



PURCHASING DEPARTMENT

415 East 12th Street
Kansas City, Missouri 64106

816-881-3267
Fax 816-881-3268

June 23, 2021

Test Smartly Labs
Attn: Matthew Lyons
6600 College Blvd., Suite 205
Overland Park, KS 66211

Dear Mr. Lyons:

Please consider this letter as Contract Award Notification for a Twelve (12) Month Term & Supply Contract for the furnishing of Associate Drug and Alcohol Testing for use by Various County Departments as detailed below:

Bid No: 22-22

Resolution No: 20984

Commodity: Associate Drug and Alcohol Testing

Contract Term: June 21, 2022 through June 20, 2023

Jackson County Point of Contact: Craig Reich, 816-881-3265, creich@jacksongov.org

Vendor Point of Contact: Matthew Lyons, 816-777-2977, matthew@testsmartly.com

The following required documents shall be furnished by your firm within ten (10) days after receipt of this agreement in accordance with the bid specifications.

CERTIFICATE OF INSURANCE

NOTE: INDICATE JACKSON COUNTY'S BID NUMBER ON ALL DOCUMENTS

The Jackson County Executive, or designee, shall be the sole judge as to the fact of the fulfillment of this agreement and upon any breach hereof said Executive or designee shall, at their option, declare this agreement void, and for any loss or damage by reason of such breach, whether this agreement is annulled or not, said Supplier and the sureties on said bond shall be liable.

JACKSON COUNTY MISSOURI

Bob Crutsinger

Digitally signed by Bob Crutsinger
Date: 2022.06.23 11:30:48 -05'00'

Bob Crutsinger
Director of Finance and Purchasing

A CONTRACT for Furnishing Associate Drug and Alcohol Testing for the Various County Departments of Jackson County.

A Contract between Jackson County Missouri ("County") and the undersigned ("Contractor"), collectively referred to as the "parties". The term "offer" as used herein refers to Contractor's offer made in response to this Bid Number. The parties agree as follows in consideration of the mutual covenants contained herein.

This Contract shall be binding when it is signed by the County's Purchasing Officer and/or Accounting Officer as required by SEC. 50.660 RSMo., and shall run from such date until all parties are satisfied unless it is sooner terminated as provided elsewhere herein.

This Contract consists of: (1) Contractor's offer, including those papers which Contractor submitted with or expressly incorporated in its offer as a part thereof, to the extent the terms of such papers were expressly or impliedly accepted by the County, or were modified in writing with the express or implied consent of the parties; (2) written modification to this Contract signed by the County's Purchasing Officer and consented to expressly or impliedly by Contractor. This Contract represents the entire agreement between the parties in regard to this Bid Number. All modifications to this Contract must be in writing signed by the County's Purchasing Officer.

The laws of the State of Missouri and Jackson County, Missouri govern this Contract. This Contract shall be binding upon and to the benefit of the successor and assignees of the parties. The Contractor shall not assign this Contract or any monies payable hereunder without the prior written consent of the County. Contractor is an independent contractor of the County and shall indemnify the County for loss, damage, or liability which the County incurs to the extent that such results proximately from the negligence or violation of Contractor or its employees, agents, or subcontractors.

In regard to any goods which are included in the sale hereunder, Contractor makes to the County the warranties provided in Article Two of the Uniform Commercial Code of the State of Missouri to the extent that they apply by the terms thereof.

The County gives each of its employees an employee identification card having thereon a photograph of the employee. The County will not pay for any goods and/or services delivered by Contractor to any persons who did not present to Contractor at the time of delivery their County Identification Cards and who were not in fact authorized to receive delivery.

The County will pay to Contractor the applicable pricing quoted by Contractor in its offer for any goods and/or services whose purchase was ordered by the County's Purchasing Officer in consequence of the County's acceptance of Contractor's offer. The County will make good faith effort to make payment within thirty (30) days after the latest of: (1) the date of proper delivery to the County; (2) the date of acceptance by the County; (3) the date when the receiving department has received from the Contractor a correct and complete invoice showing the pertinent County Purchase Order Number(s). Payment may be withheld by the County to protect itself from actual or potential loss which has resulted or may result from the Contractor's non-performance of any of its duties required hereunder.

Contractor warrants that no officer or employee of the County, whether elected or appointed, shall in any manner whatsoever be interested in or receive any benefit from the profits or emoluments of this contract.

If the County awarded this Contract, would the Contractor sell under the prices and terms of this Contract to any Municipal, County, Public Utility, Hospital, or Educational Institution having membership in the Mid-America Council of Public Purchasing and located within the greater Kansas City Metropolitan Trade Area? (All deliveries are to be F.O.B. Destination and there shall be no obligation on the part of any member of such Council to utilize this Contract).

