

IN THE COUNTY LEGISLATURE OF JACKSON COUNTY, MISSOURI

A RESOLUTION awarding a thirty-six month term and supply contract for the furnishing of data network services for use countywide, to Sure West of Lenexa, KS, under the terms and conditions of Request for Proposals No. 35-11.

RESOLUTION #17670, September 12, 2011

INTRODUCED BY Scott Burnett, County Legislator

WHEREAS, the Director of Finance and Purchasing has solicited formal written proposals on Request for Proposals No. 35-11 for the furnishing of data network services for use countywide; and,

WHEREAS, a total of eighteen notifications were distributed and four responses were received and evaluated as follows:

<u>Vendor</u>	<u>Points</u>	<u>Pricing</u>
AT&T, Kansas City, MO	82.667	\$300,459.48
Sure West, Lenexa, KS	92.667	\$157,507.08
Quest, Overland Park, KS	66.667	\$376,320.00
Windstream, Lenexa, KS	74.667	\$228,420.00

and,

WHEREAS, the Director of Finance and Purchasing recommends that the contract be awarded to Sure West, of Lenexa, KS, as the lowest and best bidder meeting specifications as set out in the attached recapitulation and analysis; now therefore,

BE IT RESOLVED by the County Legislature of Jackson County, Missouri, that award be made as recommended by the Director of Finance and Purchasing, and that the Director be, and is hereby, authorized to execute for the County any documents necessary to the accomplishment of the award; and,

BE IT FURTHER RESOLVED that the Director of Finance and Purchasing is authorized to make all payments, including final payment on contract, to the extent that sufficient appropriations to the using spending agencies are contained in the then current Jackson County budget.

Effective Date: This Resolution shall be effective immediately upon its passage by a majority of the Legislature.

APPROVED AS TO FORM:

Jim D. Harder
Chief Deputy County Counselor

W. Stephen Ryan
County Counselor

Certificate of Passage

I hereby certify that the attached resolution, Resolution #17670 of September 12, 2011, was duly ~~passed~~ **WITHDRAWN OCT 03 2011**, 2011 by the Jackson County Legislature. The votes thereon were as follows:

Yeas _____

Nays _____

Abstaining _____

Absent _____

WITHDRAWN OCT 03 2011

Date

Mary Jo Spino, Clerk of Legislature

This award is made on a need basis and does not obligate Jackson County to pay any specific amount. The availability of funds for specific purchases is subject to annual appropriation.

9/7/11
Date

Q. Tracy Thomas by Jim B. Bailey, Asst
Director of Finance and Purchasing

REQUEST FOR LEGISLATIVE ACTION

Completed by County Counselor's Office:

