

**IN THE COUNTY LEGISLATURE OF JACKSON COUNTY, MISSOURI**

**A RESOLUTION** awarding a contract for an upgrade to Granicus Operations Cloud Governance Legislative Edition for use by the Office of the Clerk of the County Legislature to Granicus of St. Paul, MN, at an actual cost to the County not to exceed \$179,785.00, as a sole source purchase.

**RESOLUTION NO. 22135**, December 8, 2025

**INTRODUCED BY** DaRon McGee, County Legislator

WHEREAS, the Office of the Clerk of the County Legislature currently uses Granicus Encoding, Open Platform Suite and Meeting Efficiency Suite for legislative meetings but is requesting an upgrade to the Governance (Legislative) edition of Operations Cloud which leverages a blend of strategic capabilities, data insights and technology built for government to deliver an experience aimed at enhancing user engagement and boosting operational efficiency; and,

WHEREAS, the upgrade would include the closed captioning service moving to an automated transcription service available in both English and Spanish with text, and also provide for a fully managed remote broadcast system for streaming video, with included annual software support and maintenance; and,

WHEREAS, the Clerk's Office has a need for these upgraded services to boost operational efficiency and Granicus of St. Paul, MN is the County's current vendor and can provide this upgrade at a cost for 2026, not to exceed \$179,785.00; and,

WHEREAS, the Clerk of the County Legislature and Interim Director of Finance and Purchasing recommend award of the contract to Granicus as a sole source for the reason that, as the software developer, only Granicus can provide these services; and,

WHEREAS, pursuant to section 1030.1 of the Jackson County Code, 1984, the Interim Director of Finance and Purchasing and Clerk recommend the award of a contract for this upgrade for use by the Office of the Clerk of the County Legislature to Granicus of St. Paul, MN, as a sole source purchase; now therefore,

BE IT RESOLVED by the County Legislature of Jackson County, Missouri, that award be made as recommended by the Interim Director of Finance and Purchasing and Clerk of the County Legislature, and that the Director be and hereby is authorized to execute for the County any documents necessary for the accomplishment of the award; and,

BE IT FURTHER RESOLVED that the Interim Director of Finance and Purchasing is authorized to make all payments, including final payment, on the contract.

Effective Date: This Resolution shall be effective immediately upon its passage by a majority of the Legislature.

APPROVED AS TO FORM:

Bryan Covinsky  
Bryan Covinsky (Dec 8, 2025 11:08:05 CST)

County Counselor

Certificate of Passage

I hereby certify that the attached resolution, Resolution No. 22135 of December 8, 2025, was duly passed on December 15, 2025 by the Jackson County Legislature. The votes thereon were as follows:

Yeas 9

Nays 0

Abstaining 0

Absent 0

12.15.2025  
Date

Mary Jo Spino  
Mary Jo Spino, Clerk of Legislature

There is a balance otherwise unencumbered to the credit of the appropriation to which the expenditure is chargeable and there is a cash balance otherwise unencumbered in the treasury to the credit of the fund from which payment is to be made each sufficient to provide for the obligation herein authorized.

ACCOUNT NUMBER	001 0201 56662
ACCOUNT TITLE	General Fund Legislature-Clerk of the County Software Maintenance
NOT TO EXCEED	\$179,785.00

12/08/2025

\_\_\_\_\_  
Date

  
\_\_\_\_\_  
Theresa A. Garcia (Dec 8, 2025 10:26:33 CST)

\_\_\_\_\_  
County Administration



Amendment  
Prepared for  
Jackson County MO

## First Amendment to the Granicus Service Agreement between Granicus, LLC and Jackson County MO

This First Amendment to the Granicus, LLC Service Agreement is effective on the date this document is signed and entered into by and between Granicus, LLC, a Minnesota Limited Liability Company d/b/a Granicus (hereinafter referred to as "Granicus"), and Jackson County MO (hereinafter referred to as "Client"), with reference to the following:

WHEREAS, the Client and Granicus entered into an Agreement effective 01 Jan 2022 (the "Agreement"); and

WHEREAS, in addition to Client's existing solution, Client wishes to add certain products and services as detailed in Q-503240, which is attached as Exhibit A and incorporated herein by reference; and

NOW, THEREFORE, in consideration of the premises, the parties intend that the Agreement be amended as follows:

1. Compensation to be paid to Granicus under the Agreement shall be amended to include the fees detailed in Exhibit A. Exhibit A is exclusive of applicable state, local, and federal taxes, which, if any, will be included in the invoice. It is the responsibility of the Client to provide applicable exemption certificate(s).
2. Except as amended by this First Amendment, all other terms and conditions of the Agreement shall remain in full force and effect.
3. In the event of any inconsistency between the provisions of this First Amendment and the documents comprising the Agreement, the provisions of this First Amendment shall prevail.