(Check one) Yes ☒ No ☐ Initials ML Minimum order, if applicable: _____

ALL PAGES OF THIS INVITATION TO BID ARE EXPRESSLY MADE A PART OF THIS CONTRACT. The format of this Contract has been approved by the County Counselor's Office. Signature of vendor as indicated below MUST BE COMPLETED before contract can be awarded:

CONTRACTOR'S NAME: Test Smartly Labs


PHONE NO: 816-800-9699

ADDRESS: 3675 S Noland Road Suite 200 Independence, MO 64055

FAX NO: 816-656-5936

NAME OF AUTHORIZED AGENT (print or type): Matthew Lyons

DATE: 5/18/2022

SIGNATURE OF AUTHORIZED AGENT: 

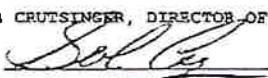
TITLE: Business Manager

EMAIL ADDRESS OF AUTHORIZED AGENT: Matthew@TestSmartlyLabs.com

FEDERAL ID NO: 27-4196939 and/or SOCIAL SECURITY NO:

CHECK IF APPLICABLE: DISADVANTAGED BUSINESS ENTERPRISE (DBE): _____ MINORITY BUSINESS ENTERPRISE (MBE): _____
WOMAN OWNED (WBE): _____

JACKSON COUNTY MISSOURI BY BOB CRUTSINGER, DIRECTOR OF FINANCE AND PURCHASING

SIGNATURE OF BOB CRUTSINGER: 

DATE: 6-23-2022

DSI Medical Services Inc		Emergent Care Plus, LLC		Test Smartly Labs	
Horsham, PA		Mesa, AZ		Overland Park, KS	
\$865.90		\$675.00		\$1,869.50	
0		16		18	
\$0		\$675.00		\$1,869.50	
Unit Price	Total Cost	Unit Price	Total Cost	Unit Price	Total Cost

Total Cost
Selected #
Selected (\$)

Items

#0-1	Blood Drug Screen (5-Panel)	No Bid	No Bid	No Bid	\$299.99	No Bid	\$299.99
#0-2	Blood Drug Screen (12-Panel)	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
#0-3	Saliva Drug Screen (5-Panel)	No Bid	No Bid	No Bid	\$50.00	\$50.00	\$59.00
#0-4	Saliva Drug Screen (12-Panel)	No Bid	No Bid	No Bid	\$52.00	\$52.00	No Bid
#0-5	Skin Tissue Drug Screen (5-Panel)	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
#0-6	Skin Tissue Drug Screen (12-Panel)	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
#0-7	Hair Drug Screen (5-Panel)	\$79.95	\$79.95	\$80.00	\$80.00	\$109.00	\$109.00
#0-8	Hair Drug Screen (12-Panel)	\$84.95	\$84.95	\$110.00	\$110.00	\$319.00	\$319.00
#0-9	Urine Drug Screen (5-Panel) DOT	\$40.00	\$40.00	\$42.00	\$42.00	\$49.00	\$49.00
#0-10	Urine Drug Screen (5-Panel) Non-DOT	\$40.00	\$40.00	\$42.00	\$42.00	\$35.00	\$35.00
#0-11	Urine Drug Screen (12-Panel) DOT	\$40.00	\$40.00	\$45.00	\$45.00	No Bid	No Bid
#0-12	Urine Drug Screen (12-Panel) Non-DOT	\$40.00	\$40.00	\$45.00	\$45.00	\$44.00	\$44.00
#0-13	Breath Alcohol Screen DOT	\$42.00	\$42.00	\$40.00	\$40.00	\$29.00	\$29.00
#0-14	Breath Alcohol Scree Non-DOT	\$42.00	\$42.00	\$40.00	\$40.00	\$29.00	\$29.00
#0-15	Saliva Alcohol Screen	\$42.00	\$42.00	No Bid	No Bid	No Bid	No Bid
#0-16	Blood Alcohol Screen	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
#0-17	Urine Alcohol Screen (ETS) 12-24 Hour	\$45.00	\$45.00	\$52.00	\$52.00	\$24.00	\$24.00
#0-18	Urine Alcohol Screen (ETG) 80 Hour	\$60.00	\$60.00	\$52.00	\$52.00	\$55.00	\$55.00
#0-19	Administration Services Fee (Section 3.7, Item 3.7.2)	\$0.00	\$0.00	No Bid	No Bid	\$99.00	\$99.00
#0-20	MRO Services Fee	\$0.00	\$0.00	\$0.00	\$0.00	\$4.50	\$4.50
#0-21	On-Site Collection Fee (Monday - Friday)	\$75.00	\$75.00	No Bid	No Bid	\$100.00	\$100.00
#0-22	Weekend Collection Fee	\$75.00	\$75.00	\$0.00	\$0.00	\$200.00	\$200.00
#0-23	Holiday Collection Fee	\$75.00	\$75.00	\$0.00	\$0.00	\$250.00	\$250.00
#0-24	After-Hours Collection Fee	\$75.00	\$75.00	No Bid	No Bid	\$150.00	\$150.00
#0-25	Observed Collection Fee	\$10.00	\$10.00	\$25.00	\$25.00	\$15.00	\$15.00