	1 Gallon	\$9.00	\$8.95	\$7.99	\$8.20
Quick Dry Oil Enamel with Rust Protection, Flat Black	1 Gallon	\$16.90	\$23.95	\$17.21	\$31.50
Oil Base Floor and Deck Enamel	1 Gallon	\$19.20	\$19.95	\$21.77	\$39.25
Discount off Manufacturer's Published Price List		20%	25% Paints 20% Supplies	Varies	30%
Up-Charge for Deep Tones and Accents		None	None	None	\$1.00/Gal

Pursuant to Section 1054.6 of the Jackson County Code, the Director of Finance and Purchasing recommends the award of a Twenty-Four Month Term and Supply Contract with Three Twelve Month Options to Extend, for the furnishing of Paint and Paint Supplies for use by the Facilities Management Division (includes Department of Corrections Facilities) and Parks + Rec to PPG Architectural Finishes, Inc., of Kansas City, MO and The Sherwin Williams Company of Kansas City, MO as the best bids received.

The split award will allow Parks + Rec to take advantage of the lowest prices provided by PPG Architectural Finishes, Inc., of Kansas City, MO. Facilities Management Division (including Department of Corrections Facilities) requires the color matching capabilities of The Sherwin Williams Company, of Kansas City, MO.

This award is made on an "as needed" basis and does not obligate Jackson County, Missouri to pay any specific amount. The availability of funds for specific purchases is subject to annual approval.

CLEARANCE

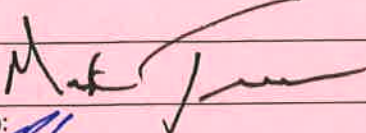

- Tax Clearance Completed (Purchasing & Department) N/A
- Business License Verified (Purchasing & Department) N/A
- Chapter 6 Compliance - Affirmative Action/Prevailing Wage (County Auditor's Office)

COMPLIANCE

- MBE Goals
- WBE Goals No Goals Assigned
- VBE Goals

ATTACHMENTS

Abstract of Bids, Award Recommendations from the Using Departments, and the pertinent pages of each vendor's bid documents.

REVIEW	Department Director: 	Date: 1/5/2018
	Finance (Budget Approval): <i>If applicable</i> 	Date: 1/8/18
	Division Manager:	Date:
	County Counselor's Office:	Date:

Fiscal Information (to be verified by Budget Office in Finance Department)

- This expenditure was included in the annual budget.
- Funds for this were encumbered from the _____ Fund in ____.
- There is a balance otherwise unencumbered to the credit of the appropriation to which the expenditure is chargeable and there is a cash balance otherwise unencumbered in the treasury to the credit of the fund from which payment is to be made each sufficient to provide for the obligation herein authorized.
- Funds sufficient for this expenditure will be/were appropriated by Ordinance #
- Funds sufficient for this appropriation are available from the source indicated below.

Account Number:	Account Title:	Amount Not to Exceed:

- This award is made on a need basis and does not obligate Jackson County to pay any specific amount. The availability of funds for specific purchases will, of necessity, be determined as each using agency places its order.
- This legislative action does not impact the County financially and does not require Finance/Budget approval.



JACKSON COUNTY

Parks + Rec.

22807 Woods Chapel Road
Blue Springs, Missouri 64015
www.jacksongov.org

*Administration
Historic Sites
Ranger Station
Leisure Services
(816) 503-4800
Fax (816) 795-1234*

*Kemper Outdoor
Education Center
(816) 229-8980*

*Fred Arbanas
Golf Course at
Longview Lake
(816) 761-9445*

*Blue Springs Marina
(816) 795-1112*

*Jacomo Marina
(816) 795-8888*

*Longview Marina
(816) 966-0131*

*Special Population
Services
(816) 763-5130*

MEMORANDUM

TO: Katie Bartle, Senior Buyer, Purchasing

FROM: Wayne Shipley, Park Supervisor

DATE: December 4, 2017

SUBJECT: T/S Contract No. 84-17 "Painting & Painting Supplies"

The Parks + Rec. Department recommendation is to award the contract to PPG Paints as the lowest and best bid.

Our **projected usage** during the next twelve months is \$25,500.

