

## Request for Legislative Action

Resolution No.: 21079  
Sponsor: Tony Miller  
Date: October 31, 2022

### Completed by County Counselor's Office

Action Requested:	Resolution	Res.Ord No.:	21079
Sponsor(s):	Tony Miller	Legislature Meeting Date:	10/31/2022

### Introduction

**Action Items:** ['Authorize']

**Project/Title:**

Awarding a Twelve Month Term & Supply Contract with one Twelve Month option to extend for the furnishing of Rainbird irrigation equipment and services for use at the Parks + Rec Department to Turfwerks Company, a division of Davis Equipment Corporation of Johnston, Iowa, as a sole source supplier. Turfwerks is the sole source approved by Rainbird for supplying Rainbird products in Missouri.

### Request Summary

The Parks + Rec Department requires a Term & Supply Contract for the furnishing of Rainbird Irrigation equipment and services. Pursuant to Section 1030.01 of the Jackson County Code, Purchase of Goods from a sole source supplier. Competitive bidding shall not be required when the items to be purchased are available only from a sole source vendor not available in a competitive market. The Director of Finance and Purchasing recommends the award of a Twelve Month Term & Supply Contract with one Twelve Month Optional Extension for the furnishing of Rainbird brand irrigation products and services at the Parks + Rec Department's to Turfwerks of Johnston, Iowa as a Sole Source provider for Purchases not available on the competitive market. All products will be shipped from the Johnston, Iowa location. This award is made on an "As Needed" basis and does not obligate Jackson County to pay any specific amount. The availability of funds for specific purchases is subject to annual appropriations. Estimated Total Department Spend = \$28,500

### Contact Information

<b>Department:</b>	Parks + Rec	<b>Submitted Date:</b>	8/19/2022
<b>Name:</b>	Greg P. Addison	<b>Email:</b>	GAddison@jacksongov.org
<b>Title:</b>	Superintendent of Golf Course & Marinas	<b>Phone:</b>	816-765-8405

### Budget Information

Amount authorized by this legislation this fiscal year:	\$ 0
Amount previously authorized this fiscal year:	\$ 0
Total amount authorized after this legislative action:	\$
Is it transferring fund?	No
<b>Single Source Funding:</b>	

## Request for Legislative Action

Fund:	Department:	Line Item Account:	Amount:
			<b>!Unexpected End of Formula</b>

<b>Prior Legislation</b>	
<b>Prior Ordinances</b>	
Ordinance:	Ordinance date:
<b>Prior Resolution</b>	
Resolution:	Resolution date:
16255	April 9, 2007

<b>Purchasing</b>	
Does this RLA include the purchase or lease of supplies, materials, equipment or services?	Yes
Chapter 10 Justification:	Sole Source
Core 4 Tax Clearance Completed:	Not Applicable
Certificate of Foreign Corporation Received:	Not Applicable
Have all required attachments been included in this RLA?	Yes

<b>Compliance</b>	
<b>Certificate of Compliance</b>	
In Compliance	
<b>Minority, Women and Veteran Owned Business Program</b>	
Goals Not Applicable for following reason: Sole Source	
MBE:	.00%
WBE:	.00%
VBE:	.00%
<b>Prevailing Wage</b>	
Not Applicable	

<b>Fiscal Information</b>	
<ul style="list-style-type: none"> <li>This award is made on a need basis and does not obligate Jackson County to pay any specific amount. The availability of funds for specific purchases will, of necessity, be determined as each using agency places its order.</li> </ul>	

## Request for Legislative Action

This eRLA has been previously submitted and restarted. Original comments are below.

Submitted by Parks + Rec requestor: Greg P. Addison on 8/19/2022. Comments:

Returned for more information by Department Approver Dianne L. Kimzey on 8/19/2022 10:36:43 AM.