Res. Ord. No.: 17670

Sponsor(s): Scott Burnett

Date: Sept. 12, 2011

<p>SUBJECT</p>	<p>Action Requested <input checked="" type="checkbox"/> Resolution <input type="checkbox"/> Ordinance</p> <p>Project/Title: <u>Authorizing the County Executive to execute a Contract for County Wide Data Network Services to SureWest Communications of Lenexa, KS under the terms and conditions of Request for Proposal No. 35-11</u></p>															
<p>BUDGET INFORMATION <i>To be completed By Requesting Department and Finance</i></p>	<table border="1"> <tr> <td>Amount authorized by this legislation this fiscal year:</td> <td>\$157,507.08</td> </tr> <tr> <td>Amount previously authorized this fiscal year:</td> <td>\$</td> </tr> <tr> <td>Total amount authorized after this legislative action:</td> <td>\$157,507.08</td> </tr> <tr> <td>Amount budgeted for this item * (including transfers):</td> <td>\$</td> </tr> <tr> <td>Source of funding (name of fund) and account code number:</td> <td></td> </tr> </table> <p>* If account includes additional funds for other expenses, total budgeted in the account is: \$</p> <p>OTHER FINANCIAL INFORMATION:</p> <p><input type="checkbox"/> No budget impact (no fiscal note required) <input checked="" type="checkbox"/> Term and Supply Contract (funds approved in the annual budget); estimated value and use of contract: Department: IT Estimated Use: \$157,507.08</p> <p>The RLA only approves the Term and Supply Contract; the funds were already appropriated through the annual budget adoption. Figures included in the background section are for informational purposes to provide an estimate of the contract value.</p> <p>Prior Year Budget (if applicable): \$255,597.60 Prior Year Actual Amount Spent (if applicable): \$255,597.60</p>	Amount authorized by this legislation this fiscal year:	\$157,507.08	Amount previously authorized this fiscal year:	\$	Total amount authorized after this legislative action:	\$157,507.08	Amount budgeted for this item * (including transfers):	\$	Source of funding (name of fund) and account code number:						
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<p>PRIOR LEGISLATION</p>	<p>Prior ordinances and (date): Prior resolutions and (date): 16652, June 9, 2008</p>															
<p>CONTACT INFORMATION</p>	<p>RLA drafted by (name, title, & phone): Barbara Casamento, Purchasing Supervisor, 881-3253</p>															
<p>REQUEST SUMMARY</p>	<p>To facilitate electronic communications between its numerous office locations, the County requires a contract for its Data Network Services. The Purchasing Department issued Request for Proposal No. 35-11 for these services.</p> <p>A total of eighteen notifications were distributed and five responses were received, one of which was rejected for being non-responsive to the terms and conditions of the Request for Proposal. The following four responses were evaluated as follows:</p> <table border="1"> <thead> <tr> <th></th> <th>Total Points</th> <th>Annual Amount</th> </tr> </thead> <tbody> <tr> <td>A T & T, Kansas City, MO</td> <td>82.667</td> <td>\$300,459.48</td> </tr> <tr> <td>Sure West, Lenexa, KS</td> <td>92.667</td> <td>\$157,507.08</td> </tr> <tr> <td>Quest, Overland Park, KS</td> <td>66.667</td> <td>\$376,320.00</td> </tr> <tr> <td>Windstream, Lenexa, KS</td> <td>74.667</td> <td>\$228,420.00</td> </tr> </tbody> </table> <p>Ratings were based on a 100 points system consisting of References, Qualifications, Systems Proposed and Pricing.</p>		Total Points	Annual Amount	A T & T, Kansas City, MO	82.667	\$300,459.48	Sure West, Lenexa, KS	92.667	\$157,507.08	Quest, Overland Park, KS	66.667	\$376,320.00	Windstream, Lenexa, KS	74.667	\$228,420.00
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	Pursuant to Section 1054.6 of the Jackson County Code 1984, the Director of Finance and Purchasing recommends the award of Data Network Services to Sure West Communications of Lenexa, KS under the terms and conditions of Request for Proposal No. 35-11 as the lowest and best proposal received. The annual cost will be \$157,507.08 and a total contract cost over a three year period will be \$472,521.24.	
CLEARANCE	<input type="checkbox"/> Tax Clearance Completed (Purchasing & Department) N/A <input type="checkbox"/> Business License Verified (Purchasing & Department) N/A <input checked="" type="checkbox"/> Chapter 6 Compliance - Affirmative Action/Prevailing Wage (County Auditor's Office)	
ATTACHMENTS	The Abstract of Bids, a Memorandum from Mr. Steve Marsh, the Director of the IT Department and the pertinent pages of SureWest's proposal documents.	
REVIEW	Department Director:	Date: 09-07-11
	Finance (Budget Approval): If applicable N/A	Date: 9-7-11
	Division Manager:	Date: 9-7-11
	County Counselor's Office:	Date:

Fiscal Information (to be verified by Budget Office in Finance Department)

- This expenditure was included in the annual budget.
- Funds for this were encumbered from the _____ Fund in _____.
- There is a balance otherwise unencumbered to the credit of the appropriation to which the expenditure is chargeable and there is a cash balance otherwise unencumbered in the treasury to the credit of the fund from which payment is to be made each sufficient to provide for the obligation herein authorized.
- Funds sufficient for this expenditure will be/were appropriated by Ordinance # _____
- Funds sufficient for this appropriation are available from the source indicated below.

Account Number:	Account Title:	Amount Not to Exceed:

- This award is made on a need basis and does not obligate Jackson County to pay any specific amount. The availability of funds for specific purchases will, of necessity, be determined as each using agency places its order.
- This legislative action does not impact the County financially and does not require Finance/Budget approval.



Department of
INFORMATION TECHNOLOGY

(816) 881-4584

JACKSON COUNTY, MISSOURI

303 WEST WALNUT
INDEPENDENCE, MO 64050

MEMORANDUM

5/25/11

**TO: Troy Thomas
Barbara Casamento**

FROM: Stephen L. Marsh

RE: Recommendation for County Network RFP 35-11

RFP 35-11 was sent out seeking proposals for a new network to support the County and Court IT infrastructure. The current contract is ending, and this is the first opportunity to bid the network as a whole in over 10 years.

We received four responses, AT&T (our current provider), WindStream, Quest, and SureWest. The development of the RFP and the review of the responses included staff from County and Court IT staff. It is important that the solution work for both entities, as we share the resources.

After the review of the proposals, it is recommended that we award a three year contract to SureWest Communication. This is based on the overall response, and the cost competitive nature of the bid.

Based on current expenditures of \$ 255,597.60 on network infrastructure per year, we will be saving approximately \$ 107,397.60 by moving the counties business to SureWest.

Yearly cost of the SureWest bid is \$ 148,200.00, with a total contact cost over three years of \$ 444,600.00.