300 – 1654 – 57340 - \$5,500

300 – 1682 – 57340 - \$1,500

003 – 1602 – 57340 - \$18,500

Frank White Jr., County Executive



JACKSON COUNTY DEPT. OF CORRECTIONS
1300 CHERRY
KANSAS CITY, MISSOURI 64106

TO: Katie Bartle, Senior Buyer
FROM: Craig Mosher, Facility Administrator
DATE: December 5, 2017
RE: Paint and Supplies

The Department of Corrections recommends award of T&S 84-17: Paint and Paint Supplies to Sherwin Williams.

The Department of Corrections does not use all of the products in the bid. The ones mostly used are:

1. Oil based enamel
2. Latex flat white
3. Paint thinner
4. Lacquer thinner

The vendor with the lowest cost for these products is Sherwin Williams.

Samples of latex eggshell paint were obtained from each vendor. Coverage rates for all samples except Sherwin Williams indicated that applying additional paint to surfaces may be needed. One vendor recommended a two coat application. Sherwin Williams paint coats better, achieving a lower cost per gallon. This was documented in a 2013 email to Annessa Culbertson, then Senior Buyer, in the Purchasing Department. (See Attached)

Sherwin Williams has store locations that are centrally located to the KC metro area. This reducing time spent on acquiring supplies. The locality also cuts response time in case of emergencies.

Sherwin Williams provides excellent customer service. Their knowledge is invaluable when product questions arise and when different applications and advice is needed.

Department of Corrections currently uses Sherwin Williams. Color matching will be more difficult if another vendor is chosen. Although most vendors have color matching technology, the colors may not be the same. This plays an important role with touch up painting and trying to match surface colors.

After review, the Department of Corrections recommends Sherwin Williams for award.



JACKSON COUNTY
Facilities Management Division

Res. 19689

Jackson County Courthouse
415 East 12th Street, Third Floor Mezzanine
Kansas City, Missouri 64106
jacksongov.org

(816) 881-3258
Fax: (816) 881-3583

MEMORANDUM

From: Joseph Tomlinson, Facilities Management Administrator

To: Katie Bartle, Senior Buyer, Purchasing Department

Date: 12/27/2017

Subject: Bid Evaluation 84-17, Paint and Paint Supply T&S Contract Recommendation

Katie,

This memorandum is being prepared and submitted in response to your request for feedback regarding the above contract being awarded by Jackson County for Paint and Paint Supply on a Term and Supply basis.

The Facilities Division would like to recommend moving forward with Sherwin Williams, a vendor who applied for this contract and subsequently returned a bid including a rapid turnaround time for availability of paint, as well as the ability to exactly match the entire Jackson County paint spectrum already in use. These factors are important when dealing with the standardization and quick turnaround needed for County construction and repair projects.

Thank you,

A handwritten signature in black ink, appearing to read "Joseph Tomlinson".

Joseph Tomlinson
Facilities Management Administrator
816.881.3748 (desk)
816.217.9310 (mobile)

Frank White, Jr., County Executive

STATEMENT OF CONTRACTOR'S QUALIFICATIONS
 (Complete in full, Use attachments if necessary)

Name of Bidder: <i>The Sherwin-Williams Company</i>	
Address with Zip Code: <i>101 Prospect Ave NW, Cleveland, OH 44115</i>	
Federal Tax I.D. Number: <i>34-0526850</i>	
Check One: <input checked="" type="checkbox"/> Corporation <input type="checkbox"/> Partnership <input type="checkbox"/> Sole Proprietorship	
If SOLE PROPRIETORSHIP, state name, address and phone number of owner:	
If CORPORATION:	
Date of Incorporation: <i>July 16, 1884</i>	Name of State(s) in which incorporated: <i>Ohio</i>
President's Name: <i>John Morikis</i>	Vice-President's Name: <i>Allen Mistys</i>
Secretary's Name: <i>Mary Garceau</i>	Treasurer's Name: <i>Jeffrey Miklich</i>
If PARTNERSHIP:	
Is the Partnership: General Limited Association (Check one)	
Date of Organization:	
Name and addresses of all partners:	
1.	
2.	
3.	
GENERAL INFORMATION:	
Percent of work to be done under the proposed contract by your own staff: <i>Paint & Related Product 100%</i>	
No. of Permanent Employees: <i>≈ 40,000</i>	Geographical Limits of Operation: <i>World wide</i>
No. of years in business: <i>150</i>	
Have you ever done business under a different name: <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No (Check one)	
If Yes, give Name and Location:	
<i>Sherwin Williams and Company - Cleveland, OH</i>	
Has contractor ever withdrawn or defaulted on a contractual obligation: Yes <input checked="" type="checkbox"/> No (Check one)	
If Yes, state where and why:	
<i>With over 4,000 stores and limited database No Confirm or deny</i>	

