

REQUEST FOR LEGISLATIVE ACTION

Version 6/10/19

Completed by County Counselor's Office:

Res/Ord No.: 20384

Sponsor(s): Charlie Franklin

Date: March 9, 2020

<p>SUBJECT</p>	<p>Action Requested <input checked="" type="checkbox"/> Resolution <input type="checkbox"/> Ordinance</p> <p>Project/Title: <u>Awarding a Twelve Month Contract, with One Twelve Month Option to Extend for Consultation and Training Services and Software Maintenance on the Mobile Assessor Software from Data Cloud Solutions of Springfield, Ohio for the Assessment Department as a Sole Source purchase.</u></p>												
<p>BUDGET INFORMATION <i>To be completed By Requesting Department and Finance</i></p>	<table border="1"> <tr> <td>Amount authorized by this legislation this fiscal year:</td> <td style="text-align: right;">\$87,800</td> </tr> <tr> <td>Amount previously authorized this fiscal year:</td> <td></td> </tr> <tr> <td>Total amount authorized after this legislative action:</td> <td style="text-align: right;">\$87,800</td> </tr> <tr> <td>Amount budgeted for this item * (including transfers):</td> <td style="text-align: right;">\$87,800</td> </tr> <tr> <td>Source of funding (name of fund) and account code number:045-1902-56662</td> <td></td> </tr> <tr> <td>Assessment Fund, Assessment, Software Maintenance</td> <td style="text-align: right;">\$87,800</td> </tr> </table> <p>* If account includes additional funds for other expenses, total budgeted in the account is: \$</p> <p>OTHER FINANCIAL INFORMATION:</p> <p><input type="checkbox"/> No budget impact (no fiscal note required)</p> <p><input type="checkbox"/> Term and Supply Contract (funds approved in the annual budget); estimated value and use of contract: Department: _____ Estimated Use: _____</p> <p>Prior Year Budget (if applicable): _____ Prior Year Actual Amount Spent (if applicable): _____</p>	Amount authorized by this legislation this fiscal year:	\$87,800	Amount previously authorized this fiscal year:		Total amount authorized after this legislative action:	\$87,800	Amount budgeted for this item * (including transfers):	\$87,800	Source of funding (name of fund) and account code number:045-1902-56662		Assessment Fund, Assessment, Software Maintenance	\$87,800
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<p>PRIOR LEGISLATION</p>	<p>Prior ordinances and (date): _____ Prior resolutions and (date): 19800, March 26, 2018; 18473, April 7, 2014;</p>												
<p>CONTACT INFORMATION</p>	<p>RLA drafted by (name, title, & phone): Barbara Casamento, Purchasing Administrator, 881-3253</p>												
<p>REQUEST SUMMARY</p>	<p>The Assessment Department purchased the Mobile Assessor Software Program from Data Cloud Solutions of Springfield, Ohio as a Sole Source via Resolution No. 18473 dated April 7, 2014. Resolution No. 18934 dated September 21, 2015; Resolution No. 19516 dated June 19, 2017 and Resolution No. 19800 dated March 26, 2018 were all for additional training, consulting services and software support.</p> <p>The Mobile Assessor Software Program has helped the Assessment Department increase efficiency and productivity for field and clerical staff; enabled supervisors to generate a variety of specific reports; improved staff accountability and credibility; supplemented existing procedures; enhanced sales verification procedures and increased the accuracy of assessments. The Assessment Department is requesting the purchase additional Consultation and Training Services for the Mobile Assessor Software Program.</p> <p>Pursuant to Section 1030.1 of the Jackson County Code, the Assessment Department recommends the purchase of Consultation and Training Services and Software Maintenance for the Mobile Assessor Software Program from Data Cloud Solutions of Springfield, Ohio as a Sole Source. Data Cloud Solutions is the developer of the Mobile Assessor Program and would be considered a Sole Source for Consultation and Training Services and Software Maintenance for the Software.</p>												
<p>CLEARANCE</p>	<p><input type="checkbox"/> Tax Clearance Completed (Purchasing & Department) N/A <input type="checkbox"/> Business License Verified (Purchasing & Department) N/A <input checked="" type="checkbox"/> Chapter 6 Compliance - Affirmative Action/Prevailing Wage (County Auditor's Office)</p>												
<p>COMPLIANCE</p>	<p><input type="checkbox"/> MBE Goals <input type="checkbox"/> WBE Goals No goals assigned <input type="checkbox"/> VBE Goals</p>												
<p>ATTACHMENTS</p>	<p>Memorandum from Jeph BurroughsScanlon, Deputy Director of Assessment and a Quotation from Data Cloud Solutions</p>												

REVIEW	Department Director: <i>Paul McAbee</i>	Date: <i>2/26/20</i>
	Finance (Budget Approval): <i>If applicable</i>	Date: <i>2/26/2020</i>
	Division Manager: <i>Greg M. Schultz</i>	Date: <i>2/26/2020</i>
	County Counselor's Office: <i>Bryan Corish</i>	Date: <i>3/5/20</i>

Fiscal Information (to be verified by Budget Office in Finance Department)

- This expenditure was included in the annual budget.
- Funds for this were encumbered from the _____ Fund in ____.
- There is a balance otherwise unencumbered to the credit of the appropriation to which the expenditure is chargeable and there is a cash balance otherwise unencumbered in the treasury to the credit of the fund from which payment is to be made each sufficient to provide for the obligation herein authorized.
- Funds sufficient for this expenditure will be/were appropriated by Ordinance # _____
- Funds sufficient for this appropriation are available from the source indicated below.