IN WITNESS WHEREOF, the parties have caused this First Amendment to be executed by their duly authorized representatives.

### Agreement and Acceptance

By signing this document, the undersigned certifies they have authority to enter the agreement. The undersigned also understands the services and terms.

Jackson County MO	Granicus
Signature: <u>Cheryl L. Colter</u>	Signature: <u>Kimberly Rosenberger</u>
Name: <u>Cheryl L. Colter</u>	Name: <u>Kimberly Rosenberger</u>
Title: <u>Interim Director of Finance</u>	Title: <u>Sr. Contracts Manager</u>
Date: <u>12/16/2025</u>	Date: <u>12/12/2025</u>

APPROVED AS TO FORM  
[Signature]  
County Counselor



**THIS IS NOT AN INVOICE**

Exhibit A  
Prepared for  
Jackson County MO

## Exhibit A

### ORDER DETAILS

**Prepared By:** George Gamboa  
**Phone:**  
**Email:** jorge.gamboa@granicus.com  
**Order #:** Q-503240  
**Prepared On:** 04 Dec 2025  
**Expires On:** 31 Dec 2025

### ORDER TERMS

**Currency:** USD  
**Payment Terms:** Net 30 (Payments for subscriptions are due at the beginning of the period of performance.)  
**Period of Performance:** 01 Jan 2026 - 31 Dec 2026





Exhibit A  
Jackson County MO

## PRICING SUMMARY

The pricing and terms within this Proposal are specific to the products and volumes contained within this Proposal.

Terminating Subscriptions		
Solution	Quantity/Unit	Prior Annual Fee
Government Transparency Suite	0 Each	\$33,035.39
Send Agenda (Legistar)	0 Each	\$0.00
Legistar	0 Each	\$0.00
Granicus Encoding Appliance Software (GT)	0 Each	\$3,886.52
Open Platform Suite	0 Each	\$0.00
Meeting Efficiency Suite	0 Each	\$0.00
Upgrade to SDI 720p Streaming	0 Each	\$9,716.28
Granicus Encoding Appliance Software (GT)	0 Each	\$1,344.00
govDelivery for Integrations	0 Each	\$0.00
SUBTOTAL:		\$47,982.19

Upon the signing of this Agreement, annual fees for the terminating subscription(s) shall cease. Any pre-paid fees for the terminating subscription(s) after the signing of this Agreement will be prorated from the signing of this Agreement to the end of the Client's then-current billing term, credited, and such credit applied to the annual fees for new subscriptions.

Client will continue to have access to and use the terminating solution until the new subscription(s) is/are deployed.

Upon the deployment of Client's new solution as determined at Granicus' sole discretion, Granicus shall remove access to the Client's terminating subscription(s).



Exhibit A  
Jackson County MO

One-Time Fees			
Solution	Billing Frequency	Quantity/Unit	One-Time Fee
Fully Managed PRO Remote Broadcast System - Three Camera Setup	Up Front	1 Each	\$49,962.57
Granicus Operations Cloud - Governance (Legislative) w/ Fully Managed Video - Setup and Deployment	Up Front	1 Each	\$0.00
Fully Managed Video - Standard Pre-Assembly & Install	Up Front	1 Each	\$5,342.40
Advanced Caption Encoder/Decoder	Up Front	1 Each	\$10,589.40
Captioning Software Only	Upon Delivery	1 Each	\$3,413.20
Upgrades Swagit's HD default 720p to 1080p - Setup	Upon Delivery	1 Each	\$0.00
SUBTOTAL:			\$69,307.57

New Subscription Fees			
Solution	Billing Frequency	Quantity/Unit	Annual Fee
Granicus Operations Cloud - Governance (Legislative) w/Fully Managed Video (100)	Annual	1 Each	\$156,016.67
CaptionLive ESP	Annual	150 Hours	\$18,651.00
Upgrades Swagit's HD default 720p to 1080p	Annual	1 Each	\$5,114.80
Government Transparency Suite	Annual	1 Each	\$0.00
Open Platform Suite	Annual	1 Each	\$0.00
Upgrade to SDI 720p Streaming	Annual	1 Each	\$0.00
Granicus Encoding Appliance Software (GT)	Annual	1 Each	\$0.00
SUBTOTAL:			\$179,782.47





Exhibit A  
Jackson County MO

## CREDITS AVAILABLE

The number of Credits acquired due to the above purchase items:

Available Service Credits	
Total Services Catalog Credits:	125