Location	Proposed Line Speed	Monthly Recurring Charge	Taxes Fee, etc.	Install Charges	Hardware Costs	Term	Total Charges For Contract
Circuit Court IT - 1305 Locust	150M	\$2,250.00	\$141,300	0	0	0	86,086.80
Court House Annex - 308 W. Kansas	100M	\$1,887.00	\$118,504	0	0	0	72,198.13
Family Justice Center - 625 E. 26th St.	100M	\$1,500.00	\$94,200	0	0	0	57,391.20
Hill Top School - 301 NE Gregory Blvd.	3M	\$350.00	\$21,980	0	0	0	13,391.28
McCune School - 21001 E. 24th Hwy	3M	\$350.00	\$21,980	0	0	0	13,391.28
Jackson Co. Records Center - 601 S.291 Hwy	3M	\$350.00	\$21,980	0	0	0	13,391.28
Sheriff - 3310 NE Rennau	1.54M	\$175.00	\$10,990	0	0	0	6,695.64
Public Works Admin - 303 W. Walnut	1.54M	\$175.00	\$10,990	0	0	0	6,695.64
PW-VSC - 34900 E. 90 Hwy	1.54M	\$175.00	\$10,990	0	0	0	6,695.64
Election Board - 215 N Liberty	1.54M	\$175.00	\$10,990	0	0	0	6,695.64
Parks - Kemper - 8201 S. Jasper Bell Rd.	1.54M	\$175.00	\$10,990	0	0	0	6,695.64
Parks - White House - 22501 SW Woods Chapel Rd.	1.54M	\$175.00	\$10,990	0	0	0	6,695.64
Parks - Long View Golf CRS - 11100 View High Dr.	1.54M	\$175.00	\$10,990	0	0	0	6,695.64
Parks - Admin. - 22807 SW Woods Chapel Rd.	1.54M	\$175.00	\$10,990	0	0	0	6,695.64
Parks - Longview Cmp Grnd - 10711 Scherer Rd.	1.54M	\$175.00	\$10,990	0	0	0	6,695.64
Parks - Mo Town - 8010 East Park Rd.	1.54M	\$175.00	\$10,990	0	0	0	6,695.64
Parks - Longview Beach - 11101 Raytown Rd.	1.54M	\$175.00	\$10,990	0	0	0	6,695.64
Parks - Fort Osage - 105 Osage Street	1.54M	\$988.00	\$58,906	0	0	0	35,888.63
Parks - Annex - 22101 SW Woods Chapel Rd.	1.54M	\$175.00	\$10,990	0	0	0	6,695.64
Parks - VSC - 22309 SW Woods Chapel Rd.	1.54M	\$175.00	\$10,990	0	0	0	6,695.64
Special Populations - 10700 East 109th Street	1.54M	\$175.00	\$10,990	0	0	0	6,695.64
Longview Lake Maint - 3371 SW Longview Rd.	1.54M	\$175.00	\$10,990	0	0	0	6,695.64
City of Kansas City	1.54M	\$175.00	\$10,990	0	0	0	6,695.64
Family Court Area 2 - 3100 Main	1.54M	\$175.00	\$0.000	0	0	0	6,695.64
Park- Longview Marina - 9898 E. Longview Rd.	1.54M	\$175.00	\$10,990	0	0	0	6,695.64
Med Exam - 660 E. 24	1.54M	\$175.00	\$10,990	0	0	0	6,695.64
Leg Offices - 201 West Lexington	1.54M	\$175.00	\$10,990	0	0	0	6,695.64
Parks - Adair Park - 4400 South Lees Summit Rd.	6M	\$700.00	\$43,960	0	0	0	26,782.56
Parks - Jacomo Campground - 9200 NE Rennau Dr.	3M	\$350.00	\$21,980	0	0	0	13,391.28
Parks - Natural Resources Operation Facility - 8100 E. Park Rd.	1.54M	\$175.00	\$10,990	0	0	0	6,695.64
Parks - Blue Springs Marina - 1700 NE Bowlin Rd.	1.54M	\$175.00	\$10,990	0	0	0	6,695.64
Parks - Jacomo Marina - 7401 W. Park Rd.	1.54M	\$175.00	\$10,990	0	0	0	6,695.64
Parks - Blue Springs Cmpgrnd - 1200 NE Bowlin Rd.	6M	\$700.00	\$43,960	0	0	0	26,782.56
Parks - Blue Springs Beach - 1500 NE Bowlin Rd.	6M	\$700.00	\$43,960	0	0	0	26,782.56
Grandview, City of - 1200 Main	1.54M	\$175.00	\$0.000	0	0	0	6,695.64
Raytown 10000 E. 59th	1.54M	\$175.00	\$10,990	0	0	0	6,695.64
Blue Springs 903 w. Main	1.54M	\$175.00	\$10,990	0	0	0	6,695.64
Lees Summit - 220 SE Green St.	1.54M	\$175.00	\$10,990	0	0	0	6,695.64
Circuit Court Services - 1212 McGee	1.54M	\$175.00	\$10,990	0	0	0	6,695.64
Health Product Services - 1734 E. 63rd	1.54M	\$175.00	\$10,990	0	0	0	6,695.64
Pros. - 200 N. Memorial Drive	1.54M	\$175.00	\$10,990	0	0	0	6,695.64