



**MICHAEL D. SANDERS**

Jackson County Executive

**EXECUTIVE ORDER NO. 13-11**

**TO: MEMBERS OF THE LEGISLATURE  
CLERK OF THE LEGISLATURE**

**FROM: MICHAEL D. SANDERS  
COUNTY EXECUTIVE**

**DATE: OCTOBER 7, 2013**

**RE: APPOINTMENT OF ACTING DIRECTOR OF THE ASSESSMENT  
DEPARTMENT**

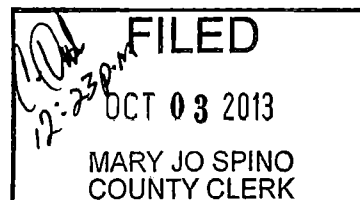
I hereby appoint Ferdinand E. Niemann IV as acting Director of the Assessment Department effective October 7, 2013, to serve until the appointment of a new permanent director. A copy of Mr. Niemann's resume is attached.

A handwritten signature in black ink, appearing to read "MDS", written over a horizontal line.

Michael D. Sanders, County Executive

Dated: Oct. 3, 2013

Oct. 3, 2013



## FERDINAND "FERD" E. NIEMANN IV

5111 Tracy Ave  
Kansas City, MO 64110  
816-806-1849  
ferdinandniemann@yahoo.com

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### EDUCATION

UNIVERSITY OF MISSOURI-KANSAS CITY SCHOOL OF LAW, Kansas City, MO May 2014  
Candidate for Juris Doctorate (2014) and Masters in Public Administration (2015)  
Concentration in Urban, Land Use, and Environmental Law  
3.17 G.P.A. Class Rank- 40/157 (while working full time)

ROCKHURST UNIVERSITY HELZBERG SCHOOL OF MANAGEMENT, Kansas City, MO May 2008  
Master in Business Administration with focus in Management  
4.00 G.P.A. #1 Rank in Program (while working full time)

ROCKHURST UNIVERSITY, Kansas City, MO May 2007  
Bachelor of Science in Business Administration- Finance/Accounting, Minor-Political Science  
3.85 G.P.A. #1 Rank in Program Magna Cum Laude

### EXPERIENCE

JACKSON COUNTY, Kansas City, MO June 2013 to present  
Director of Economic Development  
Recruit businesses and developers to come to Jackson County by setting up available tax incentives, working with other government agencies, and shepherding the development process.  
Work with community leaders to increase the tax base, reduce blight, and spur economic growth through real estate development and community enhancement.  
Supervise process and county personnel for tax incentive and real estate development analysis, including negotiation with developers and attorneys; additionally, responsible for working with existing and future businesses to spur economic development within Jackson County.

JACKSON COUNTY EXECUTIVE OFFICE, Kansas City, MO Aug. 2011 to June 2013  
Deputy Director Government Relations  
Oversee many elements of county mass transit projects, including government relations, project analysis, feasibility studies, market review, ridership modeling, real estate development, mode comparisons, negotiation, and financing.  
Supervise process and county personnel for tax incentive and real estate development analysis, including negotiation with developers and attorneys; additionally, responsible for working with existing and future businesses to spur economic development within Jackson County.  
Participate in Emergency Preparedness training and disaster relief.

THIRD IV PROPERTIES, LLC March 2008 to present  
Entrepreneur  
Successfully negotiated real estate transactions while developing the necessary legal paperwork including leases, contracts for purchase, option agreements, and entity formation documents.  
Attended numerous education seminars and studied a myriad of investment strategies.  
Proven success in a variety of real estate transactions including the following: investor financing, rentals, rehabs, subject-to-purchases, short sales, foreclosures, and lease options.

U.S. ARMY JUDGE ADVOCATE GENERALS CORPS, Fort Gordon, GA June 2011 to Aug. 2011  
1L Summer Legal Intern (1 of approximately 25 nationwide)  
Served in the Legal Assistance, Claims, Administrative and Civil Law, and Military Justice divisions.

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Drafted wills, developed questions and interviewed witnesses, investigated claims, researched landlord tenant law, counseled soldiers, and researched military law for court martial.  
Participated in various activities with Judge Advocates including morning PT, continuing education training, and served as SJA representative for the JAG/Chaplain birthday ceremony.

JACKSON COUNTY EXECUTIVE OFFICE, Kansas City, MO Sept. 2008 to Aug. 2010

### Development Incentive Coordinator

- Developed tax incentive flow process.
- Created and managed Tax Incentive Unit.
- Negotiated contracts and evaluated financial and policy aspect of redevelopment projects.
- Developed extensive knowledge of redevelopment and tax incentives.
- Served taxpayers as Commissioner on numerous boards and commissions.
- Knowledgeable in real estate assessment and taxation.
- Helped find/recover over \$1.43Million for taxpayers.
- Saved millions of dollars for taxpayers by limiting incentives with negotiation/analysis skills.

MODERN WOODMEN FRATERNAL FINANCIAL, Lee's Summit, MO Sept. 2007 to Dec. 2008

### Financial Representative

- Attained Series 6 and 63 securities licenses to assist clients in investment planning.
- Attained life and health license in Kansas and Missouri to assist clients in financial planning.
- Developed financial plans to personally developed client list.
- Selected for leadership development program.

HONEYWELL FEDERAL MANUFACTURING & TECHNOLOGY, Kansas City, MO May 2007 to Aug. 2007

### Applied Technologies Intern

- Selected as one of only a handful of non-engineering interns out of national candidate pool.
- Developed business models for plant move.
- Worked with budgeting for Applied Tech. division.
- Evaluated design and construction specifics to determine department separation and viability.

## ACTIVITIES

- Rockhurst University KC Alumni Advisory Council, 2008-2011
- Pi Kappa Alpha- Numerous Leadership Positions
- Band of Brothers Men's Ministry, Coordinator/President
- City On A Hill Young Adult Ministry, Board Member
- Catholic Challenge Sports- Board Member

## Skills/Qualifications:

-Knowledge of development incentives	-Government relations/negotiations experience
-Real estate investing experience	-Self-motivated and goal oriented
-Organized	-Strong analytical skills
-Proven leadership skills	-Financial analysis skills
-Intense work ethic	-Multi-tasking ability
-Creative	-Coachable
-Knowledge of tax systems	-Written and communication skills
-Project Management experience	-Interpersonal skills

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