Comments: Change Department name to Parks + Rec

Submitted by Requestor Greg P. Addison on 8/19/2022 10:53:27 AM. Comments:

Approved by Department Approver Michele Newman on 8/19/2022 11:28:31 AM. Comments:

Returned for more information by Purchasing Office Approver Barbara J. Casamento on 8/19/2022 12:52:49 PM. Comments: Take "proprietary purchase" out of the project/title

Submitted by Requestor Greg P. Addison on 8/19/2022 2:35:16 PM. Comments:

Approved by Department Approver Michele Newman on 8/19/2022 2:45:48 PM. Comments:

Approved by Purchasing Office Approver Craig A. Reich on 8/22/2022 3:03:14 PM. Comments:

Returned for more information by Compliance Office Approver Katie M. Bartle on 8/23/2022 12:27:29 PM. Comments: Turfwerks is not in compliance. They created a profile, but did not submit an application. Email [compliance@jacksongov.org](mailto:compliance@jacksongov.org) for assistance.

Submitted by Requestor Greg P. Addison on 9/7/2022 6:18:57 AM. Comments: Vendor now in compliance

Approved by Department Approver Michele Newman on 9/7/2022 7:53:43 AM. Comments:

Approved by Purchasing Office Approver Barbara J. Casamento on 9/7/2022 12:52:33 PM. Comments:

Approved by Compliance Office Approver Katie M. Bartle on 9/9/2022 1:00:00 PM. Comments:

Approved by Budget Office Approver Mark Lang on 9/12/2022 4:46:06 PM. Comments: No fiscal note required for T&S contracts.

Approved by Executive Office Approver Sylvia Stevens on 9/12/2022 11:15:45 PM. Comments: **Page 3 of 3**

Returned for more information by Counselor's Office Approver Elizabeth Freeland on 9/13/2022 9:58:29 AM. Comments: Please include 2007 prior legislation. Thanks!

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**INTEROFFICE MEMORANDUM**

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**TO:** CRAIG REICH

**FROM:** GREG ADDISON, SUPERINTENDENT GOLF COURSE & MARINAS

**SUBJECT:** 2022 IRRIGATION SUPPLIES PROPRIETARY PRODUCT SUPPLIER

**DATE:** AUGUST 8, 2022

**CC:** FILE

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Craig,

The projected budget numbers, listed below, reflect our expected usage for the upcoming 2022/2023 budget year for the golf course. The current golf course irrigation system is a 100% Rainbird system meaning that we can only use Rainbird Corporation product and software. Rainbird uses a protected, sole source distributor approach, and the only authorized supplier for Missouri and Kansas is Turfwerks which is headquartered in Johnston, Iowa with a sales & service office in Overland Park, KS. I have reached out to Rainbird to in an effort to generate other potential providers. Rainbird is adamant that Turfwerks is the only authorized distributor for customers in Missouri and Kansas.

The current irrigation system is well past its useful life which means we are dealing with replacing many sprinkler heads & valves. Those numbers will only go up as the system continues to age. Currently, Turfwerks is not a Term & Supply vendor, so Parks + Rec is subject to the \$5,000 limit which, as shown below, will not come anywhere close to meeting the needs for Parks + Rec.

We are requesting that Turfwerks be added as a sole Supplier.

<b>300-1666</b>			
<i>Parts &amp; Service</i>	\$27,500		
<b>300-1654</b>			
<i>Parts &amp; Service</i>	\$1,000		
<b><i>Total</i></b>	<b><i>\$28,500</i></b>		



August 8th, 2022

To Whom It May Concern;

Thank you for your interest in Rain Bird Irrigation products. Rain Bird Golf products are distributed through local independent distributors equipped to assess your requirements, develop specifications, and provide necessary service and support. Rain Bird Golf distributors sell and service Rain Bird Golf products in specific regions. The only current Rain Bird Golf irrigation distributor in Missouri is Turfwerks. Buying from a distributor outside of Turfwerks, or a non-Rain Bird golf distributor voids any manufacturer warranty.

Rain Bird reserves the right, without notice, to expand or change its local distributors as marketing and business conditions warrant.

If you have any questions or concerns, please do not hesitate to call me at (847) 804-7102.

Thank you,

A handwritten signature in black ink, appearing to read "Greg Rounds".

**Greg Rounds**

District Sales Manager  
Midwest US  
Rain Bird Corporation  
Golf Division  
grounds@rainbird.com  
847-804-7102 mobile  
[www.rainbird.com](http://www.rainbird.com)