

IN THE COUNTY LEGISLATURE OF JACKSON COUNTY, MISSOURI

A RESOLUTION awarding a three-year term and supply contract for employee group life, additional life, and dependent life insurance for use countywide to the Standard Insurance Company of Portland, OR, under the terms and conditions of Request for Proposals No. 72-17.

RESOLUTION NO. 19649, November 13, 2017

INTRODUCED BY Dennis Waits, County Legislator

WHEREAS, the County has a need for employee group life, additional life, and dependent life (AD&D) insurance for use countywide; and,

WHEREAS, the Director of Finance and Purchasing has solicited bids for this insurance on Request for Proposals No. 72-17; and,

WHEREAS, a total of thirty-eight notifications were distributed and six responses thereon were received, with the three lowest and best bids as follows:

VENDOR

Standard Insurance Company
Portland, OR

Ochs, Inc., A Securian Company
St. Paul, MN

The Hartford
Overland Park, KS

and,

WHEREAS, the Director of Finance and Purchasing recommends the award of a three-year term and supply contract for the furnishing of employee group life, additional life, and dependent life insurance coverage for use countywide to Standard Insurance Company, under the terms and conditions of RFP No. 72-17, for the reason that it has submitted the lowest and best bid, as set forth in the attached recapitulation and analysis; and,

WHEREAS, this award is made on an as needed basis and does not obligate the County to pay any specific amount; now therefore,

BE IT RESOLVED by the County Legislature of Jackson County, Missouri, that award be made as recommended by the Director of Finance and Purchasing, and that the Director be, and is hereby authorized, to execute for the County any and all documents necessary to the accomplishment of the award; and,

BE IT FURTHER RESOLVED that the Director of Finance and Purchasing be and hereby is authorized to make all payments including final payment on the contract.

Effective Date: This Resolution shall be effective immediately upon its passage by a majority of the Legislature.

APPROVED AS TO FORM:


Senior Deputy County Counselor


County Counselor

Certificate of Passage

I hereby certify that the attached resolution, Resolution No. 19649 of November 13, 2017, was duly passed on November 20, 2017 by the Jackson County Legislature. The votes thereon were as follows:

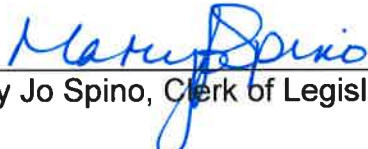
Yeas 9

Nays 0

Abstaining 0

Absent 0

11.21.17
Date


Mary Jo Spino, Clerk of Legislature

This award is made on a need basis and does not obligate Jackson County to pay any specific amount. The availability of funds for specific purchases is subject to annual appropriations.

11/8/17
Date


Chief Financial Officer



REQUEST FOR PROPOSAL 72-17 Evaluation Matrix					
RFP NAME: Group and Supplemental Life Insurance					
DEPARTMENT NAME: Human Resources					
No	Respondent	Qualifications of Respondent	Pricing	Total Score	
		50 points	50 points		
1	The Standard	45	44	0.0	
2	Sun Life Financial	30	44	0.0	
3	Ochs	44	47	0.0	
4	MetLife	35	30	0.0	
5	The Hartford	44	45		
6	Allstate	N/A	N/A	0.0	
COMMENTS:					
Instructions: Assign score according to point value (1 is lowest) for each criterion for each vendor.					



REQUEST FOR PROPOSAL 72-17 Evaluation Matrix
RFP NAME: Group and Supplemental Life Insurance
DEPARTMENT NAME: Human Resources

No	Respondent	Qualifications of Respondent		Pricing		Total Score
		50 points		50 points		
1	The Standard	46		44		0.0
2	Sun Life Financial	20		44		0.0
3	Ochs	42		45		0.0
4	MetLife	30		55		0.0
5	The Hartford	40		43		0.0
6	Allstate	—		—		0.0

COMMENTS:

ALLSTATE: missing information requested

Instructions:

Assign score according to point value (1 is lowest) for each criterion for each vendor.

K. Seng



REQUEST FOR PROPOSAL 72-17 Evaluation Matrix
RFP NAME: Group and Supplemental Life Insurance
DEPARTMENT NAME: Human Resources

No	Respondent	Qualifications of Respondent		Pricing		Total Score
		50 points		50 points		
1	The Standard	49		34		0.0
2	Sun Life Financial	25		45		0.0
3	Ochs	35		45		0.0
4	MetLife	30		20		0.0
5	The Hartford	40		35		0.0
6	Allstate	-0-		-0-		0.0

COMMENTS:

Allstate. Did not provide sufficient information in bid

Instructions:

Assign score according to point value (1 is lowest) for each criterion for each vendor.