Account Number:	Account Title:	Amount Not to Exceed:

- This award is made on a need basis and does not obligate Jackson County to pay any specific amount. The availability of funds for specific purchases will, of necessity, be determined as each using agency places its order.
- This legislative action does not impact the County financially and does not require Finance/Budget approval.

Fiscal Note:

This expenditure was included in the Annual Budget.

PC# _____

Date: February 26, 2020

RES # 20384

Department / Division _____ Character/Description _____ Not to Exceed _____

045 Assessment Fund

1902 Assessment _____ 56662 Software Maintenance _____ \$ 87,800

\$ 87,800


Budget Office



ASSESSMENT DEPARTMENT

(816) 881-3239
Fax: (816) 881-1388

JACKSON COUNTY

JACKSON COUNTY COURTHOUSE
415 EAST 12TH STREET, FIRST FLOOR MEZZANINE
KANSAS CITY, MISSOURI 64106
WWW.JACKSONGOV.ORG

MEMORANDUM

FROM: Jeph BurroughsScanlon, Deputy Director of Assessment
TO: Bob Crutsinger, Director of Finance
CC: Barbara Casamento, Purchasing Administrator
Mark Lang, Budget Officer
DATE: February 26, 2020
RE: Data Cloud Solutions sole source provider

The Assessment Department has an ongoing need to obtain consultation/training services related to Mobile Assessor. Mobile Assessor is a product offered by Data Cloud Solutions (DCS), principal Daniel Anderson. The Jackson County Assessment Department has been actively engaged in the use of this product for several years. This product has helped the Assessment Department increase efficiency and productivity for field and clerical staff; enable supervisors to generate a variety of specific reports; improve staff accountability and credibility; supplement existing processes; enhance sales verification procedures and increase the accuracy of assessments. We are familiar with Daniel Anderson and Data Cloud Solutions. We are unaware of any similar company who can offer the same services in an immediate manner as required for the seamless and consistent work of the ongoing reassessment. I believe it would be an undue burden on the department to seek out a new consultant and to bring that consultant up to speed in the short period of time needed. For these reasons we believe Daniel Anderson and Data Cloud Solutions to be a sole source vendor for the specific services we need.

We are requesting a one year contract with DCS for 2020 with the possibility of a one-year extension for 2021. This will most easily coincide with our state-required biennial reassessment cycle. Our annual maintenance fee for 2020 for all previously installed and utilized DCS software is \$86,300 and is past due (January 31, 2020). We have recently been reminded by the vendor that service will be disconnected on 3/1/2020 because they have not received payment by 2/15/2020; and a Reconnection & Data Refresh Professional Services Fee of \$1,500 shall apply. Our 2020 DCS expenditure for this initial contract is not expected to exceed \$87,800.

This will be funded from Assessment Department funding account 045-1902-5662; line item Software Maintenance.

As we add Appraisal staff later this year, we will want to add to our current level of licenses and software from DCS; this may include DeskTop Review (DTR) and Sketch Validation software and licensing, as well as some additional consulting and training. We expect to incur additional costs for these additional products, licenses, consulting and training at that time.



Data Cloud
SOLUTIONS, LLC
 ...achieving the impossible

Quote / Estimate

Data Cloud Solutions, LLC
 Mail Payments to: PO BOX 2194
 4 W. Main St - Suite 908
 Springfield, Ohio 45502
 Office Phone: 888-586-6914
 accounting@datacloudsolutions.net

Quote / Estimate Number: E191206717
Quote / Estimate Date: 12/07/2019
Payment Terms: Payment 30 days after invoice date
Quote / Estimate Amount: 86,300.00

Billing Address
 Jackson County, MO
 Jackson County Courthouse, Assessment Department
 415 E. 12th St., 1M
 Kansas City, MO 64106

Shipping Address
 Jackson County, MO
 Jackson County Courthouse, Assessment Department
 415 E. 12th St., 1M
 Kansas City, MO 64106

Item #	Item Name	Quantity	Unit Price	Total
Host-2	TA: Hosting-Full Client hosting: per parcel, annually: per parcel, annually - SaaS Maintenance, Photo Repository, Field Audit History & Remote Support (2+ year term); SSL, and Guaranteed no-loss data backups & secure storage. (up to 299,500 parcels)	299,500.00	0.08	23,960.00
Mnt-CAL1	TA: CAL Maintenance-1 CAL Maintenance w/ MA-L1 (<25) - w/ 11 free admin console licenses (with 16 Mobile * 70%)	16.00	600.00	9,600.00
Mnt-SiteWG-1	WG: Site Maintenance-1 **Site Maintenance w/ MA-WG-L1 (<25) - 0.08** 299,500 parcels (site32).	299,500.00	0.08	23,960.00
1006	Mnt-CSE Comparable Sales Engine / Uniformity Report Maintenance	11.00	500.00	5,500.00
1007	Mnt-MRA Data Analysis & Multiple Regression Analysis (MRA) Module Maintenance	4.00	525.00	2,100.00
1027	DTR-Host 0.02 pp (0.01 discount, 0.03 max if bundled with SV)	299,500.00	0.02	5,990.00
1029	SV-Host 0.02 pp (0.01 discount, 0.03 max if bundled with DTR)	299,500.00	0.02	5,990.00
1018	Misc Discount Bundle DTR + SV Modules	299,500.00	-0.01	-2,995.00
1030	Mtn-DTR-SV DTR + SV Bundled Annual Maintenance & Support	20.00	637.50	12,750.00
1018	Misc Discount	1.00	-555.00	-555.00