STATEMENT OF CONTRACTOR'S QUALIFICATIONS - Continued

Has Contractor ever been sued for breach of any contract? Yes No (Check one)

If Yes, Explain: *In the course of its business, The Shewin-Williams Company a Fortune 300 Company Founded in 1866 with both Domestic and Foreign operations is subject to a variety of claims & lawsuits. Litigation History from the multiple locations & operational groups is not centrally recorded and therefore not available. The Company defends these cases as they appear in the normal course of business.*

List Completed Contracts within the Past Three Years, Including Amount of Each: *Jackson County, MO Bid NO. 51-73*

List of Current Contracts, Including Amount of Each: *Several hundred.*

Customer Reference (state name, address, and phone number):
*Jackson County, MO
 415 East 12th Street
 Kansas City, MO 64106 #816-881-3267*

List each subcontractor you plan to use if awarded the contract. If no, so state.

SUBCONTRACTOR'S NAME & PHONE #	ITEM OF WORK	\$ AMOUNT OF CONTRACT	MBE/WBE
<i>None to be used.</i>			

State any other relevant information concerning Contractor's history, credentials, responsibility and capabilities (If none, so state):
Company produces, transport & sells its own products (and some produced by other companies) in Corporate Stores. This allows for tight quality control and rapid customer service for products needed in a timely manner.

- DBE STATUS. Indicate status claimed:
- 1. Minority Owned Business (MBE) YES NO
 African American Latino Native American Asian Pacific Islander
 - 2. Woman Owned Business (WBE) YES NO
 - 3. Small Business YES NO

For consideration as an MBE, WBE or Small Business, a copy of any governmental entity or Minority Supplier Council certification must be attached.

Prepared by (print or type): *William H. Harris* Title: *Division Mgr Contract Services*
 Signature: *William H. Harris* Date: *11/13/17*

7.0 QUOTATION

NO.	DESCRIPTION	UNIT OF MEASURE	UNIT PRICE
High Volume Items			
1.0	Acrylic Latex Paint, Exterior Wood, Flat Sheen, Better Quality	5 Gallon Pail	\$ 76.95 / 15.39
2.0	100% Acrylic Latex Primer, Best Quality, Exterior Wood B42	1 Gallon	\$ 30.95
3.0	Paint Thinner, Mineral Spirits 958-8393	1 Gallon	\$ 7.25
4.0	Paint Thinner, Mineral Spirits 160-0139	2 1/2 Gallon Pail	\$ 18.13
5.0	Paint Thinner, Mineral Spirits 154-2323	5 Gallon Pail	\$ 37.50
6.0	Lacquer Thinner 160-0204	1 Gallon	\$ 10.00
7.0	Lacquer Thinner 154-4709	5 Gallon Pail	\$ 40.00
8.0	Oil Base Interior Enamel Semi-Gloss B54	1 Gallon	\$ 19.20
9.0	Latex Eggshell (Pro-Mar 200) Wall Paint	1 Gallon	\$ 19.35
10.0	Latex Eggshell (Pro-Mar 200) Wall Paint	5 Gallon Pail	\$ 91.75
11.0	Latex Flat (Pro-Mar 200) Wall Paint	1 Gallon	\$ 10.99
12.0	Latex Flat (Pro-Mar 200) Wall Paint	5 Gallon Pail	\$ 54.95
13.0	Semi-Gloss Polyurethane, Clear Wood Finish 154-8890	1 Gallon	\$ 31.99
14.0	Oil Base Stain Killer, Kilz or Better	1 Gallon	\$ 18.01
15.0	Oil Base Stain Killer, Kilz or Better	5 Gallon Pail	\$ 90.05
16.0	Oil Base Stain Killer, Kilz or Better, Spray Can	Case	\$ 21.84 / 3.64 ea
17.0	Ultra Lite Drywall Compound 123-0044	5 Gallon Pail	\$ 16.00
18.0	OSHA Safety Yellow, High Gloss Oil B54Y37	1 Gallon	\$ 26.50
19.0	OSHA Safety Yellow, High Gloss Oil	5 Gallon Pail	\$ 132.50
20.0	Ceiling Paint, Latex, Flat, White	1 Gallon	\$ 10.99
21.0	Ceiling Paint, Latex, Flat, White	5 Gallon Pail	\$ 54.95
22.0	Denatured Alcohol 160-0220	1 Gallon	\$ 9.00
23.0	Quick Dry Oil Enamel with Rust Protection, Flat Black F77B2	1 Gallon	\$ 16.90
24.0	Oil Base Floor and Deck Enamel B54	1 Gallon	\$ 19.20
SUB-TOTAL ITEMS 1-24			\$ 865.25
Miscellaneous Items and Catalog Orders			
25.0	Discount off Manufacturer's Published Price List		
26.0	Up-Charge for Deep Tones and Accents, if any		\$ 20.0 %

SIGNATURE: <i>William H. Harris</i>	DATE: <i>11/13/17</i>
NAME (PRINT): <i>William H. Harris</i>	PHONE: <i>919 249 1206</i>
TITLE (PRINT): <i>Division Manager Contract Services</i>	CELL: <i>919 434 9832</i>
COMPANY NAME (PRINT): <i>The Sherwin-Williams Company</i>	FAX: <i>919 249 1235</i>
E-MAIL ADDRESS (PRINT): <i>bill.h.harris@sherwin.com</i>	
E-MAIL ADDRESS FOR PO'S (PRINT): <i>SW7320@sherwin.com</i>	
URL (PRINT): <i>www.sherwin-williams.com</i>	

STATEMENT OF CONTRACTOR'S QUALIFICATIONS

(Complete in full. Use attachments if necessary.)

Name of Bidder: PPG Architectural Finishes, Inc.	
Address with Zip Code: 400 Bertha Lamme Drive Cranberry Township, PA 16066	
Federal Tax I.D. Number: 25-1612585	
Check One: Corporation <input checked="" type="checkbox"/> Partnership <input type="checkbox"/> Sole Proprietorship <input type="checkbox"/>	
If SOLE PROPRIETORSHIP, state name, address and phone number of owner:	
IF CORPORATION:	
Date of Incorporation: 1989	Name of State(s) in which incorporated: DE
President's Name: David Cole	Vice-President's Name: Donna Broome
Secretary's Name: Anne Foulkes	Treasurer's Name: Eric Thiele
IF PARTNERSHIP:	
Is the Partnership: General <input type="checkbox"/> Limited <input type="checkbox"/> Association <input type="checkbox"/> (Check one)	
Date of Organization:	
Name and addresses of all partners:	
1.	
2.	
3.	
GENERAL INFORMATION:	
Percent of work to be done under the proposed contract by your own staff: 100%	
No. of Permanent Employees: 4,500	Geographical Limits of Operation: Nationwide
No. of years in business: 134	
Have you ever done business under a different name: Yes <input type="checkbox"/> No <input checked="" type="checkbox"/> (Check one)	
If Yes, give Name and Location:	
Porter Paints Nationwide	
Glidden Professional Nationwide	
Has contractor ever withdrawn or defaulted on a contractual obligation: Yes <input type="checkbox"/> No <input checked="" type="checkbox"/> (Check one)	
If Yes, state where and why:	

STATEMENT OF CONTRACTOR'S QUALIFICATIONS - Continued

Has Contractor ever been sued for breach of any contract? Yes _____ No x (Check one)

If Yes, Explain:

List Completed Contracts within the Past Three Years, Including Amount of Each:

List of Current Contracts, Including Amount of Each:

Customer Reference (state name, address, and phone number):
 State of Ohio 4200 Surface Road Columbus Ohio 43228 614-752-0012
 State of Illinois 801 Stratton Office Blvd Springfield, IL 62706 217-782-8091
 State of Indiana 402 W. Washington Street Indianapolis, In 46204 317-234-8758

List each subcontractor you plan to use if awarded the contract. If no, so state.

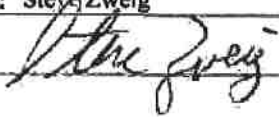
SUBCONTRACTOR'S NAME & PHONE #	ITEM OF WORK	\$ AMOUNT OF CONTRACT	MBE/WBE
PPG is proud of our Minority Supplier Diversity Program. We will utilize all MBE indirectly in our manufacturing facilities			

State any other relevant information concerning Contractor's history, credentials, responsibility and capabilities (if none, so state):

DBE STATUS Indicate status claimed:

- 1. Minority Owned Business (MBE) YES ___ NO x
 African American ___ Latino ___ Native American ___ Asian ___ Pacific Islander ___
- 2. Woman Owned Business (WBE) YES ___ NO x
- 3. Small Business YES ___ NO x

For consideration as an MBE, WBE or Small Business, a copy of any governmental entity or Minority Supplier Council certification must be attached.

Prepared by (print or type): Steve Zweig	Title: Segment Director
Signature: 	Date: 4/3/17

7.0 QUOTATION

NO.	DESCRIPTION	UNIT OF MEASURE	UNIT PRICE
High Volume Items			
1.0	Acrylic Latex Paint, Exterior Wood, Flat Sheen, Better Quality	5 Gallon Pail	\$ 75.00
2.0	100% Acrylic Latex Primer, Best Quality, Exterior Wood	1 Gallon	\$ 17.99
3.0	Paint Thinner, Mineral Spirits	1 Gallon	\$ 6.99
4.0	Paint Thinner, Mineral Spirits	2 1/2 Gallon Pail	\$ 16.99
5.0	Paint Thinner, Mineral Spirits	5 Gallon Pail	\$ 34.99
6.0	Lacquer Thinner	1 Gallon	\$ 9.50
7.0	Lacquer Thinner	5 Gallon Pail	\$ 36.00
8.0	Oil Base Interior Enamel Semi-Gloss	1 Gallon	\$ 20.95
9.0	Latex Eggshell (Pro-Mar 200) Wall Paint	1 Gallon	\$ 12.95
10.0	Latex Eggshell (Pro-Mar 200) Wall Paint	5 Gallon Pail	\$ 64.75
11.0	Latex Flat (Pro-Mar 200) Wall Paint	1 Gallon	\$ 10.95
12.0	Latex Flat (Pro-Mar 200) Wall Paint	5 Gallon Pail	\$ 54.75
13.0	Semi-Gloss Polyurethane, Clear Wood Finish	1 Gallon	\$ 26.95
14.0	Oil Base Stain Killer, Kilz or Better	1 Gallon	\$ 15.95
15.0	Oil Base Stain Killer, Kilz or Better	5 Gallon Pail	\$ 79.75
16.0	Oil Base Stain Killer, Kilz or Better, Spray Can	Case 3.99/ each	\$ 47.88
17.0	Ultra Lite Drywall Compound	5 Gallon Pail	\$ 15.50
18.0	OSHA Safety Yellow, High Gloss Oil	1 Gallon	\$ 24.95 <i>S/B \$24.95</i>
19.0	OSHA Safety Yellow, High Gloss Oil	5 Gallon Pail	\$ 124.75 <i>S/B \$124.75</i>
20.0	Ceiling Paint, Latex, Flat, White	1 Gallon	\$ 7.95 <i>S/B \$7.95</i>
21.0	Ceiling Paint, Latex, Flat, White	5 Gallon Pail	\$ 39.75 <i>S/B \$39.75</i>
22.0	Denatured Alcohol	1 Gallon	\$ 8.95 <i>S/B \$8.95</i>
23.0	Quick Dry Oil Enamel with Rust Protection, Flat Black	1 Gallon	\$ 28.95 <i>S/B \$28.95</i>
24.0	Oil Base Floor and Deck Enamel	1 Gallon	\$ 19.95 <i>S/B \$19.95</i>
SUB-TOTAL ITEMS 1-24			\$ 798.09
Miscellaneous Items and Catalog Orders			
25.0	Discount off Manufacturer's Published Price List	23% off Paints / 20% off supplies %	
26.0	Up-Charge for Deep Tones and Accents, if any		\$ 0

SIGNATURE: <i>Steve Zweig</i>	DATE: <i>11/3/17</i>
NAME (PRINT): Steve Zweig	PHONE: 910-515-0538
TITLE (PRINT): Segment Director	CELL: 910-515-0538
COMPANY NAME (PRINT) PPG Architectural Finishes, Inc.	FAX: 855-292-6543
E-MAIL ADDRESS (PRINT) <i>goltz@ppg.com</i>	
E-MAIL ADDRESS FOR PO'S (PRINT) <i>paf9858@ppg.com</i>	
URL (PRINT): <i>www.ppgpaints.com</i>	